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FINANCIAL SUMMARY

(For the Fiscal Year 2003 Ended March 2 12001) ED

Name of Company:

T&D Holdings, Inc.

2004 JUN -3 A 9:55

Stock Listings:

Tokyo, Osaka

Security Code No.: Head Office:

8795

URL:

Tokyo, Japan http://www.td-holdings.co.jp/ OFFICE OF INTERNATIONAL CORPORATE FINANCE

1. Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003 - March 31, 2004)

The following figures are presented based on the mathematical sum of the non-consolidated on financial statements of Taiyo Life Insurance Company, Daido Life Insurance Company and T&D Financial Life Insurance Company.

(1) Results of Operations

Note: Amounts of less than one million yen are omitted, and percentages have been rounded to the nearest per cent.

	Ordinary Revenues	% change	Ordinary Profit	% change	Core Profit	% change	Net Income	% change
FY2003 Ended Mar. 31, 2004	¥2,635,651 million	(2.5)	¥133,984 million	107.4	¥141,752 million	24.1	¥41,303 million	319.9
FY2002 Ended Mar. 31, 2003	¥2,702,965 million	-	¥64,615 million	-	¥114,211 million		¥ 9,837 million	-

Notes:

- 1. % change for ordinary revenues, ordinary profit and net income is presented in comparison with the previous fiscal year.
- 2. Core Profit is a measure of a life insurance company's underlying profitability from core insurance operations on a non-consolidated basis, defined as ordinary profit excluding "capital gains and losses" such as gains and losses on sale of securities and devaluation losses on securities and "other one-time gains and losses" such as provision for (reversal of) contingency reserve and write-off of loans
- 3. Since FY2002 of T&D Financial Life Insurance Company was six-month period from October 1, 2002 to March 31, 2003, % change of FY2002 is omitted.

(2) Financial Conditions

	Total Assets	Shareholders' Equity		
As of March 31, 2004	¥13,109,752 million	¥539,066 million		
As of March 31, 2003	¥13,148,903 million	¥316,602 million		

Note: Taiyo Life was a mutual company through March 31, 2003, therefore, Taiyo Life's shareholders' equity as of March 31, 2003 is calculated by the following computation: shareholders' equity=total reported in the balance sheet equity at end of fiscal year (#117,249 million) - amount paid upon demutualization (#875 million)

2. Consolidated Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

	Ordinary Revenues	Ordinary Profit	Net Income
Half-Year Ending Sep. 30, 2004	¥1,184,000 million	¥42,000 million	¥28,000 million
Year Ending Mar. 31, 2005	¥2,320,000 million	¥96,000 million	¥48,000 million

Note: Projected net income per share for the year ending March 31, 2005 is # 190.

3. Non- Consolidated Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

or real compensations a creaming of	THE TOWN DIMENS MAN COLUMN	, 2000 (12pitt 1, 200) 112th C	
	Ordinary Revenues	Ordinary Profit	Net Income
Half-Year Ending Sep. 30, 2004	¥8,000 million	¥5,000 million	¥5,000 million
Year Ending Mar. 31, 2005	¥26,000 million	¥21,000 million	¥22,000 million

	Annual Dividends per Share					
	Interim	Year-End				
Half-Year Ending Sep. 30, 2004	¥-	•	-			
Year Ending Mar. 31, 2005	_	¥45.00	¥45.00			

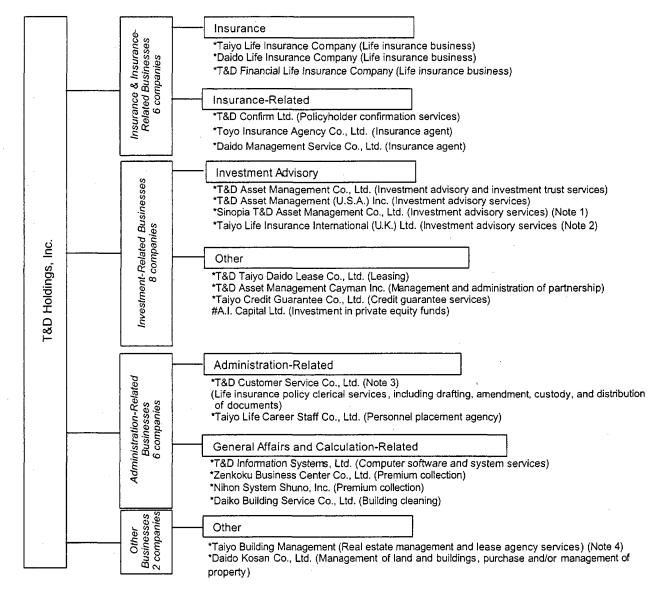
Note: Projected net income per share for the year ending March 31, 2005 is \(\frac{1}{2} \) 90.

The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based on risks and uncertainties that may affect the Company's businesses.

Subsidiaries and Affiliates

T&D Holdings, Inc. ("T&D Holdings" and the "Company"), was established on April 1, 2004, as a holding company through the joint transfer of the stock of Daido Life Insurance Company ("Daido Life"), Taiyo Life Insurance Company ("Taiyo Life"), and T&D Financial Life Insurance Company ("T&D Financial") (collectively, referred to below as the "Three Life Insurance Companies").

T&D Holdings and its subsidiaries (referred to below as the "T&D Life Group" or the "Group") comprise the holding company, 21 subsidiaries and one affiliated company. Centered on the life insurance business, the Group's operations are outlined below:



Note: Companies marked by *represent consolidated subsidiaries, and companies marked by #represent affiliated companies accounted for by the equity method.

Note: 1. Sinopia T&D Asset Management is being liquidated pursuant to the resolution passed at the special general meeting of shareholders held on February 29, 2004.

2. Taiyo Life Insurance International (U.K.) Ltd. has been liquidated pursuant to the resolution passed at the special general meeting of shareholders held on July 29, 2002. On April 1, 2004, shares of record have not yet been canceled, but liquidation dividends were distributed.

3. Taiyo Life Office Support Co., Ltd., a Taiyo Life's subsidiary, and Daido Life Customer Services Co., Ltd., a Daido Life's subsidiary were merged on April 1, 2004 to create T&D Customer Service Co., Ltd.

4. Taiyo Building Management is being liquidated pursuant to the resolution passed at the special general meeting of shareholders held on April 28, 2004.

Management Principles and Goals

1. Basic Management Principles

With our "Try & Discover" motto for creating value, we aim to be a group that contributes to society the Group's four management visions are as follows:

- (1) To provide the best products and services to increase customer satisfaction.
- (2) To increase the value of the group by expanding and creating value in areas in which the group can take full advantage of its strengths.
- (3) To broadly fulfill our social responsibilities with high ethical standards and strict compliance procedures.
- (4) To be an energetic group whose employees are encouraged to be creative and to take action.

2. Basic Profit Distribution Policy

T&D Holdings' basic policy is to retain necessary internal reserves for the Group as a whole while seeking to maintain a sound business base for the three life insurance companies. T&D Holdings simultaneously pursues policies aimed at increasing shareholder value and paying stable dividends.

Taiyo Life and Daido Life shareholders on the record at March 31, 2004, will receive the following share transfer distributions in lieu of dividends:

Taiyo Life Insurance Company: ¥1,500 per share of common stock Daido Life Insurance Company: ¥3,000 per share of common stock

3. Management Goals

The T&D Life Group has set the following targets for the fiscal year ending March 31, 2005, for key management indicators.

Management indicators	Target values
Three insurance companies' aggregate new policy amount*1	₹8,100 billion
Three insurance companies' aggregate policy amount in force*1	¥59,700 billion
Three insurance companies' aggregate core profit	¥110 billion
Consolidated net income	¥48 billion
Consolidated ROE*2	9%

^{*1} Individual life insurance and individual annuities combined.

In addition to the above targets, T&D Life Group aims to continually increase its Embedded Value* from the perspective of boosting enterprise value. Also, to be the insurance group that customers are able to choose securely, T&D Life Group strives to maintain a high solvency margin, one of the key indicators of the business soundness of an insurance company.

*Embedded value (EV) is the sum of the adjusted net assets calculated from the balance sheet and the future business value of existing policies in force. In Europe and Canada, EV is used in evaluating the corporate value of a life insurance company. In the T&D Life Group, Daido Life began disclosing the data in the fiscal year ended March 31, 2002, followed by Taiyo Life in the fiscal year ended March 31, 2003, and T&D Financial Life in the fiscal year ended March 31, 2004, respectively.

^{*2} Consolidated ROE is calculated by the following computation: consolidated net income based on forecast for the year ending March 31, 2005 / mathematical sum of the shareholders' equity of the Three Insurance Companies as of March 31, 2004

4. Medium-Term Management Strategy

T&D Life Group is pursuing the following five group strategies, along with the philosophies of "growing and expanding the insurance business" by further leveraging the unique strengths inherent in the business models of each of the Three Life Insurance Companies and "increasing operational efficiency and strategic concentration of investment" through consolidation of the Group's management resources.

(1) Growing and expanding the life insurance business

To grow and expand the Group's core business, a life insurance business, through the further reinforcement of the individual strengths of Taiyo Life, Daido Life, and T&D Financial Life—each of which has independent product strategies and sales strategies—within the Group.

(2) Strategically reallocating the Group resources

To enhance the Group's corporate value through strategic reallocation of group management resources to fields with high growth potentiality and profitability.

(3) Increasing operational efficiency

To achieve greater efficiency and the provision of high-quality services through the integration of such common group infrastructure as back-office services and systems.

(4) Strengthening profit management and risk management

To win trust from customers by establishing a stronger financial basis through appropriate profit management and risk management.

(5) Expanding the Group presence

To achieve the medium- and long-term growth of the Group by expanding the insurance businesses and entering into new business areas through alliances and M&A.

5. Future Tasks

The Japanese economy continues to move on a path of modest recovery, and domestic demand is picking up. However, the overseas situation is fraught with increasing uncertainty. As such, the future direction of the domestic economy remains unclear.

In the life insurance industry, financial deregulation is forcing participants to construct new business models and offer services that match divergent lifestyles and customer needs, fueling expectations of intensifying multilateral competition.

Amid this business environment, the Company aims to be a life insurance group that wins the trust of consumers and is rated highly by the stock market. Management remains steadfastly committed to continually improving risk management, enacting and enforcing thorough compliance policies, and achieving the Company's management visions. Management is confident that these actions will translate into higher value for the Group as a whole.

6. Basic Policy on Corporate Governance and Progress of Related Initiatives

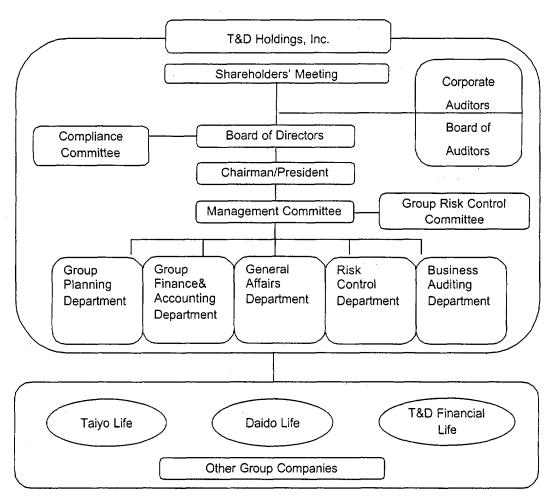
The T&D Life Group's basic policy for corporate governance is to sustain a highly efficient and transparent management system enable flexible and well-aligned group management. T&D Holdings, in its role as a holding company, seeks to accurately assess the business risks faced by the Three Life Insurance Companies and, taking into account key management issues, makes strategic decisions for the Group as a whole and ensures that corporate resources are allocated appropriately while overseeing the management of business risk (profit management and risk management).

The Three Life Insurance Companies formulate independent marketing strategies and execute business plans along with the Group strategies with the aim of demonstrating their unique strengths to the fullest.

As such, the holding company and the Three Life Insurance Companies pursue the Group business within well-defined roles and scopes of authority.

(1) Management decision making, execution, and oversight

Corporate Governance System



- T&D Holdings has corporate auditors. The Company proactively appoints external directors and external corporate auditors and ensures that their opinions are reflected in the Company's businesses. As of April 1, 2004, there are eight directors, one of whom is an external director, and four corporate auditors, two of whom are external—one is an attorney and the other has experience as a director/auditor at a financial institution outside of the T&D Life Group.
- To enhance deliberation of matters related to business execution, the Company has established the Management Committee comprising all full-time directors and corporate auditors.
- T&D Holdings has established the Group Risk Management Policy to define various types of
 risk and to clarify organization and policies regarding risk management. Also, the Company
 has established the Group Risk Control Committee to integrate the management of risk within
 the Group, with the aim of conducting thorough risk management. The committee periodically
 monitors various risks based on unified risk management indicators.
- The Company has established the T&D Life Group Compliance Charter and the Compliance Code of Conduct related to corporate governance, including compliance with laws and regulations. These documents serve as the basis for ongoing efforts to ensure that the Company pursues the highest-possible levels of compliance. Furthermore, the Company has established the Compliance Committee, which oversees compliance activities and initiates improvements.
- To ensure appropriate management of the T&D Life Group's information property, the Company has established the Group Information Security Policy. Specifically, the policy is aimed at ensuring that personal information held by the Group companies is handled in accordance with all relevant laws and regulations.

(2) Conflict of Interests

The Company takes steps to ensure that external directors and external corporate auditors have no conflict of interests with the Company in terms of personal capital and/or business relationships.

(3) Activities Conducted to Enhance Corporate Governance

The Board of Directors principally meets monthly to make decisions pertaining to business execution and in order to oversee business activities by individual directors. The Board also meets on an ad-hoc basis as necessary.

Furthermore, the Management Committee principally meets twice a month, the Group Risk Control Committee meets monthly, and the Compliance Committee meets once a quarter.

Corporate auditors attend the Board of Directors meetings to monitor business activities by individual directors. Corporate auditors also attend the meetings of the Management Committee and the Group Risk Control Committee.

7. Basic Policies Regarding Relationships with Related Parties (e.g., the parent company)

Because T&D Holdings does not have the parent company or other governing company, this item is not applicable.

Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

Performance forecast for the year ending March 31, 2005 is as follows:

Consolidated

(100 Millions of Yen)

	Ordinary Revenues	Ordinary Profit	Net Income
Half-Year Ending Sep. 30, 2004	11,840	420	280
Year Ending Mar. 31, 2005	23,200	960	480

Non- Consolidated

(100 Millions of Yen)

	Ordinary Revenues	Ordinary Profit	Net Income	
Half-Year Ending Sep. 30, 2004	80	50	50	
Year Ending Mar. 31, 2005	260	210	220	

Unaudited Pro Forma Add-Up Non-Consolidated Financial Statements

T&D Holdings, Inc.

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Unaudited Pro Forma Add-Up Non-Consolidated Balance Sheets Unaudited Pro Forma Add-Up Non-Consolidated Statements of Operations

	2003	•.	2004			2004
	(Millions		(Millions	•	Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
A						
Assets:	¥ 245 020	2.6	¥ 272.211	2.0	V 26.200	Φ 2.501.705
Cash and Deposits	¥ 345,920	2.6	,	2.8	¥ 26,290	
Call Loans	262,580	2.0	177,197	1.4	(85,383)	
Monetary Claims Purchased	83,034	0.6	128,264	1.0	45,229	
Monetary Trusts	211,276	1.6	284,953	2.2	.73,677	2,696,126
Securities	8,092,476	61.6	8,482,956	64.7	390,479	
Loans	3,462,640	26.3	3,112,986	23.8	(349,653)	
Property and Equipment	372,052	2.8	346,329	2.6	(25,723)	
Due from Agency	5,091	0.1	1,902	0.0	(3,189)	
Due from Reinsurers	3,292	0.0	5,188	0.0	1,895	49,090
Other Assets	170,814	1.3	179,731	1.4	8,916	1,700,554
Deferred Tax Assets	139,322	1.1	25,159	0.2	(114,162)	238,049
Deferred Tax Assets on Land						
Revaluation	12,129	0.1	1,831	0.0	(10,297)	17,333
Reserve for Possible Loan Losses	(11,728)	(0.1)	(8,959)	(0.1)	2,768	(84,774
Total Assets	¥13,148,903	100.0	¥13,109,752	100.0	¥ (39,150)	\$ 124,039,672
Liabilities:						
Policy Reserves:	¥ 00.740					.
Reserve for outstanding claims	¥ 80,510		¥ 80,902		¥ 392	
Policy reserve	12,079,292		11,924,179		(155,113)	
Reserve for policyholder dividends			214,295		3,933	2,027,589
Total Policy Reserves	12,370,165	94.1	12,219,377	93.2	(150,787)	
Due to Agency	897	0.0	452	0.0	(445)	
Due to Reinsurers	811	0.0	901	0.0	90	,
Subordinated Bond	-	-	20,000	0.2	20,000	•
Other Liabilities	311,276	2.4	180,120	1.4	(131,156)	1,704,235
Reserve for Employees'						
Retirement Benefits	104,732	0.8	108,178	0.8	3,446	1,023,548
Reserve for Directors' and Corporate					•	
Auditors' Retirement Benefits	476	0.0	2,617	0.0	2,141	24,764
Reserve for Losses on Sale of Loans	63	0.0	64	0.0	0	612
Allowance for Policyholder	•					
Dividends	11,267	0.1	-	-	(11,267)	
Reserve for Price Fluctuations	31,475	0.2	38,606	0.3	7,131	365,280
Deferred Tax Liabilities	257	0.0	367	0.0	109	3,478
Total Liabilities	12,831,425	97.6	12,570,686	95.9	(260,738)	118,939,226
Equity:						
Reserve for Redemption of Fund	10,000	0.1	-	-	-	-
Reserve for Revaluation	13	0.0	-	-	-	-
Surplus	127,159	1.0	-	-	-	-
Land Revaluation	(21,470)	(0.2)	•	-	-	-
Net Unrealized Gains on Securities	1,547	0.0	-	-	-	-
Total Equity	117,249	0.9	-		-	
Stockholder's Equity:						
Common Stock	95,000	0.7	132,500	1.0		1,253,666
Capital Surplus	10,054	0.1	47,554	0.4	-	449,938
Retained Earnings	47,140	0.3	146,228	1.1	-	1,383,557
Land Revaluation	-	-	(33,460)	(0.3)	-	(316,589)
Net Unrealized Gains on Securities	48,034	0.4	246,244	1.9		2,329,872
Total Stockholder's Equity	200,229	1.5	539,066	4.1	-	5,100,445
Total (Stockholder's) Equity	317,478	2.4	539,066	4.1	221,587	5,100,445
Total Liabilities, Minority Interests						
and (Stockholder's) Equity	13,148,903	100.0	13,109,752	100.0	¥ (39,150)	\$ 124,039,672

Vears ended March 31, (Millions of yen) (Millions of yen) (Millions of yen) Increase (Thousands of Ucts adulars) Ordinary Revenues: Income from Insurance Premiums Y 2,004,768 Y 1,878,572 V (26,195) \$ 17,774,367 Investment Income: Interest, dividends and income from real estate for rent 287,967 279,489 (8,477) 2,644,428 Gains from monetary trusts, net 3,554 8,468 4,914 80,124 Gains on sale of securities 24 25 1 24 Gain from derivatives, act 2,111 1,5637 (5,473) 147,958 Gain from derivatives, act 2,702,965 10,079 1,378 95,285 Gains on separate accounts, net 424,485 486,242 61,756 460,062 Other investment income 424,485 486,242 61,756 460,062 Other ordinary Income 273,711 270,303 (2,874) 2,562,551 Total Ordinary Revenues 2,702,965 10.0 2,635,651 10.0 (67,313) 24,937,571 Ordinary Revenues <th></th> <th>2003</th> <th></th> <th></th> <th>2004</th> <th></th> <th></th> <th>2004</th>		2003			2004			2004
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Other investment income 8,692 10,070 1,378 95,285 Gains on separate accounts, net - 50,748 50,748 480,162 Other Ordinary Income 273,711 270,836 (2,874) 2,562,551 Total Ordinary Revenues 2,702,965 10.0 2,635,651 100.0 (67,313) 24,937,571 Ordinary Expenses: Insurance Claims and Other 1,049,020 853,975 (195,044) 8,080,003 Annuity payments 119,065 128,341 9,275 1,214,315 Insurance benefits 392,945 350,744 (42,201) 3,318,613 Surrender payments 421,956 414,907 (7,049) 3,925,700 Other payments 112,694 225,303 112,608 2,131,734 Total Insurance Claims 1,049,020 853,975 (195,044) 8,080,003 Annuity payments 112,694 22,5303 112,608 2,131,734 Total Insurance Claims 1,049,020 1,973,271 (122,411) 18,670,368							-	
Gains on separate accounts, net 50,748 480,162 Total Investment Income 424,485 486,242 61,756 4,600,652 Other Ordinary Income 273,711 270,836 (2,874) 2,562,551 Total Ordinary Revenues 2,702,965 100.0 2,635,651 100.0 (67,313) 24,937,571 Ordinary Expenses: Insurance Claims and Other Payments Insurance claims 1,049,020 853,975 (195,044) 8,080,003 Annuity payments 119,065 128,341 9,275 1,214,315 Insurance benefits 392,945 350,744 (42,201) 3,318,613 Surrender payments 421,956 414,907 (70,499) 3,925,700 Other payments 2,955,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other 2,2803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other		•			-		• • •	·
Total Investment Income 224,485 486,242 61,756 4,600,652		0,072			•			
Other Ordinary Income 273,711 270,836 (2,874) 2,562,551 Total Ordinary Revenues 2,702,965 100.0 2,635,651 100.0 (67,313) 24,937,571 Ordinary Expenses: Insurance Claims and Other 853,975 (195,044) 8,080,003 Annuity payments 119,065 128,341 9,275 1,214,315 Insurance benefits 392,945 350,744 (42,201) 3,318,613 Surrender payments 421,956 414,907 (7,049) 3,925,700 Other payments 112,694 225,303 112,608 2,131,734 Total Insurance Claims and Other Payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other 2,2803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Investment Expenses: 24,356 78,884 54,327 746,372 Investment Expenses 2,339 2,059 (280) 19,482<	~	424,485		_				
Total Ordinary Revenues 2,702,965 100.0 2,635,651 100.0 (67,313) 24,937,571 Ordinary Expenses: Insurance Claims and Other Payments: Insurance claims 1,049,020 853,975 (195,044) 8,080,003 Annuity payments 119,065 128,341 9,275 1,214,315 Insurance benefits 392,945 350,744 (42,201) 3,318,613 Surrender payments 421,956 414,907 (7,049) 3,925,700 Other payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other Reserves: Provision for policy and Other 22,803 75,278 52,475 712,260 Interest portion of reserve for policy dended dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 <td></td> <td>•</td> <td></td> <td></td> <td>-</td> <td></td> <td>•</td> <td></td>		•			-		•	
Ordinary Expenses: Insurance Claims and Other Payments: Insurance claims 1,049,020 853,975 (195,044) 8,080,003 Annuity payments 119,065 128,341 9,275 1,214,315 Insurance benefits 392,945 350,744 (42,201) 3,318,613 Surrender payments 421,956 414,907 (7,049) 3,925,700 Other payments 112,694 -225,303 112,608 2,131,734 Total Insurance Claims and Other Payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other Reserves: Provision for outstanding claims - 2,424 2,424 22,941 Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280)			100.0)		100.0		
Insurance Claims and Other Payments Insurance claims					_,000,001	200.0	(37,522)	
Insurance Claims and Other Payments Insurance claims	Ordinary Expenses:							
Insurance claims	-							
Insurance claims	Payments:							
Annuity payments	-	1,049,020			853,975		(195,044)	8,080,003
Insurance benefits 392,945 350,744 (42,201) 3,318,613	Annuity payments						, ,	
Surrender payments 421,956 414,907 (7,049) 3,925,700 Other payments 112,694 225,303 112,608 2,131,734 Total Insurance Claims and Other Payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other Reserves: Provision for outstanding claims - 2,424 2,424 22,941 Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities					•		•	
Other payments 112,694 225,303 112,608 2,131,734 Total Insurance Claims and Other Payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other Reserves: Provision for outstanding claims Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expenses: Interest expenses 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 <td>Surrender payments</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>, ,</td> <td></td>	Surrender payments						, ,	
Total Insurance Claims and Other Payments 2,095,682 1,973,271 (122,411) 18,670,368 Provision for Policy and Other Reserves: Provision for outstanding claims - 2,424 2,424 22,941 Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 — (41,951)	* ·	•			•		,	
Provision for Policy and Other Reserves: Provision for outstanding claims Provision for outstanding claims Provision for policy reserve 22,803 Provision for policy reserve 22,803 Provision for policy reserve Provision for policy reserve for policyholder dividends Provision for Policy and Other Reserves Provision for Policy Provision for Policy Provision for Policy Provision for reserve for possible loan losses Provision for reserve for Provisi	± .*							
Provision for Policy and Other Reserves: Provision for outstanding claims - 2,424 2,424 22,941 Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 — (41,951)	and Other Payments	2,095,682			1,973,271		(122,411)	18,670,368
Provision for outstanding claims - 2,424 2,424 22,941 Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052	Provision for Policy and Other							
Provision for policy reserve 22,803 75,278 52,475 712,260 Interest portion of reserve for policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: 1 2,339 2,059 (280) 19,482 Losses from monetary trusts, net securities, net accurities, net securities, net securities, net securities of 1,784 73,056 11,271 691,233 Devaluation losses on securities securities on redemption of securities redemption redemption of securities redemption redemption of securities redemption redemption of securities redemption red	Reserves:							
Interest portion of reserve for	Provision for outstanding claims	-			2,424		2,424	22,941
policyholder dividends 1,752 1,180 (572) 11,170 Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent of real estate for	Provision for policy reserve	22,803			75,278		52,475	712,260
Total Provision for Policy and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Interest portion of reserve for							
and Other Reserves 24,556 78,884 54,327 746,372 Investment Expenses: Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 <td< td=""><td>policyholder dividends</td><td>1,752</td><td></td><td>_</td><td>1,180</td><td></td><td>(572)</td><td>11,170</td></td<>	policyholder dividends	1,752		_	1,180		(572)	11,170
Investment Expenses 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Total Provision for Policy							
Interest expense 2,339 2,059 (280) 19,482 Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	and Other Reserves	24,556			78,884		54,327	746,372
Losses from monetary trusts, net 12,920 6 (12,914) 58 Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Investment Expenses:							
Losses on investments in trading securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Interest expense	2,339			2,059		(280)	19,482
securities, net 3,018 2,059 (958) 19,489 Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Losses from monetary trusts, net	12,920			6		(12,914)	58
Losses on sale of securities 61,784 73,056 11,271 691,233 Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Losses on investments in trading							
Devaluation losses on securities 83,651 627 (83,024) 5,939 Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	securities, net	3,018			2,059		(958)	
Losses on redemption of securities - 3 3 35 Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Losses on sale of securities	61,784			73,056		11,271	691,233
Losses from derivatives, net 630 21,565 20,934 204,042 Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Devaluation losses on securities	83,651			627		(83,024)	
Foreign exchange losses, net 9,698 49,214 39,515 465,650 Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951 - (41,951) -	Losses on redemption of securities				3			
Provision for reserve for possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent Other investment expenses 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951	Losses from derivatives, net	630			21,565		20,934	204,042
possible loan losses 137 731 594 6,925 Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951		9,698			49,214		39,515	465,650
Write-off of loans 275 1,590 1,315 15,052 Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951								
Depreciation of real estate for rent 5,467 6,568 1,101 62,147 Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951	•							•
Other investment expenses 12,204 10,789 (1,414) 102,090 Losses on separate accounts, net 41,951					1,590		1,315	
Losses on separate accounts, net 41,951 - (41,951)		·			•		·	
•	Other investment expenses				10,789		(1,414)	102,090
Total Investment Expenses 234,080 168,274 (65,806) 1,592,148	<u>-</u>			_				
	Total Investment Expenses	234,080			168,274		(65,806)	1,592,148

	2003		2004			2004
	(Millions	•	(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Operating Expenses	214,855		212,577		(2,278)	2,011,328
Other Ordinary Expenses	69,175		68,660		(514)	649,640
Total Ordinary Expenses	2,638,350	97.6	2,501,667	94.9	(136,682)	23,669,859
Ordinary Profit	64,615	2.4	133,984	5.1	69,369	1,267,711
Extraordinary Gains:						
Gains on sale of property,						
equipment and loans	947		1,422		474	13,458
Reversal of reserve for price						
fluctuations	52,779		-		(52,779)	-
Reversal of reserve for possible						
loan losses	5,565		2,865		(2,699)	27,115
Recovery from bad debts previously						
written-off	2,181		489		(1,692)	4,627
Other	114		304		189	2,877
Total Extraordinary Gains	61,588	2.3	5,081	0.2	(56,506)	48,078
Extraordinary Losses:						
Losses on sale, disposal and						
devaluation of property and						
equipment	4,714		16,321		11,606	154,431
Provision for reserve for price						
fluctuations	1,292		7,131		5,838	67,471
Impairment losses on equity						
securities included in trust account	57,664		-		(57,664)	•
Provision for allowance						
for policyholder dividends	11,267		-		(11,267)	-
Other	280		1,723		1,443	16,311
Total Extraordinary Losses	75,221	2.8_	25,176	0.9	(50,044)	238,214
Provision for Reserve for						
Policyholder Dividends	28,372	1.0	43,656	1.7	15,284	413,061
Income Before Income Taxes	22,610	0.9	70,232	2.7	47,622	664,514
Income Taxes:						
Current	4,233	0.2	26,391	1.0	22,158	249,703
Deferred	8,539	0.3	2,537	0.1	(6,002)	24,008
Net Income	¥ 9,837	0.4	£ 41,303	1.6	¥ 31,466	\$ 390,802

Notes:

- (1) The unaudited pro forma add-up non-consolidated financial statements are prepared based on mathematical sum of corresponding balances in Taiyo Life Insurance Company's, Daido Life Insurance Company's and T&D Financial Life Insurance Company's unaudited non-consolidated financial statements. They do not represents consolidated financial statements of these companies under the generally accepted accounting principles.
- (2) Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.
- (3) The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of ₹105.69 = U.S.\$1, which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

(Reference)

Non-Consolidated Finanacial Date for the Year Ended March 31, 2004 of the Three Insurance Companies

(1) Sales Results (100 Millions of Yen)

Fiscal Year Ended	To	otal						
	(Sum of Thre	e Companies)	Taiyo	Life	Daide	Life	T&D Fina	incila Life
March 31, 2004	Amount	% Change	Amount	% Change	Amount	% Change	Amount	% Change
New Policy Amount	75,680	3.4%	28,142	29.4%	43,097	(7.8%)	4,440	(5.0%)
Surrender & Lapse Amount	51,991	(0.3%)	13,626	3.3%	33,177	0.8%	5,187	(14.4%)
Surrender & Lapse Rate	-		8.92%	0.26point	8.44%	(0.01 point)	15.65%	(1.10point)
Policy Amount in Force	585,084	1.0%	160,778	5.3%	392,948	(0.1%)	31,357	(5.4%)

Notes:

- 1. New policy amount and policy amount in force include individual insurance and annuities.
- 2. New policy amount includes increase from conversion.
- 3. % change is presented in comparison with the previous year end. (hereinafter, same if not mentioned otherwise)

(2) Assets (100 Millions of Yen) Total Fiscal Year Ended T&D Financila Life (Sum of Three Companies) Taiyo Life Daido Life March 31, 2004 Amount | % Change Amount | % Change Amount | % Change Amount | % Change Total Assets 131,097 64,095 60,179 (0.3%)(1.8%)0.2% 6,822 11.2%

(3) Summary of Operation	s						(100 Mill	ions of Yen)
Fiscal Year Ended	To	tal						
	(Sum of Thre	e Companies)_	Taiyo	Life	Daide	Life	T&D Fina	ancila Life
March 31, 2004	Amount	% Change	Amount	% Change	Amount	% Change	Amount	% Change
Ordinary Revenues	26,356	(2.5%)	12,578	(9.2%)	11,903	0.7%	1,874	38.3%
Income from Insurance Premiums	18,785	(6.3%)	7,941	(10.6%)	9,282	(6.2%)	1,561	22.6%
Investment Income/Gains	4,862	14.5%	2,615	14.0%	1,946	2.5%	300	475.3%
Ordinary Expences	25,016	(5.2%)	12,260	(10.0%)	10,855	(4.5%)	1,901	35.8%
Insurance Claimes and Other Payments	19,732	(5.8%)	9,758	(14.3%)	9,101	5.6%	. 872	(8.6%)
InvestmentExpenses/Losses	1,682	(28.1%)	1,178	25.9%	498	(62.9%)	5	(91.8%)
Operating Expenses	2,125	(1.1%)	855	(0.7%)	1,086	(0.5%)	183	(5.9%)
Ordinary Profit	1,339	107.4%	318	38.2%	1,047	127.7%	(26)	-
Extraordinary Losses	50	(91.8%)	2	(99.6%)	42	(32.3%)	6	780.5%
Extraordinary Gains	251	(66.5%)	72	(89.7%)	175	229.6%	4	174.8%
Provision for Reserve for Policyholder Dividends	436	-	119	Note	305	14.9%	12	(32.4%)
Net Income	413	319.9%	70	45.5%	380	232.5%	(37)	-

Notes.

(4) Key Indicators (100 Millions of Yen)

Fiscal Year Ended		otal ee Companies)	Taivo	Life	Daide	Life .	T&D Fina	ıncila Life
March 31, 2004	Amount	% Change	Amount	% Change	Amount	% Change		% Change
Core Profit	1,417	24.1%	375	30.7%	1,073	21.0%	(31)	
Amount of Negative Spread	471	(33.3%)	302	(30.5%)	129	(36.7%)	39	(41.8%)
Solvency Margin Ratio	-	-	863.3%	181.8point	1,034.9%	174.7point	984.8%	(47.1point)
Adjusted Net Asset	11,191	25.7%	4,519	32.4%	6,325	22.7%	346	2.9%

(5) Unrealized Gains/Losses on Securities and Amount of Risk Monitored Loans (100 Millions of Yen) Total Fiscal Year Ended (Sum of Three Companies) Taiyo Life Daido Life T&D Financila Life March 31, 2004 Amount | % Change Amount | % Change Amount | % Change Amount | % Change Unrealized Gains/Losses on Securities 94.8% <u>2,55</u>4 1,689 43.6% <u>4,260</u> 371.1% 16 (67.3% 849 (81.3%) Domestic Bonds (63.3%)(52.0%)135 (84.8%)2,377 1,069 1,306 3,489.6% 0 Domestic Stocks 490 200.7% 418 249.2% 81 62.5% (8)Foreign Securities Real Estate (212)(90)(122)246 Amount of Risk Monitored Loans (17.6%)(7.9%)55 (43.1%)(1.7%)102

Note:

^{1.} Taiyo Life was a mutual company through March 31, 2003, therefore, 11.5 billion yen of provision for allowance for policyholder dividends is stated as an item of extraordinary losses for the year ended March 31, 2003, instead of provision for reserve for policyholder dividends.

^{1.} These figures include securities held in monetary trusts and do not include securities without readily obtainable fair value.

Non-Consolidated Forecast for the Year Ending March 31, 2005 of the Three Insurance Companies

(Billions of Yen)

		Taiyo	Life	Daide	o Life	T&D Fina	ncial Life
		Forecast	% change from the previous year	Forecast	% change from the previous year	Forecast	% change from the previous year
Ordinary	Interim	587	(6%)	541	(10%)	70	(34%)
revenues	Year-End	1,139	(9%)	1,048	(12%)	159	(15%)
Ordinary	Interim	12	(40%)	33	(50%)	(2)	(5%)
profit	Year-End	24	(25%)	76	(27%)	(4)	(50%)
Core	Interim	14	(44%)	39	(19%)	(2)	13%
profit	Year-End	31	(17%)	88	(18%)	(3)	4%
	Interim	3	(58%)	13	(55%)	13	•
Net income	Year-End	6	(15%)	31	(19%)	- 11	
Income fi	rom Premiums	764	(4%)	859	(7%)	134	(14%)
Negative	spread	43	42%	24	85%	4	At the same level as FY2003
				4,600	7%	507	14%
New poli	cy amount	3,000	7%	Individu	al term life	Variab	le annuity
_		,		4,420	8%	76	(15%)
Delier	annut in Come	17 120	70/	39,470	At the same level as FY2003	3,108	At the same level as FY2003
roncy an	nount in force	17,130	7%	Individu	al term life	Variab	le annuity
				35,440	1%	246	40%
Surrender	and lapse rate	8.9%	At the same level as FY2003	8.5%	At the same level as FY2003	13.4%	(2.3 point)

Notes:

- 1. Policy amount in force, new policy amount and surrender and lapse rate include individual insurance and annuities. The new policy amount includes increase from conversion.
- 2. The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based on risks and uncertainties that may affect the Company's businesses.

Consolidated Financial Summary

(For the fiscal year 2003 ended March 31, 2004)

May 19, 2004

Name of Company:

T&D Holdings, Inc. (Financial Summary for Taiyo Life Insurance Company)

Stock Listing:

Tokyo, Osaka

Security Code No.:

8795

Head Office:

Tokyo, Japan

URL:

http://www.td-holdings.co.jp/

Date of Board Meeting for Settlement of Accounts: May 19, 2004

Application of U.S Accounting Standards:

No

Consolidated Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003- March 31, 2004)

(1) Results of Operations

Note: Amounts of less than one million yen have been eliminated, and percentages have been rounded to the nearest percent.

	Ordinary Revenue	%change	Ordinary Profit	%change	Net Income	%change
FY2003 ended March 31, 2004	¥1,273,585 million	(9.1)	¥29,504 million	40.1	¥4,292 million	170.9
FY2002 ended March 31, 2003	¥1,401,834 million	(12.6)	¥21,063 million	16.8	¥1,584 million	101.2

	Net Income per Share	Net Income per Share (Fully Diluted)	Ratio of Net Income to Shareholders' Equity	Ratio of Ordinary Profit to Total Assets	Ratio of Ordinary Profit to Ordinary Revenue
FY2003 ended March 31, 2004	¥2,814.19	¥-	2.5%	0.5%	2.3%
FY2002 ended March 31, 2003	¥1,015.50	¥-	1.1%	0.3%	1.5%

Notes:

- Equity in net loss of affiliated companies: ¥1,628 million for the year ended March 31, 2004; ¥2,571 million for the year ended Ι. March 31, 2003.
- Average number of outstanding shares during the term (consolidated): the year ended March 31, 2004: 1,500,000; the year ended March 31, 2003: None.
- Changes in method of accounting: Applicable
- % changes for ordinary revenue, ordinary profit and net income are presented in comparison with that of the previous fiscal year.
- 5. Taiyo Life Insurance Company was a mutual company through March 31, 2003. Please refer to P.3 of this material for computation of net income, net income per share and ratio of net income to shareholders' equity.

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity per Share
As of Mar. 31, 2004	¥6,427,415 million	¥221,328 million	3.4%	¥147,504.81
As of Mar. 31, 2003	¥6,549,636 million	¥115,431 million	1.8%	¥76,913.56

Notes:

- Number of outstanding shares at the end of the term (consolidated): as of March31, 2004: 1,500,000 shares; as of March31, 2003:
- Taiyo Life Insurance Company was a mutual company through March 31, 2003. Please refer to P.3 for computation of shareholders' equity, shareholders' equity ratio and shareholders' equity per share.

(3) Results of Cash Flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Term
FY2003 ended March 31, 2004	¥(118,984) million	¥129,552 million	¥(31,086) million	¥151,436 million
FY2002 ended March 31, 2003	¥(207,657) million	¥247,581 million	¥(21,636) million	¥172,469 million

(4) Scope of Consolidation and Application of the Equity Method:

Number of consolidated subsidiaries:

Number of non-consolidated subsidiaries accounted for by the equity method:

0

Number of affiliates accounted for by the equity method:

3

(5) Change in Scope of Consolidation and Application of the Equity Method:	
Number of companies newly consolidated:	0
Number of companies excluded from consolidation:	1
Number of companies newly accounted for by the equity method:	0
Number of companies excluded from the equity method of accounting	0

2. Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)
Taiyo Life's consolidated forecast is omitted. Please refer to T&D Holdings' "Consolidated Forecast for the Year Ending March 31, 2005 in "Financial Summary for the Year Ended March 31, 2004 of T&D Holdings.

As of April 1, 2003, Taiyo Life Insurance Company converted from a mutual company to a joint stock corporation.

Such being the case, we presented the amounts and ratios for the fiscal year ended March 31, 2003 as a mutual company and ratios for the fiscal year ended March 31, 2004 which reflected the effects from demutualization, as follows:

Fiscal Year Ended March 31, 2003

For the fiscal year ended March 31, 2003, the Company sets up the allowance for policyholder dividends to provide for policyholder dividends to be paid after demutualization, and the amount corresponding to the provision for policyholder dividends of a mutual company, which is appropriation of surplus, was charged to the statement of operations.

In conjunction with the demutualization, certain policyholders received cash in lieu of a share allotment on or after April 1, 2003. (See Note) The amount paid (hereinafter, "the amount paid upon demutualization"), which had been included in the surplus section of the mutual company, was deducted upon demutualization and would not be included in the shareholders' equity of the joint stock corporation.

If these effects described above had been taken into consideration, the following figures and ratios would have been calculated as follows:

Net income

Net income as reported in the statement of operations [¥1,584 million]

Net income per share

(Net income [¥1,584 million] – bonus to directors and corporate auditors [¥61 million]) / number of outstanding shares at time of demutualization [1,500,000 shares]

Ratio of net income to shareholders' equity

Net income [¥1,584 million] / (total equity at beginning of fiscal year [¥117,847 million] – provision for reserve for policyholder dividends [¥10,855 million] + total equity at end of fiscal year [¥116,307 million]) / 2 x 100

Shareholders' equity

Total equity at end of fiscal year as reported in the balance sheet [\frac{\pmathbf{\frac{4}}}{116,307} \text{ million}] - amount paid upon demutualization [\frac{\pmathbf{\frac{4}}}{875} \text{ million}] = shareholders equity (adjusted)

Shareholders' equity ratio

Shareholders' equity (adjusted) / (total liabilities at end of fiscal year [¥6,431,564 million] + minority interests at end of fiscal year [¥1,765 million] + total equity at end of fiscal year [¥116,307 million]) x 100

Shareholders' equity per share

(Shareholders' equity (adjusted) – bonus to directors and corporate auditors [¥61 million]) / number of outstanding shares at time of demutualization [1,500,000 shares]

Fiscal Year Ended March 31, 2004

Ratio of net income to shareholders' equity

Net income [$\frac{4}{292}$ million] / (total equity at beginning of fiscal year [$\frac{4116,307}{116,307}$ million] – amount paid upon demutualization [$\frac{4875}{116,307}$ million] + total equity at end of fiscal year [$\frac{4221,328}{116,307}$ million]) / 2 x 100

Note: If policyholders are prohibited by laws or regulations from receiving any share allotments, the Company made monetary compensation to such policyholders in accordance with the Article 89, Item 1 of the Insurance Business Law. In accordance with the Article 12 of the Enforcement Order for the Insurance Business Law, the amount of monetary compensation was equivalent in proportion to the amount of their relative contribution to the company's net assets. Amounts paid to policyholders (totaling to \forall 875 million) were calculated by multiplying the number of total shares that would have been allotted if they could receive the share allotments (12,054.9739294 shares) by the purchase price for new listing made by underwriters (\forall 72,652 per share).

II. Management Principles and Goals

1. Basic Management Principles

Taiyo Life Insurance Company ("Taiyo Life" or the "Company") has the following management philosophy, with its firm dedication to contributing to the promotion of social welfare under the slogan of "Try and Discover."

- In undertaking the public mission of the life insurance company, we strive to contribute to the national economy and enhance the safety and comfort of society.
- We aim to become our customers' lifetime partner by providing "comprehensive life protection" through our best products and services.
- We seek to create a corporate culture that rewards the efforts of its employees with the means to realize their ambitions.

In addition, our visions in the medium-term management plan are as follows:

- (1) We will become our customers' life-time partner by providing the best products and services in the retail household market.
- (2) We will establish a strong business structure that makes continuously enhance our corporate value through the contribution to our income and profit.

2. Management Goals

Based on the medium-term management plan for the fiscal year started April 1, 2004, we set out the following key management targets for the fiscal year ending March 31, 2005.

We believe that our corporate value will be increased through the stepping up of the target in our plan and this will be matched with the long-term profit for all stakeholders including shareholders.

(Non-consolidated)

Management Indicators	Targets	% Change
Policy amount		
Total policy amount in force of individual insurance and annuities	¥17,130 billion	7%
New policy amount of individual insurance and annuities	¥3,000 billion	7%
Profitability		
Core profit	¥31 billion	(17%)
Net income	¥6 billion	(15%)
Capital efficiency		
ROE	3.6%	-

3. Medium-term Management Strategy

Based on our visions and basic management principles, we are implementing the strategies formulated in our medium-term management plan which are needed to improve profitability, to achieve efficient resource management and to enhance the transparency of management.

The outline of medium-term management plan for the fiscal years ending March 31, 2005 and 2006 are as follows:

(1) Retail household marketing strategy

- Build a "stronger sales promotion organization" with a solid unity of the sales front and the head office by introducing a "manager system of regional marketing headquarters."
- Strengthen the sales system toward "employment" and "nurture" of 10,000 in-house sales representatives.
- Train in-house sales representatives who have both reliable consulting knowledge and good sales ability and thus can be trusted by the customers.
- Improve the sales base of protection-oriented products.
- Obtain firm trust from the customers by enhancing customer services and their convenience.

(2) Corporate marketing strategy

- Improve profitability by selecting point sales products and target markets and reinforcing the sales force.

(3) Finance and investment strategy

- Build a portfolio of the yen interest-bearing assets from the medium-term perspective.

(4) Management base strategy

- A. Enhancement of effectiveness of the compliance and risk management systems
 - Improvement in "cross-organizational cooperation" and the "internal auditing system"
- B. Establishment of the framework for appropriate allocation of management resources to cope with changes in business challenges and management environment
 - More effective utilization of management resources
 - Improvement in capability and efficiency of management resources

4. Future Tasks

Amid a continuing severe business environment, we will address the following issues, among other things, in order to become a selected insurance company that earns high degree of trust from customers and shareholders.

(1) Shift to protection-oriented products

In the past, we focused on sales of savings-oriented products including short-term endowment insurance. In recent years, however, we have striven to develop and provide various attractive products to meet the diversifying needs of customers while ensuring a stronger earnings structure. Particularly, for the past few years, we have put forward the shift to sell more of protection-oriented products that offer sufficient medical and nursing care. As our business priority, we will make efforts to establish such protection-oriented products on the market and promote such sales also in future.

To evaluate the results of this issue in a timely manner, we have introduced a new indicator for corporate value (EV: Embedded Value) based on the present value of our insurance products.

To improve this indicator, we will establish a solid customer base in the retail household market in which we specialize, by employing our unique business strategy.

(2) Improvement of investment portfolio

In the fiscal year ended March 31, 2004, we improved our asset portfolio by reducing equity portfolios as well as the level of investments in and loans to the financial institutions from a viewpoint of the investment risk management.

We will, also in future, continue to further improvement in our portfolio aiming for a robust corporate structure insusceptible to the market fluctuation.

(3) Enhancement of internal auditing structure

In order to ensure the implementation of risk management, we formulated the Risk Management Basic Policy, and we have furthered carrying out thorough risk management under the centralized risk management system led by the Risk Management Committee.

In order to monitor the compliance activities, we set up the Compliance Committee to discuss and investigate compliance issues.

As regards the internal audit framework, internal audits are conducted by the Business Auditing Department to ensure that risk management and compliance structure are established and properly functioning at both head office and branch offices, and that business is conducted in accordance with the management policy and business plan. The Business Auditing Department is independent from other departments to enable it to maintain sufficient check function.

5. Basic Policy of Corporate Governance and Progress of Related Initiatives

(1) Basic policy on corporate governance

In recent years, companies have been required to improve their corporate governance. Under such circumstances, the life insurance industry has become increasingly competitive in a move toward further deregulation. It is, therefore, crucial for us to establish the management structure that can respond to dynamic changes in the market conditions.

In order to accomplish our visions, such as "We will become our customers' life-time partner by providing the best products and services in the retail household market" and "We will establish a solid business structure and continuously enhance our corporate value", we, as a core group company that has a strong position in the retail household market within the T&D Life group, will focus on enhancing our internal auditing structure and improving information disclosure to ensure an effective monitoring of the Company's management and establish a governance structure that meets the expectations of our customers and shareholders through enhanced transparency and objectivity of group-wide management.

(2) Progress of corporate governance initiatives

1) Administrative organization for managerial decision making, execution, and monitoring

The Company set up the Executive Committee which is responsible for business operations and, further, put in place a framework where the board meeting is chaired by the Chairman while the company operation is executed by the President effective January 2004, both in order to separate the management/executive function from decision-making/corporate governance function. Such separation enables to enhance the independence of the governance function of the board of directors.

With the establishment of T&D Holdings, Inc. (hereinafter, the "Holding Company") on April 1, 2004, in order to maximize the group's corporate value and enhance transparency and objectivity of group-wide management, the Holding Company administers its subsidiaries' business management (establishment of management goals and evaluation of subsidiaries' performances), allocates resources within the group, controls overall group's earnings and associated risks in a uniform manner while keeping a framework such that its subsidiaries including us can take full advantage of their unique strength to concentrate on their own life insurance businesses.

Directors are mutually supervised and also monitored by corporate auditors under the corporate auditor system. We currently have four corporate auditors, two of whom are external corporate auditors, and one staff who is exclusively assigned to the corporate auditors office, thus making our supervisory structure effective.

In addition, corporate auditors work closely with the independent certified accountants. Such independent auditors regularly report the result of their audits to corporate auditors.

We have placed a high priority on the enhancement of internal auditing to ensure the sound and appropriate operations.

In order to establish a centralized structure for compliance and risk management and to ensure its thorough implementation, the Company established several committees, such as the Compliance Committee, the Risk Management Committee, and the Special Committees Concerning the Ethical Enhancement of Sales Activities. Main members of each committee include the President of the Company as the committee chairman and directors who are responsible for performing operations. These committees strictly monitor corporate activities and operation activities of life insurance business in terms of legal issues, corporate ethics and comprehensive risk management.

Furthermore, the Company organized sub-committees under each committee in order to discuss compliance and risk management issues from a professional and practical point of view. These sub-committees include the Data Protection Committee and the Accident Prevention Committee under the Compliance Committee and the ALM (Asset-Liability Management) Committee and the Investment Risk Management Committee under the Risk Management Committee.

In addition to organizational structure mentioned above, various rules and implementation plans, such as code of conduct, code of ethics and compliance program, are prepared to ensure high ethical standards at all employee levels in performing daily operations.

The Company is also proactively conducting information disclosure to shareholders and customers to complement statutory disclosures.

2) Independence of external directors and external corporate auditors

The two external corporate auditors of the Company have no conflict of interests with the Company. We appointed an attorney as one of the external corporate auditors defined under Article 18-1 of the Law Concerning Special Measures under the Commercial Code with respect to Audit, etc. of Corporations (Kabushiki Kaisha).

The Company will have one external director under Article 187, paragraph 2-7-2 of the Commercial Code and two external auditors under the foregoing special law, if a proposal of appointing these persons is approved at the general shareholders' meeting to be held in June 2004. May we add that such external director and external auditors have no business relationship with us.

3) Activities Conducted to Enhance Corporate Governance

In order to enhance the management monitoring function, we have been considering inviting external directors and preparing to accept competent applicants from outside by establishing new rules in the articles of incorporation regarding the limited liability contract with external directors.

We have disclosed newly adopted management measure, Embedded Value (EV). The disclosure of EV enables us to accomplish sufficient accountability and improved management transparency.

The activities of the board of directors and committees during the year ended March 31, 2004 were as follows:

The regular meeting of the board of directors was held on a monthly basis, and extraordinary meetings were also held when deemed necessary.

The meetings of the Compliance Committee, the Risk Management Committee and the Committee concerning Ethical Enhancement of Sales Activities were in principle held quarterly, and the meeting of the Executive Committee was principally held bimonthly with additional extraordinary meetings when deemed necessary.

In terms of the sub-committees, the Accident Prevention Committee met quarterly, the ALM Committee and the Investment Risk Committee met monthly, and the Data Protection Committee met when deemed necessary.

6. Basic Policy on Relations with Related Parties (Parent Company, and Others)

T&D Holdings is the absolute parent company of Taiyo Life, Daido Life and T&D Financial Life. T&D Holdings sets strategy, conducts profit and risk management, appropriately allocates corporate resources, and sets capital policy for the Group as a whole, with the aim of increasing the corporate value of the Group. In accordance with the basic strategies of the T&D Life Group, the Company strives to protect policyholders by constructing internal management systems and ensuring financial soundness, while formulating and executing its own marketing strategy. In doing so, the Company aims to fully demonstrate its unique strengths, achieve sustainable growth in its insurance business, and expand earnings.

III. Financial Review

1. Business Results

(1) Overview of the Operations during the Fiscal Year Ended March 31, 2004

Business Environment

Japanese economy during the fiscal year ended March 31, 2004 developed on a mild recovery trend with a continued improvement in corporate earnings supported by an increase in exports and a recovery in capital investment as well as an increase in the demands for digital-related equipments. The domestic stock market also showed an upward trend expecting Japan's economic resurgence. However, uncertainty as to the economic future, such as lingering deflation and a downward pressure on corporate earnings from a sharp appreciation of the yen value could not be wiped away and thus, a full-fledged recovery in personal consumption and employment situation could not be achieved during the term.

In the life insurance industry, companies continued to face a harsh business environment where we still saw a slow recovery in income and employment and a fierce competition between the sectors due to liberalization and deregulation, which resulted in a reduction in policies in force because of a decrease in newly written policies and a still high amount of surrenders/lapse of existing insurance policies. In the investment climate, while bond prices fell owing to an increase in long-term interest rates, each company's financial conditions showed an improvement thanks to a sharp increase in its unrealized gains on securities at large fueled by worldwide stock market rally.

Overview

Under such circumstances, we have kept in mind our corporate visions, "We will become our customers' life-time partner by providing the best products and services in the retail household market" and "We will establish a strong business structure that makes continuously enhance our corporate value through the contribution to our income and profit." The Company has allocated its management resources mainly to its core business that is "sales activities of protection-oriented products focusing on the medical and nursing care through the in-house sales representatives channel in the retail household market."

In addition, on October 8, 2003, we reached a formal agreement with Daido Life Insurance Company and T&D Financial Life Insurance Company to jointly set up T&D Holdings, Inc. as of April 1, 2004.

The purpose to establish T&D Holdings, Inc. is to enhance three companies' life insurance business by riding on strength of each company's unique business model and also to achieve the group's sustainable growth and earnings increase through an intensive investment of the group's management resources in a strategic and efficient manner.

We implemented the following measures for our sales, products and services:

For sales and products, we revised our products by focusing on the improvement in the coverage mainly in the "medical care," "nursing care" and "death" protections, and promoted our sale activities for such protection-oriented products.

In April, we launched "Taiyo Life's Hoken Kumikyoku," which is our first full-fledged protection-oriented policy. This product offers not only adequate medical-care, nursing-care and death protection over a lifetime but a savings function, thereby enabling our customers to review the insurance coverage according to changes of their life cycle.

Also in April, in order to respond to changing needs in the customers' life, we introduced the "conversion system" (full conversion system), in which our customers can review their necessary protection by utilizing the existing policies. In November, we also introduced the "partial conversion system" which provides the customers with conversion to new policies leaving a part of their existing protection, as well as the "family succession system" that enables the existing coverage to be succeeded among the customer's family members. All these were implemented to review and improve our protection system.

Further, we marketed "Taiyo Life's Yasashii Hoken" (non-selection-type medical-care insurance policy) in November which provides coverages for hospitalization and surgical operation expenses caused by illness or accidents even for the customers who are not given the medical care protection by the existing products due to their anamnesis. This non-selection-type medical-care insurance policy was provided by the counter selling mainly through the in-house sales representative channels for the first time.

When selling protection-oriented products, we conducted a database-marketing to propose a detailed review of the coverage for the customers and made brochures and insurance plans complete, thereby strengthening our ability for proposal to the customers and promoting the consulting sales.

In August, we opened the "Education Center" which specially conducts an advanced education program and a practical training aiming to nurture in-house sales representatives with high consulting capability who can obtain the trust from the customers.

Regarding the asset management activities, we strived to secure interest income through loans and investments in yen-denominated bonds, currency-hedged foreign bonds. As for domestic equities, we continued to improve our portfolio including the rebalance of the portfolio centering on concentrated issues and sectors in terms of market risk management.

For customer services, in April 2003, we commenced "T&D Club Off" services for the Himawari Card members to ensure the policyholders' better health and efficient use of their own time. In this service, the club members can stay at the resort hotels both home and abroad at a special discount rate. In October, we added a new function to the Himawari Card services where the policyholders can use policy loans by telephone and over the internet. As of the end of March 2004, the number of ATM available for our card across the country became about 39,000 including ATMs owned by us, postal offices, UFJ Bank and IY Bank.

As regards administrative services, we used the comprehensive information system "NET'S01" to pursue restructuring operation process and to reduce operating costs.

Further, we proceeded with the preparatory work to establish T&D Customer Service Co., Ltd. in April 2004, which is an affiliated company designed to "enhance the level of customer services" and to "reduce operating costs." To this end, therefore, we completed the integration work of operation process in August 2003 that had been implemented from the previous fiscal year.

Result of Operations of Principal Business

1) Earnings

For the consolidated fiscal year ended March 31, 2004, ordinary revenue totaled \(\frac{\pmathbf{4}}{1}\),273.5 billion, a 9.1% fall from the previous year, consisting of income from insurance premiums and others of \(\frac{\pmathbf{4}}{7}\)94.1 billion, down 10.6% from the previous year, investment income of \(\frac{\pmathbf{2}}{2}\)60.7 billion, a 13.9% increase from the previous year, and other ordinary income of \(\frac{\pmathbf{2}}{2}\)18.6 billion, a 23.3% drop from the previous year.

Ordinary expense totaled ¥1,244.0 billion, a 9.9% fall from the previous year, consisting of insurance claims and other payments of ¥975.8 billion, down 14.3% from the previous year, investment expenses of ¥118.8 billion, up 26.9% from the previous year, operating expenses of ¥81.4 billion, a 3.9% decline from the previous year, and equity in net loss from investment in affiliated company of ¥1.6 billion. Equity in loss of affiliated companies was attributable mainly to the net loss of T&D Financial Life Insurance Company.

As a result, ordinary profit amounted to \\ \pm 29.5 \text{ billion, a 40.1\% increase from the previous year.}

Extraordinary gains and losses were \(\frac{\pmathbf{4}}{0.3}\) billion, a 99.3% decline from the previous year, and \(\frac{\pmathbf{4}}{7.3}\) billion, an 89.5% decline from the previous year, respectively, and both amounts significantly decreased in comparison with the previous year. These sharp reductions are chiefly because, in the previous year, valuation losses on equities held in trust account amounting to \(\frac{\pmathbf{4}}{57.6}\) billion were posted as extraordinary losses and, in correspondence to the recognition of such losses, the reversal of reserve for price fluctuations amounting to \(\frac{\pmathbf{4}}{52.7}\) billion was recognized as extraordinary gains.

Net income, which is calculated based on ordinary profit with adjustments consisting of extraordinary gains and losses, current and deferred income taxes, and minority interest income and losses, amounted to 4.2 billion, up 171.0% from the previous year.

2) Insurance policy

a) Individual insurance/individual annuities

For the individual insurance, new policy amount written totaled \$2,797.2 billion, a 33.8% increase from the previous year. The decrease in policy amount consists of maturity of \$573.3 billion, a 26.0% fall from the previous year, and surrender/lapse of \$1,201.8 billion, up 9.4% from the previous year. As a consequence, the policy amount in force at the year-end totaled \$11,577.9 billion, up 10.3% from the previous year.

For the individual annuities insurance, new policy amount written totaled \(\frac{\pmathbf{\frac{4}}}{17.0}\) billion, down 79.8% from the previous year. The policy amount decreased due to surrender/lapse of \(\frac{\pmathbf{\frac{4}}}{160.8}\) billion, down 26.9% from the previous year. As a consequence, the policy amount in force at the year-end totaled \(\frac{\pmathbf{\frac{4}}}{4.499.9}\) billion, a 5.6% decline from the previous year.

ndividual insurance and	individual annuities	s (Billions of)	Yen)	
	FY 2000	FY 2001	FY 2002	FY 2003
				(Current)
Individual insurance				
New policies	1,458.1	2,047.9	2,091.0	2,797.2
Maturity	740.1	986.7	774.7	573.3
Surrender/lapse	847.5	900.0	1,098.7	1,201.8
Policy in force	9,958.8	10,217.3	10,500.2	11,577.9
Individual annuities				
New policies	473.6	140.1	84.4	17.0
Surrender/lapse	353.5	309.6	220.1	160.8
Policy in force	5,213.7	5,015.5	4,768.4	4,499.9
Total				
New policies	1,931.7	2,188.1	2,175.4	2,814.2
Maturity	740.1	986.7	774.7	573.3
Surrender/lapse	1,201.1	1,209.6	1,318.8	1,362.6
Policy in force	15 172 5	15 222 0	15 269 6	16 077 9

Notes:

- 1. New policies written in FY 2003 include a net increase for conversion.
- 2. Amounts for individual insurance are the total of death benefit and survival benefits.
- Amounts for individual annuities insurance are equal to the total of the fund to be held for an annuity for which
 annuity payments have not yet commenced and the amount of the policy reserve for an annuity for which payments
 have commenced.

b) Group insurance/group annuities

For the group insurance, new policy amount written totaled \(\frac{4}{2}\)34.0 billion, up 119.2% from the previous year, and the policy amount in force at the year-end totaled \(\frac{4}{10}\),916.1 billion, down 0.6% from the previous year.

For the group annuities insurance, its policy amount in force at the year-end totaled \(\frac{4}{7}44.6\) billion, down 7.1% from the previous year.

Group insurance and group annuities (Billions of Yen)

		FY 2000	FY 2001	FY 2002	FY 2003 (Current)
Gro	oup insurance				
	New policies	77.8	275.0	106.7	234.0
	Policy in force	10,378.3	11,022.7	10,979.9	10,916.1
Gro	oup annuities				
	Policy in force	788.7	813.2	801.5	744.6

Note: The amount of group annuities policy in force at the year-end represents the policy reserve.

c) Other significant issues

Core profit, a measure of a life insurance company's underlying profitability from core insurance operations, for the consolidated fiscal year ended March 31, 2004 amounted to ¥37.5 billion, a 30.7% increase from the previous year, after offsetting the negative spread of ¥30.2 billion, a 30.5% decline from the previous year.

Also, solvency margin ratio, an indicator used by Financial Service Agency ("FSA") for control purpose to monitor a life insurance company's financial soundness, as of the consolidated fiscal year-end was 863.3%, increased by 181.8 points from previous year.

Adjusted net assets, a measure used by FSA for control purpose to monitor a life insurance company's financial soundness, as of the consolidated fiscal year-end amounted to ¥451.9 billion, an increase of 32.4% over the previous year.

(2) Forecast for the Fiscal Year ending March 31, 2005

The Japanese economy for FY 2004 is expected to show a continued mild recovery at large thanks to an increase in exports and a strong development in capital investment. Corporate earnings will continue to develop on an increasing trend from possible reflationary effect of the 2004 Olympic Games in Athens. However, personal consumption and labor market conditions have not attained a full-scale recovery and factors of instability for the world economy like a bogged-down Iraqi situation and threat of terrorism will not be soon eliminated and hence there will remain a sense of uncertainty over the business climate.

The life insurance industry will continue to face fiercer competition within and outside the sector due to liberalization and deregulation and will be required to further diversify its products and services.

Under such difficult environment, we aim to pursue our medium-term management plan in order to achieve our goal to be a selected insurance company and to earn trust from our customers and shareholders.

The Company's performance forecast for the fiscal year ending March 31, 2005 is as follows. Ordinary revenues are projected to slip 9%, to \(\frac{\pmathbf{4}}{1,139.0}\) billion. Ordinary income is expected to slip 25%, to \(\frac{\pmathbf{2}}{24.0}\) billion, and net income is expected to slip 15%, to \(\frac{\pmathbf{4}}{6.0}\) billion.

2. Financial Position

(1) Balance sheet

The total assets amounted to $\pm 6,427.4$ billion, down 1.9% from the previous year.

Assets consist mainly of securities including public and corporate bonds of \$3,922.4 billion, 61.0% of the total assets, loans of \$1,947.0 billion, 30.3% of the total assets, property and equipment of \$186.8 billion, 2.9% of the total assets and cash and deposits and call loan of \$151.6 billion, 2.4% of the total assets.

Total liabilities amounted to ¥6,204.7 billion, a 3.5% decrease from the previous year, and its major component, policy reserve, amounted to ¥5,965.9 billion, a 2.7% decline from the previous year.

Total shareholders' equity amounted to \(\frac{\pmathbf{221.3}}{221.3}\) billion, up 90.3% from the previous year, and its remarkable increase was due mainly to an increase in the available-for-sale securities.

(2) Cash flows

Cash flows for the consolidated fiscal year ended March 31, 2004 were summarized as follows:

Cash flows from operating activities totaled a net outflow of ¥118.9 billion, due primarily to a significant reduction in the amount of reversal of policy reserve from ¥224.6 billion in the previous year to ¥168.2 billion this year.

Cash flows from investing activities totaled a net inflow of ¥129.5 billion, reflecting that amount of collection of loans of ¥849.9 billion exceeded investment in loans of ¥589.3 billion.

Cash flows from financing activities totaled a net outflow of ¥31.0 billion due to repayment of subordinated borrowings of ¥50 billion to banks while fundraise ¥20 billion through the issuance of the subordinated bonds.

As a result, cash and cash equivalents at the end of the year amounted to \\$151.4 billion, decreased by \\$20.5 billion from the beginning of the year.

3. Supplementary data

a. Profit/Loss Status for the Fiscal Year Ended March 31, 2004 (Consolidated)

(Millions of Yen, %)

	T	1 1	/1/11111	ons of Ten, %)
	Fiscal Year	Fiscal Year	Increase	% change from
	Ended March	Ended March	(decrease)	the previous
	31, 2003	31, 2004		fiscal year
Ordinary Revenue	1,401,834	1,273,585	(128,249)	(9.1)
Income from insurance premiums	887,942	794,168	(93,773)	(10.6)
Insurance premiums	887,784	794,016	(93,767)	(10.6)
Investment income	229,025	260,793	31,767	13.9
Interests, dividends and income	149,645	143,343	(6,302)	(4.2)
Gains on sale of securities	70,429	88,494	18,064	25.6
Gains from derivatives, net		15,637	15,637	-
Other ordinary income	284,866	218,623	(66,243)	(23.3)
Policy reserve	224,601	168,299	(56,301)	(25.1)
Ordinary Expenses	1,380,770	1,244,081	(136,689)	(9.9)
Insurance claims and other payments	1,138,322	975,834	(162,488)	(14.3)
Insurance claims	718,110	508,633	(209,476)	(29.2)
Insurance benefits	121,707	117,364	(4,343)	(3.6)
Surrender payments	174,597	180,388	5,791	3.3
Provision for policy and other reserves	564	2,606	2,041	361.4
Investment expenses	93,621	118,831	25,210	26.9
Losses on sale of securities	42,100	62,911	20,810	49.4
Devaluation losses on securities	24,930	279	(24,651)	(98.9)
Foreign exchange losses, net	8,235	43,923	35,687	433.3
Operating expenses	84,795	81,460	(3,335)	(3.9)
Other ordinary expenses	60,895	63,719	2,824	4.6
Equity in net loss of affiliated companies	2,571	1,628	(943)	(36.7)
Ordinary Profit	21,063	29,504	8,440	40.1
Extraordinary Gains	55,045	365	(54,680)	(99.3)
Reversal of reserve for price fluctuations	52,779	-	(52,779)	(100.0)
Extraordinary Losses	70,481	7,397	(63,083)	(89.5)
Impairment losses on equity securities				
included in trust account	57,664	-	(57,664)	(100.0)
Provision for allowance for policyholder				
dividends	11,267		(11,267)	(100.0)
Provision for Reserve for				
Policyholder Dividends	-	11,915	11,915	-
Income before Income Taxes	5,628	10,556	4,928	87.6
Income Taxes				
Current	171	363	192	112.5
Deferred	3,736	5,785	2,049	54.8
Minority Interests	136	114	(21)	(16.1)
Net Income	1,584	4,292	2,708	171.0
Net income	1,384	4,292	2,708	1/1.0

b. Principal Business Performance for the Fiscal Year Ended March 31, 2004 (Non-Consolidated)

(Millions of Yen, %)

		40 ** * · · · · · · · · · · · · · · · · ·		111110110 01 1 011, 70)
	Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Increase (decrease)	% change from the previous fiscal year
New Policy Amount	2,175,488	2,814,284	638,795	29.4%
Policy Amount in Force	15,268,605	16,077,894	809,289	5.3
Core Profit	28,734	37,551	8,817	30.7
Negative Spread Amount	43,450	30,217	(13,232)	(30.5)
Solvency Margin Ratio	681.5%	863.3%	181.8%	-
Adjusted Net Assets	341,261	451,936	110,675	32.4

Note Amounts for "New Policy Amount" and "Policy Amount in Force" represent the total of individual insurance and insurance annuities.

IV. Unaudited Consolidated Financial Statements

Taiyo Life Insurance Company

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Unaudited Consolidated Balance Sheets

	2003		2004			2004
	(Millions		(Millions		Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Assets:						
Cash and Deposits	¥ 45,264	0.7	¥ 49,449	0.8	¥ 4,185	\$ 467,870
Call Loans	127,580	1.9	102,197	1.6	(25,383)	966,950
Monetary Claims Purchased	41,966	0.6	55,092	0.9	13,125	521,261
Monetary Trusts	55,619	0.8	30,880	0.5	(24,738)	292,184
Securities	3,662,688	55.9	3,922,450	61.0	259,762	37,112,787
Loans	2,207,937	33.7	1,947,082	30.3	(260,855)	18,422,579
Property and Equipment	194,088	3.0	186,878	2.9	(7,209)	1,768,180
Due from Reinsurers	24	0.0	86	0.0	61	818
Other Assets	126,725	1.9	127,164	2.0	438	1,203,183
Deferred Tax Assets	79,222	1.2	8,996	0.1	(70,225)	
Deferred Tax Assets on Land	,		,		(, ,	,
Revaluation	12,129	0.2	1,831	0.0	(10,297)	17,333
Reserve for Possible Loan Losses	(3,610)	(0.1)	(4,695)	(0.1)	(1,084)	(44,426)
Total Assets	¥ 6,549,636	100.0	¥ 6,427,415	100.0	¥ (122,220)	\$ 60,813,849
10tui / 1350tu	1 0,5 15,050	100.0	¥ 0,427,415	100.0	1 (122,220)	Ψ 00,013,043
Liabilities:						
Policy Reserves:						
Reserve for outstanding claims	¥ 18,399		¥ 20,824		¥ 2,424	\$ 197,034
Policy reserve	6,134,247		5,965,947		(168,299)	
Reserve for policyholder dividends	67,293		73,396		6,102	694,446
Total Policy Reserves	6,219,940	95.0	6,060,167	94.3	(159,772)	57,339,084
Due to Reinsurers	25	0.0	32	0.0	6	306
Subordinated bond			20,000	0.3	20,000	189,232
Other Liabilities	168,433	2.6	84,351	1.3	(84,081)	798,102
Reserve for Employees'	100,455	2.0	04,551	1.5	(04,001)	770,102
Retirement Benefits	29,158	0.4	31,563	0.5	2,405	298,646
Reserve for Directors' and Corporate	27,130	0.4	51,505	0.5	2,403	270,040
Auditors' Retirement Benefits	492	0.0	1,020	0.0	528	9,658
Allowance for Policyholder Dividends		0.0	1,020	0.0		9,036
			7 501	- 0.1	(11,267)	71 021
Reserve for Price Fluctuations	2,132	0.0	7,591	0.1	5,459	71,831
Deferred Tax Liabilities	112	0.0	50-	0.0	(62)	476
Total Liabilities	6,431,564	98.2	6,204,778	96.5	(226,785)	58,707,339
Minority Interests	1,765	0.0	1,308	0.0	(456)	12,378
Equity:	10.000	^ ^				
Reserve for Redemption of Fund	10,000	0.2	-	-	-	-
Reserve for Revaluation	13	0.0	-	-	-	-
Surplus	125,973	1.9	-	-	-	•
Land Revaluation	(21,470)	(0.3)	-	-	-	-
Net Unrealized Gains on Securities	1,842	0.0	-	-	-	-
Translation Adjustments	(51)	(0.0)	·····	-		
Total Equity	116,307	1.8			-	-
Stockholder's Equity:						
Common Stock						
Authorized – 6,000,000 shares						
Issued $-1,500,000$ shares	-	-	37,500	0.6	-	354,811
Capital Surplus	-	-	37,500	0.6	<u>-</u>	354,811
Retained Earnings	-	-	65,037	1.0	-	615,356
Land Revaluation	-	<u>-</u>	(33,460)	(0.5)	-	(316,589)
Net Unrealized Gains on Securities	-		114,751	1.8	-	1,085,740
Total Stockholder's Equity	-	-	221,328	3.4	-	2,094,130
Total Liabilities, Minority Interests						
and (Stockholder's) Equity	¥ 6,549,636	100.0	¥ 6,427,415	100.0	¥ (122,220)	\$ 60,813,849
						

See notes to unaudited consolidated financial statements.

Unaudited Consolidated Statements of Operations

	2003			2004				2004
	(Millions			(Millions			Increase	(Thousands of
Years ended March 31,	of yen)	%		of yen)	%		(decrease)	U.S. dollars)
Today in a control	01) 01.)						(acoroase)	0.0. 0011410)
Ordinary Revenues:							•	
Income from Insurance Premiums	¥ 887,942		¥	794,168		¥	(93,773)	\$ 7,514,127
Investment Income:	,			,			() /	
Interest, dividends and income								
from real estate for rent	149,645			143,343			(6,302)	1,356,260
Gains from monetary trusts, net	3,554			1,428			(2,125)	13,513
Gains on sale of securities	70,429			88,494			18,064	837,298
Gains from derivatives, net	-			15,637			15,637	147,958
Other investment income	5,395			7,231			1,835	68,423
Gains on separate accounts, net				4,658			4,658	44,076
Total Investment Income	229,025			260,793			31,767	2,467,532
Other Ordinary Income	284,866			218,623			(66,243)	2,068,537
Total Ordinary Revenues	1,401,834	100.0		1,273,585	100.0		(128,249)	12,050,196
				•				
Ordinary Expenses:								
Insurance Claims and Other								
Payments:								
Insurance claims	718,110			508,633			(209,476)	4,812,505
Annuity payments	87,121			96,562			9,440	913,634
Insurance benefits	121,707			117,364			(4,343)	1,110,457
Surrender payments	174,597			180,388			5,791	1,706,769
Other payments	36,784			<u>72,885</u>			<u>36,100</u>	<u>689,616</u>
Total Insurance Claims								
and Other Payments	1,138,322			975,834			(162,488)	9,232,984
Provision for Policy and Other								
Reserves:								
Provision for outstanding claims	-			2,424			2,424	22,941
Interest portion of reserve for	***			100			(202)	1 500
policyholder dividends	564			182			(382)	1,723
Total Provision for Policy	5.64			2.606			2.041	24.665
and Other Reserves	564			2,606			2,041	24,665
Investment Expenses:	1.000			2.047			65	10 276
Interest expense Losses on sale of securities	1,982			2,047			65	19,376
	42,100			62,911			20,810	595,243
Devaluation losses on securities Losses from derivatives, net	24,930 630			279			(24,651)	2,640
	8,235			43,923	•		(630) 35,687	415,589
Foreign exchange losses, net Provision for reserve for	6,233			43,923			33,067	413,309
possible loan losses				1,317			1,317	12,466
Write-off of loans	373			223			(149)	2,119
Depreciation of real estate	3/3			243			(147)	2,119
for rent	2,373			3,479			1,105	32,919
Other investment expenses	3,888			4,649			760	43,989
Losses on separate accounts, net	9,106			+,∪+? -			<u>(9,106)</u>	73,707
Total Investment Expenses	93,621			118,831			25,210	1,124,343
10ml m. oumont Daponoo	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			110,001			,	-,,-

	2003		2004			2004
	(Millions		(Million:	S	Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	%_	(decrease)	U.S. dollars)
Operating Expenses	84,795		81,460)	(3,335)	770,749
Other Ordinary Expenses	60,895		63,719			•
	00,093		05,715	,	2,824	602,888
Equity in Net Loss of Affiliated	. 2571	*	1.600	,	(042)	15 407
Companies	2,571	00.5	1,628		(943)	15,407
Total Ordinary Expenses	1,380,770	98.5	1,244,081		(136,689)	11,771,038
Ordinary Profit	21,063	1.5	29,504	2.3	8,440	279,158
Extraordinary Gains:						
Gains on sale of property and	,					
equipment	2			-	(2)	-
Reversal of reserve for price						
fluctuations	52,779			-	(52,779)	-
Reversal of reserve for possible					,	
loan losses	2,112			-	(2,112)	-
Recoveries from bad debts						
previously written-off	· <u>-</u>		241	l	241	2,283
Gains on loan acquired	-		114	ļ	114	1,080
Other	152		10)	(142)	96
Total Extraordinary Gains	55,045	3.9	365	0.0	(54,680)	3,460
The Arrange Harrison T. Constant						
Extraordinary Losses:						
Losses on sale, disposal and						
devaluation of property and	0.50		1 400		540	12.050
equipment	852		1,402		549	13,270
Provision for reserve for price					5 450	~1 ~~~
fluctuations	-		5,459)	5,459	51,656
Impairment losses on equity					(== << 1)	
securities included in trust account	57,664		•	•	(57,664)	-
Provision for allowance	11.067				(11.0(7)	
for policyholder dividends	11,267		50		(11,267)	5.060
Other	695		535		(159)	5,068
Total Extraordinary Losses	70,481	5.0	7,397	0.6	(63,083)	69,995
Provision for Reserve for			** **		44.04.	110.511
Policyholder Dividends	-		11,915		11,915	112,744
Income Before Income Taxes	5,628	0.4	10,556	0.8	4,927	99,879
Income Taxes:						2 12-
Current	171	0.0	363		192	3,437
Deferred	3,736	0.3	5,785		2,049	54,744
Minority Interests	136	0.0	114		(21)	1,080
Net Income	¥ 1,584	0.1	¥ 4,292	0.3	¥ 2,708	\$ 40,616

See notes to unaudited consolidated financial statements.

Unaudited Consolidated Statements of Surplus

		2003		2004				2004
		(Millions		(Millions		Increase	(Tl	nousands o
Years ended March 31,		of yen)		of yen)		(decrease)	•	.S. dollars)
Balance at Beginning of Year	¥	137,787	¥	-	¥	-	\$	
Additions:		,,,,,,,					•	
Net income		1,584		_		-		
Increase in surplus due to reverse of land								
revaluation		306		-		-		-
Increase in surplus due to deconsolidated								•
companies		1,157		-		-		-
Total additions		3,048						-
Deductions:		,						
Transfer to reserve for policyholder dividends		10,855		-		-		-
Transfer to redemption reserve fund		3,000		-		-		-
Interest on fund		874		-		-		-
Bonus to directors and corporate auditors		58		_		-		-
Decrease in surplus due to deconsolidated								
companies		74						
Total deductions		14,862		-				-
Balance at End of Year	¥	125,973	¥	-	¥	-	\$	_
Capital Surplus: Balance at beginning of year		_		37,500		<u>.</u>		354,811
Balance at End of Year	¥		¥	37,500	¥	_	\$	
								354,811
								354,811
Retained Earnings:								354,811
Retained Earnings: Balance at beginning of year				60,110		-		
		A				-		
Balance at beginning of year		-				-		568,748
Balance at beginning of year Addition:				60,110		-		568,748
Balance at beginning of year Addition: Net income		- -		60,110		- -		568,748 40,616
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land		- -		60,110		- - -		568,748 40,616 10,230
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation		- - -		60,110 4,292 1,081		- - - -		568,748 40,616 10,230
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation Total addition		- - -		60,110 4,292 1,081		- - - -		568,748 40,616 10,230
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation Total addition Deduction:		- - - -		60,110 4,292 1,081		- - -		568,748 40,616 10,230 50,846
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation Total addition Deduction: Dividends on common stock		- - - -		60,110 4,292 1,081 5,374		- - - - -		568,748 40,616 10,230 50,846
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation Total addition Deduction: Dividends on common stock Bonus to directors		- - - -		60,110 4,292 1,081 5,374		- - - - -		568,748 40,616 10,230 50,846
Addition: Net income Increase in surplus due to reverse of land revaluation Total addition Deduction: Dividends on common stock Bonus to directors Bonus to corporate auditors		- - - -		60,110 4,292 1,081 5,374		- - - - -		354,811 568,748 40,616 10,230 50,846 345 136 3,756
Balance at beginning of year Addition: Net income Increase in surplus due to reverse of land revaluation Total addition Deduction: Dividends on common stock Bonus to directors Bonus to corporate auditors Decrease in retained earnings due to sale of	¥	- - - - -		60,110 4,292 1,081 5,374		- - - - - -		568,748 40,616 10,230 50,846

See notes to unaudited consolidated financial statements.

Unaudited Consolidated Statements of Cash Flows

	2003	2004		2004
	(Millions	(Millions	Increase	(Thousands of
Years ended March 31,	of yen)	of yen)	(decrease)	U.S. dollars)
Cash flows from operating activities:				
Income before income taxes	¥ 5,628	¥ 10,556	¥ 4,927	\$ 99,879
Depreciation of real estate for rent	2,373	3,479	1,105	32,919
Amortization of goodwill due to consolidation	38	53	14	506
Other depreciation and amortization	4,377	4,977	599	47,092
Increase (decrease) in reserve for outstanding claims	(4,058)	2,424	6,483	22,941
Decrease in policy reserve	(224,601)	(168,299)	56,301	(1,592,392)
Increase in interest portion of reserve for				
policyholder dividends	564	182	(382)	1,723
Increase in provision for reserve for policyholder dividends		11,915	11,915	112,744
Increase (decrease) in reserve for possible loan	-	11,913	11,913	112,/44
losses	(2,265)	1,084	3,350	10,263
Increase in reserve for employees' retirement	(_,,	-,	-,	,
benefits	4,084	2,405	(1,679)	22,759
Increase (decrease) in allowance for policyholder	11.067	(11.0(7)	(00.505)	(106 (10)
dividends	11,267	(11,267)	(22,535)	(106,613)
Transfer from allowance for policyholder dividends to reserve for policyholder dividends	_	11,267	11,267	106,613
Increase (decrease) in reserve for price fluctuations	(52,779)	5,459	58,238	51,656
Interest, dividends and income from real estate	(32,119)	3,439	36,236	31,030
for rent	(149,645)	(143,343)	6,302	(1,356,260)
(Gains) losses on investment securities	60,460	(47,028)	(107,488)	(444,964)
Interest expense	1,982	2,047	65	19,376
Exchange losses	8,235	43,883	35,647	415,206
Losses on sale or disposal of property and equipment	,	1,402	551	13,270
Equity in net losses of affiliated companies	2,571	1,628	(943)	15,407
Increase in due from reinsurers	(23)	(61)	(37)	(583)
(Increase) decrease in other assets	(7,104)	745	7,850	7,056
Increase in due to reinsurers	1	6	. 5	63
Increase decrease in other liabilities	1,634	3,002	1,368	28,412
Other, net	171	465	293	4,403
Sub-total Sub-total	(336,232)	(263,011)	73,221	(2,488,517)
Interest, dividends and income from real estate for	(330,232)	(203,011)	, 3,221	(2,100,211)
rent received	149,063	163,573	14,510	1,547,673
Interest paid	(1,855)	(2,165)	(310)	(20,490)
Policyholder dividends	(18,162)	(17,263)	899	(163,342)
Income taxes paid	(469)	(117)	352	(1,108)
Net cash used in operating activities	¥ (207,657)	¥ (118,984)	¥ 88,673	\$ (1,125,785)

		2003		2004		2004	
		(Millions	(Millions Increase			(Thousands of	
Years ended March 31,		of yen)		of yen)	(decrease)	U.S. dollars)	
Cash flows from investing activities:						•	
Net decrease in short-term investments	¥	534	¥	164	¥ (369)	\$ 1,561	
Investments in monetary claims purchased		(156,976)		(116,986)	39,990	(1,106,886)	
Proceeds from sale and redemption of monetary		, , ,		,	ŕ	,	
claims purchased		170,166 (2,271)		103,564	(66,602) 2,271	979,886	
Investments in monetary trusts		46,139		24,684	(21,455)	233,557	
Proceeds from monetary trusts Purchase of securities		(3,062,353)		(2,877,890)	184,462	(27,229,548)	
		3,176,026		2,750,760	-		
Sale and redemption of securities Investment in loans					(425,265) 87,872		
Collection of loans		(677,181)		(589,309)		(5,575,828)	
		759,781		849,916	90,135	8,041,596	
Other, net		1,231		(15,606)	(16,837)	(147,658)	
Sub-total Total of net cash provided by operating		255,096		129,297	(125,799)	1,223,366	
activities and investment transactions as above		47,439		10,313	(37,126)	97,581	
Purchase of property and equipment		(7,921)		(3,541)	4,380	(33,507)	
Proceeds from sale of property and equipment		375		3,796	3,420	35,922	
Net cash received related to purchase of subsidiaries		30		-	(30)	-	
Net cash provided by investing activities		247,581		129,552	(118,028)	1,225,781	
Cook flows from financia a chinidia							
Cash flows from financing activities: Proceeds from debt		0.250		(250	(2.000)	60.001	
•		9,350		6,350	(3,000)	•	
Repayments of debt		(6,075)		(56,532)	(50,457)	• • •	
Proceeds from issuance of subordinated bond		(0.4.000)		20,000	20,000	189,232	
Repayments of fund		(24,000)		-	24,000	-	
Interest paid related to fund		(874)		-	874	-	
Payments related to Article 12 of implementation				(O##)	(0==)	(0.00()	
for the Insurance Business Law		-		(875)	(875)	(8,286)	
Other, net		(36)		(28)	7	(270)	
Net cash used in financing activities		(21,636)		(31,086)	(9,450)	(294,129)	
Effect of exchange rate changes on cash and cash							
equivalents		2		-	(2)	-	
Net increase (decrease) in cash and cash					(-)		
equivalents		18,290		(20,517)	(38,808)	(194,133)	
Cash and cash equivalents at beginning of year		154,178		172,469	18,290	1,631,839	
Decrease in cash and cash equivalents due to		- ',		,	,	,,-3-	
deconsolidated subsidiaries		-		(514)	(514)	(4,871)	
Cash and cash equivalents at end of year	¥	172,469	¥	151,436			
				,			

See notes to unaudited consolidated financial statements.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

(a) Basis of presentation

Taiyo Life Insurance Company (the "Company") maintains its accounting records and prepares its financial statements in Japanese yen in accordance with the provisions of the Insurance Business Law of Japan (the "Insurance Business Law") and in conformity with generally accepted accounting principles and practices in Japan.

Pursuant to its plan of demutualization and the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2003.

In preparing the consolidated financial statements, certain items presented in the original consolidated financial statements have been reclassified and summarized for readers outside Japan. These consolidated financial statements have been prepared in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In addition, the accompanying footnotes include information which is not required under accounting principles and practices generally accepted in Japan, but is presented herein as additional information to the consolidated financial statements.

Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.

(b) Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Company and its consolidated subsidiaries. All material inter-company balances and transactions are eliminated. The number of consolidated subsidiaries for the year ended March 31, 2004 was 7. During the year ended March 31, 2004, Taiyo Life Insurance International (U.K) Ltd. was excluded from consolidation due to liquidation.

Investments in affiliates are accounted for under the equity method. The number of affiliated companies for the year ended March 31, 2004 was 3.

There are other affiliated companies which are accounted for under the cost method. The aggregate impact of such companies to the consolidated financial statements is immaterial.

Further information for consolidated subsidiaries and affiliated companies is shown in I. "Subsidiaries and affiliates".

The financial statements of a subsidiary located outside Japan are prepared with a fiscal year end of December 31. Appropriate adjustments have been made for material transactions between December 31 and March 31, the date of the consolidated financial statements.

The excess of cost over underlying equity at acquisition dates of investments in subsidiaries and affiliated companies is amortized within 20 years. If the amount is not significant, the cost over equity is charged to current operations immediately.

(c) Foreign currency translation

(i) Foreign currency accounts

Foreign currency monetary assets and liabilities (including derivatives and securities) are translated into Japanese yen at the foreign exchange rate prevailing at the balance sheet date except for available-for-sale securities, which are translated into Japanese yen at the average foreign exchange rate in March.

All income and expenses denominated in foreign currencies are translated at the exchange rates prevailing when such transactions are made. Exchange gains and losses are charged or credited to income.

(ii) Foreign currency financial statements of consolidated subsidiaries

Assets, liabilities, income and expenses of a subsidiary located outside Japan are translated into Japanese yen at the exchange rate in effect at the balance sheet date in accordance with generally accepted accounting standards in Japan. Gains and losses resulting from translation of foreign currency financial statements are excluded from the statements of operations and are accumulated in "Translation Adjustments" in equity.

(d) Investments in securities other than those of subsidiaries and affiliates

Investments in securities other than subsidiaries and affiliates are classified as trading, held-to-maturity, available-for-sale securities and policy-reserve-matching bonds. Trading securities and available-for-sale securities with readily obtainable fair values ("marketable available-for-sale securities") are stated at fair market value. Unrealized gains and losses on trading securities are reported in the statement of operations. In respect of the calculation of the fair value, the average price in March is applied for equity securities and the month-end price of March is applied for securities other than equity securities. Unrealized gains and losses on marketable available-for sale securities are reported as a separate component of equity, net of income taxes, unless the decline of the fair value of any particular available-for-sale security is considered to be a permanent impairment, in which case such declines are recorded as devaluation (impairment) losses and charged to income. Held-to-maturity and available-for-sale securities without readily obtainable fair value are stated at amortized cost.

The Company has set up "policy-reserve-matching bonds". The purpose of the policy-reserve-matching bonds is to reflect the Company's ALM (Asset Liability Management) activity in the financial statements. The Company holds these bonds to hedge the interest rate risk arising from contracted insurance policies. Policy-reserve-matching bonds are not stated at fair market value but are stated at amortized cost, matching with the accounting treatment of the policy reserve of insurance policies.

For the purpose of computing realized gains and losses, cost is determined by the moving average method.

The Company's management and investment policies for policy-reserve-matching bonds include risk management guidelines for monitoring such bonds. Based on the guidelines, the Company categorizes insurance policies into (1) 'personal insurance policies with maturity less than 25 years'; and (2) policies for 'defined contribution corporate pension insurance' and 'group pure endowment insurance' policies with respect to group annuity insurance; (3) 'lump-sum endowment insurance' policies; and (4) 'personal pension insurance' policies during the year ended March 31, 2002. During the year ended March 31, 2003, the Company combined saving-oriented products categories such as 'lump-sum endowment insurance' and 'personal pension insurance' with the category of 'personal insurance policies with maturity less than 25 years'. Such combination was decided because the Company found the difficulty to maintain an appropriate level of volume of investment relating to these product categories due to shifts from saving-oriented products to protection-oriented products. There were no impacts on financial statements due to such combination.

The Company identifies the corresponding policy-reserve-matching bonds for each category of insurance policies, which may be adjusted based upon the changing characteristics of the Company's underlying policies. The Company also periodically examines the effectiveness of duration matching, by comparison of the duration of bonds with that of underlying policies.

(e) Reserve for possible loan losses

The reserve for possible loan losses is established in accordance with the Company's Self-Assessment Guidelines. With respect to loans to borrowers subject to bankruptcy and similar proceedings, the Company provides a specific reserve in the amount of the loan balance less amounts collectible from collateral, guarantees and by other means. For loans to borrowers not yet bankrupt but highly likely to fall into bankruptcy, management determines and provides for the necessary specific reserve amount based on an overall assessment of the borrowers' ability to pay after subtracting the amount collectible from collateral, guarantees and by other means. With respect to other loans, the Company provides for a general reserve by applying the historical loan loss ratio determined over a fixed period. Each loan is subject to asset assessment by the business-related division in accordance with the Company's Self-Assessment Guidelines, and the results of the assessment are reviewed by the internal auditing division, which is independent from the business-related division, before the reserve amount is finally determined.

Consolidated subsidiaries also provide for their reserve for possible loan losses using the same procedures as the Company. The provision of the reserve is based on the results of self-assessment procedures and also provides for an amount, if considered necessary by management, by applying the historical loan-loss ratio determined over a fixed period.

(f) Reserve for price fluctuations

Pursuant to requirements under the Insurance Business Law, the Company maintains a reserve for price fluctuations primarily related to shares, bonds and foreign currency-denominated assets which are exposed to losses due to market price fluctuations. This reserve may only be used to reduce deficits arising from price fluctuations on those assets.

(g) Allowance for policyholder dividends

The Company sets up the allowance for policyholder dividends in preparation for policyholder dividends to be paid after the demutualization. The set up of this allowance is prescribed in Article 287-2 of the Japanese Commercial Code.

Policyholder dividends are treated as an appropriation of surplus in a mutual company. Accordingly, they are recorded based on the approval of the policyholders' representatives meeting held after the balance sheet date. Such dividends are recorded as expenses in a joint stock corporation. Since the Company converted its organization from a mutual company to a joint stock corporation on April 1, 2003, the Company has accrued policyholder dividends for the year ended March 31, 2003 through this allowance.

(h) Policy reserve

Pursuant to requirements under the Insurance Business Law, the Company maintains a policy reserve for the fulfillment of future obligations under life insurance contracts. The reserve is established pursuant to the net level premium method. This method assumes a constant, or level, amount of pure insurance premiums over the term of the relevant policy in calculating the amount of the reserve required to fund all future policy benefits. The pure insurance premium is the portion of the premium covering insurance underwriting risk, based on factors such as mortality rates, investment yield and policy cancellation rates, and excluding the portion covering administrative expenses. The net level premium reserve is calculated using interest and mortality rates set by the Financial Services Agency. For policies issued after April 2001, the net level premium reserve is calculated using an annual 1.5% interest rate and the mortality rate specified in the Life Insurance Companies Standard Mortality Table 1996. Such calculation is not necessarily in accordance with the gross premium basis.

In addition to the above, in order to provide for any extraordinary risks which might arise in the future, the Company is required to maintain a contingency reserve at an amount determined based on requirements under the Insurance Business Law.

(i) Reserve for employees' retirement benefits

The Company and its consolidated subsidiaries maintain non-contributory defined benefit plans covering substantially all employees. Under the plans, qualified employees are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement or whether the termination of employment was for reasons other than dismissal cause.

The Company and its consolidated subsidiaries sets up a reserve for employees' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations and the pension assets. The attribution of retirement benefits to periods of employees' service is made based on the benefit/ years-of service approach. Unrecognized net actuarial gains or losses and unrecognized net obligation at transition are charged or credited to income when incurred.

(i) Reserve for directors' and corporate auditors' retirement benefits

The Company and its domestic consolidated subsidiaries have maintained retirement benefit plans covering all directors and corporate auditors. Under the plans, all directors and corporate auditors are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement.

The Company and its consolidated subsidiaries set up a reserve for directors' and corporate auditors' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations. The attribution of retirement benefits to periods of consignees' service is made based on the benefit/years-of service approach.

Through the year ended March 31, 2003, retirement benefits of annuity payments paid to directors and corporate auditor are charged to income as paid, because amounts vary with circumstances and it is not practicable to compute the liability for future payments. However, during the year ended March 31, 2004, the Company started providing reserve for directors' and corporate auditors' retirement benefits based on change of the Company's retirement benefit guideline in order to improve the financial condition after March 31, 2004. As a result of the accounting change, ordinary profit decreased by ¥157 million (U.S.\$1,485 thousand) and income before income taxes decreased by ¥525 million (U.S.\$4,967 thousand) for the year ended March 31, 2004.

(k) Income taxes

The provision for income taxes is based on income recognized for financial statement purposes, which includes deferred income taxes representing the effects of temporary differences between income recognized for financial statement purposes and income recognized for tax return purposes. Deferred tax assets and liabilities are determined based on the difference between assets and liabilities for financial statement purposes and tax return purposes using the statutory tax rate.

(l) Property and equipment

Property and equipment, including real estate for rent, are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method for buildings acquired on and after April 1, 1998 and by the declining-balance method for other property and equipment, based on estimated useful lives range from 3 to 50 years for buildings and structures and 3 to 20 years for equipment. Accumulated depreciation of property and equipment as of March 31, 2004 was ¥94,196 million (U.S.\$891,256 thousand).

(m) Software

Development costs for internally used software, which are included in other assets, are capitalized and amortized under the straight-line method over their estimated useful lives of five years.

(n) Issuance costs of stock and bond

Issuance costs of common stock and subordinated bond are charged to other ordinary expenses as incurred.

(o) Leases

The Company and its consolidated subsidiaries are party to lease contracts both as a lessee and as a lessor.

Under Japanese accounting standards for leases, finance leases that have been deemed to transfer ownership of the leased property to the lessee ("ownership-transfer finance lease") are capitalized by the lessee, while other finance leases ("non-ownership-transfer finance lease") are permitted to account for as operating lease transactions.

The Company and its consolidated subsidiaries treat all non-ownership-transfer finance leases as operating leases. Accordingly, leased assets with respect of non-ownership-transfer finance leases where the Company is the lessee are not recognized in the accompanying balance sheet and lease payments are charged to income when incurred. Non-ownership-transfer finance leases where the Company is lessor are not treated as finance transactions and related leased assets are included in other assets of the accompanying balance sheet. Depreciation of leased assets is computed by the straight-line method over the respective lease period. Lease income is recognized when incurred.

(p) Land revaluation

The Company revalued its land for operating purposes as of March 31, 2002, as permitted by the Land Revaluation Law ("the Law"), which became effective in 1998. In accordance with provisions under the Law and related ordinances, the revaluation is a one-time event and subsequent valuation gains/losses after the initial revaluation are not reflected to the financial statements but are disclosed if additional valuation losses are subsequently recognized after the initial revaluation. Net revaluation gains or losses is not charged to income but is reported as a separate component of equity, net of income taxes. In case that the Company sells a part of such revalued land, related revaluation gain or losses are transferred to unappropriated retained earnings. Book values of land for operating use before and after revaluation as of March 31, 2002 were \mathbb{143,340} million and \mathbb{110,220} million, respectively. The additional valuation losses as of March 31, 2004 accounted to \mathbb{9,002} million (U.S.\mathbb{85,178} thousand).

(q) Derivative financial instruments

The Company uses swaps, forwards, futures and option contracts, to hedge exposure to changes in interest rates, foreign exchange rates, stock and bond prices for assets in the balance sheet or for future investments, and to manage the differences in the duration of its assets and liabilities. In addition, the Company trades credit derivatives within certain internal limitations.

Changes in the fair values of the derivatives designated and qualifying as hedges are either charged to income, reported as other assets/liabilities in the balance sheet, or not recognized based on whether such hedges are considered a fair value, cash flow or special hedge. Derivative financial instruments designated in special hedge relationships are not revalued but their contractual rates of the derivative financial instruments are reflected in income or expense measurement of the hedged items. Fair value hedges of assets and liabilities are recognized in income as an offset to the fair value adjustments of the related hedged items. The fair value of instruments hedging anticipated transactions and referred to as cash flow hedge are recognized in the balance sheet and are reclassified into income when the related hedged item impacts income.

The Company designates specifically derivative financial instruments as hedging instruments. Although insurance companies in Japan are allowed to use hedge accounting to macro hedge designation, the Company does not apply such designation.

(r) Accounting for consumption taxes

Consumption taxes received or paid by the Company and its domestic subsidiaries are not included in income and expenses. The net of consumption taxes received and paid is separately recorded on the balance sheet. Where consumption taxes paid are not fully credited against consumption taxes received, the non-credited portion is charged as an expense in the period in which the consumption taxes are paid. However, certain non-credited portions of consumption taxes paid such as the purchase of property and equipment are not charged to expense but are deferred as prepaid expenses and amortized against income over a five-year period on a straight-line basis.

(s) Cash and cash equivalents

Cash equivalents consist of highly liquid investments without significant market risk, such as demand deposit and short-term investments with an original maturity of three months or less.

2. U.S. Dollar Amounts

The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of $\pm 105.69 = U.S.$ \$1, which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

3. Income from Insurance Premiums

Income from insurance premiums includes ceded reinsurance commissions amounting to ¥157 million and ¥151 million (U.S.\$1,430 thousand) for the years ended March 31, 2003 and 2004, respectively.

4. Investments in Securities and Monetary Trusts

Investment in securities and monetary trusts held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

	As of March 31,							
	<u>2003</u> <u>2004</u>					2004		
					(T	housands of		
		(Millio	ns of	yen)	•	J.S. dollars)		
Securities:				•		•		
Trading	¥	51,290	¥	15,422	\$	145,919		
Available-for-sale:								
with fair value		2,581,565		2,305,003		21,809,098		
without fair value	·_	98,154	_	98,684		933,717		
		2,679,719		2,403,688		22,742,816		
Held-to-maturity:								
with fair value		7,459		145,389		1,375,624		
Policy-reserve-matching:					•			
with fair value		909,294		1,344,926		12,725,197		
Non-consolidated subsidiaries and affiliates		14,923		13,024		_123,230		
Total	¥	3,662,688	¥	3,922,450	\$	37,112,787		
Monetary trusts:			-					
Trading	¥	55,569	¥	30,830	\$	291,711		
Available-for-sale:								
without fair value		50	_	50		<u>473</u>		
Total	¥	55,619	¥	30,880	\$	292,184		

Fair value information on securities and monetary trusts classified as trading securities by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

	As of March 31,							
	_	20	003				2004	
			U	Inrealized				Unrealized
	<u>F</u>	air value	Gai	ns (Losses)	.]	<u>Fair value</u>	<u>G</u> :	ains (Losses)
			(Millions of yen)					
Securities	¥	51,290	¥	(4,820)	¥	15,422	¥	7,669
Monetary trusts		55,569		1.633		30,830		(54)
Total	¥	106,860	¥	(<u>3,187</u>)	¥	<u>46,253</u>	¥	<u>7,615</u>
				_		As of Mar	ch 31	, 2004
				·			U	Inrealized
					F	air value	<u>Gai</u>	ins (Losses)
					(Thousands of	of U.S	S. dollars)
Securities					\$	145,919	\$	72,568
Monetary trusts						291,711		(511)
Total					\$;	437,631	\$ _	72,057

Fair value information on securities classified as investments in available-for-sale, held-to-maturity securities and policy-reserve-matching bonds held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 is summarized below:

		As of March 31, 2003						
		Gross				Gross		
		Carrying		Unrealized		Jnrealized		
		Amount Gains			<u>Losses</u>			
		(Millions of yen)						
Available-for-sale:								
Domestic bonds	¥	1,499,778	¥	56,430	¥	(779)		
Domestic stocks		360,148		10,356		(73,382)		
Foreign securities		679,699		34,208		(22,233)		
Other securities		41,938	_	<u>83</u>		(2,531)		
Total	¥	<u>2,581,565</u>	¥ _	101,079	¥	<u>(98,927</u>)		

During the year ended March 31, 2003, impairment losses with respect to the above securities of \quantum 82,272 million were charged to income.

		As of March 31, 2003					
		Gross					
	Amo	Amortized Unrealized		Unrealized			
	<u>C</u>	<u>ost</u>	<u>Gains</u>	<u>Losses</u>			
		(Mill	ions of yen)			
Held-to-maturity:	•		•				
Domestic bonds	¥	7,459 ¥ _	<u>717</u>	¥			

	As of March 31, 2003						
	Gross Gross						
	Amortized Unrealized Unrealized						
	Cost Gains Losses (Millions of yen)						
Policy-reserve-matching:	(Minions of yen)						
Domestic bonds	¥ <u>909,294</u> ¥ <u>32,869</u> ¥ <u>(37)</u>						
	As of March 31, 2004						
	Gross Gross						
	Carrying Unrealized Unrealized						
	Amount Gains Losses (Millions of yen)						
Available-for-sale:	(minoria or you)						
Domestic bonds	¥ 927,149 ¥ 26,397 ¥ (2,748)						
Domestic stocks	522,556 114,050 (7,054)						
Foreign securities Other securities	771,914 47,301 (5,488) 83,383 6,926 (255)						
Total	¥ 2,305,003 ¥ 194,676 ¥ (15,547)						
Fig. 2004, impairm \$\frac{2004}{239}\$ million (U.S.\$2,261 thousand) were charged	ent losses with respect to the above securities of						
+237 mmon (0.3.\$2,201 mousand) were enarged	to meome.						
	As of March 31, 2004						
	Gross Gross						
	Amortized Unrealized Unrealized <u>Cost</u> <u>Gains</u> <u>Losses</u>						
	(Millions of yen)						
Held-to-maturity:							
Domestic bonds	¥ <u>145,389</u> ¥ <u>760</u> ¥ <u>(1,785)</u>						
	As of March 31, 2004						
	Gross Gross						
	Amortized Unrealized Unrealized Cost Gains Losses						
	(Millions of yen)						
Policy-reserve-matching:							
Domestic bonds	¥ <u>1,344,926</u> ¥ <u>6,102</u> ¥ <u>(15,093</u>)						
	As of March 31, 2004						
	Gross Gross						
	Carrying Unrealized Unrealized Amount Gains Losses						
	(Thousands of U.S. dollars)						
Available-for-sale:							
Domestic bonds	\$ 8,772,347 \$ 249,765 \$ (26,004)						
Domestic stocks Foreign securities	4,944,242 1,079,106 (66,744) 7,303,569 447,553 (51,933)						
Other securities	7,503,509 447,535 (51,933) 788,940 65,534 (2,418)						
Total	\$ <u>21,809,098</u> \$ <u>1,841,959</u> \$ <u>(147,101)</u>						

As of March 31, 2004 Gross Gross Amortized Unrealized Unrealized Cost Gains Losses (Thousands of U.S. dollars) Held-to-maturity: Domestic bonds 7,199 \$ _(16,896) \$ __ As of March 31, 2004 Gross Gross Amortized Unrealized Unrealized Losses Cost Gains (Thousands of U.S. dollars) Policy-reserve-matching: Domestic bonds \$ (142,805) \$ <u>12.725,197</u> \$ <u>57,740</u>

Securities classified as available-for-sale securities without readily obtainable fair value held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

		As of March 31,								
		2003 20				2004				
					(Tl	nousands of				
		(Million	U.S. Dollars)							
Available-for-sale:										
Domestic stocks	¥	8,102	¥	7,745	\$	73,281				
Foreign securities		90,000		90,887		859,948				
Other securities		52		51		<u>487</u>				
Total	¥	98,154	¥	<u>98,684</u>	\$,	933,717				

Impairment losses with respect to the above securities of \(\frac{\pmathbf{4322}}{322}\) million and \(\frac{\pmathbf{440}}{440}\) million (U.S.\\$378 thousand) were charged to income during the years ended March 31, 2003 and 2004, respectively.

Gross gains of \$48,650 million and \$77,594 million (U.S.\$734,174 thousand), and gross losses of \$40,613 million and \$56,821 million (U.S.\$537,622 thousand) were recorded on the sale of securities classified as available-for-sale for the years ended March 31, 2003 and 2004, respectively. Total proceeds on such sales amounted to \$1,357,727 million and \$1,806,259 million (U.S.\$17,090,161 thousand) for the years ended March 31, 2003 and 2004, respectively.

Gross gains of \(\frac{\pmathbf{\text{20}},901\) million and \(\frac{\pmathbf{\text{10}},980\) million (U.S.\\$103,892\) thousand), and gross losses of \(\frac{\pmathbf{\text{1}},486\) million and \(\frac{\pmathbf{\text{5}},977\) million (U.S.\\$56,560\) thousand) were recorded through the sale of securities classified as policy-reserve-matching bonds for the year ended March 31, 2003\) and 2004, respectively. Total proceeds on such sales amounted to \(\frac{\pmathbf{1}}{1},333,339\) million and \(\frac{\pmathbf{2}}{6},569\) million (U.S.\\$6,401,453\) thousand) for the years ended March 31, 2003\) and 2004, respectively.

During the year ended March 31, 2003, the Company sold certain held-to-maturity securities, with a net book value of \(\frac{\frac{4}}{7},714\) million, and recognized net gains amounted to \(\frac{\frac{4}}{736}\) million. In addition, the Company reclassified certain held-to-maturity securities, with a net book value of \(\frac{\frac{4}}{152},858\) million, into available-for-sale securities. This is because, as described in 1 (d) above, the Company reorganized the classification for policy-reserve-matching-bonds. In that respect, certain held-to-maturity securities, related to category to be integrated into the other category, were no longer required to be remained as held-to-maturity securities due to the change of the future cash projection. As the result of the change of the classification of such held-to-maturity securities, the balance of securities increased by \(\frac{\frac{4}}{3},279\) million and net unrealized gains on securities increased by \(\frac{\frac{4}}{2},095\) million.

The carrying value of bonds classified as available-for-sale, held-to-maturity securities and policy-reserve-matching bonds at March 31, 2003 and 2004, by contractual maturity date, is shown below:

		As	of March 31, 20	003	
	Due in one	Due after one year through	Due after five years through	Due after	
	year or less	five years	ten years (Millions of yen	ten years	<u>Total</u>
Domestic bonds Foreign securities Other securities	¥ 245,858 13,250 41	¥ 1,094,790 224,403 13,297	¥ 883,471 304,960 15,204	¥ 192,412 87,798	¥ 2,416,532 630,413 28,543
Total	¥ <u>259,151</u>	¥ <u>1,332,491</u>	¥ <u>1,203,636</u>	¥280,210	¥ <u>3,075,489</u>
		As	of March 31, 20	004	
•		Due after one	Due after five		-
	Due in one	year through	years through	Due after	T-4-1
	year or less	five years	ten years (Millions of yen	<u>ten years</u>)	<u>Total</u>
Domestic bonds Foreign securities	¥ 293,356 20,877	¥ 940,512 347,830	¥ 947,909 297,550	¥ 235,686 80,178	¥ 2,417,465 746,436
Other securities	61	5,131	5,033		10,225
Total	¥ <u>314,295</u>	¥ <u>1,293,473</u>	¥ <u>1,250,493</u>	¥ <u>315,864</u>	¥ <u>3,174,127</u>
		As	of March 31, 20	004	
		Due after one	Due after five	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	Due in one	year through	years through	Due after	
	year or less	<u>five years</u> (Thou	ten years usands of U.S. de	<u>ten years</u> ollars)	<u>Total</u>
Domestic bonds	\$ 2,775,635	\$ 8,898,780	\$ 8,968,774	\$ 2,229,978	\$ 22,873,168
Foreign securities	197,533	3,291,042	2,815,311	758,617	7,062,504
Other securities Total	$\frac{581}{2,973,750}$	$\frac{48,547}{12,238,370}$	\$\frac{47,623}{11,831,709}	\$ 2,988,595	96,753 \$ 30,032,426

5. Loans

Delinquent loans of the Company and its consolidated subsidiaries as of March 31, 2004 are summarized below:

	•	illions of yen)	-	Thousands of J.S. dollars)
Loans to bankrupt companies	¥	213	\$	2,021
Past due loans		3,493		33,050
Loans overdue for three months or more		6,091		57,638
Restructured loans	_	789		7,473
Total	¥_	10,588	\$	100,183

"Loans to bankrupt companies" are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is unlikely due to significant delay in payment of principal or interest or for some other reason.

"Past due loans" are loans, other than those categorized as "Loans to bankrupt companies" and loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting of the borrower, on which the Company has stopped accruing interest based on self-assessment.

"Loans overdue for three months or more" are loans other than those categorized as "Loans to bankrupt companies" or "Past due loans" for which principal and/or interest is overdue for three months or more.

"Restructured loans" are loans other than those categorized as "Loans to bankrupt companies", "Past due loans" or "Loans overdue for three months or more" for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting of the borrower.

With respect to loans to bankrupt companies and past due loans that are covered by collateral and guarantees, the Company writes off the portion of such loans that are not collectible from collateral and guarantees, and charges such amounts to the reserve for possible loan losses. Write-offs relating to bankrupt companies for the year ended March 31, 2004 amounted to \\$58 million (U.S.\\$552 thousand). Past due loans decreased due to write-offs by \\$225 million (U.S.\\$2,138 thousand) for the year ended March 31, 2004.

The Company's outstanding loan commitments with borrowers as of March 31, 2004 are summarized as follows:

	•	•	(Thousands of U.S. dollars)		
Total loan commitment Less amount drawn down	¥ 14,32	5 \$	135,537		
Unused loan commitment	¥ <u>14,32</u>	<u>5</u> \$	135,537		

Based on the loan agreements, the extension of credit is subject to the Company's review procedures. The review procedures consist ensuring to the use of funds and assessing the creditworthiness of the borrower. Since not all of the outstanding commitments will be drawn down, the outstanding commitment amounts do not necessarily represent future cash requirements.

6. Derivative Financial Instruments

The Company uses swaps, forwards, futures and option contracts to hedge exposure to changes in interest rates, foreign exchange rates, stock and bond prices for assets in the balance sheet or for future investments, and to manage the differences in the duration of its assets and liabilities. In addition, the Company trades credit derivatives within certain internal guidelines such as total notional amount, credit rating of entities to be referred under the credit derivatives.

The Company has established internal rules regarding derivative financial instruments including policies and procedures for risk assessment, approval, reporting and monitoring. Based on such rules, the use of new types of derivative financial instruments must be approved by the board of directors. Such rules enable the Company to maintain an adequate control environment for derivative financial instruments. The front, back and middle offices are performed by different departments for each dealing function. The middle office, the Total Risk Monitoring Department, periodically monitors, measures and analyzes risks related to derivative financial instruments, and periodically reports total risk, position and gains and losses to the board of directors.

Instruments are traded either over an exchange or with counterparties of high credit quality and the risk of non-performance by the counterparties is therefore considered to be remote.

The following tables show a summary of the notional amounts and current market or fair value of derivative financial instruments, except for hedging instruments, held as of March 31, 2003 and 2004. Notional amounts do not represent exposure to credit loss.

	As of March 31, 2003								
	Notional amounts								
						Current			
				One year	n	narket or		Valuation	
	Ove	er one year		or less	<u>fa</u>	air value	\underline{G}	fains (Losses)	
				(Million	s of	yen)			
Interest rate swaps	¥	253,447	¥	183,555	¥	14,289.	3	¥ 14,289	
Foreign exchange contracts sold		-		396,180		401,455		(5,275)	
Foreign exchange contracts bought		-		27,510		27,570		60	
Foreign currency options sold (call)		-		47,730		359		(75)	
Foreign currency options bought (put)		-		44,800		13		(271)	
Bond options bought (call)		-		5,000		8		1	
Bond options bought (put)		-		22,000		27		73	
Credit derivatives sold	_	10,000			_	(69)) .	<u>(69</u>)	
Total valuation gains, net				•			Ž	¥ <u>8,733</u>	

		As of Mar	ch 31, 2004	
	Notional	amounts		
			Current	
		One year	market or	Valuation
	Over one year	or less	fair value	Gains (Losses)
		(Million	ns of yen)	
Interest rate swans	¥ 192,993	¥ 98,770	¥ 7,118	V 7110
Interest rate swaps Foreign exchange contracts sold	1 172,773	634,034	≠ 7,118 612,246	,
Stock index options sold (put)	-	79,947	•	21,787 (2,197)
Total valuation gains, net		19,941	2,393	$\frac{(2.197)}{26,708}$
Total valuation gams, het				₹ <u>20,708</u>
	•			
		As of Mar	ch 31, 2004	
	Notional	amounts		
			Current	
		One year	market or	Valuation
	Over one year	or less	fair value	Gains (Losses)
		(Thousands o	of U.S. dollars))
•	Ф 1 00 C 00 0	Ф 024.530	m (7.240	Ø 67.240
Interest rate swaps	\$ 1,826,028	\$ 934,532	\$ 67,349	
Foreign exchange contracts sold	-	5,998,999	5,792,850	
Stock index options sold (put)		<u> 756,429</u>	<u>22,643</u>	(20,793)

7. Separate Accounts

Total valuation gains, net

The balance sheet includes \(\frac{\pmathbb{4}16,125\) million (U.S.\(\frac{\pmathbb{5}152,570\) thousand)\) of assets and liabilities in equal amounts related to separate accounts, as of March 31, 2004.

Separate account assets and liabilities reported in the accompanying consolidated balance sheets represent funds that are administered and invested by the Company to meet specific investment objectives of the policyholders. All gains and losses relating to separate account assets are offset by a corresponding provision for or reversal of policy reserve and do not affect the Company's net income. Separate accounts are established in conformity with the Insurance Business Law. The assets of each account are separately managed to identify investment results of each such account, although they are not legally segregated in terms of their treatment in case of bankruptcy of the insurance company.

Securities invested under the separate accounts are deemed as trading securities, and are stated at fair value. Cost is determined on the moving average method.

8. Lease Transactions

Information regarding non-ownership-transfer finance leases is as follows:

(1) As Lessee

Pro forma information of non-ownership-transfer finance leases contracted as a lessee such as acquisition cost and related accumulated depreciation of leased assets, obligation under finance leases, depreciation expense, interest expense of finance leases, which is required under Japanese accounting standards for leases for the years ended March 31, 2003 and 2004 are summarized as follows:

	As of March 31,							
		<u>2003</u> <u>2004</u>			<u>2004</u>			
					(Thousands of			
		(Million	ns of	yen)	U.S. dollars)			
Acquisition cost:					•			
Equipment	¥	2,255	¥	2,612	\$ 24,714			
Other		62	_	26	<u>249</u>			
Total		2,317		2,638	24,964			
Accumulated depreciation:								
Equipment		875		1,364	12,911			
Other		<u> 38</u>	_	11	<u> 107</u>			
Total		913	=	1,375	<u> 13,018</u>			
Net carrying value:								
Equipment		1,380		1,247	11,803			
Other		23	_	15	<u>142</u>			
Total	¥	<u>1,404</u>	¥	1,262	\$ <u>11,946</u>			

Obligation under finance leases as of March 31, 2003 and 2004 are as follows:

		As of March 31,						
	200	2003		2004				
				(Thousands of				
•	(M	Iillions (of yen)	U.S. dollars)				
Due within one year	¥	456 ¥	<u>₹</u> 516	\$ 4,887				
Due after one year	1,	<u>004</u>	811	<u> 7,678</u>				
Total	¥ <u>1</u> ,	<u>461</u> ¥	1,328	\$ <u>12,565</u>				

Total payments for non-ownership-transfer finance leases for the years ended March 31, 2003 and 2004 were ¥541 million and ¥599 million (U.S.\$5,672 thousand), respectively.

Depreciation and imputed interest cost, which are not reflected the accompanying statements of operations, for the years ended March 31, 2003 and 2004 are as follows:

		For the years ended March 31,							
		2003		2004		2004			
					(Th	ousands	of		
		(Million	ns of	yen)	U.S. dollars)				
Depreciation	¥	482	¥	533	\$	5,048			
Imputed interest cost		80		75		712			

Depreciation is computed by the straight-line method over the respective lease period. The residual value at the end of the lease period is not considered for the calculation of depreciation. Imputed interest cost is computed by the interest method.

(2) As Lessor

Information of non-ownership-transfer finance leases contracted as a lessor, required under Japanese accounting standards for the years ended March 31, 2003 and 2004 are summarized as follows.

Leased assets included in the accompanying balance sheets accounted for under the operating lease accounting are summarized as follows:

	·	As of March 31,							
	2003	<u>2004</u>	2004						
			(Thousands of						
	(Millio	ns of yen)	U.S. dollars)						
Acquisition cost:									
Equipment	¥ 53,822	¥ 59,587	\$ 563,791						
Other	3,063	<u>3,889</u>	<u>36,802</u>						
Total	<u>56,885</u>	<u>63,476</u>	<u>600,594</u>						
Accumulated depreciation:									
Equipment	27,824	33,305	315,123						
Other	1,021	1,555	<u>14,716</u>						
Total	<u> 28,846</u>	<u>34,860</u>	<u>329,840</u>						
Carrying value:			•						
Equipment	25,998	26,281	248,667						
Other	<u>2,041</u>	2,334	22,085						
Total	¥ <u>28,039</u>	¥ <u>28,615</u>	\$ <u>270,753</u>						

The amounts equivalent to the minimum lease payments to be received as of March 31, 2003 and 2004 are as follows:

		As of March 31,							
		2003	<u>2004</u>	2004					
				(Thousands of					
		(Million	ns of yen)	U.S. dollars)					
Due within one year	¥	11,633	¥ 11,771	\$ 111,374					
Due after one year		22,547	24,036	227,429					
Total	¥	34,181	¥ <u>35,808</u>	\$ <u>338,804</u>					

Gross lease income, recovery to the principal amount and net lease income if the Company applied the finance lease accounting to non-ownership-transfer finance leases for the years ended March 31, 2003 and 2004 would have been as follows:

		For the years ended March 31,						
	-	2003	<u>2004</u>	<u>2004</u>				
		(Millio	ns of yen)	(Thousands of U.S. dollars)				
Gross lease income Recovery to principal amount Net lease income	¥	11,821 9,993 1,996	¥ 12,302 10,442 1,593	98,800				

9. Income Taxes

The Company and its domestic subsidiaries are subject to corporate (national) and inhabitants (local) taxes based on income that, in aggregate, resulted in a normal statutory tax rate of approximately 36.1 per cent. The effective tax rates for the year ended March 31, 2004 differ from the normal statutory rate for the following reasons:

Statutory tax rate	36.1%
Effect of equity in net loss of affiliated companies	6.4
Minimum taxes required for insurance companies under	
Japanese tax legislation	4.2
Increase in surplus due to reserve of land revaluation	5.8
Elimination of dividends received between subsidiaries	2.1
Other	<u>3.6</u>
Effective tax rate	58.3%

Significant components of deferred tax assets and liabilities of the Company and its consolidated subsidiaries as of March 31, 2004 are summarized below:

	(Millions of yen)	f (Thousands of U.S. dollars)
Deferred tax assets:		
Policy reserves	¥ 43,672	\$ 413,216
Reserve for possible loan losses	1,674	15,843
Reserve for employees' retirement		
benefits	10,832	102,497
Reserve for price fluctuations	2,740	25,931
Tax loss carryforward	13,564	128,339
Other	2,611	24,706
Total deferred tax assets	75,096	710,533
Deferred tax liabilities:	e e	
Deferred gain on sale of real estate	(369)	(3,496)
Accrued dividend income	(1,131)	(10,707)
Unrealized gains on available-for-sale		
securities	(64,597)	(611,196)
Deferred gain on revaluation for		
consolidation	(50)	(476)
Other	(0)	
Total deferred tax liabilities	(66,149)	(625,884)
Net deferred tax asset	¥ 8,946	\$ 84,649
Amounts recognized in consolidated		
balance sheet:		
Assets	¥ 8,996	\$ 85,125
Liabilities	(50)	(476)
	¥ <u>8.946</u>	\$ <u>84,649</u>

10. Reserve for Employees' Retirement Benefits

The components of net periodic pension cost are summarized below:

		For the year ended March 31,					
		<u>2003</u> <u>2004</u>			<u>2004</u>		
					(Th	nousands of	
		(Millions of yen)			U.S. dollars)		
Service cost	¥	1,622	¥	1,780	\$	16,846	
Interest cost		1,020		937		8,872	
Expected return on assets		(305)		(84)		(795)	
Amortization of unrecognized net actuarial loss		3,944		2,341		22,155	
Amortization of unrecognized net obligation at transition				(69)		(660)	
Net periodic pension cost		6,280		4,905		46,418	
Amortization of transition obligation						-	
Total pension cost	¥	6,280	¥	<u>4,905</u>	\$	46,418	

Assumptions used in accounting for the plans were as follows:

	For the year en	ded March 31,
	2003	<u>2004</u>
Discount rate	2.5%	2.0%
Expected long-term rate of return on assets	3.5%	1.0%

The plans' funded status as of March 31, 2003 and 2004 is summarized below:

	As of March 31,							
		<u>2003</u> <u>2004</u>			2004			
					(T)	housands of		
		(Million	s of	yen)	U	.S. dollars)		
Projected benefit obligation	¥	37,568	¥	40,755	\$	385,615		
Plan assets		(8,410)		(9,191)		(86,969)		
Unrecognized net actuarial gain (loss)		_		-		-		
Unrecognized net obligation at transition								
Reserve for employees' retirement benefits	¥	<u> 29,158</u>	¥.	31,563	\$	<u>298,646</u>		

11. Reserve for Policyholder Dividends

An analysis in the reserve for policyholder dividends included in policy reserves for the year ended March 31, 2004 is as follows:

	(Millions of ()			(Thousands of U.S. dollars)		
Balance at beginning of year	¥	67,293	\$	636,707		
Transfer from allowance for policyholder		* .				
dividends		11,267		106,613		
Policyholder dividends		(17,263)		(163,342)		
Increase in interest		182		1,723		
Provision for reserve for policyholder						
dividends		11,915		112,744		
Balance at end of year	¥	73,396	\$	694,446		

12. Other Liabilities

Other liabilities included \(\frac{4}{85}\),000 million and \(\frac{4}{35}\),000 million (U.S.\(\frac{4}{331}\),157 thousand) of subordinated borrowings as of March 31, 2003 and 2004, respectively.

13. Commitments

The amount of the Company's future contributions to the Policyholder Protection Fund, which has been superseded by the Policyholder Protection Corporation under the Enactment Law for Financial System Reform in the year ended March 31, 2000, were estimated at \(\frac{4}{2}\),235 million (U.S.\(\frac{5}{2}\)1,149 thousand) as of March 31, 2004. The contributions are charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

The amounts of future contributions to the Policyholder Protection Corporation, which is estimated in accordance with Article 259 of the Insurance Business Law, were and ¥11,369 million (U.S.\$107,575 thousand) as of March 31, 2004. The contributions are also charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

¥117,960 million (U.S.\$1,116,102 thousand) of the Company's investments in securities were pledged for the benefit of the Policyholder Protection Corporation in order to secure such future contributions and used as substitution of margin for future contracts as of March 31, 2004.

14. Organizational Change Surplus

The organizational change surplus, which is the portion of net assets attributable to contributions by past policyholders as of the date of the demutualization of the Company and whose distribution is restricted for distribution by Article 92 of the Insurance Business Law, is amounted to \(\frac{4}{63}\),158 million (U.S.\\$597,581 thousand) as of March 31, 2004.

15. Stockholder's Equity

In accordance with the Article 85 of the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2003.

(1) Subscribed capital

Equity in the balance sheet of the Company as of April 1, 2003 has been adjusted as follows in accordance with the plan of reorganization prescribed in the Article 86 of the Insurance Business Law.

(Millions of yen)

As of March 31, 2003			As of April 1, 2003			
Description	Amount		Description		ount	
(Equity)			(Equity)			
Reserve for redemption of fund	¥	10,000	Common stock	¥	37,500	
Reserve for revaluation		13	Capital reserve	ļ	37,500	
Surplus:			Retained earnings:			
Legal reserve for future losses	İ	311	Appropriated retained earnings		683	
Appropriated retained earnings		96,335	Unappropriated retained earnings	_	60,612	
Unappropriated retained earnings	_	30,512	Total Retained Earnings		61,296	
Total Surplus		127,159	Land revaluation		(21,470)	
Land revaluation		(21,470)	Net unrealized gains on securities		1,547	
Net unrealized gains on securities		1,547				
Total Equity	¥	117,249	Total Equity	¥	116,373	

Note: For total equity as of April 1, 2003, ¥875 million has been deducted from total equity as of March 31, 2003 in accordance with Article 12 of the implementation order for the Insurance Business Law. (See (2) below)

These adjustments would effect to the equity of the consolidated balance sheet as follows:

(Millions of yen)

As of March 31, 200	3		As of April 1, 2003			
Description	Amount		Description		Amount	
(Equity)			(Equity)			
Reserve for redemption of fund	¥	10,000	Common stock	¥	37,500	
Reserve for revaluation		13	Capital reserve		37,500	
Surplus		125,973	Retained earnings		60,110	
Land revaluation		(21,470)	Land revaluation		(21,470)	
Net unrealized gains on securities		1,842	Net unrealized gains on securities		1,842	
Translation adjustments		(51)	Translation adjustments		(51)	
Total Equity	¥	116,307	Total Equity	¥	115,431	

Note: For total equity as of April 1, 2003, ¥875 million has been deducted from total equity as of March 31, 2003 in accordance with Article 12 of the implementation order for the Insurance Business Law. (See (2) below)

(2) Payment based on Article 12 of the implementation order for Insurance Business Law

If eligible policyholders are prohibited by laws or regulations from receiving any share allotments, the Company should make monetary compensation to such policyholders who had reported the fact to the Company in accordance with the Article 89 of the Insurance Business Law. In accordance with the Article 12 of the implementation order for the Insurance Business Law, the amount of monetary compensation is determined in proportion to the amount of their relative contribution to the Company's net assets.

16. Consolidated Statement of Cash Flows

The following table provides a reconciliation of cash and cash equivalents in the statement of cash flows to cash and deposits as stated in the balance sheet:

		As of N	Aaro	ch 31,	
		2004 (Millions of		2004	
	(N			housands of	
	yen)			U.S. dollars)	
Cash and deposits	¥	49,449	\$	467,870	
Less: deposits with an original maturity of more than					
three months		(210)		(1,987)	
Call loans		102,197		966,950	
Cash and cash equivalents	¥	<u> 151,436</u>	\$.	<u>1,432,834</u>	

17. Per Share Information

The Company has not issued new shares of common stock and shares having a potential dilutive effect after its demutualization. In addition, the Company did not hold any treasury stocks during the year ended March 31, 2004. The net income per share calculated based on the weighted average number of shares of common stock outstanding during the year ended March 31, 2004 was \(\frac{4}{2}\),814.19 (U.S.\(\frac{5}{2}\)6.63). The net assets per share calculated based on the number of shares of common stock outstanding as of March 31, 2004 was \(\frac{4}{1}\)47.504.81(U.S.\(\frac{5}{1}\),395.64).

Summary of the net income per share computations as follows:

	For the	arch 31,	
	2003	2004	2004
			(Thousands of
	(Million:	U.S. dollars)	
Net income	-	4,292	40,616
Bonus to directors and corporate auditors	-	(71)	(676)
Net income available to common stockholders	-	4,221	39,940
	(SI	hares)	
Weighted average common shares outstanding	•	1,500,000	-

18. Segment Information

Segment information is not required to be disclosed as ordinary revenues and total assets related to the Company's insurance business in Japan exceed 90% of the total amounts of ordinary revenues and total assets, respectively.

19. Subsequent Events

On April 1, 2004, T&D Holdings, Inc. was established, as a life insurance holding company, through which the Company, Daido Life Insurance Company (Daido Life) and T&D Financial Life Insurance Company (T&D Financial), have become wholly-owned subsidiaries pursuant share transfer, which approved at stockholder's meeting held on December 18, 2003. The business combination was accounted for as a pooling of interests.

241,500 thousand shares of T&D Holding, Inc.'s common share were issued in exchange for all of the outstanding shares of the Company's, Daido Life's and T&D Financial's common stock at exchange rates of 0.55, 1.00 and 0.15, respectively.

Outline of the holding company formation is as follows:

- 1. Overview of The Holding Company
- (1) Business Objectives

Management of the group and its consolidated subsidiaries and all duties incidental to that role.

- (2) Location of Headquarters 2-7-9 Nihonbashi, Chuo-ku, Tokyo
- (3) Initial Capitalization 100 billion yen
- 2. Overview of Share Transfer ("Kabushiki Iten")

The Company's Sha	are Held by T&D Holding, Inc	T&D Holding, Inc	c.'s Share Held by the Company.
Number of		Number of	
common shares	common shares Percentage of voting rights		Percentage of voting right
1,500 thousands	100.0%	4,500 thousands	_

T&D Holding, Inc.'s share held by the Company are allotted to T&D Financial's common shares of 300 thousands held by the Company.

Non-Consolidated Financial Summary

(For the fiscal year 2003 ended March 31, 2004)

May 19, 2004

Name of Company:

T&D Holdings, Inc. (Financial Summary for Taiyo Life lysurance

Stock Listing:

Tokyo, Osaka

Security Code No.:

8795

Head Office:

URL:

Tokyo, Japan

Date of Board Meeting for Settlement of Accounts:

http://www.td-holdings.co.jp/

May 19, 2004

Interim Dividends:

Applicable June 29, 2004

Date of Ordinary General Meeting of Shareholders:

Application of Share Unit System:

Yes (Unit of shares for one vote: 50 shares)

1. Non-Consolidated Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003- March 31, 2004)

(1) Results of Operations

Note: Amounts of less than one million yen have been eliminated, and percentages have been rounded to the nearest percent.

OFFICE OF INTERNATIONAL CORPORATE FINANCE

	Ordinary Rayanya	%	Ordinary Pr	ofit			Net Income	0/
	Ordinary Revenue			%change	Core Profit	%change		% change
FY2003 ended March 31, 2004	¥1,257,877 million	(9.2)	¥31,859 million	38.2	¥37,551 million	30.7	¥7,020 million	45.5
FY2002 ended March 31, 2003	¥1,385,248 million	(12.9)	¥23,055 million	26.9	¥28,734 million	107.1	¥4,825 million	859.3

	Net Income per Share	Net Income per Share (Fully Diluted)	Ratio of Net Income to Shareholders' Equity		Ratio of Ordinary Profit to Ordinary Revenue
FY2003 ended March 31, 2004	¥4,651.55	¥ -	4.1%	0.5%	2.5%
FY2002 ended March 31, 2003	¥3,192.33	¥-	3.4%	0.3%	1.7%

Notes:

Average number of outstanding shares during the year:

FY2003 ended March 31, 2004: 1,500,000 shares

FY2002 ended March 31, 2003: None

Changes in method of accounting: Yes

% changes for ordinary revenue, ordinary profit and net income are presented in comparison with that of the previous fiscal year.

Taiyo Life Insurance Company was a mutual company through March 31, 2003. Please refer to P. 3 of this material for computation of net

income, net income per share and ratio of net income to shareholders' equity.

Core profit is a measure of a life insurance company's underlying profitability from core insurance operations and defined as ordinary profit excluding capital gains/losses such as gains/losses from sale of securities, valuation losses of securities, non-recurrent items such as provision (reversal) of contingent reserve and write-off of loans.

(2) Dividends

	Annus	al Dividends per	Share	Dividends Paid for	Payout Ratio	Dividends on	
		Interim	Year-End	the Year	rayout Ratio	Equity	
For the Year ended Mar. 31, 2004	¥1,500.00	-	¥1,500.00	¥2,250 million	32.2%	1.0%	
For the Year ended Mar. 31, 2003	•	-	-	•	-	-	

Note: As Taiyo Life Insurance Company was a mutual company though March 31, 2003, no dividends were paid for the year then ended.

(3) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity per Share
As of Mar. 31, 2004	¥6,409,552 million	¥225,240 million	3.5%	¥150,132.00
As of Mar. 31, 2003	¥6,528,068 million	¥116,373 million	1.8%	¥77,557.67

Notes:

- Number of outstanding shares at the end of the term: As of Mar. 31, 2004: 1,500,000 shares; As of Mar. 31, 2003: None
- Number of treasury stocks at the end of the term: None
- Taiyo Life Insurance Company was a mutual company through March 31, 2003. Please refer to P. 3 of this material for computation of shareholders' equity, shareholders' equity ratio and shareholders' equity per share.

2. Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)
Taiyo Life's forecast is omitted. Please refer to T&D Holdings' "Non-Consolidated Forecast for the Year Ending March 31, 2005 in "Financial Summary for the Year Ended March 31, 2004 of T&D Holdings.

As of April 1, 2003, Taiyo Life Insurance Company converted from a mutual company to a joint stock corporation.

Such being the case, we calculated the amounts and ratios for the fiscal year ended March 31, 2003 as a mutual company and some ratios for the fiscal year ended March 31, 2004 which reflected the effects from demutualization, as follows:

Fiscal Year Ended March 31, 2003

For the fiscal year ended March 31, 2003, the Company sets up the allowance for policyholder dividends to provide for policyholder dividends to be paid after demutualization, and the amount corresponding to the provision for policyholder dividends of a mutual company was charged to the income statement of operation.

In conjunction with the demutualization, certain policyholders received cash payment in lieu of a share allotment on or after April 1, 2003. (See Note) The amount paid (hereinafter, "the amount paid upon demutualization"), which had been included within the capital section of the mutual company, was deducted from the capital section upon demutualization and would not be included in the shareholders' equity of the joint stock corporation.

If these effects described above had been taken into consideration, the following figures and ratios would have been calculated as follows:

Net income

Net income as reported in the statement of operation [¥4,825 million]

Net income per share

(Net income [¥4,825 million] – bonus to directors and corporate auditors [¥37 million]) / number of outstanding shares at time of demutualization [1,500,000 shares]

Ratio of net income to shareholders' equity

Net income [\$4,825 million] / (total equity at beginning of fiscal year [\$177,111 million] – provision for reserve for policyholder dividends [\$10,855 million] + total equity at end of fiscal year [\$117,249 million]) / 2 x 100

Shareholders' equity

Total equity at end of fiscal year as reported in the balance sheet [¥117,249 million] – amount paid upon demutualization [¥875 million] = shareholders' equity (adjusted)

Shareholders' equity ratio

Shareholders' equity (adjusted) / (total liabilities at end of fiscal year [¥6,410,819 million] + total equity at end of fiscal year [¥117,249 million]) x 100

Shareholders' equity per share

(Shareholders' equity (adjusted) – bonus to directors and corporate auditors [¥37 million]) / number of outstanding shares at time of demutualization [1,500,000 shares]

Fiscal Year Ended March 31, 2004

Ratio of net income to shareholders' equity

Net income [¥7,020 million] / (total equity at beginning of fiscal year [¥117,249 million] – amount paid upon demutualization [¥875 million] + total equity at end of fiscal year [¥225,240 million]) / 2 x 100

Note: If policyholders are prohibited by laws or regulations from receiving any share allotments, the Company made monetary compensation to such policyholders in accordance with the Article 89, Item 1 of the Insurance Business Law. In accordance with the Article 12 of the Enforcement order for the Insurance Business Law, the amount of monetary compensation was equivalent in proportion to the amount of their relative contribution to the company's net assets. Amounts paid to policyholders (totaling to \frac{\pmansuremath{4875}}{875} million) were calculated by multiplying the number of total shares that would have been allotted if they could receive the share allotments (12,054.9739294 shares) by the purchase price for new listing made by underwriters (\frac{\pmansuremath{472,652}}{92} per share).

I. Unaudited Non-Consolidated Financial Statements

Taiyo Life Insurance Company

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Unaudited Non-Consolidated Balance Sheets

	2003		2004			2004
	(Millions		(Millions		Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Assets:			•			
Cash and Deposits:						
Cash	¥ 2,277		¥ 1,272		¥ (1,005)	\$ 12,043
Deposits	38,355		45,733		7,378	432,710
Total Cash and Deposits	40,633	0.6	47,006	0.7	6,372	444,754
Call Loans	127,580	2.0	102,197	1.6	(25,383)	
Monetary Claims Purchased	41,966	0.6	55,092	0.9	13,125	521,261
Monetary Trusts	55,619	0.9	30,880	0.5	(24,738)	292,184
Securities:	33,017	0.5	20,000	0.5	(21,750)	2,101
Government bonds	1,181,155		745,081		(436,073)	7,049,690
Municipal bonds	402,362		383,375		(18,987)	
Corporate bonds	853,978		1,292,482		438,503	12,228,993
Domestic stocks	400,908		555,841		154,933	5,259,170
Foreign securities	784,098		867,332		83,233	8,206,384
Other securities	41,624		83,384		_41,760	788,952
Total Securities	3,664,128	56.1	3,927,498	61.3	263,370	37,160,547
Loans:	2,001,120	00.1	2,527,150	V 1.0	200,5.0	57,100,017
Policy loans	125,561		120,081		(5,480)	1,136,170
Commercial loans	2,103,582		1,844,479		(259,102)	
Total Loans	2,229,144	34.1	1,964,561	30.7	(264,582)	
Property and Equipment:			, ,		, , ,	, ,
Land	109,360		105,845		(3,514)	1,001,472
Buildings	66,222		79,149		12,926	748,878
Equipment	370		411		41	3,892
Construction in progress	18,105		1,439		(16,665)	
Total Property and Equipment	194,058	3.0	186,845	2.9	(7,212)	1,767,865
Due from Reinsurers	24	0.0	86	0.0	61	818
Other Assets:						
Accounts receivable	22,816		7,221		(15,594)	68,330
Prepaid expenses	708		746		38	7,063
Accrued income	34,538		32,411		(2,126)	306,669
Deposit for rent	340		283		(56)	2,684
Derivatives	9,849		30,861		21,011	291,995
Deferred valuation gains on hedge	. •		496		496	4,699
Suspense payments	4,995		3,230		(1,765)	30,565
Other assets	14,200		<u>13,927</u>		(273)	<u>131,772</u>
Total Other Assets	87,449	1.3	89,179	1.4	1,729	843,780
Deferred Tax Assets	78,600	1.2	8,368	0.1	(70,231)	
Deferred Tax Assets on Land Revaluation	,	0.2	1,831	0.0	(10,297)	
Reserve for Possible Loan Losses	(3,266)	(0.1)	(3,995)	(0.1)	(729)	(37,806)
Total Assets	¥ 6,528,068	100.0	¥ 6,409,552	100.0	¥ (118,516)	\$ 60,644,832

	2003		2004			2004
	(Millions		(Millions		Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Liabilities:						
Policy Reserves:						
Reserve for outstanding claims	¥ 18,399		¥ 20,824		¥ 2,424	\$ 197,034
Policy reserve	6,134,247		5,965,947		(168,299)	56,447,603
Reserve for policyholder dividends	67,293		<u>73,396</u>		(6,102)	<u>694,446</u>
Total Policy Reserves	6,219,940	95.3	6,060,167	94.5	(159,772)	57,339,084
Due to Reinsurers	25	0.0	32	0.0	6	306
Subordinated bond	-	-	20,000	0.3	20,000	189,232
Other Liabilities:						
Subordinated borrowings	85,000		35,000		(50,000)	331,157
Accounts payable	28,348		3,450		(24,898)	32,646
Accrued expenses	8,661		9,264		603	87,653
Unearned income	558		638		79	6,042
Deposits received	550		471		(78)	4,457
Guarantee deposits	6,757		6,531		(225)	61,800
Derivatives	8,378		3,232		(5,145)	30,581
Deferred valuation gains on hedge	7,984	•	3,393		(4,590)	32,112
Suspense receipt	1,668		2,051		382	19,409
Other liabilities	3		3		502	28
Total Other Liabilities	147,909	2.3	64,036	1.0	(83,872)	605,891
Reserve for Employees'	147,909	2.5	04,050	1.0	(65,672)	005,691
Retirement Benefits	29,099	0.4	31,501	0.5	2,401	298,059
Reserve for Directors' and Corporate	29,099	0.4	31,301	0.5	2,401	290,039
Auditors' Retirement Benefits	443	0.0	980	0.0	537	9,279
Allowance for Policyholder Dividends	11,267	0.2	,00	-	(11,267)	7,277
Reserve for Price Fluctuations	2,132	0.0	7,591	0.1	5,459	71,831
Total Liabilities	6,410,819	98.2	6,184,311	96.5	(226,507)	58,513,685
***************************************	0,110,015	, , , ,			(===,==:)	00,010,000
Equity:						
Reserve for Redemption of Fund	10,000	0.2	-	-	-	-
Reserve for Revaluation	13	0.0	-	-	•	-
Surplus:						-
Legal reserve for future losses	311		-	•	-	-
Appropriated retained earnings	96,335		-		-	-
Unappropriated retained earnings	30,512					
Total Surplus	127,159	1.9	-	-	-	-
Land Revaluation	(21,470)	(0.3)	-	-	-	•
Net Unrealized Gains on Securities	1,547	0.0	-		·	
Total Equity	117,249	1.8			-	-
Stockholder's Equity:						
Common Stock						
Authorized – 6,000,000 shares		•	35 500	~ ~		254.011
Issued - 1,500,000 shares	-	-	37,500 37,500	0.6		354,811
Capital Surplus		-	37,500	0.6	-	354,811
Retained Earnings:			25.779			227 401
Appropriated retained earnings	-	-	35,668		-	337,481
Unappropriated retained earnings		-	<u>33,692</u>	1 1		<u>318,787</u>
Total Retained Earnings	· -		69,361	1.1	-	656,269
Land Revaluation	-	-	(33,460)	(0.5)	-	(316,589) 1,081,844
Net Unrealized Gains on Securities Total Stockholder's Equity			114,340 225,240	3.5	<u>-</u>	2,131,147
Total Liabilities, and (Stockholder's)	-	-	223,240	3.3	-	2,131,14/
	¥ 6,528,068	100.0	¥ 6,409,552	100.0	¥ (118,516)	\$ 60,644,832
- Aquity	± 0,020,000	100.0	± 0,707,332	100.0	F (110,510)	Ψ 00,077,0 <i>32</i> _

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Operations

	2003			2004			2004
	(Millions			(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%		of yen)	%	(decrease)	U.S. dollars)
Ordinary Revenues:							
Income from Insurance Premiums:							
Insurance premiums ¥	887,784		¥	794,016		¥ (93,767)	7.512.606
Ceded reinsurance commissions	-		Ŧ	•		- (,,-,	
Total Income from	<u>157</u>			151		(6)	1,430
Insurance Premiums	007 040			704 160		(02 772)	7 514 107
Investment Income:	887,942			794,168		(93,773)	7,514,127
Interest, dividends and income from real estate for rent:		•					•
	4					(1)	26
Interest income from deposits Interest income and dividends	4			2		(1)	26
from securities	70.550			01 200		1 750	769,316
Interest income from loans	79,550			81,309		1,758	•
	64,396			55,095		(9,301)	521,293
Interest from real estate for rent Other income from interest and	5,863			7,445		1,581	70,442
dividends	121			201		: (42)	2.607
	424			381		(43)	3,607
Total interest, dividends and income from real							
estate for rent	150 220			144 222		(6,005)	1 264 605
	150,239			144,233		(6,005)	1,364,685
Gains from monetary trusts, net Gains on sale of securities	3,554			1,428		(2,125)	13,513
Gains from derivatives, net	70,287			88,399		18,111	836,399
Other investment income	5 206			15,637		15,637	147,958 68,423
	5,286			7,231		1,945	•
Gains on separate accounts, net Total Investment Income	229,367			4,658	•	4,658	<u>44,076</u> 2,475,058
	229,307			261,588		32,221	2,473,036
Other Ordinary Income: Income related to withheld							
insurance claims and other							
payments for future annuity				•			
payments	568			447		(120)	4,235
Income due to withheld insurance	300			447		(120)	4,233
payments	37,272			31,522		(5,749)	298,257
Reversal of reserve for	31,212			31,322		(3,749)	290,237
outstanding claims	4,058					(4,058)	_
Reversal of reserve for	+,∪⊃0					(4,056)	-
policy reserve	224,601			168,299		(56,301)	1,592,392
Other ordinary profit	1,438			108,299		(30,301)	1,392,392
Total Other Ordinary Income	267,938		•	202,120		(65,818)	1,912,387
I OTAL LITHER LITHINGRY INCOME							

	2003		·	2004			2004
	(Millions			(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%		of yen)	%		U.S. dollars)
Ordinary Expenses:					•		
Insurance Claims and Other							
Payments:							
Insurance claims	¥ 718,110		¥	508,633		¥ (209,476)	\$ 4,812,505
Annuity payments	87,121			96,562		9,440	913,634
Insurance benefits	121,707			117,364		(4,343)	1,110,457
Surrender payments	174,597			180,388		5,791	1,706,769
Other payments	36,673			72,708		36,034	687,937
Reinsurance premiums	111			177		66	1,678
Total Insurance Claims				•			
and Other Payments	1,138,322			975,834		(162,488)	9,232,984
Provision for Policy and Other			•	,		(, ,
Reserves:							
Provision for outstanding claims				2,424		2,424	22,941
Interest portion of reserve for				_,		_,	,-
policyholder dividends	564			182		(382)	1,723
Total Provision for Policy			-	102		(302)	1,723
and Other Reserves	564			2,606		2,041	24,665
Investment Expenses:	20.			2,000		2,011	21,000
Interest expense	2,175			2,032		(143)	19,230
Losses on sale of securities	42,100			62,806		20,706	594,254
Devaluation losses on securities	24,930			279		(24,651)	2,640
Losses from derivatives, net	630			217		(630)	2,010
Foreign exchange losses, net	8,235			43,923		35,687	415,589
Provision for reserve for	6,233			43,723		33,067	415,569
possible loan losses	•			731		731	6,925
Write-off of loans	205			/31		(205)	0,923
	203					(203)	-
Depreciation of real estate	2 272			2 470		1 105	32,919
for rent	2,373			3,479	•	1,105	
Other investment expenses	3,874			4,633		758	43,837
Losses on separate accounts, net	9,106		-	117.006		<u>(9,106)</u>	1 115 206
Total Investment Expenses	93,632			117,886		24,253	1,115,396
Operating Expenses	86,143			85,533		(609)	809,291
Other Ordinary Expenses:							
Payments related to withheld							
insurance claims	26,942			29,589		2,647	279,968
Taxes	5,917			5,590		(326)	52,894
Depreciation	4,366			4,955		589	46,885
Provision for reserve for							
employees' retirement benefits	4,080			2,401		(1,678)	22,726
Other ordinary losses	2,223		-	1,619		(603)	15,320
Total Other Ordinary Expenses	43,529	***		44,156		627	417,795_
Total Ordinary Expenses	1,362,192	98.3		1,226,018	97.5	(136,174)	11,600,132
Ordinary Profit	¥ 23,055	1.7	¥	31,859	2.5	¥ 8,804	\$ 301,440

	2003		2004			2004
	(Millions	•	(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	<u>%</u>	(decrease)	U.S. dollars)
		7				
Extraordinary Gains:						
Gains on sale of property and						
equipment ¥	2	¥			¥ (2)	\$ -
Reversal of reserve for price			•			
fluctuations	52,779		-		(52,779)	-
Reversal of reserve for possible						
loan losses	2,436		-		(2,436)	-
Recoveries of bad debts previously						
written-off	· -		148		148	1,408
Gains on liquidation of subsidiary	-		68		68	649
Other	77		10		(66)	96
Total Extraordinary Gains	55,294	4.0	227	0.0	(55,067)	2,155
Extraordinary Losses:						
Losses on sale, disposal and						
devaluation of property and						
equipment	7 97		1,386		589	13,121
Provision for reserve for price						
fluctuations	-		5,459		5,459	51,656
Impairment losses on equity						
securities included in trust						
account	57,664		-		(57,664)	-
Provision for allowance						
for policyholder dividends	11,267		-		(11,267)	-
Social service contribution	14		-		(14)	-
Cumulative effect prior years						
provision for reserve for						
directors' and corporate						
auditors' retirement benefits due						
to accounting change	-		367		367	3,481
Total Extraordinary Losses	69,744	5.0	7,214	0.6	(62,530)	68,259
Provision for Reserve for				_		
Policyholder Dividends	-	-	11,915	0.9	11,915	112,744
Income Before Income Taxes	8,605	0.6	12,956	1.0	4,351	122,591
Income Taxes:			•		•	ŕ
Current	101	0.0	36	0.0	(64)	349
Deferred	3,678	0.3	5,899	0.5	2,220	55,817
Net Income	4,825	0.3	7,020	0.6	2,194	66,423
Unappropriated Surplus (Retained	······································				-	
Earnings) at Beginning of Year	25,366		25,591		224	242,133
Transfer from land revaluation	306		1,081		774	10,230
Transfer from appropriated	• • •		-,			,
retained earnings	14		-		(14)	_
Unappropriated Surplus (Retained					()	
Earnings) at End of Year ¥	_30,512	¥	33,692		¥ 3,179	\$ 318,787
					-,	· · · • ·

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Surplus (Retained Earnings)

2004 (Millions of yen) 4 33,692	2004 (Thousands of U.S. dollars)
of yen)	U.S. dollars)
¥ 33,692	\$ 318.787
₹ 33,692	\$ 312727
	Ψ 210,/0/
<u> </u>	135
33,707	318,923
2,250	21,288
30	292
12	113
5,000	<u>47,308</u>
7,292	69,003
€ 26,414	\$ 249,920
	14 33,707 2,250 30 12 5,000 7,292

See notes to unaudited non-consolidated financial statements.

NOTES TO UNAUDITED NON-CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

(a) Basis of presentation

Taiyo Life Insurance Company (the "Company") maintains its accounting records and prepares its financial statements in Japanese yen in accordance with the provisions of the Insurance Business Law of Japan (the "Insurance Business Law") and in conformity with generally accepted accounting principles and practices in Japan.

Pursuant to its plan of demutualization and the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2003.

In preparing the financial statements, certain items presented in the original financial statements have been reclassified and summarized for readers outside Japan. These financial statements have been prepared in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In addition, the accompanying footnotes include information which is not required under accounting principles and practices generally accepted in Japan, but is presented herein as additional information to the financial statements.

Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.

(b) Foreign currency translation

Foreign currency monetary assets and liabilities (including securities and derivatives) are translated into Japanese yen at the foreign exchange rate prevailing at the balance sheet date except for available-for-sale securities, which are translated into Japanese yen at the average foreign exchange rate in March. Stock of the Company's subsidiary is translated into Japanese yen at the exchange rates prevailing when such transactions occur.

All income and expenses denominated in foreign currencies are translated at the exchange rates prevailing when such transactions are made. Exchange gains and losses are charged or credited to income.

(c) Investments in securities

Investments in securities other than subsidiaries and affiliates are classified as trading, held-to-maturity, available-for-sale securities and policy-reserve-matching bonds. Trading securities and available-for-sale securities with readily obtainable fair values ("marketable available-for-sale securities") are stated at fair market value. In respect of the calculation of the fair value, the average price in March is applied for equity securities and the month-end price of March is applied for securities other than equity securities. Unrealized gains and losses on trading securities are reported in the statement of operations. Unrealized gains and losses on marketable available-for sale securities are reported as a separate component of equity, net of income taxes, unless the decline of the fair value of any particular available-for-sale security is considered to be a permanent impairment, in which case such declines are recorded as devaluation (impairment) losses and charged to income. Held-to-maturity and available-for-sale securities without readily obtainable fair values are stated at amortized cost.

The Company has set up "policy-reserve-matching bonds". The purpose of the policy-reserve-matching bonds is to reflect the Company's ALM (Asset Liability Management) activity in the financial statements. The Company holds these bonds to hedge the interest rate risk arising from contracted insurance policies. Policy-reserve-matching bonds are not stated at fair market value but are stated at amortized cost, matching with the accounting treatment of the policy reserve of insurance policies.

For the purpose of computing realized gains and losses, cost is determined by the moving average method.

The Company's management and investment policies for policy-reserve-matching bonds include risk management guidelines for monitoring such bonds. Based on the guidelines, the Company categorizes insurance policies into (1) 'personal insurance policies with maturity less than 25 years'; and (2) policies for 'defined contribution corporate pension insurance' and 'group pure endowment insurance' policies with respect to group annuity insurance; (3) 'lump-sum endowment insurance' policies; and (4) 'personal pension insurance' policies during the year ended March 31, 2002. During the year ended March 31, 2003, the Company combined saving-oriented products categories such as 'lump-sum endowment insurance' and 'personal pension insurance' with the category of 'personal insurance policies with maturity less than 25 years'. Such combination was decided because the Company found the difficulty to maintain an appropriate level of volume of investment relating to these product categories due to shifts from saving-oriented products to protection-oriented products. There were no impacts on financial statements due to such combination.

The Company identifies the corresponding policy-reserve-matching bonds for each category of insurance policies, which may be adjusted based upon the changing characteristics of the Company's underlying policies. The Company also periodically examines the effectiveness of duration matching, by comparison of the duration of bonds with that of the underlying policies.

Investments in subsidiaries and affiliated amounted to \(\frac{4}{2}\),986 million (U.S.\(\frac{5}{2}\)8,256 thousand) are stated at cost and included in investments in securities.

(d) Reserve for possible loan losses

The reserve for possible loan losses is established in accordance with the Company's Self-Assessment Guidelines. With respect to loans to borrowers subject to bankruptcy and similar proceedings, the Company provides a specific reserve in the amount of the loan balance less amounts collectible from collateral, guarantees and by other means. For loans to borrowers not yet bankrupt but highly likely to fall into bankruptcy, management determines and provides for the necessary specific reserve amount based on an overall assessment of the borrowers' ability to pay after subtracting the amount collectible from collateral, guarantees and by other means. With respect to other loans, the Company provides for a general reserve by applying the historical loan loss ratio determined over a fixed period. Each loan is subject to asset assessment by the business-related division in accordance with the Company's Self-Assessment Guidelines, and the results of the assessment are reviewed by the internal auditing division, which is independent from the business-related division, before the reserve amount is finally determined.

(e) Reserve for price fluctuations

Pursuant to requirements under the Insurance Business Law, the Company maintains a reserve for price fluctuations primarily related to shares, bonds and foreign currency-denominated assets which are exposed to losses due to market price fluctuations. This reserve may only be used to reduce deficits arising from price fluctuations on those assets.

(f) Allowance for policyholder dividends

The Company sets up the allowance for policyholder dividends in preparation for policyholder dividends to be paid after the demutualization. The set up of this allowance is prescribed in Article 287-2 of the Japanese Commercial Code.

Policyholder dividends are treated as an appropriation of surplus in a mutual company. Accordingly, they are recorded based on the approval of the policyholders' representatives meeting held after the balance sheet date. Such dividends are recorded as expenses in a joint stock corporation. Since the Company converted its organization from a mutual company to a joint stock corporation on April 1, 2003, the Company has accrued policyholder dividends for the year ended March 31, 2003 through this allowance.

(g) Policy reserve

Pursuant to requirements under the Insurance Business Law, the Company maintains a policy reserve for the fulfillment of future obligations under life insurance contracts. The reserve is established pursuant to the net level premium method. This method assumes a constant, or level, amount of pure insurance premiums over the term of the relevant policy in calculating the amount of the reserve required to fund all future policy benefits. The pure insurance premium is the portion of the premium covering insurance underwriting risk, based on factors such as mortality rates, investment yield and policy cancellation rates, and excluding the portion covering administrative expenses. The net level premium reserve is calculated using interest and mortality rates set by the Financial Services Agency. For policies issued after April 2001, the net level premium reserve is calculated using an annual 1.5% interest rate and the mortality rate specified in the Life Insurance Companies Standard Mortality Table 1996. Such calculation is not necessarily in accordance with the gross premium basis.

In addition to the above, in order to provide for any extraordinary risks which might arise in the future, the Company is required to maintain a contingency reserve at an amount determined based on requirements under the Insurance Business Law.

(h) Reserve for employees' retirement benefits

The Company maintains non-contributory defined benefit plans covering substantially all employees. Under the plans, qualified employees are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement or whether the termination of employment was for reasons other than dismissal cause.

The Company sets up a reserve for employees' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations and the pension assets. The attribution of retirement benefits to periods of employees' service is made based on the benefit/years-of service approach. Unrecognized net actuarial gains or losses and unrecognized net obligation at transition are charged or credited to income when incurred.

(i) Reserve for directors' and corporate auditors' retirement benefits

The Company has maintained retirement benefit plans covering all directors and corporate auditors. Under the plans, all directors and corporate auditors are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement.

The Company sets up a reserve for directors' and corporate auditors' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations. The attribution of retirement benefits to periods of consignees' service is made based on the benefit/ years-of service approach.

Through the year ended March 31, 2003, retirement benefits of annuity payments paid to directors and corporate auditor are charged to income as paid, because amounts vary with circumstances and it is not practicable to compute the liability for future payments. However, during the year ended March 31, 2004, the Company started providing reserve for directors' and corporate auditors' retirement benefits based on change of the Company's retirement benefit guideline in order to improve the financial condition after March 31, 2004. As a result of the accounting change, ordinary profit decreased by ¥157 million (U.S.\$1,485 thousand) and income before income taxes decreased by ¥525 million (U.S.\$4,967 thousand) for the year ended March 31, 2004.

(i) Income taxes

The provision for income taxes is based on income recognized for financial statement purposes, which includes deferred income taxes representing the effects of temporary differences between income recognized for financial statement purposes and income recognized for tax return purposes. Deferred tax assets and liabilities are determined based on the difference between assets and liabilities for financial statement purposes and tax return purposes using the statutory tax rate.

(k) Property and equipment

Property and equipment, including real estate for rent, are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method for buildings acquired on and after April 1, 1998 and by the declining-balance method for other property and equipment, based on estimated useful lives range from 3 to 50 years for buildings and structures and 3 to 20 years for equipment. Accumulated depreciation of property and equipment as of March 31, 2004 was ¥94,143 million (U.S.\$890,754 thousand).

(1) Software

Development costs for internally used software, which are included in other assets, are capitalized and amortized under the straight-line method over their estimated useful lives of five years.

(m) Issuance costs of stock and bond

Issuance costs of common stock and subordinated bond are charged to other ordinary expenses as incurred.

(n) Leases

Under Japanese accounting standards for leases, finance leases that have been deemed to transfer ownership of the leased property to the lessee ("ownership-transfer finance lease") are capitalized by the lessee, while other finance leases ("non-ownership-transfer finance lease") are permitted to account for as operating lease transactions.

The Company treats all non-ownership-transfer finance leases as operating leases. Accordingly, leased assets with respect of non-ownership-transfer finance leases where the Company is the lessee are not recognized in the accompanying balance sheet and lease payments are charged to income when incurred.

(o) Land revaluation

The Company revalued its land for operating purposes as of March 31, 2002, as permitted by the Land Revaluation Law ("the Law"), which became effective in 1998. In accordance with provisions under the Law and related ordinances, the revaluation is a one-time event and subsequent valuation gains/losses after the initial revaluation are not reflected to the financial statements but are disclosed if additional valuation losses are subsequently recognized after the initial revaluation. Net revaluation gains or losses is not charged to income but is reported as a separate component of equity, net of income taxes. In case that the Company sells a part of such revalued land, related revaluation gains or losses are transferred to unappropriated retained earnings. Book values of land for operating use before and after revaluation as of March 31, 2002 were \mathbb{143,340} million and \mathbb{110,220} million, respectively. The additional valuation losses as of March 31, 2004 amounted to \mathbb{9,002} million (U.S.\mathbb{885,178} thousand).

(p) Derivative financial instruments

The Company uses swaps, forwards, futures and option contracts, to hedge exposure to changes in interest rates, foreign exchange rates, stock and bond prices for assets in the balance sheet or for future investments, and to manage the differences in the duration of its assets and liabilities. In addition, the Company trades credit derivatives within certain internal limitations.

Changes in the fair values of the derivatives designated and qualifying as hedges are either charged to income, reported as other assets/liabilities in the balance sheet, or not recognized based on whether such hedges are considered a fair value, cash flow or special hedge. Derivative financial instruments designated in special hedge relationships are not revalued but their contractual rates of the derivative financial instruments are reflected in income or expense measurement of the hedged items. Fair value hedges of assets and liabilities are recognized in income as an offset to the fair value adjustments of the related hedged items. The fair value of instruments hedging anticipated transactions and referred to as cash flow hedges are recognized in the balance sheet and are reclassified into income when the related hedged item impacts income.

The Company designates specifically derivative financial instruments as hedging instruments. Although insurance companies in Japan are allowed to use hedge accounting to macro hedge designation, the Company does not apply such hedge designation.

(q) Accounting for consumption taxes

Consumption taxes received or paid by the Company are not included in income and expenses. The net of consumption taxes received and paid is separately recorded on the balance sheet. Where consumption taxes paid are not fully credited against consumption taxes received, the non-credited portion is charged as an expense in the period in which the consumption taxes are paid. However, certain non-credited portions of consumption taxes paid such as the purchase of property and equipment are not charged to expense but are deferred as prepaid expenses and amortized against income over a five-year period on a straight-line basis.

2. U.S. Dollar Amounts

The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of $\frac{105.69}{1000} = 0.000$ U.S.\$1, which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

3. Loans

Delinquent loans of the Company as of March 31, 2004 are summarized below:

	(Millions of yen)			(Thousands of U.S. dollars)		
Loans to bankrupt companies	¥	183	\$	1,735		
Past due loans		3,205		30,327		
Loans overdue for three months or more		6,091	•	57,638		
Restructured loans		<u>789</u>	_	7,473		
Total	¥ =	10,270	\$	97,174		

"Loans to bankrupt companies" are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is unlikely due to significant delay in payment of principal or interest or for some other reason.

"Past due loans" are loans, other than those categorized as "Loans to bankrupt companies" and loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting of the borrower, on which the Company has stopped accruing interest based on self-assessment.

"Loans overdue for three months or more" are loans other than those categorized as "Loans to bankrupt companies" or "Past due loans" for which principal and/or interest is overdue for three months or more.

"Restructured loans" are loans other than those categorized as "Loans to bankrupt companies", "Past due loans" or "Loans overdue for three months or more" for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting of the borrower.

With respect to loans to bankrupt companies and past due loans that are covered by collateral and guarantees, the Company writes off the portion of such loans that are not collectible from collateral and guarantees, and charges such amounts to the reserve for possible loan losses. Write-offs relating to bankrupt companies for the year ended March 31, 2004 were none. Past due loans decreased due to write-offs by ¥39 million (U.S.\$370 thousand) for the year ended March 31, 2004.

The Company's outstanding loan commitments with borrowers as of March 31, 2004 are summarized as follows:

	(Millions of	(Thousands of
	yen)	U.S. dollars)
Total loan commitment	¥ 14,325	\$ 135,537
Less amount drawn down Unused loan commitment	¥ 14.325	\$ 135,537

Based on the loan agreements, the extension of credit is subject to the Company's review procedures. The review procedures consist ensuring to the use of funds and assessing the creditworthiness of the borrower. Since not all of the outstanding commitments will be drawn down, the outstanding commitment amounts do not necessarily represent future cash requirements.

4. Separate Accounts

The balance sheet includes ¥16,125 million (U.S.\$152,570 thousand) of assets and liabilities in equal amounts related to separate accounts, as of March 31, 2004.

Separate account assets and liabilities reported in the accompanying balance sheets represent funds that are administered and invested by the Company to meet specific investment objectives of the policyholders. All gains and losses relating to separate account assets are offset by a corresponding provision for or reversal of policy reserve and do not affect the Company's net income. Separate accounts are established in conformity with the Insurance Business Law. The assets of each account are separately managed to identify investment results of each such account, although they are not legally segregated in terms of their treatment in case of bankruptcy of the insurance company.

Securities invested under the separate accounts are deemed as trading securities, and are stated at fair value. Cost is determined on the moving average method.

5. Lease Transactions

Information regarding non-ownership-transfer finance leases is as follows:

As Lessee

Pro forma information of non-ownership-transfer finance leases contracted as a lessee such as acquisition cost and related accumulated depreciation of leased assets, obligation under finance leases, depreciation expense, interest expense of finance leases, which is required under Japanese accounting standards for leases for the years ended March 31, 2003 and 2004 are summarized as follows:

		As of March 31,					
		2003		2004	2004		
					(Thousands of		
		(Million	ns of	yen)	U.S. dollars)		
Acquisition cost:							
Equipment	¥	2,162	¥	2,521	\$ 23,862		
Accumulated depreciation:							
Equipment		836		1,309	12,391		
Net carrying value:			_				
Equipment	¥	1,325	¥_	1,212	\$ <u>11,470</u>		

Obligation under finance leases as of March 31, 2003 and 2004 are as follows:

			As of March 31,					
			20	003		2004		2004
							(Th	nousands of
			(Millio	ns of	yen)	U.	S. dollars)
Due within one year		7	<u>z</u> .	427	¥	492	\$	4,658
Due after one year			_	952	_	<u> 783</u>		7,412
•	Total	4	<u> </u>	1,380	¥_	1,275	\$	12,070

Total payments for non-ownership-transfer finance leases for the years ended March 31, 2003 and 2004 were ¥509 million and ¥572 million (U.S.\$5,418 thousand), respectively.

Depreciation and imputed interest cost, which are not reflected the accompanying statements of operations, for the years ended March 31, 2003 and 2004 are as follows:

		For the years ended March 31,					
		<u>2003</u> <u>2004</u>			2004 (Thousands of U.S. dollars)		
		(Millions of yen)					
Depreciation Imputed interest cost	¥	453 77	¥	508 73	\$	4,814 691	

Depreciation is computed by the straight-line method over the respective lease period. The residual value at the end of the lease period is not considered for the calculation of depreciation. Imputed interest cost is computed by the interest method.

6. Income Taxes

The Company and its domestic subsidiaries are subject to corporate (national) and inhabitants (local) taxes based on income that, in aggregate, resulted in a normal statutory tax rate of approximately 36.1 per cent. The effective tax rates for the year ended March 31, 2004 differ from the normal statutory rate for the following reasons:

Statutory tax rate	36.1%
Increase in surplus due to reserve of land revaluation	4.7
Minimum taxes required for insurance companies	
under Japanese tax legislation	3.4
Other	<u>1.6</u>
Effective tax rate	45.8%

Significant components of deferred tax assets and liabilities of the Company as of March 31, 2004 are summarized below:

	(M	(Millions of yen)		housands of J.S. dollars)
Deferred tax assets:				
Policy reserves	¥	43,672	\$	413,216
Reserve for possible loan losses		1,347		12,748
Reserve for employees' retirement				
benefits		10,811		102,299
Reserve for price fluctuations		2,740		25,931
Tax loss carryforward		13,542		128,137
Other	_	2,350		22,238
Total deferred tax assets		74,466		704,570
Deferred tax liabilities:				•
Deferred gain on sale of real estate		(369)		(3,496)
Accrued dividend income		(1,131)		(10,707)
Unrealized gain on available-for-sale		, , ,		
securities		(64,595)		(611,182)
Other	_	(0)		(0)
Total deferred tax liabilities		(66,097)		(625,387)
Net deferred tax asset	¥	8,368	\$	79,183

7. Reserve for Policyholder Dividends

An analysis in the reserve for policyholder dividends included in policy reserves for the year ended March 31, 2004 is as follows:

(M	Iillions of yen)	•	nousands of .S. dollars)
¥	67,293	\$	636,707
	11,267		106,613
	(17,263)		(163,342)
	182		1,723
			•
	11,915		112,744
¥	73,396	\$	694,446
	¥	yen) ¥ 67,293 11,267 (17,263) 182 11,915	¥ 67,293 \$ 11,267 (17,263) 182 11,915

8. Commitments

The amount of the Company's future contributions to the Policyholder Protection Fund, which have been taken over by the Policyholder Protection Corporation in accordance which the Enactment Law of Financial System Reform Legislation in the year ended March 31, 2000, were estimated at \(\frac{4}{2}\),235 million (U.S.\(\frac{5}{2}\)1,149 thousand) as of March 31, 2004. The contributions are charged to income as an operating expense when paid, as the amount of future contributions are not yet fixed.

The amounts of future contributions to the Policyholder Protection Corporation, which is estimated in accordance with Article 259 of the Insurance Business Law, were and ¥11,369 million (U.S.\$107,575 thousand) as of March 31, 2004. The contributions are also charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

¥117,960 million (U.S.\$1,116,102 thousand) of the Company's investments in securities were pledged for the benefit of the Policyholder Protection Corporation in order to secure such future contributions and used as substitution of margin for future contracts as of March 31, 2004.

9. Organizational Change Surplus

The organizational change surplus, which is the portion of net assets attributable to contributions by past policyholders as of the date of the demutualization of the Company and whose distribution is restricted for distribution by Article 92 of the Insurance Business Law, is amounted to \(\frac{4}{3}\),158 million (U.S.\\$597,581 thousand) as of March 31, 2004.

10. Stockholder's Equity

In accordance with the Article 85 of the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2003.

(1) Subscribed capital

Equity in the balance sheet of the Company as of April 1, 2003 has been adjusted as follows in accordance with the plan of reorganization prescribed in the Article 86 of the Insurance Business Law.

(Millions of yen)

As of March 31, 2003	3		As of April 1, 2003			
Description		Amount	Description	F	Amount	
(Equity)			(Equity)			
Reserve for redemption of fund	¥	10,000	Common stock	¥	37,500	
Reserve for revaluation		. 13	Capital reserve		37,500	
Surplus:			Retained earnings:			
Legal reserve for future losses		311	Appropriated retained earnings		683	
Appropriated retained earnings		96,335	Unappropriated retained earnings		60,612	
Unappropriated retained earnings		30,512	Total Retained Earnings		61,296	
Total Surplus		127,159	Land revaluation		(21,470)	
Land revaluation		(21,470)	Net unrealized gains on securities		1,547	
Net unrealized gains on securities		1,547				
Total Equity	¥	117,249	Total Equity	¥	116,373	

Note: For total equity as of April 1, 2003, ¥875 million has been deducted from total equity as of March 31, 2003 in accordance with Article 12 of the implementation order for the Insurance Business Law. (See (2) below)

(2) Payment based on Article 12 of the implementation order for Insurance Business Law

If eligible policyholders are prohibited by laws or regulations from receiving any share allotments, the Company should make monetary compensation to such policyholders who had reported the fact to the Company in accordance with the Article 89 of the Insurance Business Law. In accordance with the Article 12 of the implementation order for the Insurance Business Law, the amount of monetary compensation is determined in proportion to the amount of their relative contribution to the Company's net assets.

Amounts paid to policyholders (totalling to \pmu875 million) was calculated by multiplying the number of total shares to be allotted to policyholders if they could receive the share allotments (12,054.9739294 shares) by the purchase price for new listing made by underwriters (\pmu72,652). The amount has been reclassified into accrued liabilities and paid the day after the reorganization (April 1, 2003).

11. Investment Gains/Losses

The detail of gains/losses on sale of securities and devaluation losses on securities for the year ended March 31, 2004 are as follows:

	<u>Gai</u>	ns on sale		sses on sale illions of ye		evaluation losses
Domestic bonds Domestic stocks Foreign securities Other securities	¥	22,309 42,083 23,991 14 88,399	¥	17,234 25,203 20,220 148 62,806	¥	28 240 9 0 279
	Gai			sses on sale		evaluation losses
		(1nc	usa	nds of U.S.	dolla	ars)
Domestic bonds Domestic stocks Foreign securities Other securities	\$ \$	211,087 397,178 226,997 134 836,399	\$	163,065 238,470 191,314 1,403 594,254	\$	273 2,273 92 0 2,640

12. Transaction with Subsidiaries

Receivables from and payables to subsidiaries as of March 31, 2004 were \(\frac{\pmathbf{4}}{17,837}\) million (U.S.\(\frac{\pmathbf{5}}{168,774}\) thousand) and \(\frac{\pmathbf{2}}{232}\) million (U.S.\(\frac{\pmathbf{5}}{2,196}\) thousand), respectively.

Income and expenses with subsidiaries for the year ended March 31, 2004 were \(\frac{4}{3}\)394 million (U.S.\\$3,730 thousand) and \(\frac{4}{5}\),888 million (U.S.\\$55,710 thousand), respectively.

13. Per Share Information

The Company has not issued new shares of common stock and shares having a potentially dilutive effect after its demutualization. In addition, the Company did not hold any treasury stocks during the year ended March 31, 2004. The net income per share calculated based on the weighted average number of shares of common stock outstanding during the year ended Mar 31, 2004 was \(\frac{4}{3}\),651.55 (U.S.\(\frac{5}{4}\)4.01). The net assets per share calculated based on the number of shares of common stock outstanding as of March 31, 2004 was \(\frac{1}{3}\)150,132.00 (U.S.\(\frac{5}{3}\)1,420.49).

Summary of the net income per share computations as follows:

	For the year ended March 31,				
	2003	2004	2004		
			(Thousands of		
	(Millions	of yen)	U.S. dollars)		
Net income	-	7,020	66,423		
Bonus to directors and corporate auditors	-	(42)	(406)		
Net income available to common stockholders	- '	6,977	66,016		
Weighted average common shares outstanding		1,500,000			

14. Subsequent Events

On April 1, 2004, T&D Holdings, Inc. was established, as a life insurance holding company, through which the Company, Daido Life Insurance Company (Daido Life) and T&D Financial Life Insurance Company (T&D Financial), have become wholly-owned subsidiaries pursuant share transfer, which approved at stockholder's meeting held on December 18, 2003. The business combination was accounted for as a pooling of interests.

241,500 thousand shares of T&D Holding, Inc.'s common share were issued in exchange for all of the outstanding shares of the Company's, Daido Life's and T&D Financial's common stock at exchange rates of 0.55, 1.00 and 0.15, respectively.

Outline of the holding company formation is as follows:

- 1. Overview of The Holding Company
- (1) Business Objectives

Management of the group and its consolidated subsidiaries and all duties incidental to that role.

- (2) Location of Headquarters2-7-9 Nihonbashi, Chuo-ku, Tokyo
- (3) Initial Capitalization 100 billion yen

2. Overview of Share Transfer ("Kabushiki Iten")

The Company's Share Held by T&D Holding, Inc. T&D Holding, Inc.'s Share Held by the Company						
Number of common		Number of	·			
shares	Percentage of voting rights	common shares	Percentage of voting right			
1,500 thousands	100.0%	4,500 thousands	-			

T&D Holding, Inc.'s share held by the Company are allotted to T&D Financial's common shares of 300 thousands held by the Company.

Supplementary Materials for the Fiscal 2003 Financial Results

upplementary Materials for Financial Statements	RECEIVED	
1 Insurance Business Highlights (Non-consolidated)	ZONA III.	
	2094 JUH -3 A G 55	7
(2) Number of new policies and new policy amount	COSPONINTERNE	7:
(1) Total number of policies and total policy amount in force (2) Number of new policies and new policy amount (3) Surrender and lapse amount	FIRANGIAL	. 7
(4) Policy amount in force by coverage functions		
2 Indices Concerning Insurance Policy (Non-consolidated		
(1) Average amount of new policies and amount in force (Individual		7:
(2) New policy rate (New policy amount / amount in force at the beg		
(3) Surrender and lapse rate (Surrender and lapse amount / amount in		
(4) Average premium amount of new individual insurance policies (n		
(5) Average assumed investment yield and amount of negative spread		
(6) Mortality rate for individual insurance		7
3 Indices Concerning Accounting (Non-consolidated)		
(1) Reserve for outstanding claims		7
(2) Policy reserve		7
(3) Policy reserve calculating methods and ratios		7
(4) Policy reserve by contract year		7
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1. Insurance Business Highlights (Non-consolidated)

(1) Total number of policies and total policy amount in force

(In thousands of policies, hundred million yen, %)

	,	Year Ended M	arch 31, 2004		Year Ended March 31, 2003			
Category	Number		Amount		Number		Amount	
		Change		Change		Change	. [Change
Individual insurance	3,871	92.2	115,779	110.3	4,197	90.0	105,002	102.8
Individual annuities	1,505	95.4	44,999	94.4	1,577	96.1	47,684	95.1
Sub-total	5,376	93.1	160,778	105.3	5,774	91.6	152,686	100.2
Group insurance	-	-	109,161	99.4	-	. —	109,799	99.6
Group annuities	-	-	7,446	92.9	-	_	8,015	98.6

Note: 1. Policy amounts for individual annuities are equal to the fund to be held at the time annuity payments are to commence for an annuity for which annuity payments have not yet commenced and the amount of policy reserve for an annuity for which payments have commenced.

2. The policy amount in force for group annuities is equal to the amount of outstanding policy reserve.

(2) Number of new policies and new policy amount

(In thousands of policies, hundred million yen, %)

Category	As of March 31, 2004										
	Number		Amount								
		Change		Change	New policies	Increase by conversion					
Individual insurance	318	82.9	27,972	133.8	21,561	6,410					
Individual annuities	16	51.5	170	20.2	461	(291)					
Sub-total	334	80.5	28,142	129.4	22,023	6,119					
Group insurance	_	-	2,340	219.2	2,340						
Group annuities	_	_	0	6.8	0	_					

(In thousands of policies, hundred million ven. %)

	As of March 31, 2003									
Category	Number		Amount	Amount						
Cutogoly		Change		Change	New policies	Increase by conversion				
Individual insurance	383	84.7	20,910	102.1	20,910	_				
Individual annuities	31	57.4	844	60.2	844	_				
Sub-total	415	81.7	21,754	99.4	21,754	-				
Group insurance	_	-	1,067	38.8	1,067	_				
Group annuities		_	. 0	248.0	0	_				

Note: 1. No policy conversions were handled in FY 2002.

- 2. Number of new policy contracts is the sum of the number of new policy contract acquired and the number of policies conversion.
- 3. Net increase in amount due to new policy acquisition/conversion of individual annuities insurance represents the source funds for the pay-outs of annuities as of the commencement of such pay-outs.
- 4. The amount of new policies of group annuities is the first installment insurance premiums.

(3) Surrender and lapse amount

(In thousands of policies, hundred million yen, %)

	Y	ear Ended M	arch 31, 2004		Year Ended March 31, 2003				
Category	Number		Amount		Number		Amount		
		Change		Change		Change		Change	
Individual insurance	231	90.6	12,018	109.4	255	98.2	10,987	122.1	
Individual annuities	54	73.4	1,608	73.1	73	71.4	2,201	71.1	
Sub-total	286	86.8	13,626	103.3	329	90.6	13,188	109.0	
Group insurance		_	378	441.6	_	-	85	0.6	

Note: The amount of individual annuities insurance represents the sum of the source funds for the pay-outs of annuities as of the commencement of such pay-outs under annuity contracts concluded prior to such pay-outs, and policy reserves under annuity contracts concluded subsequent to commencement of annuity pay-outs.

(4) Policy amount in force by coverage functions

(i) Year Ended March 31, 2004

(In thousands of policies, hundred million yen)

	-4:	Individual	insurance	Individual annuities		Group insurance		Total	
Functions		Number	Amount	Number	Amount	Number	Amount	Number	Amount
	Ordinary death	965	87,201	_	-	27,572	109,132	28,537	196,333
Death	Accidental death	5,027	78,332	_	-	1,288	6,643	6,316	84,976
coverage	Death due to other causes	56	288			15	54	72	343
Living	Living coverage		27,004	1,505	44,999	2	28	4,368	72,031
	Accidental hospitalization	2,666	100	79	2	719	2	3,466	105
Hospitalization coverage	Illness hospitalization	2,658	99	79	2	-		2,738	102
	Hospitalization due to other	1,786	70	-	_	15	0	1,802	70
Disability coverage		1,388	_	_	-	1,150	_	. 2,538	_
Operatio	on coverage	2,681	_	79	_	_	-	2,761	-
0	thers	45	1,574	_		-	_	45	1,574

(In thousands of policies, hundred million yen)

Function	Group ar	nnuities	Asset acco insurance/Asse annu	t accumulation	Total		
	Number	Amount	Number	Amount	Number	Amount	
Living coverage	8,736	7,446	1	38	8,737	7,485	

(In thousands of policies, hundred million yen)

Pour ation	Medical-car	e insurance	
Function	Number	Amount	
Hospitalization coverage	177	151	

(In thousands of policies, hundred million yen)

Evention	Individual disability insurance				
Function	Number	Amount			
Individual disability coverage	24	4			

(ii) Year Ended March 31, 2003

(In thousands of policies, hundred million yen)

T.	notion	Individual	insurance	Individual annuities		Group insurance		Total	
Function		Number	Amount	Number	Amount	Number	Amount	Number	Amount
	Ordinary death	937	72,885	-	_	27,345	109,771	28,282	182,657
Death	Accidental death	5,564	84,200	_	. –	935	6,954	6,499	91,155
coverage	Death due to other causes	60	308	_	· –	16	58	77	366
Living coverage		3,213	30,506	1,577	47,684	2	28	4,793	78,219
	Accidental hospitalization	2,845	104	86	3	395	2	3,328	110
Hospitalization coverage	Illness hospitalization	2,835	103	86	3	-	_	2,922	107
	Hospitalization due to other	1,787	67	-	1	16	0	1,804	67
Disability coverage		1,618	. 1	-	-	844		2,462	_
Operation coverage		2,889		86	-	_	_	2,976	_
0	thers	45	1,609	-	-	_	1	45	1,609

(In thousands of policies, hundred million yen)

Function	Group a	nnuities	Asset accu insurance/Asset annu	t accumulation	Total		
	Number	Amount	Number	Amount	Number	Amount	
Living coverage	9,052	8,015	1	39	9,054	8,055	

(In thousands of policies, million ven)

Function Medical-care insurance
Number Amount
Hospitalization coverage 161 145

(In thousands of policies, hundred million yen)

Functionm	Individual disability insurance		
Functionin	Number	Amount	
Individual disability coverage	33	4	

2. Insurance Concerning Insurance Policy (Non-consolidated)

(1) Average amount of new policies and amount in force (Individual insurance)

(In thousand yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003	
Average amount of new policies	7,534	5,450	
Average amount of policies in force	2,991	2,502	

Note: The average amount of new policies does not include policy conversions.

(2) New policy rate (New policy amount / amount in force at the beginning of fiscal year)

(%)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003	
Individual insurance	20.53	20.47	
Individual annuities	0.97	1.68	
Sub-total	14.42	14.28	
Group insurance	2.13	0.97	

Note: The above figures do not include policy conversions.

(3) Surrender and lapse rate (Surrender and lapse amount / amount in force at the beginning of fiscal year)

(%)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003	
Individual insurance	11.45	10.75	
Individual annuities	3.37	4.39	
Sub-total	8.92	8.66	
Group insurance	0.34	0.08	

(4) Average premium amount of new individual insurance policies (Monthly premium)

(In yen)

Year Ended March 31, 2004	Year Ended March 31, 2003
14,164	13,272

Note: The above figure does not include policy conversions.

(5) Average assumed investment yield and amount of negative spread.

(In million yen)

Category		Year Ended March 31, 2004	Year Ended March 31, 2003	
Average assumed	Individual insurance/Individual annuities	3.20%	3.39%	
investment yield	Total, including others	2.96%	3.17%	
Amount of Negative Spread		30,217	43,450	

Note: 1. Method of calculating the amount of negative spread:

dissidents)/policy reserve in general account)

(Investment yield on core profit - Average assumed investment yield) x Policy reserve in general account [2.44%] [2.96%] [5,877.8 billion yen]

- * The above figures are for FY 2003.
- "Policy reserve in general account" represents the accrued policy reserve calculated for policy reserve in general
 account less contingency reserve by Hardy method as follows:
 Hardy method: (Policy reserve at beginning of fiscal year + Policy reserve at end of fiscal year assumed interests) x
- 3. Investment yield on core profit is calculated by the following method.

 (Net investment gains/losses (general account only) in core profit interest portion of reserve for policyholder
- 4. "Average assumed investment yield" is calculated by dividing assumed interest (general account only) as a numerator by policy reserve in general account as a denominator.

(6) Mortality rate for individual insurance

Category	Year Ended March 31, 2004	Year Ended March 31, 2003	
Rate based on Number of Policies	5.66‰	5.38‰	
Rate based on Policy Amount	2.82‰	2.99‰	

Note: 1. Rate of paid policies against earned policies

2. 1‰ (per mille) represents 1/1000

3. Indices Concerning Accounting (Non-consolidated)

(1) Reserve for outstanding claims

(In million yen)

Category		As of March 31, 2004	As of March 31, 2003
٠.	Death benefits	7,755	7,162
	Accidental death benefits	491	514
Insurance	Disability benefits	824	699
claim	Maturity benefits	506	584
	Others	8	5
	Sub-total	9,587	8,966
Annuity paym	nents	318	287
Insurance ben	efits	6,023	4,089
Surrender pay	ments	4,318	4,435
Deferred insur	rance benefits	58	46
	Total, including others	20,824	18,399

(2) Policy reserve

(In million yen)

Category		As of March 31, 2004	As of March 31, 2003	
	Individual insurance	2,603,834	2,724,628	
	Individual annuities	2,546,926	2,539,748	
Policy reserve	Group insurance	10,743	9,914	
(excluding contingency reserve)	Group annuities	744,683	801,587	
	Others	3,943	4,019	
	Sub-total	5,910,131	6,079,898	
	Contingency reserve I	43,262	42,277	
Contingency reserve	Contingency reserve II	12,552	12,070	
Ī	Sub-total	55,815	54,348	
Total		5,965,947	6,134,247	

(3) Policy reserve calculating methods and ratios

Category		As of March 31, 2004	As of March 31, 2003	
Calculating	Policies subject to Standard Policy Reserve Method	Net level premium reserve method	Net level premium reserve method Net level premium reserve method	
methods	Policies not subject to Standard Policy Reserve Method	Net level premium reserve method		
Ratio of "amount of the company's policy reserve (excluding contingency reserve)" to "policy reserve required by regulatory standards"		100.0%	100.0%	

- Note: 1. The calculating methods and the ratios are set for individual insurance and individual annuity. The concept of accumulation method is not targeted at policy reserve for group insurance and group annuity, so these insurance policies are not included.
 - 2. The ratio for policies to which the standard policy reserve method is applied is indicated in the method laid down in Notice No. 48 from the Ministry of Finance. The ratio for policies to which the standard policy reserve method is not applied is indicated for accumulated reserve for claims and unearned premiums calculated with the net level premium reserve method.

(4) Policy Reserve by Contract Year

(In million yen)

Contract year	Policy reserve amount	Assumed investment yield
- FY1980	11,468	4.00% - 5.50%
FY1981 - FY1985	391,709	1.00% - 6.00%
FY1986 - FY1990	923,035	1.00% - 6.00%
FY1991 - FY1995	1,260,271	1.00% - 5.75%
FY1996 - FY2000	1,766,608	1.75% - 2.75%
FY2001	302,766	1.50% - 2.00%
FY2002	241,665	1.50%
FY2003	252,466	1.50%

Note: 1. "Policy reserve amount" stated above represents that of individual insurance and annuities excluding contingency reserve.

2. "Assumed investment yield" stated above represents the main yield used in calculating policy reserve for each contact year.

(5) Other reserves

(In million yen)

					(III IIIIIIIIII)
Category	As of March, 2003	Increase	Decrease (used for specific purpose)	Decrease (used for other purpose)	As of March, 2004
Reserve for possible loan losses	3,266	2,926	2	2,194	3,995
General reserve for possible loan losses	2,189	2,312	_	2,189	2,312
Specific reserve for possible loan losses	1,076	614	2	4	1,683
Reserve for employees' retirement benefits	29,099	2,401	_		31,501
Reserve for directors' retirement benefits	443	659	121	-	980
Allowance for reserve for policyholder dividends	11,267	_	11,267	_	
Reserve for price fluctuations	2,132	5,459	-	_	7,591

Note: 1. "Decrease (used for other purpose)" of the general reserve for possible loan losses is the recast based on the past loan loss ratio of general loan receivables.

2. "Decrease (used for other purpose)" of the specific reserve for possible loan losses is collection and others through repayment.

(6) Insurance premium

a. Payment method

(In million yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual insurance	561,921	624,705
(Single payment)	59,433	68,158
(Annual payment)	12,577	15,718
(Semiannual payment)	1,648	1,813
(Monthly payment)	488,262	539,014
Individual annuities	118,373	137,470
(Single payment)	6,137	7,474
(Annual payment)	0	0
(Semiannual payment)	_	_
(Monthly payment)	112,235	129,996
Group insurance	37,056	36,210
Group annuities	75,586	88,365
Total, including others	794,016	887,784

b. Year

(in million yen, %)

	Category	Year Ended March 31, 2004	Year Ended March 31, 2003	
Premiums for the 1st year		104,692	128,490	
Individual insurance Individual annuities	Second and subsequent years	575,603	633,685	
midirioum dimidicios	Sub-total	680,295	762,175	
	Premiums for the 1st year	618	. 290	
Group insurance	Second and subsequent years	36,438	35,919	
	Sub-total	37,056	36,210	
	Premiums for the 1st year	132	. 616	
Group annuities	Second and subsequent years	75,454	87,749	
	Sub-total	75,586	88,365	
	Premiums for the 1st year	105,495	129,473	
The state of the state of	Second and subsequent years	688,521	758,311	
Total, including others	Total	794,016	887,784	
	[Change]	[(10.6)]	[(12.9)]	

(7) Insurance claims

(In million yen)

Category	Individual insurance	Individual annuities	Group insurance	Group annuities	Workers Asset Formation Insurance and Annuities	Other insurances	Year Ended March 31, 2004	Year Ended March 31, 2003
Death claim	26,811	4,440	19,474	_	_	3	50,729	51,124
Accidental claim	1,453	_	60	_	_	_	1,513	1,728
Disability claim	1,151	148	1,016	· –	- ,		2,316	1,860
matured endowment	444,428	· -	1	9,620	_	_	454,050	663,381
Others	23	_	_	·	_	0	23	16
Total	473,868	4,588	20,552	9,620	_	3	508,633	718,110

(8) Annuity payments

(In million yen)

ividual urance	Individual annuities	Group insurance	Group annuities	Workers Asset Formation Insurance and Annuities	Other	Year Ended March 31, 2004	Year Ended March 31, 2003
-	82,501	441	13,562	56	_	96,562	87,121

(9) Insurance benefits

(In million yen)

Category	Individual insurance	Individual annuities	Group insurance	Group annuities	Workers Asset Formation Insurance and Annuities	Other insurances	Year Ended March 31, 2004	Year Ended March 31, 2003
Death benefits	1,051	4,479	3	-	_		5,534	5,268
Hospitalization benefits	23,471	324	31		_	83	23,910	25,066
Operation benefits	11,406	180	_	_	–	_	11,586	12,400
Disability benefits	73	_	25	_	_	-	98	110
Living benefits	41,947	_	_	. –	104	· <u> </u>	42,051	36,754
Others	29	13	13	34,123	_	2	34,182	42,107
Total	77,978	4,998	73	34,123	104	85	117,364	121,707

(10) Surrender payments

(In million yen)

Individual insurance	Individual annuities	Group insurance	Group annuities	Workers Asset Formation Insurance and Annuities	Other	Year Ended March 31, 2004	Year Ended March 31, 2003
75,093	53,195	2	51,768	328	-	180,388	174,597

(11) Operating expenses

(In million yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Expenses for marketing activities	26,803	27,184
Expenses for in-house sales		
representatives	25,525	25,960
Expenses for sales agents	673	791
Expenses for selection	604	432
Expenses for sales management	7,412	6,308
Expenses for administration of sales		
agents	5,891	4,878
Expenses for training of in-house sales	·	
representatives	1,435	1,289
Advertising expenses	84	140
General administrative expenses	51,318	52,650
Personnel expenses	22,651	22,941
Non-personnel expenses	27,166	27,736
(Donations, sponsorships, memberships)	(23)	(28)
Contributions	670	668
Burden charges	829	1,303
Total	85,533	86,143

Note: 1. Major non-personnel expenses are system-related cost, shop costs and welfare expenses.

- 2. The contributions are burden charges paid to ex-Policyholders' Protection Fund taken over by the current Life Insurance Policyholders Protection Corporation in accordance with the provision of Clause 5, Article 140 of bylaws to the Law Concerning Establishment of Laws Related to the Financial System Reform.
- 3. The burden charges are paid to the Life Insurance Policyholders Protection Corporation in accordance with the provision of Article 259 of the Insurance Business Law.

(12) Operating expense ratio (against premiums)

(12) operating expense ratio (against premating)							
Year Ended March 31, 2004	Year Ended March 31, 2003						
10.8%	9.7%						

4. Investment in General Account Assets in Fiscal 2003 (Non-Consolidated)

(1) Fiscal 2003 Investment

a. Environment

The Japanese economy during Fiscal 2003 began to get back on a recovery track as a whole thanks to an expansion in export demands mainly from the U.S. on the back of a decrease in geopolitical risks after the Iraq war and solid domestic demand, supported by a more-than-expected increase in corporate capital investments and upward swing of share prices. While Japan saw some indications toward its self-sustaining economic recovery including a broad-based expansion of investments mainly in digital consumer electronic products front, the Bank of Japan has been keeping its quantitative monetary easing policy in view of strong deflationary pressures. Thus, there existed both signs of economic pick-up and uncertainty about the future outlook here.

In the stock market, the Nikkei stock average continued to hit a new postbubble low in late April. This down trend of share prices reflected the effect of the unclear U.S. future economy and was accelerated by supply-demand imbalances due to the unwinding of cross-shareholding and the successive return of the managed portion of employee pension funds to the Government centering on market heavyweights. After that, however, psychological concerns over a financial crisis were removed by the injection of public funds into Resona Bank and the Japanese economy gained its momentum to a recovery. As such, overseas investors, who had stayed underweight Japan, continuously bought a wide range of Japanese shares for a long time. This movement ignited a stock market rally here and the Nikkei average approached the 12,000 yen mark at the fiscal year-end.

(Nikkei Average 7,972 yen at the end of Fiscal 2002 vs. 11,715 yen at the end of Fiscal 2003)

With the corporate earnings for January-March quarter 2003 announced in April beating the market consensus, the NY Dow Jones Industrial Average turned to an uptrend. Though a temporary setback was seen with a disappointment over a smaller-than-expected Fed rate cut by FOMC in June, a number of issues mainly in the financial and technology sectors shifted upwards in expectation of a quick improvement in corporate performances. The stock market subsequently continued to go up reflecting satisfactory corporate earnings and continuation of easy monetary policy by the FRB. While the market was occasionally weakened due to geopolitical risks and a disappointment by a slow improvement in the labor market, the Dow Jones Average maintained the \$10,000 mark at the fiscal year-end.

(NY Dow Jones Industrial Average \$7,992 at the end of Fiscal 2002 vs. \$10,357 at the end of Fiscal 2003)

The new 10-year JGB (Japanese Government Bond) yield fell below 0.5% in the middle of June from 0.7% at the end of March due to persisting anxiety about the outlook for the Japanese economy. However, with a rise in share prices in prospect of an economic upbeat in Japan, long-term interest rates also turned upward and rose to around 1.65% at one point in early September. Thereafter, bond market participants

convinced that BOJ's quantitative monetary easing policy would last longer and thus, long-term interest rates developed approximately in the range between 1.2% and 1.5% until the year-end.

(New 10-year JGB yield: 0.700% at the end of Fiscal 2002 vs. 1.435% at the end of Fiscal 2003)

The US 10-year Treasury note yield declined as low as 3.1% in early June amid growing concern over global deflation and a gloomy job market. After that, with improved economic data and a hike in share prices toward the middle of 2003, the 10-year yield temporarily exceeded a 4.6% level. Since, however, a pick-up in employment remained slow and the Fed maintained its easy monetary stance, long-term interest rates again fell below 4% toward the year-end.

(US 10-year Treasury note yield: 3.80% at the end of Fiscal 2002 vs. 3.84% at the end of Fiscal 2003)

In the foreign exchange markets, yen continued to strengthen against the dollar on the back of a rise in share prices in Japan, a concern over the huge US trade and fiscal deficits and the chaotic conditions in Iraq. Although Japan's currency authorities conducted large-scale yen-selling interventions, they failed to stem a market momentum toward a stronger yen and weaker dollar.

EUR/JPY almost moved sideways because a rise in EUR/USD offsetted a decline in USD/JPY at the fiscal-year end.

(USD/JPY TTM: 120.20 yen at the end of Fiscal 2002 vs. 105.69 yen at the end of Fiscal 2003)

(EUR/JPY TTM: 129.83 yen at the end of Fiscal 2002 vs. 128.88 yen at the end of Fiscal 2003)

b. Investment principles

We attach our highest priority to preserving the trust of our policyholders, and make it our policy to focus on building an investment portfolio that will ensure generation of stable earnings over the long-term and carry out our investments bearing fully in mind the public nature and soundness of such investments.

More specifically, we invest mainly in yen denominated-fixed income assets such as domestic bonds and loans and currency-hedged foreign bonds in order to secure stable interest earnings and, at the same time, invest carefully in diversified portfolios of risk assets such as stocks and foreign securities in order to enhance our earnings capability further, thereby aiming at building portfolios that will contribute to improve our overall return on investments.

c. Investment performances

Our General Account assets as of the end of Fiscal 2003 were 6,393.4 billion yen, a decrease of 81.5 billion yen from those as of the end of Fiscal 2002. Of these assets, the differential on valuation in "Available-for-sale securities" resulting from application of the fair value accounting increased by 176.5 billion yen to 178.9 billion yen. Out of such valuation differential, 114.3 billion yen was added directly to shareholders' equity as net unrealized gains on securities.

In terms of major asset allocation, the yen denominated-fixed income assets were reduced, with domestic public and corporate bonds increasing by 32.9 billion yen (See Note) and loans decreasing by 264.5 billion yen (See Note) reflecting weaker borrowing needs from private companies. Among price fluctuations

assets, foreign bonds increased by 94.3 billion yen from the end of the previous fiscal year through allocating assets considering exchange rate and interest rate risks.

Note: Increase or decrease in securities are calculated based on the outstanding assets before marking to market.

d. Investment gains/losses

Overall investment income increased by 18.1billion yen over the previous year, because gains on sale of securities marked a YoY increase of 29.8 billion yen in stocks, a YoY increase of 5.3 billion yen in foreign securities and a YoY decrease of 17.1 billion yen in government bonds and other bonds.

On the other hand, interest and dividend received declined by 6.0 billion yen due to a fall in the reinvestment yield in the current very low interest-rate environment. The overall investment incomes increased by 27.5 billion yen to 256.9 billion yen.

Investment expenses increased by 33.3 billion yen to 117.8 billion yen, because losses on sale of securities and foreign exchange losses, net increased by 20.7 billion yen and 35.6 billion yen year-on-year, respectively, while devaluation losses on securities reduced by 24.6 billion yen year-on-year.

As a result, the net investment gains/losses as of the end of FY 2003 was 139.0 billion yen, a decrease of 5.7 billion yen from the previous year.

Net unrealized gains on securities increased to 168.8 billion yen, an increase of 133.0 billion from the previous fiscal-year end. This is because unrealized losses on domestic stocks as of the previous year-end turned into unrealized gains as of the end of Fiscal 2003 thanks to a rise in share prices while an interest rate hike reduced realized gains on the domestic bonds to some extent.

e. Investment management risk

The Company is fully aware of importance of controlling higher risks, while forming a risk-management unit independent of front-office departments (engaged in investments and loans), and carrying out the grasp and analysis of risks, consideration of risk management measures, and appropriate reporting to top management through the "Investment Risk Committee" regarding investment risks.

Further, the Company ensures the system that internal check functions work well by various means, such as separation between front-office departments and back-office departments and implementation of internal audits by the Business Audit Division and so forth.

(2) Asset Composition

			(Millions o	f Yen, %)	Refere	ncej
Category	As of March 31, 2004		As of March	31, 2003	As of March	31, 2004
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Cash, deposits & call loans	148,589	2.3	166,721	2.6	148,589	2.4
Securities repurchased under resale agreements	-	-	_	-	•	-
Pledged money for bond borrowing transaction	-	-	-	-	-	-
Monetary claims purchased	55,092	0.9	41,966	0.6	55,227	0.9
Securities under proprietary accounts	-	-		-	-	_
Monetary trusts	30,880	0.5	55,619	0.9	29,320	0.5
Securities	3,912,075	61.2	3,612,837	55.8	3,733,004	59.5
Domestic bonds	2,415,965	37.8	2,415,033	37.3	2,392,316	38.1
Domestic stocks	549,923	8.6	386,025	6.0	442,927	7.1
Foreign securities	862,802	13.5	770,154	11.9	821,046	13.1
Foreign bonds	728,265	11.4	622,112	9.6	684,236	10.9
Foreign stocks and other securities	134,536	2.1	148,041	2.3	136,810	2.2
Other securities	83,384	1.3	41,624	0.6	76,713	1.2
Loans	1,964,561	30.7	2,229,144	34.4	1,964,561	31.3
Policy loans	120,081	1.9	125,561	1.9	120,081	1.9
Commercial loans	1,844,479	28.8	2,103,582	32.5	1,844,479	29.4
Property and equipment	186,434	2.9	193,688	3.0	186,434	3.0
Deferred tax assets	8,368	0.1	78,600	1.2	72,964	1.2
Deferred tax assets concerning revaluation	1,831	0.0	12,129	0.2	1,831	0.0
Other assets	89,589	1.4	87,527	1.4	89,691	1.4
Reserve for possible loan losses	(3,995)	(0.1)	(3,266)	(0.1)	(3,995)	(0.1)
Total	6,393,428	100.0	6,474,969	100.0	6,277,630	100.0
Foreign-currency-denominated assets included	866,976	13.6	769,855	11.9	819,641	13.1

(Note) The "Reference" column indicates the composition of assets before marking to market.

(3) Changes in the amount of assets by categories

		(Millions of Yen)	[Reference]
	Year Ended March 31,	Year Ended March 31,	Year Ended March 31,
Category	2004	2003	2004
	Amount	Amount	Amount
Cash, deposits & call loans	(18,132)	17,992	(18,132)
Securities repurchased under resale agreements	-	•	-
Pledged money for bond borrowing transaction	_	-	•
Monetary claims purchased	13,125	(13,028)	13,422
Securities under proprietary accounts		-	-
Monetary trusts	(24,738)	(40,314)	(24,684)
Securities	299,238	(190,947)	122,426
Domestic bonds	932	(117,597)	32,933
Domestic stocks	163,898	(190,349)	(6,017)
Foreign securities	92,647	104,523	62,867
Foreign bonds	106,152	129,733	94,398
Foreign stocks and other securities	(13,504)	(25,209)	(31,530)
Other securities	41,760	12,475	32,643
Loans	(264,582)	(80,585)	(264,582)
Policy loans	(5,480)	(15,061)	(5,480)
Commercial loans	(259,102)	(65,523)	(259,102)
Property and equipment	(7,253)	2,109	(7,253)
Deferred tax assets	(70,231)	12,480	(6,510)
Deferred tax assets concerning revaluation	(10,297)	173	(10,297)
Other assets	2,061	13,871	2,163
Reserve for possible loan losses	(729)	2,519	(729)
Total	(81,540)	(275,728)	(194,177)
Foreign-currency-denominated assets included	97,121	158,845	67,289

(Note) The "Reference" column indicates changes in the amount of assets before marking to market.

(4) Investment income / gains

	ions		

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Interests, dividends and income from real estate for rent	144,233	150.239
Interest income from deposits	144,255	130,237
Interest income and dividends from securities	81,309	79,550
Interest income from loans	55,095	64,396
Income from real estate for rent	7,445	5,863
Other income from interest and dividends	381	424
Gain on securities under proprietary		
accounts	-	·
Gains from monetary trusts, net	1,428	3,554
Gains on investments in trading securities, net	-	-
Gains on sale of securities	88,399	70,287
Gains on sale of domestic bonds	22,309	39,419
Gains on sale of domestic stocks	42,083	12,188
Gains on sale of foreign securities	23,991	18,616
Other	14	62
Gains on redemption of securities	-	-
Gains from derivatives, net	15,637	-
Foreign exchange gains, net	-	_
Other investment income	7,231	5,286
Total	256,930	229,367

(5) Investment expenses / losses

(Millions of Yen)

		(Willions of Tell
Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Interest expenses	2,032	2,175
Losses on securities under proprietary accounts	-	-
Losses from monetary trusts, net	-	-
Losses on investments in trading securities, net	-	-
Losses on sale of securities	62,806	42,100
Losses on sale of domestic bonds	17,234	1,609
Losses on sale of domestic stocks	25,203	28,411
Losses on sale of foreign securities	20,220	12,052
Others	148	26
Devaluation losses on securities	279	24,930
Devaluation losses on domestic bonds	-	-
Devaluation losses on domestic stocks	40	23,867
Devaluation losses on foreign securities	-	879
Others	239	182
Amortization of securities	-	-
Losses from derivatives, net	-	630
Foreign exchange losses, net	43,923	8,235
Provision for reserve for possible loan losses	731	-
Write-offs of loans	-	205
Depreciation of real estate for rent	3,479	2,373
Other investment expenses	4,633	3,874
Total	117,886	84,526
Note: In addition to the above "Deval		of 57 664 million you is incl

Note: In addition to the above, "Devaluation losses on trusted shares" of 57,664 million yen is inclu-Extraodinary losses of the Income statement for Fiscal year 2003 ended March 31, 2004.

(6) Net investment gains / losses

(Millions of Yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Total	139,044	144,840
[Reference] Breakdown of gains / losse	s from derivatives, net	(Millions of Yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Interest-rate-related gains / losses	13	107
Currency-related gains / losses	23,421	2,344
Stock-related gains / losses	(5,347)	(3,397)
Bond-related gains / losses	(2,585)	290
Other gains / losses	135	24
Total	15,637	(630)

(7) Efficiencies of investment

a. Investment yield by Asset Categories

Year Ended March 31, 2003 Category Year Ended March 31, 2004 0.03 Cash, deposits & call loans 0.02 Securities repurchased under resale agreements Pledged money for bond borrowing transaction Monetary claims purchased 0.42 0.37 ecurities under proprietary accounts Monetary trusts 3.50 5.99 1.70 3.33 Domestic bonds Domestic stocks 2.15 (16.51)Foreign securities 3.65 4.43 3.04 Loans 2.81 Policy loans 4.59 4.79 Commercial loans 2.70 2.93 Property and equipment 0.92 0.74 2.15 1.31 Total general accounts Foreign investments and loans receivable included 4.12

The numerator for the yield of "Shares" and "General accounts" includes "Devaluation losses of trust securities."

b. Average daily balance

(Millions of Yen)

Category	Year Ended March 31, 2004	Year Ended March 31, 2003
Cash, deposits & call loans	179,544	154,489
Securities repurchased under resale agreements	-	•
Pledged money for bond borrowing transaction	•	
Monetary claims purchased	40,184	53,232
Securities under proprietary accounts	-	
Monetary trusts	40,768	59,361
Domestic bonds	2,258,662	2,456,873
Domestic stocks	426,609	568,439
Foreign securities	890,294	691,287
Loans	2,127,037	2,245,142
Policy loans	122,206	132,622
Commercial loans	2,004,830	2,112,520
Property and equipment	192,684	194,560
Total general accounts	6,458,168	6,659,970
Foreign investments and loans receivable included	1,130,141	882,751

Note: 1. The yield is calculated with the average daily balance of the book value as the denominator, and the difference the between the profit on asset management and the loss on asset management in recurring earnings as the numerator.

Foreign investments and loans receivable are the total of foreign-currency-denominated assets and yen-denominated assets.

(8) Securities

(Millions of Yen, %) As of March 31, 2004 As of March 31, 2003 Category Percentage Amount Percentage Amount National bonds 741,970 19.0 1,161,312 32.1 Municipal bonds 9.8 402,362 11.1 383,375 Corporate bonds 33.0 851,358 23.6 1,290,620 22.5 Public corporation bonds, included 881,098 382,909 10.6 Stocks 549,923 14.1 386,025 10.7 Foreign securities 22.1 770,154 21.3 862,802 Foreign bonds 728,265 18.6 622,112 17.2 2.9 Foreign stocks 115,044 96,368 2.7 Others 19,491 0.5 51,672 1.4 Other securities 83,384 2.1 41,624 1.2 Total 3,612,837 3,912,075 100.0 100.0

(9) Stock holdings by industry

(Millions of Yen, %)

	0-4	As of March 31, 20	004		003
L	Category	Amount	Percentage	Amount	Percentage
Fisl	nery, agriculture and forestry				-
	Mining	•	•	•	-
	Construction	9,220	1.7		
	Foods	4,829	0.9	2,767	0.7
	Textile products	8,059	1.5	4,189	1.1
	Paper & pulp	4,514	0.8	2,060	0.5
	Chemicals	Stand forestry	8.0		
	Medicals	9,791	1.8	6,421	1.7
_,	Oil & coal products	1,554	0.3	511	0.1
Ē	Rubber products	3,390	0.6	-	-
[콩	Glass & ceramic products	4,355	0.8	2,625	0.7
Infa	Iron & steel	17,120	3.1	9,385	2.4
Manufacturing	Non-steel metal	3,172	0.6	2,210	0.6
~	Metal products	294	0.1	148	0.0
	Machinery	57,843	10.5	36,035	9.3
	Electric equipment	70,448	12.8	30,281	7.8
	Transportation equipment	20,032	3.6	3,478	0.9
	Precision instruments	10,159	1.8	5,112	1.3
	Other manufacturing	6,429	1.2	2,456	0.6
Ele	ectricity & gas	30,400	5.5	38,316	9.9
	Land transportation	51,363	9.3	42,635	11.0
	Marine transportation	3,381	0.6	1,257	0.3
]]	Air transportation		-	-	-
1	Warehouse & transport-related business	467	0.1	359	0.1
1	Information & telecommunications	17,044	3.1	2,470	0.6
Commerce	Wholesaling	8,886	1.6	12,682	3.3
Comu	Retailing	9,315	1.7	1,856	0.5
insurance	Banking	56,770	10.3	55,296	14.3
insm	Securities & commodities futures	26,024	4.7	30,618	7.9
nce &	Insurance	28,455	5.2	23,034	6.0
Finance	Other financing	10,940	2.0	9,020	2.3
Re	al estate	29,361	5.3	19,770	5.1
Se	rvices	2,231	0.4	6,148	1.6
	Total	549,923	100.0	386,025	100.0

Note: The above classification by industry is based upon the industry-wise classification items as of March 31, 2004 and 2003 released by Securities Indentification Code Commottee, respectively.

"Transportation & Information/Telecommunications" and "Information & telecommunications" above correspond to "Transportation & telecommunications" and "Telecommunications" for the Fiscal 2002, respectively.

(10) Securities by contractual maturity dates

(Millions of Yen)

	As of March 31, 2004							
Category	Due in One Year or Less	Due after One Year through Three Years	Due after Three Years through Five Years	Due after Five Years through Seven Years	Years through Len I	Due after Ten Years*	Total	
Government bonds	110,743	181,811	51,390	75,926	178,397	143,701	741,970	
Municipal bonds	87,322	81,723	89,752	61,159	57,675	5,740	383,375	
Corporate bonds	94,291	272,171	263,163	192,339	382,410	86,244	1,290,620	
Domestic Stocks						549,923	549,923	
Foreign securities	20,877	130,698	217,132	161,131	136,419	196,544	862,802	
Foreign bonds	20,877	130,530	214,881	149,524	136,419	76,033	728,265	
Foreign stocks and other securities	-	167	2,251	11,606	-	120,511	134,536	
Other securities	61	5,131	-	5,033	-	73,158	83,384	
Total	313,296	671,535	621,438	495,590	754,903	1,055,313	3,912,075	

Note: "Due after Ten Years" includes securities with maturity dates unfixed.

(Millions of Yen)

	As of March 31, 2003							
Category	Due in One Year or Less	Due after One Year through Three Years	Due after Three Years through Five Years	Due after Five Years through Seven Years	Years through Len	Due after Ten Years*	Total	
Government bonds	77,973	256,289	166,867	71,695	420,356	168,130	1,161,312	
Municipal bonds	67,479	178,436	73,052	46,138	31,812	5,444	402,362	
Corporate bonds	100,406	218,027	200,617	130,982	182,486	18,837	851,358	
Domestic Stocks						386,025	386,025	
Foreign securities	13,250	92,438	131,964	120,191	184,769	227,539	770,154	
Foreign bonds	12,413	92,255	131,964	117,765	184,769	82,943	622,112	
Foreign stocks and other securities	836	182	-	2,425	-	144,596	148,041	
Other securities	41	5,702	7,595	5,983	9,220	13,080	41,624	
Total	259,151	750,894	580,098	374,990	828,645	819,057	3,612,837	

Note: "Due after Ten Years" includes securities with maturity dates unfixed.

(Millions of Yen)

Category	As of March 31, 2004	As of March 31, 2003	
Policy Loans	120,081	125,561	
Loans to policyholders	117,658	122,890	
Premium loans	2,423	2,671	
Commercial loans	1,844,479	2,103,582	
[Loans to nonresidents included]	[132,556]	[158,736]	
Loans to corporations	1,417,906	1,581,321	
[Loans to domestic corporations included]	[1,290,442]	[1,430,378]	
Loans to governments, international organizations and government affiliated agencies	18,029	23,242	
Loans to public corporations	17,168	24,071	
Housing loans	245,662	326,685	
Consumer loans	124,948	134,751	
Others	20,764	13,510	
Total	1,964,561	2,229,144	

(12) Loans to domestic companies by company size

(Number of Case, Millions of Yen, %)

Cate	Category		31, 2004	As of March 31, 2003		
			Percentage		Percentage	
Large-sized	Number of debtors	191	74.6	201	74.7	
corporations	Amount	1,177,864	91.3	1,304,917	91.2	
Medium-sized	Number of debtors	10	3.9	15	5.6	
corporations	Amount	17,666	1.4	19,892	1.4	
Small- and medium-	Number of debtors	55	21.5	53	19.7	
sized corporations	Amount	94,911	7.4	105,568	7.4	
Total Laons to domestic	Number of debtors	256	100.0	269	100.0	
corporations	Amount	1,290,442	100.0	1,430,378	100.0	

Note: 1. Borrowing corporations are grouped as follows:

Business type	(i) All c	except (ii)-(iv)	(ii) Retai	l&restaurants	(iii) Services	(iv) '	Wholesalers
Large-sized corporations	With employees	With a capital of 1,000 million years more		With a capital of 1,000 million year or more		With a capital of 1,000 million year or more	With more than 100	With a capital of 1,000 million yest or more
Medium-sized corporations	more than 300, and	With a capital of more than 300 million yen and leas than 1,000 million yen		With a capital of more than 50 million yen and less than 1,000 million yen		With a capital of more than 50 million yen and less than 1,000 million yen		With a capital of more than 100 million yen and less than 1,000 million yen
Small- and medium- With a capital of 300 million you or less, or						With a expitul of 100 million yes or less, or regular employees of 100 or less		

^{2. &}quot;Number of debtors" indicates the number of borrowing corporations sorted by name, not the number of loan contracts.

	Industry.	As of March 3	1, 2004	As of March 31, 2003		
	Industry	Amount	Percentage	Amount	Percentage	
	Manufacturing	193,579	10.5	202,238	9.6	
	Foods	390	0.0	300	0.0	
	Textile products	4,312	0.2	3,551	0.2	
	Wood, wood products, pulp & paper	5,080	0.3	4,447	0.2	
	Printing	-	-	-	_	
	Chemicals	24,784	1.3	25,181	1.2	
	Oil & coal	8,500	0.5	16,173	0.8	
	Ceramic products	2,821	0.2	2,466	0.1	
	Iron & steel	79,114	4.3	85,876	4.1	
	Non-steel metal	4,903	0.3	5,617	0.3	
	Metal products	. -	-		-	
	Machinery	10,966	0.6	10,648	0.5	
	Electric equipment	22,863	1.2	18,623	0.9	
	Transportation equipment	28,443	1.5	27,932	1.3	
tic	Precision instruments	1,400	0.1	1,420	0.1	
Domestic	Others	-	-	-	-	
D	Agriculture, forestry and fishery	•	-	-		
	Mining	-	-	-	-	
	Construction	15,483	0.8	17,463	0.8	
	Electricity, gas heat supply and water supply	70,111	3.8	90,575	4.3	
	Information & telecommunication	15,665	0.8	15,751	0.7	
	Transportation	82,187	4.5	77,052	3.7	
	Wholesaling	159,694	8.7	180,126	8.6	
1	Retailing	14,526	0.8	13,462	0.6	
ĺ	Financial services/insurance	544,414	29.5	641,249	30.5	
	Real estate	83,932	4.6	81,633	3.9	
	Service	137,879	7.5	149,249	7.1	
	Local public entity	1,878	0.1	1,097	0.1	
	Individual (funds for housing, consumption and tax payment, etc.)	391,375	21.2	474,946	22.6	
	Others	1,195	0.1			
	Total	1,711,922	92.8	1,944,845	92.5	
1S	Government organizations	5,093	0.3	7,793	0.4	
Overseas	Financial institutions	63,943	3.5	92,352	4.4	
000	Commercial & industrial enterprises	63,520	3.4	58,590	2.8	
<u></u>	Total	132,556	7.2	158,736	7.5	
	Grand total	1,844,479	100.0	2,103,582	100.0	

(14) Loans by region

(Millions of Yen, %)

Region	As of March 31	, 2004	As of March 31, 2003		
 	Amount	Percentage	Amount	Percentage	
Hokkaido	2,480	0.2	2,120	0.1	
Tohoku	5,474	0.4	9,173	0.6	
Kanto	983,620	73.6	1,003,098	67.9	
Chubu	36,659	2.7	36,634	2.5	
Kinki	271,843	20.3	387,079	26.2	
Chugoku	10,294	0.8	10,113	0.7	
Shikoku	5,004	0.4	4,577	0.3	
Kyushu	20,969	1.6	24,836	1.7	
Total	1,336,346	100.0	1,477,635	100.0	

Note: 1. These loans do not include loans to individuals, non-residents, policy loans, etc.

2. The location debtors is determined according to the address of their head office.

3. Prefectures Hokkaido: Hokkaido

Tohoku: Aomori, Akita. Miyagi. Yamagata and Fukushima

Kanto: Ibaraki, Tochigi, Gunma, Saitama, Chiba, Tokyo and Kanagawa

Chubu: Niigata, Toyama, Ishikawa, Fukui, Nagano, Yamanashi, Gifu, Aichi and Shizuoka

Kinki: Shiga, Kyoto, Osaka, Nara, Wakayama, Hyogo and Mie Chugoku: Tottori, Shimane, Okayama, Hiroshima and Yamaguchi

Shikoku: Kagawa, Tokushima, Ehime and Kochi

Kyushu: Fukuoka, Oita, Saga, Nagasaki, Kumamoto, Miyazaki, Kagoshima and Okinawa

(15) Loans by collateral types

(Millions of Yen, %)

Category	As of March 31, 2004		As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
Loans with collateral	20,307	1.1	27,618	1.3	
Loans on securities as collateral	16,662	0.9	20,325	1.0	
Loans on real estate, movable property or foundation collateral	3,645	0.2	7,292	0.3	
Loans on a claim receivable as collateral	-	-	-	-	
Guaranteed loans	92,902	5.0	118,833	5.6	
Unsecured loans	1,356,095	73.5	1,490,351	70.8	
Others	375,172	20.3	466,779	22.2	
Total of commercial loans	1,844,479	100.0	2,103,582	100.0	
Subordinated loans included	291,512	15.8	348,576	16.6	

(16) Loans by contractual maturity dates

(Millions of Yen)

Category	As of March 31, 2004						
	Due in One Year or Less	Due after One Year through Three Years	Vears through Five	Due after Five Years through Seven Years	Years through Len	Due after Ten Years*	Total
Floating rates	89,685	136,144	78,222	57,978	68,671	55,586	486,288
Fixed rates	335,136	313,099	221,809	165,701	272,010	50,432	1,358,190
Total of commercial loans	424,821	449,244	300,032	223,680	340,682	106,019	1,844,479

Note: "Due after Ten Years" includes loans with maturity dates unfixed.

(Millions of Yen)

Category	As of March 31, 2003						
	Due in One Year or Less	Due after One Year through Three Years	Vears through Five	Due after Five Years through Seven Years	Years through Ten	Due after Ten Years*	Total
Floating rates	119,110	208,395	83,267	95,389	89,755	82,102	678,021
Fixed rates	230,337	492,814	252,343	131,513	264,312	54,238	1,425,560
Total of commercial loans	349,447	701,210	335,611	226,903	354,068	136,340	2,103,582

Note: "Due after Ten Years" includes loans with maturity dates unfixed.

(17) Foreign investments

a. Investments by asset category

(i) Foreign-currency-denominated assets (yen amount not fixed)

(Millions of Yen, %)

Catago	As of March 31,	2004	As of March 31, 2003		
Category	Amount	Percentage	Amount	Percentage	
Foreign bonds	834,014	72.9	721,566	67.5	
Foreign stocks	25,064	2.2	6,377	0.6	
Cash, deposits & others	7,897	0.7	41,911	3.9	
Total of foreign-currency-denominated assets	866,976	75.7	769,855	72.0	

(ii) Foreign-currency-denominated assets of which the amount in yen is fixed

(Millions of Yen, %)

Catacami	As of March 3	1, 2004	As of March 31, 2003		
Category	Amount	Percentage	Amount	Percentage	
Foreign bonds					
Cash, deposits & others				_	
Subtotal					

(iii) Yen-denominated assets

(Millions of Yen, %)

Cotton	As of March 31,	2004	As of March 31, 2003		
Category	Amount Percent		Amount	Percentage	
Loans to nonresidents	132,556	11.6	158,736	14.9	
Foreign bonds	43,473	3.8	38,113	3.6	
Foreign stocks & other securities	101,606	8.9	102,227	9.6	
Others	-	-	-	-	
Total of yen-denominated assets	277,636	24.3	299,077	28.0	

(iv) Total ((i)+(ii)+(iii))

(Millions of Yen, %)

Catagory	As of March 31,	2004	As of March 31, 2003		
Category	Amount	Percentage	Amount	Percentage	
Foreign investments and loans	1,144,613	100.0	1,068,933	100.0	
(Real estate held abroad included)		_	-		

Note: "Foreign-currency-denominated assets of which the amount in yen is fixed" are assets whose amounts in yen to be received at the settlement are fixed by making exchange contracts, and are included in the Balance Sheet.

b. Foreign-currency-denominated assets by currency

(Millions of Yen, %)

Catagoriu	As of March 31,	2004	As of March 31, 2003	
Category	Amount	Percentage	Amount	Percentage
US dollar	355,594	41.0	413,417	53.7
Euro	342,990	39.6	318,691	41.4
British pound	37,055	4.3	37,746	4.9
Canadian dollar	71,210	8.2	-	-
Swedish krona	60,125	6.9	-	_
Others		-	-	-
Total	866,976	100.0	769,855	100.0

c. Investments by region

(Millions of Yen, %)

	As of March 31, 2004							
Region	Foreign securities		Foreign securities Foreign bonds		Foreign stocks & other securities		Loans to nonresidents	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
North America	406,944	47.2	380,792	52.3	26,152	19.4	31,988	24.1
Europe	310,951	36.0	299,344	41.1	11,606	8.6	62,450	47.1
Oceania	-	-	-	-	-	-	10,000	7.5
Asia	213	0.0		-	213	0.2	9,025	6.8
Latin America	116,630	13.5	20,066	2.8	96,563	71.8	15,000	11.3
Middle East	-	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-	
International organizations	28,062	3.3	28,062	3.9	-	-	4,093	3.1
Total	862,802	100.0	728,265	100.0	134,536	100.0	132,556	100.0

(Millions of Yen, %)

			, A	As of Marc	h 31, 2003			
Region	Foreign securities		Foreign securities Foreign bonds F		Foreign stocks & other securities		Loans to nonresidents	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
North America	329,810	42.8	323,457	52.0	6,353	4.3	50,222	31.6
Europe	312,384	40.6	268,996	43.2	43,387	29.3	56,450	35.6
Oceania	-	-	-	-	-	-	18,000	11.3
Asia	120	0.0		- [120	0.1	16,270	10.3
Latin America	119,757	15.5	21,576	3.5	98,180	66.3	11,000	6.9
Middle East	-	-	-	-	-	_	-	•
Africa	-	-	-	-	-	-	•	•
International organizations	8,082	1.0	8,082	1.3	-	_	6,793	4.3
Total	770,154	100.0	622,112	100.0	148,041	100.0	158,736	100.0

(18) Valuation gains / losses on trading securities

(Millions of Yen)

	As of Mar	ch 31, 2004	As of March 31, 2003		
Category	Amount on B.S.	Valuation gains/losses included in gains/losses for current period	Amount on B.S.	Valuation gains/losses included in gains/losses for current period	
Trading securities	29,042	(38)	56,882	1,754	
Monetary trusts	29,042	(38)	56,882	1,754	

Note: "Monetary trusts" is composed of securities held in monetary trust.

(19) Current fair value information on securities (those with current fair value out of securities excluding trading securities)

	(Millions of Yen)						rence]
			As of Mar	ch 31, 2004			
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses	Current fair value	Net gains/losse
Held-to-maturity securities	183,888	182,807	(1,081)	704	(1,786)	182,807	(1,081
Domestic bonds	143,890	142,809	(1,081)	704	(1,785)	142,809	(1,081
Monetary claims purchased	34,998	34,998	(0)	0	(0)	34,998	(0
Certificate of deposit	5,000	4,999	(0)	-	(0)	4,999	(0
Policy reserve matching bonds	1,344,926	1,335,935	(8,990)	6,102	(15,093)	1,335,935	(8,990
Stocks of subsidiaries and affiliated companies	-		•	•	-	-	
Available for sale securities	2,146,103	2,325,096	178,993	194,708	(15,714)	2,318,928	172,825
Domestic bonds	903,500	927,149	23,649	26,397	(2,748)	923,823	20,323
Domestics stocks	415,560	522,556	106,996	114,050	(7,054)	541,013	125,453
Foreign securities	730,101	771,914	41,813	47,301	(5,488)	750,674	20,573
Foreign bonds	684,236	728,265	44,029	45,753	(1,723)	707,824	23,587
Foreign stocks and other securities	45,864	43,648	(2,216)	1,548	(3,765)	42,850	(3,013
Other securities	76,712	83,383	6,670	6,926	(255)	83,322	6,610
Money claims purchased	20,229	20,093	(135)	31	(167)	20,093	(135
Certificate of deposit	-	-	-	-	-	-	
Others	-	-	-	-	•	-	
Total	3,674,918	3,843,839	168,921	201,515	(32,593)	3,837,671	162,753
Domestic bonds	2,392,316	2,405,893	13,577	33,204	(19,627)	2,402,568	10,251
Domestic stocks	415,560	522,556	106,996	114,050	(7,054)	541,013	125,453
Foreign securities	730,101	771,914	41,813	47,301	(5,488)	750,674	20,573
Foreign bonds	684,236	728,265	44,029	45,753	(1,723)	707,824	23,587
Foreign stock and other securities	45,864	43,648	(2,216)	1,548	(3,765)	42,850	(3,013
Other securities	76,712	83,383	6,670	6,926	(255)	83,322	6,610
Monetary claims purchased	55,227	55,091	(136)	31	(167)	55,091	(136
Certificate of deposit	5,000	4,999	(0)	-	(0)	4,999	(0
Others	-	-	-	-	-		

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

2. Monetary trusts do not include anything to be categorized into other than trading securities.

*The cost/carrying value before mark-to-market of securities without any current fair value is as follows:

	(Millions of Yen)
Category	As of March 31, 2004
Held-to-maturity securities	-
Unlisted foreign bonds	-
Others	-
Policy reserve matching bonds	-
Stock of subsidiaries and affiliated companies	19,632
Available for sale securities	98,731
Unlisted domestic stocks (except OTC-traded stocks)	7,735
Unlisted foreign stocks (except OTC-traded stocks)	90,000
Unlisted foreign bonds	•
Others	996
Total	118,363

^{3.} The month-average foreign exchange rate prevailing in March 2004 is applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen. [Reference] indicates current fair value data when the current fair value and exchange rate as of March 31, 2004 are applied.

(Millions of Yen)

		As	s of March 31, 200)3	
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses
Held-to-maturity securities	26,958	27,561	603	603	(0)
Domestic bonds	5,960	6,563	603	603	-
Monetary claims purchased	20,998	20,998	(0)	0	(0)
Certificate of deposit	-	-	-	-	-
Policy reserve matching bonds	909,294	942,126	32,832	32,869	(37
Stocks of subsidiaries and affiliated compenies	-	-	-	•	
Available for sale securities	2,599,226	2,601,648	2,421	101,243	(98,821
Domestic bonds	1,444,127	1,499,778	55,650	56,430	(779
Domestics stocks	422,499	359,580	(62,919)	10,356	(73,275
Foreign securities	667,724	679,699	11,975	34,208	(22,233
Foreign bonds	589,838	622,112	32,274	34,144	(1,869
Foreign stocks and other securities	77,886	57,586	(20,299)	63	(20,363
Other securities	44,068	41,622	(2,446)	83	(2,529
Money claims purchased	20,806	20,968	161	164	(3
Certificate of deposit	-	-	-	-	
Others	•	-	-	-	
Total	3,535,480	3,571,337	35,856	134,716	(98,859
Domestic bonds	2,359,382	2,448,469	89,086	89,904	(817
Domestic stocks	422,499	359,580	(62,919)	10,356	(73,275
Foreign securities	667,724	679,699	11,975	34,208	(22,233
Foreign bonds	589,838	622,112	32,274	34,144	(1,869
Foreign stock and other securities	77,886	57,586	(20,299)	63	(20,363
Other securities	44,068	41,622	(2,446)	83	(2,529
Monetary claims purchased	41,805	41,966	161	164	. (3
Certificate of deposit		-	-	-	•
Others		-	-	•	-

- Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.
 - 2. Monetary trusts do not include anything to be categorized into other than trading securities.
 - 3. The month-average foreign exchange rate prevailing in March 2003 is applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen.

*The cost/carrying value before mark-to-market of securities without any current fair value is as follows:

(Millions of Yen)

	(Trimitotis of Toll)
Category	As of March 31, 2003
Held-to-maturity securities	-
Unlisted foreign bonds	-
Others	-
Policy reserve matching bonds	-
Stock of subsidiaries and affiliated companies	18,816
Available for sale securities	98,135
Unlisted domestic stocks (except OTC-traded stocks)	8,083
Unlisted foreign stocks (except OTC-traded stocks)	90,000
Unlisted foreign bonds	-
Others	. 51
Total	116,951

*The followings are unrealized profits and losses on the carrying value for the yen-translated foreign securities out of securities without current fair value, and the securities with current fair value.

					(Millions of Yen)
	Category		As	of March 31, 200)4	
	Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses
Ī	deld-to-maturity securities	183,888	182,807	(1,081)	704	(1,786)
1	Domestic bonds	143,890	142,809	(1,081)	704	(1,785)
1	Monetary claims purchased	34,998	34,998	(0)	0	(0)
-	Certificate of deposit	5,000	4,999	(0)		(0)
P	Policy reserve matching bonds	1,344,926	1,335,935	(8,990)	6,102	(15,093)
Si	nocks of subsiduction and affiliated companies	19,632	19,632	-	-	-
1	Available for sale securities	2,244,835	2,423,771	178,936	194,708	(15,772)
-	Domestic bonds	903,500	927,149	23,649	26,397	(2,748)
1	Domestics stocks	423,295	530,291	106,996	114,050	(7,054)
1	Foreign securities	821,046	862,802	41,755	47,301	(5,546)
1	Foreign bonds	684,236	728,265	44,029	45,753	(1,723)
1	Foreign stocks and other securities	136,810	134,536	(2,273)	1,548	(3,822)
	Other securities	76,713	83,384	6,670	6,926	(255)
1	Money claims purchased	20,229	20,093	(135)	31	(167)
	Certificate of deposit		-	-	•	
1	Others	50	50	-		•
_	Total	3,793,282	3,962,146	168,864	201,515	(32,651)
Ī	Domestic bonds	2,392,316	2,405,893	13,577	33,204	(19,627)
Ī	Domestic stocks	442,927	549,923	106,996	114,050	(7,054)
Ī	Foreign securities	821,046	862,802	41,755	47,301	(5,546)
1	Foreign bonds	684,236	728,265	44,029	45,753	(1,723)
1	Foreign stock and other securities	136,810	134,536	(2,273)	1,548	(3,822)
C	Other securities	76,713	83,384	6,670	6,926	(255)
N	Monetary claims purchased	55,227	55,091	(136)	31	(167)
7	Certificate of deposit	5,000	4,999	(0)	-	(0)
1	Others	50	50	-	-	-

[Reference]							
As of Marc	ch 31, 2004						
Current fair value	Net gains/losses						
182,807	(1,081)						
142,809	(1,081)						
34,998	(0)						
4,999	(0)						
1,335,935	(8,990)						
19,632	•						
2,417,577	172,742						
923,823	20,323						
548,748	125,453						
841,537	20,491						
707,824	23,587						
133,713	(3,096)						
83,323	6,610						
20,093	(135)						
_	-						
50	-						
3,955,952	162,670						
2,402,568	10,251						
568,381	125,453						
841,537	20,491						
707,824	23,587						
133,713	(3,096)						
83,323	6,610						
55,091	(136)						
4,999	(0)						
60							

Catalana		As	s of March 31, 2003		
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses
Held-to-maturity securities	26,958	27,561	603	603	(0
Domestic bonds	5,960	6,563	603	603	
Monetary claims purchased	20,998	20,998	(0)	0	(0
Certificate of deposit	-	-	•	-	
Policy reserve matching bonds	909,294	942,126	32,832	32,869	(3
Stocks of subsidiaries and affiliated companies	18,816	18,738	(78)	•	(7:
Available for sale securities	2,697,362	2,699,783	2,421	101,243	(98,82
Domestic bonds	1,444,127	1,499,778	55,650	56,430	(77
Domestics stocks	430,582	367,663	(62,919)	10,356	(73,27.
Foreign securities	757,724	769,699	11,975	34,208	(22,23
Foreign bonds	589,838	622,112	32,274	34,144	(1,86
Portign stocks and other securities	167,886	147,586	(20,299)	63	(20,36
Other securities	44,070	41,624	(2,446)	83	(2,52
Money claims purchased	20,806	20,968	161	164	(
Certificate of deposit	-	- 1	-	-	
Others	50	50	-	-	
Total	3,652,432	3,688,210	35,778	134,716	(98,93
Domestic bonds	2,359,382	2,448,469	89,086	89,904	(81
Domestic stocks	448,945	386,025	(62,919)	10,356	(73,27
Foreign securities	758,178	770,075	11,896	34,208	(22,31
Foreign bonds	589,838	622,112	32,274	34,144	(1,86
Foreign stock and other securities	168,340	147,962	(20,377)	63	(20,44
Other securities	44,070	41,624	(2,446)	83	(2,52
Monetary claims purchased	41,805	41,966	161	164	(
Certificate of deposit		•		-	
Others	50	50	-	-	

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

Monetary trusts include securities other than trading securities and their cost/carrying value and the current fair value were 50 million yen as of March 31, 2004 and 2003 (There were no unrealized gains/losses).

^{3.} The month-average foreign exchange rates prevailing in March 2004 and 2003 are respectively applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen.

[Reference] indicates current fair value data when the current fair value and exchange rate as of March 31, 2004 are applied.

(20) Current fair value information on monetary trusts

(Millions of Yen)

Category	·	As of	March 31,	2004		As of March 31, 2003				
	Amount on B.S.	Current fair value	Net gains/losses	Gains	Losses	Amount on B.S.		Net gains/losses	Gains	Losses
Monetary trusts	30,880	30,880		-		55,619	55,619	-		-

* Monetary trusts for investment

(Millions of Yen)

	As of March	31, 2004	As of March 31, 2003			
Category	Current Fair Value and Carrying Value	Net valuation gains/losses	Current Fair Value and Carrying Value	Net valuation gains/losses		
Monetary trusts for investment	30,830	(54)	55,569	1,633		

Note: Although we indicated the current fair value information on securities up until the fiscal year ended March 2003, we have decided to show the overall assets held in monetary trust from the fiscal year ended March 2003 and onwards. With this change in the notation system, the comparative figure at the fiscal year ended March 2002 was revised.

(On the previous basis, "Current Fair Value and Carrying Value." was 56,882 million yen and "Net valuation gains/loss included in profit/loss for current period" was 1,754 million yen.)

* Monetary trusts for held-to-maturity, policy reserve matching bonds and available-for-sale securities

(Millions of Yen)

	As of March 31, 2004					As of March 31, 2003					
Category	Cost/Carrying value before mark-to-	Current fair value	Net gains/losses	* **			Current fair value	Net gains/losses			
	market		Gains	Losses	mark-to- market	market		Gains	Losses		
Held-to-maturity monetary securities	-	-	-	_	-	-	-	-	-	-	
Policy reserve matching bonds	-	-	-	-	-	-	•	-	-	-	
Available-for-sale securities	50	50	_	_	-	50	50	-	-	-	

(21) Current fair value information on real estate (balance of land, unrealized gains/losses, etc.)

(Millions of Yen)

					(Millions of Ten)
	Category	As of March 31, 2004	Ratio to general accounts	As of March 31, 2003	Ratio to general accounts
Balan	ce of domestic real estate	186,590	2.9	193,855	3.0
Ba	alance of domestic land included	106,002	1.7	109,527	1.7
	For operational use included	40,412	0.6	42,483	0.7
	For investment included	65,589	1.0	67,044	1.0
Unrealiz	ed gnins/losses on domestic real estate	(9,040)	-	(5,879)	4

Note: 1. The above includes tenant rights.

2. The balance of domestic land and unrealized gains/losses exclude construction in progress and guarantee money.

3. Unrealized gains/losses are calculated based on the latest public announcement price.

(22) Current fair value information on derivative transactions (total transactions to which hedge accounting is or is not applied)

(i) Breakdown of net gains/losses (breakdown of transactions to which hedge accounting is or is not applied)

(Millions of Yen)

						(IVIIIIIOIIS OF LOTI)
	Interest-rate-related	Currency-related	Stock-related	Bond-related	Others	Total
With hedge accounting	6,567	21,462	•		•	28,030
Without hedge accounting	550	325	(2,197)	•	-	(1,321)
Total	7,118	21,787	(2,197)	-	-	26,708

Note: 1. Net profits/losses on transactions with fair value hedge accounting is applied (21,462 million yen on currency-related transactions) out of transactions with hedge accounting applied and net profits/losses on transactions without hedge accounting applied are posted on the Income statement.

2. Net profits/losses on interest-rate-related transactions include the amount equivalent to accrued interest receivable on interest-rate swapping with hedge accounting applied.

(ii) Interest-rate-related derivative transactions

(Millions of Yen)

(11) Interest-rate-related de					(Millions of Yen)				
			s of Marc	h 31, 200	4	As of March 31, 2003				
Category			d value or	Current	Valuation		d value or	Current	Valuation	
1 5	Type	notional	principal			notional	principal	rincipal market or		
ပြီ	.		ount	market or			ount		, – ,	
			Over I year	fair value	(losses)	Over 1 year		fair value	(losses)	
	Interest rate futures									
ı	Sold		-	-		•	•	-	-	
1	Bought	-	•		-	•			-	
1	Interest rate options									
	Sold		,						ŀ	
1 80	Call	•	•			· •	-	ļ		
Exchange	,	[-]		-	- 1	[-]		-	-	
 	Put	-	•				- :		[[
E]	[-]		-	-	[•]		•	-	
	Bought									
1	Call	•	-			-	•		l i	
1		[-]		•	-	[-]		-	•	
Ī	Put	-	•			•	-			
_		[-]		•	-	[-]		•		
	Forward rate agreement				l					
	Sold	-	-	-	-		•	-	•	
	Bought	-	•	-	-	•	•		-	
}	Interest rate options									
1	Sold		,			'	1		1	
1	Call	•	•			-	•			
l		[-]		•	-	[-]			•	
1	Put ·	-	-			•	-			
1] .	[-]		-	-	[-]		-	-	
1	Bought							l	}	
ပ	Cali	-	•			•	•			
OTC		[-]		-	-	[-]		•	-	
1	Put	-	-			•	-			
		[-]			-	[-]		-	-	
1	Interest rate swaps									
	Receipts fixed, payments floating	291,763	192,993	7,118	7,118	,				
	Payments fixed, receipts floating	-	-			100,000	-	(1,887)	(1,887)	
	Receipts floating, payments floating	-	. •		-		•		-	
	Others						•			
	Sold	•	•			-	-			
		[-]		•		[-]			-	
	Bought		•				•			
_						<u> </u>		<u> </u>	11000	
L	Total				7,118				14,289	

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

(Reference) Balance of notional principal of interest rate swapping by term to maturity (as of March 31, 2004)

(Millions of Yen)

						(1711111011	3 O1 1 C11)
	l year or	1 year to 3	3 year to 5	5 year to 7	7 year to	Over 10	Total
	shorter	years	years	years	10 years	years	1 Otal
Receipts fixed, payments floating			47,202	5,840	19,000	•	291,763
(Average rate received)	2.91%	2.83%	1.23%	2.41%	1.67%	-	2.51%
(Average rate paid)	0.51%	0.37%	0.36%	0.25%	0.74%		0.44%
Payments fixed, receipts floating				-	-		
(Average rate received)	-	-				-	•
(Average rate paid)		<u> </u>				•	

^{2.} Net gains/losses indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions, and the current fair value for swap transactions.

(Mil	lions	of '	Ven)

15		As of March 31, 2004				As of March 31, 2003				
Category	Туре	Contracted va	lue or notional		Valuation		lue or notional		Valuation	
ate	1,700	principa	amount	market or fair	gains (losses)	principa	l amount	market or fair	gains (losses)	
			Over I year	value	guins (1033c3)		Over 1 year	value	gams (1035cs)	
	Currency futures	1	* .	1		1		}	1	
	Sold		-	•	-	-				
١.,	Bought	-	-	-	•	· -	•	-	-	
	Currency future options Sold							l		
9	Call	_	_			1	_			
Exchange	Can	[-]			, .	[-]	1	ì.	1 .	
ch	Put	- 1	_			1		1		
鱼	·	[-]		-	-	[-]				
	Bought							}		
	Call		-							
	n .	[-]] -	-	[-]	}] -	-	
	Put	[-]	-			[•]			Ì	
Н	Forward currency agreement	1-1.							 	
	Sold							.	.	
	Bought									
	Exchange contract			'					1	
	Sold	634,034	-	612,246	21,787			401,455	(5,275)	
	US dollar	255,763	•	248,920	6,843	224,755	•	227,172	(2,417)	
	Euro	273,158	•	259,675	13,483	165,898	-	168,644	(2,745)	
	British pound Canadian dollar	15,424 53,218	. •	15,558 52,770	~ (133) 448	5,525	-	5,638	(113)	
	Swedish krona	36,468	_	35,770 35,321	1,146]		-	
	Bought	30,408		33,321	1,140	27,510		27,570	60	
	US dollar			-		27,510		27,570	60	
	Currency options									
	Sold			`		}		ì		
	Call	-	-			47,730	-	1		
		[-]		-		[284]		359	(75)	
Н	US dollar	[-]	-			20,583 [105]	-	124	(19)	
	Euro	[-]	_	_		18,054	_	124	(18)	
		[•]	*		_	[126]		205	(78)	
	British pound	-	-	İ		9,091	-			
		[-]		-	-	[52]		30	22	
	Canadian dollar	.:	-	l		-	•			
OTC	Swedish krona	[-]		ļ -	-	[-]		-	-	
101	Swedish Riolla	[-]	-	l <u>-</u>		· (•)	_	_		
	Put						-			
		[•]			•	[-]		-		
	Bought					1				
	Call	.:	-			:	•	}	1	
	Put	[-]			•	[-] 44,800				
	r ut	[-]	-		_	44,800 [284]	•	13	(271)	
	US dollar	-				19,255			(2,1)	
		[-]			-	[105]		8	(96)	
	Euro	-	•		<u>'</u>	16,988	•]		
	Projekt and the second	[-]		· .	•	[126]		0	(126)	
	British pound	- [-]	-			8,556 [52]	•	4	(48)	
	Canadian dollar	[-]	_		•	[22]		"	(40)	
		[-]	_			[•]				
	Swedish krona			•		'-	٠.		1	
	_	[-]				[-]				
	Currency swap		•	•	-		-	•	-	
	Others									
-	Sold	, ,	-			,;	•	ļ		
	Bought	[-]		•	•	[-]		'		
	Dougin	(-)	•			[-]	•	l .		
m	Total				21,787				(5,561)	

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

2. The futures rate at the end of each fiscal year is used for the exchange rate.

^{3.} This disclosure excludes foreign-currency-dominated monetary receivables and payables which are recorded in yen in the Balance Sheet, because their settlement amount in yen is fixed based on the exchange contract.

^{4.} Net gains/losses indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions, and the current fair value for swap transactions.

As of March 31					 -	<u> </u>	As of Marc	(Milli ch 31, 2003	ons of Yen)
Category	Туре		lue or notional		Valuation	Contracted va	lue or notional		Malaratian
Cate	1,700	principa	amount	market or fair	gains (losses)	principa	l amount	market or fair	Valuation gains (losses)
_	Stock index futures	<u> </u>	Over 1 year	value	, , ,		Over I year	value	S (,
	Sold								
	Bought	<u> </u>	•		_				•
	Stock index options	i			, -	•	•		•
	Sold					Ì]	
	Call		_						
		[-]				[-]		-	
	Put] -				-	-		
	*	[-]			-	. [•]			-
	Bought								
o,	Call	-	-			-	-	Ì	
ang		[-]		-	-	[-]			
Exchange	Put		-			•			
ш	1	[-]		-		[-]		•	•
	Stock options Sold						i		
	Call				į į				
	Call	[-]			_ '	[-]	- '	_	
	Put			_		[7]			-
	1	[-]				[-]		_	
	Bought						:		
	Call								
	· · · · · · · · · · · · · · · · · · ·	[•]		-	-,	[-]		-	
	Put		_			- '	-		
		[-]		<u>.</u>		[-]		-	•
	Forward agreement	•							
	Sold	1	-	-	-	•	-	-	-
	Bought	-	•	•	•	-	•	-	-
	Stock index futures Sold								
	Call		_						
	- Cuii	[-]		_	_	[-]		_	
	Put		_ ;				-		
		[-]		-	-	[-]	 	-	-
	Bought								
•	Call	-	-			-	-		
္ဌ		[-]	,		•	[-]	·	-	-
orc	Put	79,947	-			-	-		
	Stock index options	[4,590]		2,393	(2,197)	[-]		-	•
	Sold								
	Call		•				-		
	Put	[-]	,	•	•	[-]		-	•
	, rui	[-]	•			[-]	•	_	_
	Bought	[-]		•		[[, ·		
	Call		_				_		
		[-]				[-]			
	Put] []							
		[-]			•	[-]			
	Total				(2,197)				Γ

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

^{2.} Net gains/losss indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions.

(v) Bond-related derivative transactions

Γ.		As of March 31, 2004				(Millions of Yen) As of March 31, 2003			
Category	Туре	Contracte notional prin	d value or cipal amount	Current market or	Valuation gains		d value or cipal amount		Valuation gains
			Over 1 year	fair value	(losses)		Over 1 year	fair value	(losses)
	Bond futures							_	
	Sold	-		-	-	-	-		٠.
	Bought	-	-	-	-	-	-	-	•
	Bond futures options								
	Sold								
"	Call		-	-					
ange		[•]		-		[-]		-	-
Exchange	Put		•				- '		
Ei.		[-]		-	-	[-]		-	-
	Bought				·				
	Call	_	-				_		
	'	[-]		-	-	[-]		-	-
	Put						-		
		[-]		-	•	[-]			
	Options						-		
	Sold								
	Call	-	-			5,000	-		
		[•]		-	-	[10]		8	1
	Put	-	-			22,000	-		
OTC		[-]		-	-	[101]		27	73
	Bought								
	Call `	-	-				-		
		[-]			_	[-]		-	_
	Put		-						
	,	[-]		•	_	[-]			-
	Total								75

(vi) Others

(Millions of Yen)

		As of March 31, 2004			As of March 31, 2003				
Category	Туре	Contracte notional prin	d value or cipal amount	Current market or fair value	Valuation gains (losses)	Contracte notional prin	d value or cipal amount	Current market or fair value	Valuation gains (losses)
	Credit default swap								
OTC	Protection short position	-	-	-		10,000	10,000	(69)	(69)
L	Protection long position	•	-				•	-	
	Total								(69)

Note: Net gains/losses indicates the current fair value.

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

2. Net gains/losses indicates the difference between the contracted amount and the current fair value for futures transactions, the difference between the option premium and the current fair value for options transactions.

5. Status of Separate Account Assets in Fiscal 2003 (Non-consolidated)

(1) Balance of separate account assets

(Millions of Yen)

11/ Dalance of Separate accou	(IVIIIIONS OF TOIL)	
Category	As of March 31, 2004	As of March 31, 2003
	Amount	Amount
Individual variable insurance	5,493	4,864
Individual variable annuities	-	•
Group annuities	10,631	48,236
Total of separate account	16,125	53,100

(2) Status of individual variable insurance and annuities (separate account)

a. Total number of policies and total policy amount in force

(Number, Millions of Yen)

Category	As of March	31, 2004	As of March 31, 2003		
	Number	Amount	Number	Amount	
Variable insurance (term)	372	426	403	455	
Variable insurance (whole-life)	552	1,934	556	1,942	
Total	924	2,361	959	2,397	

b. Asset composition

(Millions of Yen, %)

Category	As of March	31, 2004	As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
Cash, deposits & call loans	312	5.7	250	5.1	
Securities	5,151	93.8	4,581	94.2	
Domestic bonds	1,547	28.2	1,492	30.7	
Domestic stocks	2,041	37.2	1,552	31.9	
Foreign securities	1,562	28.4	1,537	31.6	
Foreign bonds	518	9.4	556	11.4	
Foreign stock and other securities	1,043	19.0	980	20.2	
Other securities	-	-	-	-	
Loans	-	-		•	
Others	29	0.5	32	0.7	
Reserve for possible loan losses		-	-		
Total	5,493	100.0	4,864	100.0	

c. Net investment gains/losses

(Millions of Yen)

	<u> </u>	(Minions of Tell)	
Category	As of March 31, 2004	As of March 31, 2003	
	Amount	Amount	
Interests, dividends and income from real estate for rent	92	239	
Gains on sale of securities	133	341	
Gains on redemption of securities	-	•	
Valuation gains on securities	1,213	1,053	
Foreign exchange gains, net	0	2	
Gains from derivatives, net	-	-	
Other investment income	0	2	
Losses on sale of securities	384	2,043	
Amortization of securities	-	•	
Devaluation losses on securities	372	1,260	
Foreign exchange losses, net	0	7	
Losses from derivatives, net	-		
Other investment expenses	0	0	
Net investment gains/losses	682	(1,672)	

d. Valuation gains/losses on trading securities

(Millions of Yen)

Category	As of Marc	h 31, 2004	As of March 31, 2003		
	Current Fair Value and Carrying Value	Net valuation gains/losses	Current Fair Value and Carrying Value	Net valuation gains/losses	
Trading securities	5,151	841	4,581	(207)	

e. Securities

(Millions of Yen)

Cotegory	As of March 31, 2004	As of March 31, 2003	
Category —	Amount on B.S.	Amount on B.S.	
Domestic bonds	1,547	1,492	
Domestic stocks	2,041	1,552	
Foreign securities	1,562	1,537	
Foreign bonds	518	556	
Foreign stocks and other securities	1,043	980	
Other securities	-1	•	
Total	5,151	4,581	

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

f. Current fair value information on monetary trusts

The Company did not have any balances of monetary trusts as of the March 31, 2004 and 2003.

g. Current fair value information on derivative transactions

Interest-rate-related derivative transactions Currency-related derivative transactions Stock-related derivative transactions Bond-related derivative transactions Others

The Company did not have any balances of these transactions as of the March 31, 2004.

(3) Status of individual variable annuities (separate accounts)

The Company did not have any balances of individual variable annuities separate accounts as of the end of either Fiscal 2003 or Fiscal 2002.

^{2.} This table excludes securities with no current fair values.

6. Asset composition (Non-consolidated)

(1) Asset composition

(Millions of Yen)

Category	A	s of March 31, 200	4
Calcgory	General account	Separate account	Corporate total
Cash, deposits & call loans	148,589	613	149,203
Securities repurchased under agreements	55,092	•	55,092
Monetary trusts	30,880	-	30,880
Domestic bonds	2,415,965	4,973	2,420,939
Domestic stocks	549,923	5,917	555,841
Foreign securities	862,802	4,530	867,332
Other securities	83,384	-	83,384
Loans	1,964,561	-	1,964,561
Property and equipment	186,434		186,434
Deferred tax assets	8,368	-	8,368
Deferred tax assets concerning revaluation	1,831	-	1,831
Other assets	89,589	87	89,677
Reserve for possible loan losses	(3,995)	-	(3,995)
Total assets	6,393,428	16,123	6,409,552
Foreign-currency-denominated assets included	866,976	4,229	871,206

(2) Net investment gains/losses

(Millions of Yen)

Г	Category		Year	Ended March 31, 2	2004
		Category	General account	Separate account	Corporate total
	Int	terests, dividends and income from real estate for rent	144,233	•	144,233
		Interest income from deposits	2	-	2
		Interest income and dividends from securities	81,309	-	81,309
		Interest income from loans	55,095	-	55,095
		Income from real estate for rent	7,445	-	7,445
gains		Other income from interest and dividends	381	•	381
	Ga	ins from monetary trusts, net	1,428	-	1,428
Ħ		ins on sale of securities	88,399	-	88,399
Investment		Gains on sale of domestic bonds	22,309	•	22,309
/es		Gains on sale of domestic stocks	42,083	-	42,083
Ē		Gains on sale of foreign securities	23,991	-	23,991
	İ	Other	14	-	14
	Ga	ins from derivatives, net	15,637	-	15,637
	Ot	her investment income	7,231	-	7,231
	Investment income from managing separate account			4,658	4,658
		Total	256,930	4,658	261,588
		erest expenses	2,032	-	2,032
	Lo	sses on sale of securities	62,806	-	62,806
		Devaluation losses on domestic bonds	17,234	-	17,234
		Devaluation losses on domestic stocks	25,203	-	25,203
		Devaluation losses on foreign securities	20,220	•	20,220
S		Others	148	-	148
SSC	De	valuation losses on securities	279	-	279
۳ ټا		Devaluation losses on domestic bonds	-	-	-
nen		Devaluation losses on domestic stocks	40	_	40
Investment losses		Devaluation losses on foreign securities	-	-	-
ve		Others	239	-	239
Ξ		reign exchange losses, net	43,923	-	43,923
		ovision for reserve for possible loan losses	731		731
	Write-offs of loans		-	-	•
	Depreciation of real estate for rent		3,479	-	3,479
	Otl	ner investment expenses	4,633	-	4,633
		Total	117,886	- [117,886
		Net investment gains (losses)	139,044	4,658	143,702

(3) Valuation gains/losses on trading securities

(Millions of Yen)

	As of Marc	ch 31, 2004	As of March 31, 2003		
Category	Amount on B.S.	Valuation gains/losses included in gains/losses for current period	Amount on B.S.	Valuation gains/losses included in gains/losses for current period	
Trading securities	44,464	7,631	108,173	(3,065)	
Monetary trusts	29,042	(38)	56,882	1,754	
Separate account	15,422	7,669	51,290	(4,820)	

Note: 1. "Monetary trusts" is composed of securities held in monetary trust.

2. "Separate account" is composed of securities held in separate account.

(4) Current fair value information on securities (those with current fair value out of securities excluding trading securities)

				(Millions of Yen)	Refe	ence]	
		· As	of March 31, 200)4		As of March 31, 2004		
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses	Current fair value	Net gains/losse	
Held-to-maturity securities	183,888	182,807	(1,081)	704	(1,786)	182,807	(1,081)	
Domestic bonds	143,890	142,809	(1,081)	704	(1,785)	142,809	(1,081	
Monetary claims purchased	34,998	34,998	(0)	0	(0)	34,998	(0	
Certificate of deposit	5,000	4,999	(0)	•	(0)	4,999	(0	
Policy reserve matching bonds	1,344,926	1,335,935	(8,990)	6,102	(15,093)	1,335,935	(8,990	
Stocks of subsidiaries and affiliased comparies	•	•	•	-	-	•		
Available for sale securities	2,146,103	2,325,096	178,993	194,708	(15,714)	2,318,928	172,825	
Domestic bonds	903,500	927,149	23,649	26,397	(2,748)	923,823	20,323	
Domestics stocks	415,560	522,556	106,996	114,050	(7,054)	541,013	125,453	
Foreign securities	730,101	771,914	41,813	47,301	(5,488)	750,674	20,573	
Foreign bonds	684,236	728,265	44,029	45,753	(1,723)	707,824	23,587	
Foreign stocks and other peopletics	45,864	43,648	(2,216)	1,548	(3,765)	42,850	(3,013	
Other securities	76,712	83,383	6,670	6,926	(255)	83,322	6,610	
Money claims purchased	20,229	20,093	(135)	31	(167)	20,093	(135	
Certificate of deposit	-	-	•	-	-	-		
Others		-	-		•	-	-	
Total	3,674,918	3,843,839	168,921	201,515	(32,593)	3,837,671	162,753	
Domestic bonds	2,392,316	2,405,893	13,577	33,204	(19,627)	2,402,568	10,251	
Domestic stocks	415,560	522,556	106,996	114,050	(7,054)	541,013	125,453	
Foreign securities	730,101	771,914	41,813	47,301	(5,488)	750,674	20,573	
Foreign bonds	684,236	728,265	44,029	45,753	(1,723)	707,824	23,587	
Foreign stock and other securities	45,864	43,648	(2,216)	1,548	(3,765)	42,850	(3,013	
Other securities	76,712	83,383	6,670	6,926	(255)	83,322	6,610	
Monetary claims purchased	55,227	55,091	(136)	31	(167)	55,091	(136	
Certificate of deposit	5,000	4,999	(0)	-	(0)	4,999	(0	
Others		-		-	-	•		

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

2. Monetary trusts do not include anything to be categorized into other than trading securities.

3. The month-average foreign exchange rate prevailing in March 2004 is applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen. [Reference] indicates current fair value data when the current fair value and exchange rate as of March 31, 2004 are applied.

*The cost/carrying value before mark-to-market of securities without any current fair value is as follows:

(Millions of Yen)

	(IVIIIIONS OF TON)
Category	As of March 31, 2004
Held-to-maturity securities	-
Unlisted foreign bonds	•
Others	-
Policy reserve matching bonds	•
Stock of subsidiaries and affiliated companies	19,632
Available for sale securities	98,731
Unlisted domestic stocks (except OTC-traded stocks)	7,735
Unlisted foreign stocks (except OTC-traded stocks)	90,000
Unlisted foreign bonds	
Others	996
Total	118,363

2	As of March 31, 2003								
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses				
Held-to-maturity securities	26,958	27,561	603	603	(0)				
Domestic bonds	5,960	6,563	603	603	-				
Monetary claims purchased	20,998	20,998	(0)	0	(0)				
Certificate of deposit	-	-	-	•	-				
Policy reserve matching bonds	909,294	942,126	32,832	32,869	(37				
Stocks of subsidiaries and affiliated companies	-	-		•	-				
Available for sale securities	2,599,226	2,601,648	2,421	101,243	(98,821				
Domestic bonds	1,444,127	1,499,778	55,650	56,430	(779				
Domestics stocks	422,499	359,580	(62,919)	10,356	(73,275				
Foreign securities	667,724	679,699	11,975	34,208	(22,233				
Foreign bonds	589,838	622,112	32,274	34,144	(1,869				
Foreign stocks and other securities	77,886	57,586	(20,299)	63	(20,363				
Other securities	44,068	41,622	(2,446)	83	(2,529				
Money claims purchased	20,806	20,968	161	164	(3				
Certificate of deposit	-	-		-					
Others	-	-	-	-					
Total	3,535,480	3,571,337	35,856	134,716	(98,859				
Domestic bonds	2,359,382	2,448,469	89,086	89,904	(817				
Domestic stocks	422,499	359,580	(62,919)	10,356	(73,275				
Foreign securities	667,724	679,699	11,975	34,208	(22,233				
Foreign bonds	589,838	622,112	32,274	34,144	(1,869				
Foreign stock and other securities	77,886	57,586	(20,299)	63	(20,363				
Other securities	44,068	41,622	(2,446)	83	(2,529				
Monetary claims purchased	41,805	41,966	161	164	(3				
Certificate of deposit	-	-	-	-					
Others	-	-	-	-	-				

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

- 2. Monetary trusts do not include anything to be categorized into other than trading securities.
- 3. The month-average foreign exchange rate prevailing in March 2003 is applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen.

*The cost/carrying value before mark-to-market of securities without any current fair value is as follows:

(Millions of Yen)

Category	As of March 31, 2003		
Held-to-maturity securities	-		
Unlisted foreign bonds	•		
Others	•		
Policy reserve matching bonds			
Stock of subsidiaries and affiliated companies	18,816		
Available for sale securities	98,135		
Unlisted domestic stocks (except OTC-traded stocks)	8,083		
Unlisted foreign stocks (except OTC-traded stocks)	90,000		
Unlisted foreign bonds	-		
Others	51		
Total	116,951		

*The followings are unrealized profits and losses on the carrying value for the yen-translated foreign securities out of securities without current fair value, and the securities with current fair value.

Catanani	As of March 31, 2004								
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses				
Held-to-maturity securities	183,888	182,807	(1,081)	704	(1,786				
Domestic bonds	143,890	142,809	(1,081)	704	(1,78				
Monetary claims purchased	34,998	34,998	(0)	0	. (1				
Certificate of deposit	5,000	4,999	(0)	-	((
Policy reserve matching bonds	1,344,926	1,335,935	(8,990)	6,102	(15,09				
Specks of subsidiaries and affiliated companies	19,632	19,632	•	-					
Available for sale securities	2,244,835	2,423,771	178,936	194,708	(15,77				
Domestic bonds	903,500	927,149	23,649	26,397	(2,74				
Domestics stocks	423,295	530,291	106,996	114,050	(7,05				
Foreign securities	821,046	862,802	41,755	47,301	(5,54				
Foreign bonds	684,236	728,265	44,029	45,753	(1,72				
Foreign stocks and other securities	136,810	134,536	(2,273)	1,548	(3,82				
Other securities	76,713	83,384	6,670	6,926	(25				
Money claims purchased	20,229	20,093	(135)	31	(16				
Certificate of deposit		-	-	-					
Others	50	50	•						
Total	3,793,282	3,962,146	168,864	201,515	(32,65				
Domestic bonds	2,392,316	2,405,893	13,577	33,204	(19,62				
Domestic stocks	442,927	549,923	106,996	114,050	(7,05				
Foreign securities	821,046	862,802	41,755	47,301	(5,54				
Foreign bonds	684,236	728,265	44,029	45,753	(1,72				
Foreign stock and other securities	136,810	134,536	(2,273)	1,548	(3,82				
Other securities	76,713	83,384	6,670	6,926	(25				
Monetary claims purchased	55,227	55,091	(136)	31	(16				
Certificate of deposit	5,000	4,999	(0)	-	(
Others	50	50							

[Reference]							
As of March 31, 2004							
Current fair value Net gains/losses							
182,807	(1,081)						
142,809	(1,081)						
34,998	(0)						
4,999	(0)						
1,335,935	(8,990)						
19,632	-						
2,417,577	172,742						
923,823	20,323						
548,748	125,453						
841,537	20,491						
707,824	23,587						
133,713	(3,096)						
83,323	6,610						
20,093	(135)						
	-						
50	-						
3,955,952	162,670						
2,402,568	10,251						
568,381	125,453						
841,537	20,491						
707,824	23,587						
133,713	(3,096)						
83,323	6,610						
55,091	(136)						
4,999	(0)						

(Millions	of	Yen)

Category	As of March 31, 2003								
Category	Cost/Carrying value before mark-to-market	Current fair value	Net gains/losses	Gains	Losses				
Held-to-maturity securities	26,958	27,561	603	603	(0)				
Domestic bonds	5,960	6,563	603	603	-				
Monetary claims purchased	20,998	20,998	(0)	0	(0)				
Certificate of deposit	-	-	-	-	-				
Policy reserve matching bonds	909,294	942,126	32,832	32,869	(37)				
Stocks of subsidiarnes and affiliated ecosparies	18,816	18,738	(78)	-	(78)				
Available for sale securities	2,697,362	2,699,783	2,421	101,243	(98,821)				
Domestic bonds	1,444,127	1,499,778	55,650	56,430	(779)				
Domestics stocks	430,582	367,663	(62,919)	10,356	(73,275)				
Foreign securities	757,724	769,699	11,975	34,208	(22,233)				
Foreign bonds	589,838	622,112	32,274	34,144	(1,869)				
Foreign stocks and other securities	167,886	147,586	(20,299)	63	(20,363)				
Other securities	44,070	41,624	(2,446)	83	(2,529)				
Money claims purchased	20,806	20,968	161	164	(3)				
Certificate of deposit	•		-	-					
Others	50	50	•						
Total	3,652,432	3,688,210	35,778	134,716	(98,938)				
Domestic bonds	2,359,382	2,448,469	89,086	89,904	(817)				
Domestic stocks	448,945	386,025	(62,919)	10,356	(73,275)				
Foreign securities	758,178	770,075	11,896	34,208	(22,311				
Foreign bonds	589,838	622,112	32,274	34,144	(1,869)				
Foreign stock and other securities	168,340	147,962	(20,377)	63	(20,441)				
Other securities	44,070	41,624	(2,446)	83	(2,529)				
Monetary claims purchased	41,805	41,966	161	164	(3)				
Certificate of deposit	-	•	•	-					
Others	50	50	-	-					

Note: 1. This table includes certificates, like CD (certificate of deposit), that should be treated in the same manner as securities under the Securities and Exchange Law.

- 2. Monetary trusts include securities other than trading securities and their cost/carrying value and the current fair value were 50 million yen as of March 31, 2004 and 2003 (There were no unrealized gains/losses).
- 3. The month-average foreign exchange rates prevailing in March 2004 and 2003 are respectively applied when translating domestic and foreign stocks at the current fair value and foreign-currency-denominated assets, both into Japanese yen. [Reference] indicates current fair value data when the current fair value and exchange rate as of March 31, 2004 are applied.

(5) Current fair value information on monetary trusts

(Millions of Yen)

		As of March 31, 2004			As of March 31, 2003					
Category	Amount on B.S.	Current fair value	Net gains/losses	Gains	Losses	Amount on B.S.	Current fair value	Net gains/losses	Gains	Losses
Monetary trusts	30,880	30,880	-	-	-	55,619	55,619	-	-	•

* Monetary trusts for investment

(Millions of Yen)

	As of Marcl	h 31, 2004	As of March 31, 2003		
Category	Current Fair Value and Carrying Value	Net valuation gains/losses	Current Fair Value and Carrying Value	Net valuation gains/losses	
Monetary trusts for investment	30,830	(54)	55,569	1,633	

Note: Although we indicated the current fair value information on securities up until the fiscal year ended March 2003, we have decided to show the overall assets held in monetary trust from the fiscal year ended March 2003 and onwards. With this change in the notation system, the comparative figure at the fiscal year ended March 2002 was revised. (On the previous basis, "Current Fair Value and Carrying Value." was 56,882 million yen and "Net valuation gains/loss included in profit/loss for current period" was 1,754 million yen.)

* Monetary trusts for held-to-maturity, policy reserve matching bonds and available-for-sale securities

(Millions of Yen)

Category	As of March 31, 2004				As of March 31, 2003					
	Cost/Carrying value before mark-to-	Current fair	Net gains/losses			Cost/Carrying value before mark-to-	Current fair	Net gains/losses		
	market	J	Gains	Losses	market			Gains	Losses	
Held-to-maturity monetary securities		-	-	-	-	-		-	-	-
Policy reserve matching bonds		-	-	-	-	-	-	-	-	-
Available-for-sale securities	50	50		-	-	50	50	-	-	•

(6) Current fair value information on real estate (balance of land, unrealized gains/losses, etc.)

(Millions of Yen)

Category	As of March 31, 2004	Ratio to general accounts	As of March 31, 2003	Ratio to general accounts	
Balance of domestic real estate	186,590	3	193,855		
Balance of domestic land included	106,002	2	109,527	1.7	
For operational use included	40,412	1	42,483	0.7	
For investment included	65,589	1	67,044	1.0	
Unrealized profits/losses on domestic real estate	(9,040)	-	(5,879)	-	

Note: 1. The above includes tenant rights.

- 2. The balance of domestic land and unrealized gains/losses exclude construction in progress and guarantee money.
- 3. Unrealized gains/losses are calculated based on the latest public announcement price.

(7) Current fair value information on derivative transactions (total transactions to which hedge accounting is or is not applied)

(i) Breakdown of net gains/losses (breakdown of transactions to which hedge accounting is or is not applied)

	Interest-rate-related derivative transactions	Currency-related derivative transactions	Stock-related derivative transactions	Bond-related derivative transactions	Others	Total
With hedge accounting	6,567	21,462			_	28,030
Without hedge accounting	550	325	(2,197)		_	(1,321)
Total	7,118	21,787	(2,197)	-	_	26,708

Note: 1. Net profits/losses on transactions with fair value hedge accounting is applied (21,462 million yen on currency-related transactions) out of transactions with hedge accounting applied and net profits/losses on transactions without hedge accounting applied are posted on the Income statement.

(ii) Interest-rate-related derivative transactions

(Millions of Yen)

Γ	As of March 31, 2004					As of March 31, 2003			
Category	Туре		d value or cipal amount Over I year	Current market or fair value	Valuation gains (losses)		d value or cipal amount	Current market or fair value	Valuation gains (losses)
	Interest rate futures Sold Bought Interest rate options Sold		•	•	-				
Exchange	Call Put	· [•]	•	-	-	[-]	•		.
<u> </u>	Bought Call	[-]		-	-	[-]		-	-
	Put	(-) - (-)	•	•	-	[-] [-]			-
-	Forward rate agreement	[-]		•	·	[-]		-	-
	Sold Bought Interest rate options Sold		•	:		•	•		-
	Call		-				-		i
	Put	(-) (-)	•	-		[-] - (-)	-	•	
	Bought Call			•				, - 	
OTC	Put	(- <u>)</u>	•	•	- 1	[-] -	-	-	-
	Interest rate swaps	[-]		-		[-]		-	-
	Receipts fixed, payments floating Payments fixed, receipts floating		192,993	7,118 -	7,118 -	337,002 100,000	253,447 -	16,176 (1,887)	16,176 (1,887)
	Receipts floating, payments floating Others Sold	-	•	•	-	•		-	-
	Bought	[-]	-	-		(-)	• ;	-	-
⊨	Total	[-]			7,118				14,289
	Total				1,118				14,209

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

(Reference) Balance of notional principal of interest rate swapping by term to maturity (as of March 31, 2004) (Millions of Yen)

(Itereferee) Darance of Hotiona	i principar or n	itterest rate str	upping by terr	ii to matarity t	43 01 11141 011 3	1, 2004 (111111	ions or rent
•	1 year or	l year to 3	3 year to 5	5 year to 7	7 year to 10	Over 10 years	Total
·	shorter	years	years	years	years	Over 10 years	Total
Receipts fixed, payments floating	98,770	120,951	47,202	5,840	19,000	-	291,763
(Average rate received)	2.91%	2.83%	1.23%	2.41%	1.67%	-	2.51%
(Average rate paid)	0.51%	0.37%	0.36%	0.25%	0.74%	•	0.44%
Payments fixed, receipts floating		-	-	-		•	-
(Average rate received)		-	-			•	-
(Average rate paid)	l	-	•		<u> </u>		

^{2.} Net profits/losses on interest-rate-related transactions include the amount equivalent to accrued interest receivable on interest-rate swapping with hedge accounting applied.

^{2.} Net profit/loss indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions, and the current fair value for swap transactions.

(Millions of Yen)

		As of March 31, 2004				(Millions of Yen) As of March 31, 2003			
1				ren 31, 200	4			rcn 31, 200	13
Category	Tyma	Contracted		Current	Valuation	Contracted		Current	Valuation
ate	Туре	notional p	rincipal	market or	gains	notional p	rincipal	market or	gains
Ű		amou	int	fair value	(losses)	amou	ınt	fair value	(losses)
			Over 1 year	tan value	(103565)		Over 1 year	ian value	(103565)
	Currency futures								
	Sold	1 -	-	-	-	-	- 1		•
	Bought	-	•	-	-	-	-	-	•
	Currency future options Sold	ļ							
l o	Call	_	_			_			
Exchange	Can	[-]	-			[-]	- !		
ğ	Put		-			-			
ΕĞ		[-]		-	•	[-]			-
	Bought	i							
	Call	l .:	-			-	-		
	.	[-]		-	-	[•]		•	•
	Put	[-]				r-1	•	,	
├-	Forward currency agreement	1•1			•				
	Sold	l .							
	Bought		.	_	-				
Ι΄	Exchange contract								
1	Sold	634,034	-	612,246	21,787	396,180	-	401,455	(5,275)
	US dollar	255,763	-	248,920	6,843	224,755	· •	227,172	(2,417)
]	Euro	273,158	•	259,675	13,483	165,898	-	168,644	(2,745)
	British pound Canadian dollar	15,424	-	15,558	(133) 448	5,525	- 1	5,638	(113)
i	Swedish Krona	53,218 36,468		52,770 35,321	1,146	-	•	-	-
	Bought	30,406		22,221	1,140	27,510		27,570	60
	US dollar	l .	-	_	-	27,510	_	27,570	60
	Currency options		i i			ĺ		. ,	
	Sold								
	Call	.:	-	·		47,730	-		
	110 1 11	[-]		-	-	[284]		359	(75)
	US dollar	[-]	-	_	_	20,583 [105]:	-	124	(18)
	Euro	(1)	_	•		18,054	_	127	(10)
	Luio	[-]		-	_	[126]		205	(78)
	British pound	1 ':	-			9,091			()
		. [-]		- ,	-	[52]		30	22
İ	Canadian dollar		-				-		
ည	0 111	[-]		•	•	[-]		•	-
orc	Swedish krona		-				-	.	
	Put	[-]		•	•	[-]		•	•
	1 41	[·]		_		[•]			_
	Bought	''				, ,			
,	Call	-				-	-		
	_	[-]		-	-	[-]		-	-
	Put	.:	•			44,800	•		(0.51)
	LIS Doller	[-]		-	•	[284]		13	(271)
	US Dollar	(-)	-			19,255 [105]	-	8	(96)
	Euro	[·]	ا ِ ا	•		16,988	_	•	(30)
	2410	[-]		-		[126]	[0	(126)
	British pound	':'	-			8,556	-		
		[-]		•	-	[52]		4	(48)
	Canadian dollar		- '			•	•		
	0 4 5 7	[-]		-	•	[-]		-	-
	Swedish Krona		'				•		
	Currency swap	[-]		•	•	[-]			_
	Others	Ι ΄		•	•	•		•	•
	Sold		.			-	_		
		[-]		-		[-]			-
	Bought	•	-	•			-		
		[-]				<u></u>			
	Total				21,787				(5,561)

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

^{2.} The futures rate at the end of each fiscal year is used for the exchange rate.

^{3.} This disclosure excludes foreign-currency-dominated monetary receivables and payables which are recorded in yen in the Balance Sheet, because their settlement amount in yen is fixed based on the exchange contract.

^{4.} Net gains/losses indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions, and the current fair value for swap transactions.

(Millions of Yen)

			As of Ma	rch 31, 2004		As of March 31, 2003			
Category	Torre	Contracted		Current		Contracted		Current	
ate	Туре	notional princi	pal amount	market or fair	Valuation gains (losses)			market or fair	Valuation gains (losses)
			Over I year	value	gams (losses)		Over 1 year	value	gains (losses)
	Stock index futures								
	Sold	-	-	-	-		-	-	-
	Bought		-		-	-	-	•	-
	Stock index options								
	Sold							•	
	Call	[-]	-		_	[·]	- 1		
	Put		_	•	-	ניו		•	•
	i u	[-]			_	[-]	_		_
	Bought					.,			
	C-11		-				-		
ang		[-]			-	[-]		-	. •
Exchange	Put					•	-		
"		(-)			- '	[-]		-	-
	Stock options Sold								
	Call								
	Call	{-}	-		_	[-]	-	_	
	Put		-			-	-	<u>.</u>	
	1	[•]		-		[-]		-	-
	Bought		:						
'	Call	•	-			-	•		
		[-]		-	-	[-]		-	-
	Put		-			-	-		
-	Forward agreement	[-]		•	-	[-]			-
	Sold	_		_		_		_	_
	Bought			_		_			_]
	Stock index futures								
	Sold								
İ	Call	•	-			-	-		
	_	[-]		-	-	[-]		. •	-
	. Put		•			-	•		
	Bought	[•]		-	•	[-]		-	. •
	Call	_	_			_	_		
}	Cu. .	[-]		-	_	[-]		_	-
ОТС	Put	79,947	-						
Ĭ		[4,590]		2,393	(2,197)	[•]		-	-
ļ	Stock index options								
	Sold								
	Call		•				-		
1	Put	[-]		•	-	[-]		•	•
	Fut	[-]	•	_		[- <u>]</u>			.
	Bought	[1]		-		[[
	Call	•	- 1			-			
		[-]		-		[•]		•	
	. Put	-	-			-	-		
<u></u>		[-]			-	[-]			-
1	Total				(2,197)				-

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

Net gains/losss indicates the difference between the contracted amount and the current fair value for futures transactions and forward agreements, the difference between the option premium and the current fair value for options transactions.

(v) Bond-related derivative transactions

(Millions of Yen)

				ch 31, 200)4			ch 31, 200	3
Category	Туре	Contracted notional particular amo	orincipal	Current market or fair value	Valuation gains (losses)	Contracted notional j amo	principal	Current market or fair value	Valuation gains (losses)
	Bond futures								
	Sold	-	-		-	-	-	•	-
	Bought	-	-	-	-	-	-	-	, -
1	Bond futures options								\
-	Sold								
۱	Call	-					-		
Exchange	·	[-]		-	-	[-]		-	-
xch	Put	-	-				-		
"		[-]		-		[-]		-	-
	Bought								
]	Call	-	-			-	-		
		[•]		-	-	[-]		•	-
	Put	, -	-			-	-		
		[-]		•	- !	[-]			-
	Options								
	Sold								
	Call	-				5,000	•		
		[-]		-	-	[10]		. 8	1
 ,	Put .	-	-			22,000	-		
OTC		[•]		•	-	[101]		27	73
	Bought								
	Call		-			•	-		
		[-]		-	-	[-]		-	-
	Put .	•	-				•		
		[-]				[-]			-
L	Total				-				75

Note: 1. Parenthesized figures are option premiums included in the Balance Sheet.

(vi) Others

(Millions of Yen)

_								(2.22222	3 01 1 011)
		As of March 31, 2004				As of March 31, 2003			
Category	Туре	Contracted notional p amo	orincipal	Current market or fair value	Valuation gains (losses)	Contracted notional p amo	orincipal	Current market or fair value	Valuation gains (losses)
	Credit default swap								
010	Protection short position		-		-	10,000	10,000	(69)	(69)
Ĺ	Protection long position			-	-		-	•	-
	Total				•				(69)

Note: Net gains/losses indicates the current fair value.

^{2.} Net gains/losses indicates the difference between the contracted amount and the current fair value for futures transactions, the difference between the option premium and the current fair value for options transactions.

7. Risk Monitored Loans (Based in Insurance Business Law Guidelines)

(Consolidated)

(In million yen & %)

Class		As of March 31, 2004	As of March 31, 2003
Loans to bankrupt debtors	a	213	389
Delinquent loans	ь	3,493	1,587
Loans overdue for 3 months or more	С	6,091	5,709
Restructured loans	d	789	3,710
Total [Ratio to the loans outstanding]	a+b+c+d	10,588 [0.54]	11,397 [0.52]

- Note: 1. Past due loans and loans to bankrupt companies were written off and charged to the reserve for possible loan losses.

 Write-offs relating to bankrupt companies as of March 31, 2004 and March 31, 2003 was 58 million yen and 950 million yen, respectively. Past due loans also decreased due to write-offs in the amounts of 225 million yen and 190 million yen as of March 31, 2004 and March 31, 2003.
 - 2. Loans to bankrupt companies are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is impossible due to a significant delay in payment of principal or interest or for some other reason.
 - 3. Past due loans are loans (other than the loans described in Note 2 above and the loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting the borrower) on which the Company has stopped accruing interest based on self-assessment.
 - 4. Loans over due for three months or more are loans, other than the loans described in Notes 2 or 3 above, on which principal and/or interest are in arrears for three months or more.
 - 5. Restructured loans are loans, other than the loans described in Notes 2, 3 or 4 above, for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting the borrower.

(Non-consolidated)

Regardless of the possibility of collecting the loan receivables, the amounts of the risk-monitored loans before deducting the value of collateral and other security are disclosed. Therefore, entire amounts disclosed as the risk-monitored loans should not be regarded as uncollectible.

The Company has taken adequate protection measures for each account by closely scrutinizing individual loan cases.

As a result, our coverage ratio including collateral and other protection measures for the risk-monitored loans reached 105.2% As of March 31, 2004. This means we have taken appropriate measures for such loans.

(Millions of Yen, %)

		(Hilliam of 1 ord, 10)					
Class		As of March 31, 2004	As of March 31, 2003				
Loans to bankrupt debtors	(a)	183	313				
Delinquent loans	(b)	3,205	1,423				
Loans overdue for 3 months or m	ore (c)	6,091	5,709				
Restructured loans	(d)	789	3,710				
Total $(a)+(b)+(c)+(d)$		10,270	11,157				
[Ratio to the loans outstanding]]	[0.52]	[0.50]				

- Note: 1. Past due loans and loans to bankrupt companies were written off and charged to the reserve for possible loan losses. Write-offs relating to bankrupt companies as of March 31, 2003 was 944 million yen, respectively. Past due loans also decreased due to write-offs in the amounts of 39 million yen and 110 million yen as of March 31, 2004 and March 31, 2003.
 - 2. Loans to bankrupt companies are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is impossible due to a significant delay in payment of principal or interest or for some other reason.
 - 3. Past due loans are loans (other than the loans described in Note 2 above and the loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting the borrower) on which the Company has stopped accruing interest based on self-assessment.
 - 4. Loans over due for three months or more are loans, other than the loans described in Notes 2 or 3 above, on which principal and/or interest are in arrears for three months or more.
 - 5. Restructured loans are loans, other than the loans described in Notes 2, 3 or 4 above, for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting the borrower.

[Reference: Coverage ratio]

(Millions of Yen, %)

Item	As of March 31, 2004	As of March 31, 2003
Balance of risk-monitored loans (a)	10,270	11,157
Total of reserve for possible loan losses (b)	3,995	3,266
Amount of coverage such as collateral (c)	6,805	8,586
Coverage Ratio $[(b)+(c)/(a)]$	105.2	106.2

Note: Amount of coverage such as collateral is the amount protected by collateral and/or guarantees, and expected to be recovered.

8. Disclosed Claims Based on Insurance Business Law Standard

(Consolidated)

(In million yen & %)

Class		As of March 31, 2004	As of March 31, 2003
Loans to debtors under bankruptcy procedures and equivalent loans	a	716	889
Loans at risk	b	2,994	1,088
Loans requiring caution	С	6,881	9,420
Sub-total	a+b+c	10,592	11,397
[Ratio to Total]		[0.54]	[0.51]
Normal loans	đ	1,963,399	2,228,957
Total	a+b+c+d	1,973,992	2,240,355

- Note: 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
 - Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
 - 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in Notes 1 or 2 above.
 - 4. Claims against normal obligors are all other loans.

(Millions of Yen. %)

		(IVIIIIIONE OF TOLK, 10)
Class	As of March 31, 2004	As of March 31, 2003
Loans to debtors under bankruptcy procedures and equivalent loans (a)	394	648
Loans at risk (b)	2,994	1,088
Loans requiring caution (ci)	6,881	9,420
Subtotal (a)+(b)+(c)	10,270	11,157
[Ratio to Total]	[0.52]	[0.50]
Normal loans (d)	1,963,399	2,228,957
Total (a)+(b)+(c)+(d)	1,973,669	2,240,114

- Note: 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
 - Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
 - 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in Notes 1 or 2 above.
 - 4. Claims against normal obligors are all other loans.

(Reference) Reserve for possible loan losses (Non-consolidated)

(1) Reserve for possible loan losses

(Millions of Yen)

Туре	As of March 31, 2004	As of March 31, 2003	
General reserve for possible loan losses	2,312	2,189	
Specific reserve for possible loan losses	1,683	1,076	
Specific reserve for loans to refinancing countries	-	-	
Total	3,995	3,266	

(2) Specific reserve for possible loan losses

(Millions of Yen)

Category	As of March 31, 2004	As of March 31, 2003	
Transfer	1,683	1,076	
Reversal	1,074	1,122	
Net increase (decrease)	609	(45)	

Note: The amount of reversal above excludes the amounts used for specific purposes.

(3) Specific reserve for loans to refinancing countries

(i) Specific reserve for loans to refinancing countries (Millions of Yen)

Item	Item As of March 31, 2004			
Number of borrowing countries	-			
Loans receivable	•	•		
Net increase (decrease)		-		
Balance of reserve	•	-		

(ii) Loans outstanding by country (Millions of Yen)

As of Marc	h 31, 2004	As of March 31, 2003		
Country name	Loans receivable	Country name	Loans receivable	
•	-	•	-	
-	-	-	·-	
Total	-	Total	-	
[Ratio to general accounts]	[-%]	[Ratio to general accounts]	[-%]	

(4) Write-off of loans

(Millions of Yen)

			(191111110113 Of TOH)
İ	Category	As of March 31, 2004	As of March 31, 2003
	Write-off of loans	-	205

Note: The amounts of loan write-offs are those representing the portions of the relevant collateralized or guaranteed credits to Bankrupt Debtors and Effectively Bankrupt Debtors that remain unrecoverable, after deduction of the amounts equivalent to those deemed recoverable by way of valuation of collateral or execution of guarantee, and are reduced directly from the relevant aggregate credits.

9. Self-evaluation of loans and other accounts receivables (Non-consolidated)

Self-evaluation means to individually evaluate holding assets and to classify them according to risks in collection or deterioration of the value as assets, which should provide the basis for writing off adequately or setting aside appropriate reserves for problematic assets to create reliable financial statements.

According to their risks in collection or deterioration of the value as assets, assets are evaluated and classified into four classes from Class I - IV. Class I is composed of assets with no problem.

The Company established the internal criteria for self-evaluation of assets and also for writing off or setting aside the reserves, based on which we have conducted a strict self-evaluation as well as appropriate write-offs or reserving.

As a results of self-evaluation on the loans and other accounts receivables carried out as of the end of FY 2003, the Company directly wrote off assets classified into Class IV as uncollectible, and set aside adequate reserves for assets classified as Class III after calculating their expected losses. Thus, the Company is making efforts to keep soundness of its assets.

[Results of self-evaluation of loans and other accounts receivables (Non-consolidated)]

(Millions of Yen, %)

Classification	As of Marc	h 31, 2004	As of March 31, 2003		
	Before write-offs or reserving	After write-offs or reserving	Before write-offs or reserving	After write-offs or reserving	
Class I	1,890,079	1,891,763	2,160,999	2,162,076	
Class II	81,827	81,827	78,024	78,024	
Class III	1,762	78	1,090	13	
Class IV	0	-	205	_	
Total balance of loans & other accounts receivable	1,973,669	1,973,669	2,240,320	2,240,114	

Note: The total balance of loans & other accounts receivable includes securities lent, customers' liabilities for acceptances a guarantees, interest receivables and suspense payments in addition to loans receivable.

Interest receivables and suspense payments included above are limited to those relating to loans and securities lent.

10. Core Profit and Reconciliation to Non-Consolidated Ordinary Profit

(In million yen)

		Year Ended March 31, 2004	Year Ended March 31, 2003
Core profit	A	37,551	28,734
Capital gains		104,036	71,061
Gains from monetary trusts, net		-	774
Gains on investment in trading		_	-
securities, net	'		
Gains on sale of securities		88,399	70,287
Gains from financial derivatives, net		15,637	· <u>-</u>
Foreign gains, net		<u> </u>	- '
Others		_	_
Capital losses		107,653	75,897
Losses from monetary trusts, net		643	_
Losses on investment in trading		_	_ .
securities, net		49 004	
Losses on sale of securities		62,806	42,100
Devaluation losses on securities		279	24,930
Losses from derivatives, net		-	630
Foreign exchange losses, net		43,923	8,235
Others		_	_
Capital gains/losses	В	(3,616)	(4,835)
Core profit reflecting capital gains/losses	A+B	33,935	23,898
Other one-time gains		-	_
Ceding reinsurance commissions			
Reversal of contingency reserve		-	-
Others		_	
Other one-time losses		2,076	843
Reinsurance premiums			_
Provision for contingency reserve		1,466	637
Provision for specific reserve for possible loan losses		609	_
Provision for specific reserve for loans		_	_
to refinancing countries		_	
Write-off of loans		-	205
Others		· · · · · · · · · · · · · · · · · · ·	-
Other one-time gains/losses	С	(2,076)	(843)
Ordinary profit	A+B+C	31,859	23,055

Note: As to Year ended March 31, 2003, income gains of 2,779 million yen are included in Core Profit on gains from monetary trusts instead of profits on monetary trusts.

As regards Year ended March 31, 2004, income gains of 2,072 million yen are also included in Core Profit on gains from monetary trusts instead of profits on monetary trusts.

11. Solvency Margin Ratio (Non-Consolidated)

(Millions of Yen)

Items	As of March 31, 2004	As of March 31, 2003	
Total solvency margin (A)	532,343	446,735	
Equity (less certain items)	108,607	114,789	
Reserve for price fluctuations	7,591	2,132	
Contingency reserve	55,815	54,348	
Reserve for possible loan losses	2,312	2,189	
Net unrealized gains on available-for-sale securities (before tax) (x 90 per cent, if gains; x 100 per cent, if losses)	161,042	2,179	
Net unrealized gains (losses) on real estate (x 85 per cent, if gains; x 100 per cent, if losses)	(9,040)	(5,879)	
Excess of amount of policy surrender payment	102,199	118,774	
Unallotted portion of reserve for policyholder dividends	21,798	23,284	
Future profits	5,957	5,633	
Deferred tax assets	36,057	59,282	
Subordinated debt	55,000	85,000	
Deductible items	(15,000)	(15,000)	
Total risk $\sqrt{R_1^2 + (R_2 + R_3)^2} + R_4$ (B)	123,321	131,110	
Insurance risk R ₁	33,694	32,760	
Assumed investment yield risk R ₂	26,302	30,155	
Investment risk R ₃	89,221	93,561	
Business risk R ₄	2,984	3,129	
Solvency margin ratio (A) (1/2) x (B) x 100	863.3%	681.5%	

Notes 1. Figures for end of FY2002 were calculated on the basis of the provisions of Articles 86 and 87 of the Enforcement Ordinance of Insurance Business Law as well as Notification No. 50 of 1996 by the Ministry of Finance. Figures for end of 3rd quarter of FY 2003 were calculated, using the calculation methods based on the above provisions and considered appropriate by the Company.

- 2. "Equity (less certain items)" above represents the amount of "Equity" as reported on the balance sheet minus net unrealized gains on available-for-sale securities and estimated appropriation paid in cash.
- 3. "Deductible items" include investments in T&D Financial Life Insurance Company.

12. Adjusted Net Assets

(Millions of Yen)

Item	As of March 31, 2004	As of March 31, 2003
Adjusted net assets	451,936	341,261

Note Foregoing are calculated according to the orders providing classifications, etc. that are stipulated in 132.2 of Insurance Business Law, and descriptions provided in Notification No. 2 issued in January 1999 by Financial Supervisory Agency and Ministry of Finance.

Performance Forecast for the Year Ending March 31, 2005

The followings are the Company's performance forecast for the year ending March 31, 2005.

(Non-Consolidated)

(Billions of Yen. %)

onsondated)	(Difficits of Tell, 70)		
	Forecast	% Changes from the previous year	
Ordinary Revenue	1,139	(9)	
Income from Insurance Premiums	764	(4)	
Ordinary Profit	24	(25)	
Core Profit	31	(17)	
Net Income	6	(15)	
Unappropriated Income	34	1	
New Policy Amount	3,000	7	
Policy Amount in Force	17,130	7	
Surrender & Lapse Amount	1,430	5	
Surrender & Lapse Rate	8.9%	Level-off	
Negative Spread	43	42	
Average Assumed Investment Yield	2.82%	(0.14)	
Total Assets	6,200	(3)	

Notes:

- 1. New policy amount, policy amount in force, surrender & lapse amount and surrender & lapse rate include individual insurance and annuities. The new policy amount includes increase from policy conversion.
- 2. The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based of risks and uncertainties that may affect the Company's businesses.

Supplementary Data for the Fiscal Year Ended March 31, 2004 Non-Consolidated Financial Results at Press Conference

(1) Sales Results

(1) Dates results									
			Fiscal Year Ended		Six Months Ended		Fiscal Year Ended		
			March 3	March 31, 2003		September 30, 2003		March 31, 2004	
			Amount	% Change	Amount	% Change	Amount	% Change	
New Policy Amount		(MY)	2,175,488	(0.6%)	1,467,059	39.6%	2,814,284	29.4%	
Policy Amount in Force		(MY)	15,268,605	0.2%	15,698,372	3.5%	16,077,894	5.3%	
Surrender & Lapse Amo	ount	(MY)	1,318,853	9.0%	685,084	6.6%	1,362,689	3.3%	
Surrender & Lapse Rate	;	(%)	8.66	-	4.49		8.92		
Income from Insurance	Premiums	(MY)	887,942	(12.9%)	413,674	(10.9%)	794,168	(10.6%)	
Individual Insurance and Ar	nuities included	(MY)	762,175	(9.0%)	346,681	(11.3%)	680,295	(10.7%)	
Group Insurance and Annui	ies included	(MY)	124,575	(30.9%)	66,405	(9.2%)	112,643	(9.6%)	
Annualized Premiums of	New Policies	(MY)	-		•	-	12,913	-	
3rd Sector Products	Total Policies	(MY)	-	•	-	•	102,897	-	

Notes:

- 1. New policy amount and policy amount in force include individual insurance and annuities.
- 2. Surrender and lapse amount does not include reinstatement.
- 3. % change of year ended March is presented in comparison with the previous year ended March. % change of six months ended September 30, 2003 is presented in comparison with the six months ended September 30, 2002. (hereinafter, same if not mentioned otherwise)
- 4. Annualized premiums on new policies of 3rd sector include individual insurance and annuities and exclude the net increase from conversion.

(2) Assets

(2) /133013							
		As of March 31, 2003 A		As of September 30, 2003		As of March 31, 2004	
		Amount	% Change	Amount	% Change	Amount	% Change
Total Assets	(MY)	6,528,068	(4.5%)	6,613,248	(1.4%)	6,409,552	(1.8%)
Adjusted Net Asset	(MY)	341,261	(25.1%)	377,533	(20.2%)	451,936	32.4%
Adjusted Net Asset/	(0/)	5.2		5.7		7.1	
General Account Assets	(%)	5.3		3.7		7.1	
Solvency Margin Ratio	(%)	681.5		833.1		863.3	

Note: Adjusted net asset is calculated based on the regulatory standard.

(3) Core Profit / Amount of Negative Spread / Investment Yield

		Fiscal Year Ended March 31, 2003		Fiscal Year Ended March 31, 2004		Fiscal Year Ending March 31, 2005 (Forecast)	
		Amount	% Change	Amount	% Change	Amount	% Change
Core Profit	(MY)	28,734	107.1%	37,551	30.7%	31,000	(17.0%)

		Fiscal Year Ended		Fiscal Year Ended		Fiscal Year Ending	
		March 31, 2003		March 31, 2004		March 31, 2005 (Forecast)	
		Amount	Change	Amount	Change	Amount	Change
Amount of Negative Spread	(MY)	43,450	(22,823)	30,217	(13,232)	43,000	approx. 12,800

		Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Fiscal Year Ending March 31, 2005 (Forecast)
Investment Yield for Core Profit	(%)	2.45	2.44	2.07
Investment Yield - General Account	(%)	1.31	2.15	-
Average Assumed Investment Yield (yearly average)	(%)	3.17	2.96	2.82

(4) Policy and Other Reserves

			As of March 31, 2003		As of September 30, 2003		As of March 31, 2004	
		Amount	Change	Amount	Change	Amount	Change	
Policy Reserve (Note)	(MY)	6,079,898	(225,239)	6,026,948	(148,894)	5,910,131	(169,766)	
General Account included	(MY)	6,030,905	(204,978)	5,990,496	(127,595)	5,898,730	(132,174)	
Special Account included	(MY)	48,992	(20,260)	36,452	(21,299)	11,400	(37,592)	
Reserve for Price Fluctuations	(MY)	2,132	(52,779)	3,275	(52,720)	7,591	5,459	
Contingency Reserve	(MY)	54,348	637	54,893	812	55,815	1,466	
Contingency Reserve 1 included	(MY)	42,277	637	42,822	812	43,262	984	
Contingency Reserve 2 included	(MY)	12,070		12,070	•	12,552	482	
Contingency Reserve Fund	(MY)		-		-			
Price Fluctuation Reserve Fund	(MY)		-				•	
Appropriated Retained Earnings for General Purpose	(MY)	35,000	35,000	35,000	35,000	40,000	5,000	

Notes.

(5) Unrealized Gains/Losses

		As of March 31, 2003		As of Septem	ber 30, 2003	As of March 31, 2004	
		Amount	Change	Amount	Change	Amount	Change
Securities	(MY)	35,856	(16,537)	106,814	75,244	168,921	133,064
Domestic Stocks included	(MY)	(62,919)	(66,341)	68,285	125,622	106,996	169,915
Domestic Bonds included	(MY)	89,086	33,383	14,402	(63,171)	13,577	(75,508)
Foreign Stocks included	(MY)	11,975	16,577	19,106	6,957	41,813	29,837
Real Estate (domestic land and lease)	(MY)	(5,879)	(5,869)	(6,285)	(5,057)	(9,040)	(3,161)

Notes:

(6) Investment for the Fiscal Year Ended March 31, 2004

		Net Increase (decrease)	Fiscal Year Ending March 31, 2005
Domestic Stocks	(MY)	(6,017)	Level-Off or Slight decrease
Domestic Bonds	(MY)	32,933	Slight increase
Foreign Stocks	(MY)	(31,530)	Level-Off
Foreign Bonds	(MY)	94,398	Slight increase
Real Estate	(MY)	(7,253)	Level-Off

Notes:

(7) Level of Indices where Unrealized Gains/Losses on Assets are Break-even as of March 31, 2004

NIKKEI Average	(yen)		approx.	8,990
TOPIX	(point)		approx.	905
Van Danaminated Banda	(%)	Parallel-shift case	approx.	1.5
Yen-Denominated Bonds	(%)	Steepening case	арргох.	1.5
Foreign Securities	(yen)		approx.	103

Notes:

(8) Performance forecast for the Fiscal Year Ending March 31, 2005

(b) I critisimance forecast for the I	istai t	car bilding march 51, 2000
		Fiscal Year Ending
		March 31, 2005
Income from Insurance Premiums	(BY)	764
Core Profit	(BY)	31
Policy Amount in Force	(BY)	17,130

Notes:

^{1.} The amount of policy reserve excludes the amount of contingency reserve.

^{2 .} Appropriated retained earnings for general purposes above are total amount after the appropriation of profit.

^{1.} The average value during the last month of each FY is used for market price of domestic and foreign shares, and currency exchange of foreign-currency denominated assets.

^{2.} These figures do not include securities without readily obtainable current fair value.

^{1.} Domestic stocks and foreign stocks include those held in monetary trusts.

^{2.} The amount of net increase (decrease) for the fiscal year ended March 31, 2004 are book value basis.

^{1.} The indices for Yen-Denominated Bonds are calculated on a 10-Year JGB yield basis (March31, 2004: 1.45%).

^{2.} These figures are calculated based on asset holdings as of March 31, 2004 assuming that our asset portfolio is the same as those of the NIKKEI average and TOPIX. Because our portfolio is not necessarily the same as these indices, actual results may differ from above figures.

^{3.} Regarding the Yen-Denominated Bonds calculation, the "parallel-shift case" is based on the assumption that any shifts in the yield curve as of March 31, 2004 will be parallel shifts, while the "Steepening case" is based on the assumption that the current near-zero short- term interest rates of 10-Year JGB yield will remain, and future long-term interest rates will rise relative to the short- term interest rates.

^{4.} The indice for Foreign Securities is calculated on a U.S. dollar/yen rate basis.

^{1.} Policy amount in force includes individual insurance and annuities.

^{2.} The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based of risks and uncertainties that may affect the Company's businesses.

(9) Cross Holdings with Domestic Banks as of March 31, 2004

a. Contributions from Domestic Banks

	Amount	
Funds	(MY)	-
Subordinated Loans and Debentures	(MY)	30,000

b. Contributions to Domestic Banks

		Amount
Bank Stocks Held	(MY)	56,770
Preferred Stocks issued by Foreign Subsidiaries	(MY)	90,000
Preferred Securities issued by Foreign Subsidiaries	(MY)	-
Subordinated Loans and Debentures	(MY)	291,559

(10) Number of Employees

			h 31, 2003	As of Septem	ber 30, 2003	As of Mar	ch 31, 2004
		Amount	% Change	Amount	% Change	Amount	% Change
In-house Sales Representatives	(person)	8,808	(1.6%)	8,720	(1.3%)	8,703	(1.2%)
Administrative personnel	(person)	2,909	2.9%	2,838	(5.8%)	2,743	(5.7%)

(11) OTC Sales thorough Banks for the Fiscal Year Ended March 31, 2004

The Company is not applicable. T&D Financial Life, a member of T&D Life Group, is applicable, since they sell its products OTC through banks.

(12) Other

Future plans for capital raising

- We believe that Taiyo Life is currently maintaining an ample capital level. Therefore, We have no plans to raise a capital.

Future restructuring plans

- Taiyo Life will further enhance efficiency through the use of information technology and rationalization of operations. Through enhancing efficiency, we plan to shift human resources from administration sections to sales sections.

The Company's position related to the reduction of assumed investment yields for existing individual insurance policies and annuities

- According to the Insurance Business Law, assumed investment yield reduction may be implemented "only when there is a possibility of a failure in continuing insurance business operations" and the proceeding of a given yield reduction must be initiated be that particular insurance company.
- Taiyo Life maintains sufficient financial soundness to conduct current operations.
- Consequently, we have no plan to apply to proceed with a yield reduction.

CONSOLIDATED FINANCIAL SUMMARY

(For the fiscal year 2003 ended March 31, 2004)

May 19, 2004

Name of Company:

T&D Holdings, Inc. (Financial Summary for Daido Life Insurance Company)

Stock Listings:

Tokyo, Osaka

Security Code No.:

8795

Head Office:

Tokyo, Japan

URL:

http://www.td-holdings.co.jp/ Date of Board Meeting for Settlement of Accounts: May 19, 2004

Application of U.S. Accounting Standards:

Consolidated Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003 - March 37 (1) Results of Operations

Note: Amounts of less than one million yen are omitted, and percentages have been rounded to the nearest percent.

	Ordinary Revenues	% change	Ordinary Profit	% change	Net Income	% change
FY2003 ended Mar. 31, 2004	¥ 1,192,953 million	0.6	¥ 101,217 million	142.1	¥ 34,168 million	435.2
FY2002 ended Mar. 31, 2003	¥ 1,185,256 million	(10.0)	¥ 41,807 million	(5.1)	¥ 6,383 million	(33.1)

	Net Income Per Share	Net Income Per Share (Fully Diluted)	Ratio of Net Income to Shareholders' Equity	Ratio of Ordinary Profit to Total Assets	Ratio of Ordinary Profit to Ordinary Revenues
FY2003 ended Mar. 31, 2004	¥ 22,716.09	¥ -	14.5%	1.7%	8.5%
FY2002 ended Mar. 31, 2004	¥ 4,204.50	¥ -	3.7%	0.7%	3.5%

Notes:

- 1. Equity in net loss of affiliated companies: ¥1,725 million for the year ended March 31, 2004; ¥3,085 million for the year ended March 31, 2003.
- 2. Average number of outstanding shares during the term (consolidated): the year ended March 31, 2004: 1,500,000; the year ended March 31, 2003: 1,500,000.
- Changes in method of accounting: Applicable
- % change for ordinary revenues, ordinary profit and net income is presented in comparison with that of the previous fiscal year.
- 5. Daido Life was a mutual company through March 31, 2002, therefore, Daido Life Group's ratio of net income to shareholders' equity for March 31, 2003 is calculated by the following computation: ratio of net income to shareholders' equity=net income [\(\frac{2}{4}\)6,383 million]/{(total equity at start of fiscal year [\frac{172,551}{251}] million] - amount paid upon demutualization[\frac{155,560}{255}] million] + total equity at end of fiscal year[\pm 179,060 million]) / 2} x 100

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity per Share
As of Mar. 31, 2004	¥ 6,040,730 million	¥ 292,457 million	4.8%	¥ 194,908.50
As of Mar. 31, 2003	¥ 6,035,905 million	¥ 179,060 million	3.0%	¥ 119,322.62

Note: Number of outstanding shares at the end of the term (consolidated): as of March31, 2004; 1,500,000, as of March31, 2003: None

(3) Results of Cash Flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Term
FY 2003 ended Mar. 31, 2004	¥ 5,185 million	¥ (5,490) million	¥ (4,511) million	¥ 455,929 million
FY 2002 ended Mar. 31, 2003	¥ 124,736 million	¥ (80,021) million	¥ 24,437 million	¥ 464,008 million

(4) Scope of Consolidation and Application of the Equity Method	
Number of consolidated subsidiaries:	6
Number of non-consolidated subsidiaries accounted for by the equity method:	None
Number of affiliates accounted for by the equity method:	9
(5) Change in Scope of Consolidation and Application of the Equity Method	
NT 1 C 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

Number of companies newly consolidated: None

Number of company excluded from consolidation:

None

Number of companies newly accounted for by the equity method:

None

Number of companies excluded from the equity method of accounting:

None

Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

Daido Life's consolidated forecast is omitted. Please refer to T&D Holdings' "Consolidated Forecast for the Year Ending March 31, 2005" in "Financial Summary for the Year Ended March 31, 2004" of T&D Holdings.

I. Management Principles and Goals

1. Basic Management Principles

Four corporate visions of Daido Life Insurance Company ("Daido Life" or the "Company") for its business are to:

- 1) Provide SME customers with maximum satisfaction and peace of mind,
- 2) Achieve sustainable growth in corporate value by expanding its core business,
- 3) Train employees to continually seek new and better solutions to meet customer needs, thereby winning strong trust from customers, and
- 4) Conduct business activities based on the principles of fairness and integrity, with consistent focus on compliance.

The Company's core business is the marketing of individual term life insurance products in the SME market through tie-ups with affinity groups. Also, based on its corporate vision, the Group pursues the following management policies to win the trust of consumers:

- Establish a solid corporate base that encourages customers to select the Company by maintaining soundness of management and conducting appropriate risk management.
- Provide products and services that offer maximum customer satisfaction.
- Achieve sustainable growth in corporate value by realizing net increases in policy amount in force and by enhancing earnings capabilities through heightened efficiency.

2. Management Goals

Daido Life is committed to maintaining soundness of management and achieving sustainable growth in corporate value. To measure progress toward this goal, the Company uses indicators in three areas: policy amount, profitability, and capital efficiency. Targets for individual indicators in the fiscal year ending March 31, 2005, are shown below.

Management Indicators	Targets	% Change	
Policy amount	·		
New policy amount of individual insurance and annuities	¥4,600 billion	7%	
Total policy amount in force of individual insurance and annuities	¥39,470 billion	unchanged	
Profitability			
Core profit	¥88 billion	(18%)	
Net income	¥31 billion	(19%)	
Capital efficiency			
ROE	12%	-	

3. Medium-Term Management Strategy

Daido Life's medium-term business plan, which covers the two years from its implementation in April 2004, calls for selectively concentrating corporate resources and undertaking strategic differentiation to further strengthen the Company's unique business model of focusing on the SME market. The medium-term business plan is promoting the following strategies:

(1) Marketing strategy

- Proactively allocate corporate resources in fields with the potential for substantial growth and increase new policies.
- Streamline sales activities and organizational structure and thereby enhance efficiency.
- Safeguard existing policies by strengthening custody systems and improving customer service.

(2) Investment strategy

- Maintain investment management, centered on existing fixed income investments, while pursuing
 meticulous asset allocation in response to the liability characteristics of policies in force.
- Increase investment profits through appropriate risk taking based on proper risk management.

(3) Internal administration strategy

- Continually train personnel and ensure that they have the tools to be highly effective and thereby build lasting relationships with customers that are founded on trust.
- Heighten the quality of administrative procedures from a customer perspective while integrating systems within the Group to enhance efficiency.
- Allocate corporate resources with a focus on profitability and enhance capital efficiency.

4. Future Tasks

The Japanese economy is expected to continue recovering supported by the improvement in corporate earnings including sustained export growth. Still, there is little optimism for a genuine recovery such as private demand.

In the life insurance industry, deregulation is expected to move forward, as banks and other financial institutions are pushing for the abolition of restrictions on the sales of insurance products. Amid this operating environment, Daido Life intends to address the following issues to realize its corporate visions as expressed in section 1. Basic Management Principles.

(1) Strengthening core businesses

The Company intends to achieve a greater concentration of corporate resources in core businesses, ensure that its products and services offer maximum customer satisfaction, and increase the productivity of its sales force and agency network. The Company is confident that this will create a stronger foundation and one that provides a competitive advantage as a retail-oriented life insurer that specializes in marketing life insurance solutions in the SME market.

(2) Strengthening management systems to increase profitability

To pursue sustainable growth in corporate value, the Company will proceed with measures to strengthen its profit management and risk management systems, ensure a strong financial position, and work to establish an even more solid business franchise.

The Company also intends to quickly and appropriately respond to issues such as those related to the strengthening of product and service development and investment management as well as the augmentation of administrative efficiency.

(3) Thorough continuous implementation of compliance initiatives

Daido Life continually emphasizes compliance in its business activities, believing that it is essential to conduct business with fairness and integrity and to rigorously comply with all pertinent rules and regulations. The Company feels that this is essential to increasing its corporate value and maintaining the trust of its customers and society.

5. Basic Policy on Corporate Governance and Progress of Related Initiatives Basic policy on corporate governance

Daido Life's corporate vision is to be an insurance company that "provides maximum peace of mind and maximum satisfaction to SME customers" and "to achieve sustainable growth in its corporate value through the development of its core business." In the pursuit of these visions, the Company considers the enhancement of fairness and transparency in management and properly recognizing and managing risks that may emerge through dramatic changes in the environment surrounding the insurance industry to be vital management tasks.

Progress of corporate governance initiatives

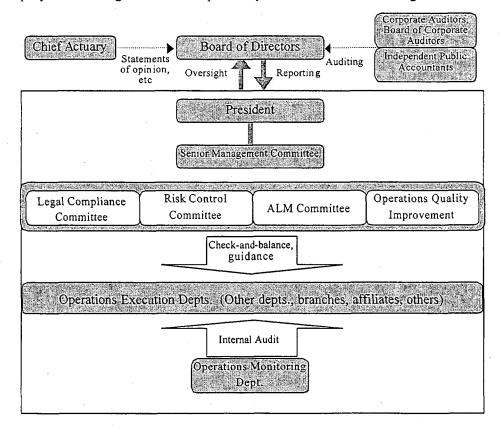
(1) Administrative organization for managerial decision making, execution, and monitoring

- The Company employs a system of corporate auditors. It makes proactive use of an external director and external auditors and strives to reflect the opinions of these experts in its management. As of March 31, 2004, the Company had appointed one attorney at law as an external director and one attorney at law and one honorary university professor as external auditors.
- In addition to the Board of Directors, the Company has a Senior Management Committee composed of senior directors to strengthen the deliberation process for basic issues related to management strategy.
- In accordance with rules set forth by the Insurance Business Law, the Company has appointed the Chief Actuary, who participates in the determination of insurance pricing and other actuarial matters.
- Daido Life has adopted an unequivocal stance on the importance of compliance and, based on this principle, it seeks to provide convenience and value to its customers and contribute to society. To this end, the Company has established the Daido Life Compliance Charter as its fundamental compliance policy. It has also established the Daido Life Compliance Code of Conduct to set the policies for ensuring that employees comply with all pertinent rules and regulations in their daily work activities. Moreover, the

Company has established and carries out the Compliance Program as a yearly concrete action plan, with the aim of ensuring strict compliance by all employees. In addition, the Company has set up the Legal Compliance Committee and created a system for the integrated deliberation and study of compliance-related issues. Furthermore, the Company has established the position of the Legal Compliance Officer, responsible for promoting compliance in every system and process in every department at the head office and at branches.

- The Company has established the Risk Management Basic Policy and established a mutual supervisory system by setting up the risk management departments independent from profit centers for every risk type. The goal in this initiative is to accurately assess the location and type of business risk and thereby enable a speedy response. In addition, the Company has established a department that is responsible for the integrated management of the various risks. To conduct risk management activities horizontally across the organization, the Company has set up the Risk Control Committee, the ALM Committee, and the Operations Quality Improvement Committee.

The Company's risk management and compliance systems are shown in the diagram below.



(Reference) Management Risks

Under the Risk Management Basic Policy, the Company categorizes and defines business risks summarized in the table below:

Ris	k type	Description
Insurance underwriting risk		The risk of suffering losses from divergence in projections made at the time premiums were set, due to changes in the state of the economy, the incidence of insured events, etc.
Asset	Market risk	The risk of suffering losses from fluctuations in interest rates, foreign exchange rates, and other factors.
Asset management Credit risk		The risk of suffering losses from the deterioration of the financial conditions of obligors.
115%	Real estate investment risk	The risk of suffering losses from the decline of real estate prices or real estate related revenue.
	Cash flow risk	The risk of suffering losses from having to sell off assets at a much lower price than usual to secure funds.
Liquidity risk Market liquidity risk		The risk of suffering losses from unavailability of trading options in the market or having to trade at a significantly disadvantaged price owing to market volatility and other factors.
Operational ris	k	The risk of suffering losses from officers, employees, and sales representatives neglecting to perform accurate operations, causing accidents, committing wrongdoings, or leaking information.
System risk		The risk of suffering losses from computer system downtime, malfunction, or usage abuse.
Legal risk		The risk of suffering losses from neglecting to comply with the law.
Reputation risl	ζ	The risk of suffering losses increases in surrendered insurance policies, or situations that hinder the signing of new contracts due to the spread of negative rumors through the media and other sources.
Hazard risk		The risk of suffering losses from the lack of contingency plans or emergency measures for large-scale disasters.
Affiliate risk		The risk of suffering losses from the deterioration of an affiliate's profitability or other adverse factors.

(2) Conflict of Interest

No corresponding items.

(3) Activities Conducted to Enhance Corporate Governance

To monitor the Company's decision making and each director's business execution, the Board of Directors convenes monthly and at any other time when deemed necessary. The aforementioned Senior Management Committee meets weekly; the ALM, Operations Quality Improvement, and Legal Compliance Committee meet monthly; and the Risk Control Committee meets quarterly. Moreover, corporate auditors attend meetings of the Board of Directors to monitor each director's business execution, and the standing auditor participates in both the Senior Management Committee and the Risk Control Committee.

6. Basic Policy on Relations with Related Parties (Parent Company and Others)

T&D Holdings is the absolute parent company of Daido Life, Taiyo Life, and T&D Financial Life. T&D Holdings sets strategy, conducts profit and risk management, appropriately allocates corporate resources, and sets capital policy for the Group as a whole, with the aim of increasing the corporate value of the Group. In accordance with the basic strategies of the T&D Life Group, the Company strives to protect policyholders by constructing internal management systems and ensuring financial soundness, while formulating and executing its own marketing strategy. In doing so, the Company aims to fully demonstrate its unique strengths, achieve sustainable growth in its insurance business, and expand earnings.

II. Financial Review

1. Business Results

(1) Overview of operations during the fiscal year under review

a) Results of Operations (Consolidated Basis)

During the fiscal year under review, the Company's ordinary revenues rose 0.6%, or ¥7.6 billion, from the level in the previous fiscal year, to ¥1,192.2 billion, reflecting a 6.2% decrease in income from insurance premiums, to ¥928.2 billion, and a 3.1% increase in investment income, to ¥191.9 billion. The decrease in income from insurance premiums was due mainly to decreases in single premiums on individual insurance and individual annuities.

Ordinary expenses decreased 4.5%, or ¥51.7 billion, to ¥1,091.7 billion, owing to such changes as a 5.6% increase in insurance claims and other payments, to ¥910.1 billion, a 63.9% decrease in investment expenses/losses, to ¥47.7 billion, although operating expenses increase 1.0%, to ¥112.4 billion. The increase in insurance claims and other payments was due mainly to increased payments on group annuity. The decrease in investment expenses/losses was due primarily to a decline in losses on the sale of securities and devaluation losses on securities. Moreover, equity in net loss of affiliated companies also declined from ¥3.0 billion in the previous year, to ¥1.7 billion, due to a decrease in losses related to T&D Financial Life Insurance Company, which was an equity method affiliate at the fiscal year-end.

As a result, ordinary profit surged 142.1%, or ¥59.4 billion, to ¥101.2 billion. Extraordinary gains decreased 32.4%, to ¥4.2 billion, and extraordinary losses increased 203.9%, to ¥17.5 billion. The increase in extraordinary losses was due mainly to increases in the losses on sales, disposal and devaluation of property and equipment as a result of more stringent asset self-assessment standards.

The provision for reserve for policyholder dividends amounted to ¥30.5 billion, an increase of 14.9%. After reflecting extraordinary gains and losses, provision for reserve for policyholder dividends, and income taxes, net income surged 435.2%, or ¥27.7 billion, to ¥34.1 billion.

b) Sales Results

The new policy amount of individual insurance and annuities (including the net increase from conversions) slipped 7.8%, to \(\frac{\pmathbf{4}}{4}\),309.7 billion. The Company's mainstay individual term life insurance products also eased off 4.9%, to \(\frac{\pmathbf{4}}{4}\),087.3 billion.

At the end of the fiscal year under review, the total policy amount in force of individual insurance and annuities showed no substantial change from the previous fiscal year-end, dipping 0.1%, to \(\frac{4}{3}9,294.8\) billion. The year-end total policy amount in force of individual term life insurance products increased 0.5%, or \(\frac{4}{1}59.4\) billion, to \(\frac{4}{3}4,964.1\) billion.

c) Other Important Performance Items

The Company's core profit (*kiso rieki*, a measure of underlying profitability from core insurance operations on a non-consolidated basis) for the term increased 21.0%, to ¥107.3 billion, and compensated for negative spread, which declined 36.7%, to ¥12.9 billion. This increase in core profit and decrease in negative spread was primarily due to the influence of the December 2002 reduction of assumed investment yields on group annuities, which extended throughout the fiscal year, as well as the April 2003 reduction of assumed investment yields on individual insurance and individual annuities.

At the end of the fiscal year under review, the Company's solvency margin ratio (a measure of insurance companies' financial soundness) was 1,034.9%, up 174.7 percentage points from 860.2% at the end of the previous fiscal year. This was primarily due to a large increase in net unrealized gains on securities as a result of rising stock prices. Furthermore, the value of adjusted net assets (adjusted assets at fair value less liabilities (excluding quasi-equity liabilities)) amounted to ¥632.5 billion, up ¥117.0 billion, or 22.7%, from ¥515.4 billion in the previous fiscal year.

(2) Forecast for the fiscal year ending March 31, 2005

The Company's performance forecast for the fiscal year ending March 31, 2005 is as follows.

Ordinary revenues are projected to slip 12%, to ¥1,048.0 billion, due to such factors as declines in income from insurance premiums as a result of declining group annuity premiums and the probable lack of any substantial gains on sale of securities as were recorded for the year under review. On the other hand, ordinary expenses are expected to decline 10%, to ¥972.0 billion, due mainly to an expected drop in insurance claims and other payments. Ordinary income is expected to slip 27%, to ¥76.0 billion, and—because the Company does not anticipate extraordinary losses of the same scale as those that were recorded in the fiscal year under review—net income is expected to dip 19%, less than the rate of decrease for ordinary income, to ¥31.0 billion.

Core profit (kiso rieki) is expected to decrease 18%, to \\$8.0 billion, due to declines in income from interest and dividends as no increase in interest rates is anticipated.

2. Financial Position

(1) Balance sheet position

At the balance sheet date, total assets amounted to \(\frac{4}{6}\),040.7 billion, up 0.1% from the previous year-end. Looking at principal asset items, securities principally comprising domestic bonds amounted to \(\frac{4}{3}\),969.3 billion, up 0.6%. Loans totaled \(\frac{4}{1}\),122.1 billion, down 5.0%, and cash and deposits and call loans were \(\frac{4}{3}\)383.0 billion, down 9.6%.

Total liabilities were \(\frac{4}{5}\),747.2 billion, down 1.9%, and the bulk of this figure was comprised of total policy reserves, which amounted to \(\frac{4}{5}\),332.6 billion, down 1.2%.

Total equity was ¥292.4 billion, up 63.3% from ¥113.3 billion at the previous fiscal year-end. This was primarily due to a large increase in net unrealized gains on securities as a result of rising stock prices.

(2) Cash Flows

Consolidated cash flows for the fiscal year under review were as follows.

Net cash provided by operating activities decreased ¥119.5 billion, to ¥5.1 billion, due primarily to a decline in income from insurance premiums and increases in insurance claims and other payments.

Net cash used in investing activities decreased ¥74.5 billion, to ¥5.4 billion, due primarily to a decline in capital for investing activities as a result of the decrease in cash flows from operations activities.

Net cash used in financing activities amounted to ¥4.5 billion, compared with cash generated in the previous fiscal year of ¥24.4 billion. This primarily reflected the fact that while the Company issued new commercial paper in the previous year, for the term under review the outstanding balance was maintained through redemption and reissuance.

As a result, cash and cash equivalents at the end of the year totaled ¥455.9 billion, down ¥8.0 billion from the beginning of the fiscal year..

Profit/Loss Status for the Fiscal Year Ended March 31, 2004 (Consolidated)

(Millions of Yen, %)

			(141)	mons of Yen, %
	Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Increase (Decrease)	% change
Ordinary Revenues	1,185,256	1,192,953	7,697	0.6
Income from insurance premiums and others	989,420	928,260	(61,160)	(6.2)
Income from insurance premiums	988,327	927,015	(61,311)	(6.2)
Investment income/gains	186,088	191,911	5,823	3.1
Interest, dividends and income from real estate for rent		126,455	(2,963)	(2.3)
Gains from monetary trusts, net	-	7,040	7,040	
Gains on sale of securities	32,596	32,418	(177)	(0.5)
Gains from derivatives, net	21,111		(21,111)	(100.0)
Gains from separate accounts, net		23,484	23,484	-
Other ordinary income	9,747	72,782	63,034	646.7
Ordinary Expenses	1,143,449	1,091,736	(51,712)	(4.5)
Insurance claims and other payments	861,908	910,190	48,281	5.6
Insurance claims	295,889	315,064	19,175	6.5
Insurance benefits	254,314	218,324	(35,989)	(14.2)
Surrender payments	215,896	205,516	(10,379)	(4.8)
Provision for policy and other reserves	13,873	988	(12,884)	(92.9)
Investment expenses/losses	132,153	47,707	(84,446)	(63.9)
Losses from monetary trusts, net	11,748	-	(11,748)	(100.0)
Losses on sale of securities	19,755	10,049	(9,706)	(49.1)
Devaluation losses on securities	58,713	331	(58,382)	(99.4)
Losses from derivatives, net	•	21,565	21,565	-
Losses from separate accounts, net	28,512	. .	(28,512)	(100.0)
Operating expenses	111,381	112,444	1,063	1.0
Other ordinary expenses	21,047	18,678	(2,368)	(11.3)
Equity in net losses of affiliated companies	3,085	1,725	(1,359)	(44.1)
Ordinary Profit	41,807	101,217	59,410	142.1
Extraordinary Gains	6,297	4,253	(2,043)	(32.4)
Extraordinary Losses	5,764	17,518	. 11,754	203.9
Extraordinary Gains (Losses)	532	(13,265)	(13,797)	<u> </u>
Provison for Reserve for Policyholder Dividends	26,569	30,521	3,951	14.9
Income before Income Taxes	15,769	57,430	. 41,660	264.2
Income Taxes				
Current	4,176	26,501	22,325	534.6
Deferred	5,154	(3,324)	(8,479)	-
Minority Interests	55	85	29	53.4
Net Income	6,383	34,168	27,784	435.2

Principle Business Performance for the Fiscal Year Ended March 31, 2004 (Non-Consolidated)

(Millions of Yen, %)

	Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Increase (Decrease)	% change
New Policy Amount	4,673,514	4,309,774	(363,739)	(7.8)
Individual term life insurance	4,298,528	4,087,377	(211,151)	(4.9)
Policy Amount in Force	39,342,682	39,294,826	(47,855)	(0.1)
Individual term life insurance	34,804,637	34,964,126	159,489	0.5
Core Profit	88,729	107,354	18,625	21.0
Negative Spread Amount	20,479	12,973	(7,506)	(36.7)
Solvency Margin Ratio	860.2%	1,034.9%	174.7%	-
Adjusted Net Asset	515,471	632,528	117,056	22.7

Note: New policy amount and Policy amount in force are the sum of individual insurance and individual annuities, respectively.

Unaudited Consolidated Financial Statements

Daido Life Insurance Company

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Unaudited Consolidated Statements of Surplus
Unaudited Consolidated Statements of Cash Flows
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	2003		2004				2004
	(Millions		(Millions		In	crease	(Thousands of
As of March 31,	of yen)	%	of yen)	%		crease)	U.S. dollars)
715 OT WILLIAM 51,	Of yell)	70	Of yell)	70	(at	ocicase)	0.0. dollars)
Assets:							
Cash and Deposits	¥ 288,716	4.8	¥ 308,081	5.1	¥	19,364	\$ 2,914,953
Call Loans	135,000	2.2	75,000	1.3	-	(60,000)	709,622
Monetary Claims Purchased	40,897	0.7	72,998	1.2		32,100	690,685
Monetary Trusts	150,393	2.5	248,920	4.1		98,526	2,355,190
Securities Securities	3,947,224	65.4	3,969,307	65.7		22,082	37,556,127
Loans	1,181,658	19.6	1,122,136	18.6		(59,522)	10,617,242
Property and Equipment	175,974	2.9	157,472	2.6		(18,501)	1,489,947
Due from Agency	5,073	0.1	1,902	0.0		(3,170)	18,003
Due from Reinsurers	1,391	0.0	1,209	0.0		(3,170) (181)	11,442
Other Assets	55,353	0.9	70,320	1.2		14,967	665,350
Deferred Tax Assets	61,096	1.0	17,117	0.3		(43,979)	161,960
Reserve for Possible Loan Losses	(6,874)	(0.1)		(0.1)		3,138	(35,353)
Total Assets	¥ 6,035,905		¥ 6,040,730	$\frac{(0.1)}{100.0}$	¥		\$ 57,155,172
Total Assets	T 0,033,903	100.0	T 0,040,730	100.0	Т	4,024	\$ 57,155,172
Liabilities:							
Policy Reserves:							
Reserve for outstanding claims	¥ 47,734		¥ 45,933		¥	(1,800)	\$ 434,604
Policy reserve	5,394,718		5,332,626		-	(62,092)	50,455,350
Reserve for policyholder dividends			135,972			(1,364)	1,286,520
Total Policy Reserves	5,579,788	92.4	5,514,531	91.3	-	(65,257)	52,176,476
Due to Agency	0	0.0	-	-		(0)	-
Due to Reinsurers	767	0.0	599	0.0		(167)	5,674
Other Liabilities	181,982	3.0	133,991	2.3		(47,991)	1,267,777
Reserve for Employees'	101,502	0.0				(,)	-,,
Retirement Benefits	64,074	1.1	65,732	1.1		1,657	621,932
Reserve for Directors' and Corporate	04,074	1.1	05,752	1.1		2,00	021,732
Auditors' Retirement Benefits	_	_	1,531	0.0		1,531	14,488
Reserve for Losses on Sale of Loans	63	0.0	64	0.0		0	612
Reserve for Price Fluctuations	29,242	0.5	30,820	0.5		1,578	291,613
Total Liabilities	5,855,919	97.0	5,747,271	95.2		(108,648)	54,378,575
Minority Interests	924	0.0	1,001	0.0	<u>`</u>	76	9,473
Stockholder's Equity:							
Common Stock							
Authorized – 6,000,000 shares							
Issued - 1,500,000 shares	75,000	1.3	75,000	1.2		_	709,622
Capital Surplus	54	0.0	54	0.0		_	510
Retained Earnings	56,123	0.9	85,718	1.4		29,594	811,037
Net Unrealized Gains on Securities	47,883	0.8	131,683	2.2		83,800	1,245,938
Translation Adjustments	- 7,005	-	131,003	0.0		1	13
Total Stockholder's Equity	179,060	3.0	292,457	4.8		113,396	2,767,123
Total Liabilities, Minority Interests	,,,,,,				.,-	,	
and (Stockholder's) Equity	¥ 6,035,905	100.0	¥ 6,040,730	100.0	¥	4.824	\$ 57,155,172
	- 0,000,000	20010	- 0,0 /0,/00			.,0= 1	+ + 1,,

	2003 (Millions		2004 (Millions		Increase	2004 (Thousands of
Years ended March 31,	of yen)	%	of yen)	%	(decrease)	•
Ordinary Revenues:				•		
Income from Insurance Premiums	¥ 989,420		¥ 928,260		¥ (61,160)	\$ 8,782,857
Investment Income:						
Interest, dividends and income						
from real estate for rent	129,419		126,455		(2,963)	1,196,473
Gains from monetary trusts, net	-		7,040		7,040	66,611
Gains on sale of securities	32,596		32,418		(177)	306,733
Gain from derivatives, net	21,111		-		(21,111)	-
Other investment income	2,961		2,513		(448)	23,779
Gains on separate accounts, net			23,484		23,484	222,198
Total Investment Income	186,088		191,911		5,823	1,815,796
Other Ordinary Income	9,747		72,782		63,034	688,638
Total Ordinary Revenues	1,185,256	100.0	1,192,953	100.0	7,697	11,287,291
;						
Ordinary Expenses:						
Insurance Claims and Other	• .					
Payments:	205.000		215.064		10.155	2 001 024
Insurance claims	295,889		315,064		19,175	2,981,024
Annuity payments	27,104		26,541		(563)	251,127
Insurance benefits	254,314		218,324		(35,989)	2,065,710
Surrender payments	215,896		205,516		(10,379)	1,944,524
Other payments	68,703		<u>144,742</u>		<u>76,039</u>	<u>1,369,501</u>
Total Insurance Claims	. 061.000		010 100		40.001	0.611.007
and Other Payments	861,908		910,190		48,281	8,611,887
Provision for Policy and Other						
Reserves:	10.704				(10.70.1)	
Provision for policy reserve	12,724		-		(12,724)	-
Interest portion of reserve for	1 1 10		000		(1.60)	0.057
policyholder dividends	1,149		988		<u>(160</u>)	9,357
Total Provision for Policy	10.050	,	000		(10.004)	0.057
and Other Reserves	13,873		988		(12,884)	9,357
Investment Expenses:	27				(44)	0.46
Interest expense	37		. 26		(11)	246
Losses from monetary trusts, net	11,748		-		(11,748)	-
Losses on investments in trading	2.010		2.050		(0.50)	10.400
securities, net	3,018		2,059		(958)	19,489
Losses on sale of securities	19,755		10,049		(9,706)	95,081
Devaluation losses on securities	58,713		331		(58,382)	3,134
Losses from derivatives, net	-		21,565		21,565	204,042
Foreign exchange losses, net	1,473		5,289		3,815	50,048
Write-off of loans	69		1,590		1,521	15,052
Depreciation of real estate	2.000		* *		· · · · · · · · · · · · · · · · · · ·	20.000
for rent	3,069		3,044		(25)	28,803
Other investment expenses	5,753		3,751		(2,001)	35,495
Losses on separate accounts, net	28,512	•			(28,512)	-
Total Investment Expenses	132,153		47,707		(84,446)	451,393

	2003		,	2004		_			2004
	(Millions		`	Millions			ncrease	•	ousands of
Years ended March 31,	of yen)	<u>%</u>		of yen)	%	(c	lecrease)	<u>U.S</u>	S. dollars)
Operating Expenses	111,381			112,444			1,063		1,063,912
Other Ordinary Expenses	21,047			18,678			(2,368)		176,732
Equity in Net Loss of Affiliated									
Companies	3,085			1,725			(1,359)		16,329
Total Ordinary Expenses	1,143,449	96.5	1,	091,736	91.5	(51,712)	1	0,329,612
Ordinary Profit	41,807	3.5		101,217	8.5		59,410		957,679
Extraordinary Gains:									
Gains on sale of property,									
equipment and loans	911			1,169			258		11,067
Reversal of reserve for possible				•					•
loan losses	3,165			2,511			(653)		23,767
Recovery from bad debts previously	•						` ′		•
written-off	2,181			346			(1,834)		3,278
Reversal of reserve for employee's									
retirement benefit	-			225			225		2,133
Other	38			_			(38)		-
Total Extraordinary Gains	6,297	0.5		4,253	0.4		(2,043)		40,247
							···········		
Extraordinary Losses:									
Losses on sale, disposal and									
devaluation of property and									
equipment	4,309			14,584			10,275		137,991
Cumulative effect of prior year's							,		,
provision for directors' and									
corporate auditors' retirement									
benefits due to the accounting									
change	-			1,281			1,281		12,120
Provision for reserve for losses on				,			,		,
sale of loans	0			0			0		8
Provision for reserve for price									
fluctuations	1,199			1,578			378		14,935
Payments for 100 th anniversary				_,-					,
project	254			74			(180)		700
Total Extraordinary Losses	5,764	0.5		17,518	1.5		11,754		165,756
Provision for Reserve for									
Policyholder Dividends	26,569	2.2		30,521	2.6		3,951		288,781
Income Before Income Taxes	15,769	1.3		57,430	4.8		41,660		543,388
Income Taxes:	,,,,,,	, –,•		,			,		,
Current	4,176	0.4		26,501	2.2		22,325	• .	250,748
Deferred	5,154	0.4		(3,324)	(0.3)		(8,479)		(31,456)
Minority Interests	55	0.0		85	0.0		29		804
	¥ 6,383	0.5	¥	34,168	2.9	¥	27,784	\$	323,291
	- /								

Unaudited Consolidated Statements of Surplus

	2003		2004				2004
	(Millions		(Millions		Increase	(T)	housands of
	of yen)		of yen)		(decrease)	Ù	.S. dollars)
	54		54		-		510
¥	54	¥	54	¥	•	\$	510
	49,815		56,123		6,308		531,023
	6,383		34,168		27,784		323,291
	6,383		34,168		27,784		323,291
	-		4,500		4,500		42,577
	65		63		(1)		603
	10		10		(0)		96
	75		4,573		4,498	•	43,277
¥	56,123	¥	85,718	¥	29,594	\$	811,037
		(Millions of yen) 54 ¥ 54 49,815 6,383 6,383 65 10 75	(Millions of yen) 54 ¥ 54 ¥ 54 ¥ 49,815 6,383 6,383	(Millions of yen) (Millions of yen) 54 54 ¥ 54 ¥ 49,815 56,123 6,383 34,168 6,383 34,168 - 4,500 65 63 10 10 75 4,573	(Millions of yen) (Millions of yen) 54 54 ¥ 54 ¥ 49,815 56,123 6,383 34,168 6,383 34,168 - 4,500 65 63 10 10 75 4,573	(Millions of yen) (Millions of yen) Increase (decrease) 54 54 - ¥ 54 ¥ - 49,815 56,123 6,308 6,383 34,168 27,784 6,383 34,168 27,784 - 4,500 4,500 65 63 (1) 10 10 (0) 75 4,573 4,498	(Millions of yen) (Millions of yen) Increase (Transport of yen) (Decrease) (Dec

	2003	2004		2004
	(Millions	(Millions	Increase	(Thousands of
Years ended March 31,	of yen)	of yen)	(decrease)	U.S. dollars)
		•		
Cash flows from operating activities:		· .	** 44.660	
Income before income taxes	,	¥ 57,430	¥ 41,660	\$ 543,388
Depreciation of real estate for rent	3,069	3,044	(25)	28,803
Amortization of goodwill due to consolidation	(1,192)	-	1,192	-
Other depreciation and amortization	5,794	4,582	(1,211)	43,362
Decrease in reserve for outstanding claims	(71)	(1,800)	(1,729)	(17,039)
Increase (decrease) in policy reserve	12,724	(62,092)	(74,816)	(587,493)
Increase in interest portion of reserve for	4.40	000	(4.60)	
policyholder dividends	1,149	988	(160)	9,357
Increase in provision for reserve for policyholder dividends	26,569	30,521	3,951	288,781
	•	•	652	
Decrease in reserve for possible loan losses	(3,167)	(2,514)		(23,793)
Write-off loans Increase in reserve for employees' retirement	69	1,590	1,521	15,052
benefits	2,437	1,657	(780)	15,679
Increase in reserve for directors' and corporate	_ ,,	2,007	(,00)	15,077
auditors' retirement benefits	-	1,531	1,531	14,488
Increase in reserve for losses on sale of loans	0	0	0	8
Decrease in allowance for policyholder dividends	(30,662)	-	30,662	_
Transfer from allowance for policyholder dividends	,			
to reserve for policyholder dividends	30,662	-	(30,662)	- .
Increase in reserve for price fluctuations	1,199	1,578	378	14,935
Interest, dividends and income from real estate	(100 410)	(106 155)	2.062	(1.107.473)
for rent	(129,419)	(126,455)	2,963	(1,196,473)
(Gains) losses on investment securities	78,413	(43,462)	(121,876)	(411,227)
Interest expense	37	26	(11)	246
Exchange losses	1,519	5,146	3,626	48,697
Losses on sale or disposal of property and equipment		12,996	9,617	122,970
Equity in net losses of affiliated companies	3,085	1,725	(1,359)	16,329
(Increase) decrease in due from agency	(2,664)	3,170	5,834	29,998
Decrease in due from reinsurers	89	181	92	1,719
Increase in other assets	(4,327)	(2,489)	1,838	(23,551)
Decrease in due to agency	(0)	(0)	0	(0)
Increase (decrease) in due to reinsurers	68	(167)	(236)	(1,588)
Increase (decrease) in other liabilities	7,690	(102)	(7,792)	(968)
Other, net	(6,485)	15,659	22,144	148,163
Sub-total	15,741	(97,251)	(112,992)	(920,153)
Interest, dividends and income from real estate for				
rent received	136,979	134,838	(2,141)	1,275,793
Interest paid	(39)	(24)	15	(234)
Policyholder dividends	(34,868)	(32,847)	2,021	(310,789)
Other, net	12,542	1,619	(10,923)	15,323
Income taxes paid	(5,618)	(1,149)	4,468	(10,876)
Net cash used in operating activities	¥ 124,736	¥ 5,185	¥ (119,551)	\$ 49,063

	2003	2004		2004
	(Millions	(Millions	Increase	(Thousands of
Years ended March 31,	of yen)	of yen)	(decrease)	U.S. dollars)
Cash flows from investing activities:				
Net decrease in short-term investments	¥ 6,540	¥ 456	¥ (6,084)	\$ 4,316
Proceeds from sale and redemption of monetary claims purchased	700	-	(700)	• -
Investments in monetary trusts	(130,000)	(132,000)	(2,000)	(1,248,935)
Proceeds from monetary trusts	49,000	52,077	3,077	492,740
Purchase of securities	(1,412,770)	(1,252,005)	160,764	(11,846,021)
Sale and redemption of securities	1,460,254	1,366,774	(93,479)	12,931,920
Investment in loans	(381,749)	(243,410)	138,338	(2,303,060)
Collection of loans	355,378	300,753	(54,625)	2,845,615
Decrease in cash collateral received under security	4			
lending contracts	(24,759)	(72,745)	(47,986)	(688,290)
Other, net	-	(25,942)	(25,942)	(245,457)
Sub-total Sub-total	(77,405)	(6,042)	71,362	(57,171)
Total of net cash provided by (used in) operating activities and investment transactions as above	47,331	(856)	(48,188)	(8,108)
Purchase of property and equipment	(5,710)	(4,482)	1,227	(42,408)
Proceeds from sale of property and equipment	1,955	5,033	3,078	47,629
Net cash received related to sale of subsidiaries	937	-	(937)	-
Proceeds from business transfer	200	· <u>-</u>	(200)	-
Net cash used in investing activities	(80,021)	(5,490)	74,531	(51,950)
Cash flows from financing activities:	•		(20.000)	
Proceeds from issuance of commercial paper	30,000	-	(30,000)	-
Repayments of debt	(0)	(4.500)	0	(10.555)
Dividends paid	-	(4,500)	(4,500)	(42,577)
Dividends paid to minority interests	(0)	(11)	(10)	(109)
Payments related to Article 12 of implementation	(-			·
for the Insurance Business Law	(5,560)		5,560	- (10.50=)
Net cash provided by (used in) financing activities	24,437	(4,511)	(28,949)	(42,687)
Effect of exchange rate changes on cash and cash				
equivalents	(1,621)	(3,261)	(1,639)	(30,859)
Net increase (decrease) in cash and cash	(1,021)	(3,201)	(1,00)	(30,039)
equivalents	67,530	(8,078)	(75,609)	(76,433)
Cash and cash equivalents at beginning of year	396,477	464,008	67,530	4,390,274
Cash and cash equivalents at end of year	¥ 464,008	¥ 455,929	¥ (8,078)	

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

(a) Basis of presentation

Daido Life Insurance Company (the "Company") maintains its accounting records and prepares its financial statements in Japanese yen in accordance with the provisions of the Insurance Business Law of Japan (the "Insurance Business Law") and in conformity with generally accepted accounting principles and practices in Japan.

Pursuant to its plan of demutualization and the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2002.

In preparing the consolidated financial statements, certain items presented in the original consolidated financial statements have been reclassified and summarized for readers outside Japan. These consolidated financial statements have been prepared in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In addition, the accompanying footnotes include information which is not required under accounting principles and practices generally accepted in Japan, but is presented herein as additional information to the consolidated financial statements.

Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.

(b) Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Company and its consolidated subsidiaries. All material inter-company balances and transactions are eliminated. The number of consolidated subsidiaries for the year ended March 31, 2004 was 6.

Investments in affiliates are accounted for under the equity method. The number of affiliated companies for the year ended March 31, 2004 was 9.

Further information for consolidated subsidiaries and affiliated companies is shown in "I. Subsidiaries and affiliates".

The financial statements of a subsidiary located outside Japan are prepared with a fiscal year end of December 31. Appropriate adjustments have been made for material transactions between December 31 and March 31, the date of the consolidated financial statements.

The excess of cost over underlying equity at acquisition dates of investments in subsidiaries and affiliated companies is amortized within 20 years. If the amount is not significant, the cost over equity is charged to current operations immediately.

(c) Foreign currency translation

(i) Foreign currency accounts

Foreign currency monetary assets and liabilities (including securities and derivatives) are translated into Japanese yen at foreign exchange rates prevailing at the balance sheet date except for certain hedging instruments and related hedged items, which are translated at the contracted rates of such hedging instruments.

All income and expenses denominated in foreign currencies are translated at the exchange rates prevailing when such transactions are made. Exchange gains and losses are credited or charged to income.

(ii) Foreign currency financial statements of consolidated subsidiaries

Assets, liabilities, income and expenses of the Company's affiliates located outside Japan are translated into Japanese yen at the exchange rates in effect at the balance sheet date in accordance with generally accepted accounting standards in Japan. Gains and losses resulting from translation of foreign currency financial statements are excluded from the statements of operations and are accumulated in "Translation Adjustments" in equity.

(d) Investments in securities other than subsidiaries and affiliates

Investments in securities other than subsidiaries and affiliates are classified as trading, held-to-maturity, and available-for-sale securities. Trading securities and available-for-sale securities with readily obtainable fair values ("marketable available-for-sale securities") are stated at fair value. Unrealized gains and losses on trading securities are reported in the statement of operations. Unrealized gains and losses on marketable available-for-sale securities are reported in a separate component of equity, net of income taxes, unless the decline of the fair value of any particular available-for-sale securities is considered to be a permanent impairment, in which case such declines are recorded as devaluation (impairment) losses and charged to income. Held-to-maturity and available-for-sale securities without readily obtainable fair values are stated at amortized cost. For the purpose of computing realized gains and losses, cost is determined on the moving average method.

(e) Reserve for possible loan losses

The reserve for possible loan losses is established in accordance with the Company's Self-Assessment Guidelines. With respect to loans to borrowers subject to bankruptcy and similar proceedings, the Company provides a specific reserve in the amount of the loan balance less amounts collectible from collateral, guarantee and by other means. For loans to borrowers not yet bankrupt but highly likely to fall into bankruptcy, management determines and provides for the necessary specific reserve amount based on an overall assessment of the borrowers' ability to pay after subtracting the amount collectible from collateral, guarantees and by other means. With respect to other loans, the Company provides for a general reserve by applying the historical loan-loss ratio determined over a fixed period. Each loan is subject to asset assessment by the business-related division in accordance with the Self-Assessment Manual, and the results of the assessment are reviewed by the internal audit division, which is independent from business-related division, before the reserve amount is finally determined.

Consolidated subsidiaries also provide for their reserve for possible loan losses using the same procedures as the Company. The provision of the reserve is based on the results of self-assessment procedures and also provides for an amount, if considered necessary by management, by applying the historical loan-loss ratio determined over a fixed period.

(f) Reserve for price fluctuations

Pursuant to requirements under the Insurance Business Law, the Company maintains a reserve for price fluctuations primarily related to shares, bonds and foreign currency-denominated assets which are exposed to losses due to market price fluctuations. This reserve may only be used to reduce deficits arising from price fluctuations on those assets.

(g) Policy reserve

Pursuant to requirements under the Insurance Business Law, the Company maintains a policy reserve for the fulfillment of future obligations under life insurance contracts. The reserve is established pursuant to the net level premium method. This method assumes a constant, or level, amount of pure insurance premiums over the term of the relevant policy in calculating the amount of the reserve required to fund all future policy benefits. The pure insurance premium is the portion of the premium covering insurance underwriting risk, based on factors such as mortality rates, investment yield and policy cancellation rates, and excluding the portion covering administrative expenses. The net level premium reserve is calculated using interest and mortality rates set by the Financial Services Agency. For policies issued after April 2001, the net level premium reserve is calculated using an annual 1.5% interest rate and the mortality rate specified in the Life Insurance Companies Standard Mortality Table 1996. Such calculation is not necessarily in accordance with the gross premium basis.

In addition to the above, in order to provide for any extraordinary risks which might arise in the future, the Company is required to maintain a contingency reserve at an amount determined based on requirements under the Insurance Business Law.

(h) Reserve for losses on sale of loans

The Company is required to cover future losses resulting from its real estate secured loans sold to Cooperative Credit Purchasing Co., Ltd. and maintains a reserve based on estimates of such future losses. The establishment of this reserve is prescribed in Article 43 of the Japanese Commercial Code.

(i) Reserve for employees' retirement benefits

The Company and its consolidated subsidiaries maintain non-contributory defined benefit plans covering substantially all employees. Under the plans, qualified employees are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement or whether the termination of employment was for reasons other than dismissal cause.

The Company sets up a reserve for employees' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations and the pension assets. The attribution of retirement benefits to periods of employees' service is made based on the benefit/years-of-service approach. Unrecognized net actuarial gains or losses is charged or credited to income when incurred.

The Company and subsidiary amended its employees' retirement plans by transforming a part of defined benefit plan into defined contribution plan. The amendments of the plan is accounted for in accordance with Financial Accounting Standards Implementation Guidance No.1 "Accounting Statement for Transfers between Retirement Benefit Plans". The effect of this amendment amounted to \(\frac{4}{225}\) million (U.S.\(\frac{5}{2}\),133 thousand) is included in extraordinary gains.

(j) Reserve for directors' and corporate auditors' retirement benefits

The Company has maintained retirement benefit plans covering all directors and corporate auditors. Under the plans, all directors and corporate auditors are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement.

Through the year ended March 31, 2003, the Company had not maintained reserves for such retirement benefits, and benefits paid to directors and corporate auditors were charged to income as paid, because the payment of such benefits were subject to the approval of the policyholders' (or stockholders') and the amounts could vary under certain circumstances. However, the Company commenced reserving for such retirement benefits from the year ended March 31, 2004. As a result of the accounting change, ordinary profit decreased by \forall 250 million (U.S.\\$2,368 thousand) and income before income taxes decreased by \forall 1,531 million (U.S.\\$14,488 thousand) for the year ended March 31, 2004.

(k) Income taxes

The provision for income taxes is based on income recognized for financial statement purposes, which includes deferred income taxes representing the effects of temporary differences between income recognized for financial statement purposes and income recognized for tax return purposes. Deferred tax assets and liabilities are determined based on the difference between assets and liabilities for financial statement purposes and tax return purposes using the statutory tax rate.

(k) Property and equipment

Property and equipment, including real estate for rent, are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method for buildings acquired on and after April 1998 and by the declining-balance method for other property and equipment, based on estimated useful lives range from 6 to 50 years for buildings and structures and 2 to 20 years for equipment. Accumulated depreciation of property and equipment as of March 31, 2004 was \frac{\pmax}{84},157 million (U.S.\frac{\pmax}{8796},267 thousand).

(l) Software

Development costs for internally used software, which are included in other assets, are capitalized and amortized under the straight-line method over their estimated useful lives of 5 years.

(m) Leases

Under Japanese accounting standards for leases, financial leases that have been deemed to transfer ownership of the leased property to the lessee ("ownership-transfer financial lease") are capitalized by the lessee, while other financial leases ("non-ownership-transfer financial lease) are permitted to account for as operating lease transactions.

The Company and its consolidated subsidiaries treat all non-ownership-transfer financial leases as operating leases. Accordingly, leased assets with respect of non-ownership-transfer financial leases where the Company is the lessee are not recognized in the accompanying balance sheet and lease payments are charged to income when incurred.

(n) Derivative financial instruments

The Company uses derivative financial instruments to hedge exposures to changes in interest rates, foreign exchange rates, stock and bonds prices for assets in the balance sheet or for future investments, and to manage the differences in the durations of its assets and liabilities.

Changes in the fair values of the derivatives designated and qualifying as hedges are either charged to income, reported as other assets/liabilities in the balance sheet, or not recognized based on whether such hedges are considered a fair value, cash flow or special hedge. Derivative financial instruments designated in special hedge relationships are not revalued but their contractual rates of the derivative financial instruments are reflected in income or expense measurement of the hedged items. Fair value hedges of assets and liabilities are recognized in income as an offset to the fair value adjustments of the related hedged items. The fair value of instruments hedging anticipated transactions and referred to as cash flow hedge are recognized in the balance sheet and are reclassified into income when the related hedged item impacts income.

The Company designates specifically derivative financial instruments as hedging instruments. Although insurance companies in Japan are allowed to use hedge accounting to macro hedge designation, the Company does not apply such designation.

On January 2004, the Company implemented the new policy and procedures for derivative financial instruments, and expands the coverage of hedge transactions to adopt a hedge accounting. The effect of this adoption were to decrease ordinary profit and income before income taxes by \footnote{11,085} million (U.S.\\$104,890 thousand) for the year ended March 31, 2004.

(o) Accounting for consumption taxes

Consumption taxes received or paid by the Company and its domestic subsidiaries are not included in income and expenses. The net of consumption taxes received and paid is separately recorded on the balance sheet. Where consumption taxes paid are not fully credited against consumption taxes received, the non-credited portion is charged as an expense in the period in which the consumption taxes are paid. However, certain non-credited portions of consumption taxes paid such as the purchase of property and equipment are not charged to expense but are deferred as prepaid expenses and amortized against income over a five-year period on a straight-line basis.

(p) Cash and cash equivalents

Cash equivalents consist of highly liquid investments without significant market risk, such as demand deposits and short-term investments with an original maturity of three months or less.

2. U.S. Dollar Amounts

The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of \footnote{105.69} = U.S.\footnote{1}, which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

3. Income from Insurance Premiums

Income from insurance premiums includes ceded reinsurance commissions amounting to ¥1,093 million and ¥1,244 million (U.S.\$11,776 thousand) for the years ended March 31, 2003 and 2004, respectively.

4. Investment in Securities and Monetary Trusts

Investment in securities and monetary trusts held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

	As of March 31,							
		<u>2003</u> <u>2004</u>			-	<u>2004</u>		
					(7	Thousands of		
		(Million	ns of	yen)	Ţ	J.S. dollars)		
Securities:						,		
Trading	¥	199,518	¥	217,576	\$	2,058,626		
Available-for-sale:								
with fair value		2,105,291		2,079,583		19,676,252		
without fair value	_	88,225	_	94,791		896,878		
		2,193,516		2,174,374		20,573,131		
Held-to-maturity:								
with fair value		1,538,461		1,563,382		14,792,152		
Non-consolidated subsidiaries and affiliates:		•						
without fair value		15,727		13,974		132,217		
Total	¥	3,947,224	¥	3,969,307	\$	37,556,127		
Monetary trusts:	-		=					
Trading	¥	35,175	¥	23,122	\$	218,777		
Available-for-sale:				·		ŕ		
with fair value		59,917		90,497		856,253		
without fair value	_	55,300	_	135,300		1,280,158		
	_	115,217	_	225,797		2,136,412		
Total	¥ _	150,393	¥	248,920	\$	2,355,190		

Fair value information on securities and monetary trusts classified as trading securities by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

	As of March 31,								
	20	003		2004					
	_	Unrealized		Unrealized					
	Fair value	Gains (Losses)		Gains (Losses)					
		(Millio	ons of yen)						
Securities Monetary trusts	¥ 199,518 _35,175	¥ (25,446) (3,973)	¥ 217,576 	¥ 20,633 9,428					
Total	¥ <u>234,693</u>	¥ (29,419)	¥ <u>240,698</u>	¥ <u>30,061</u>					
		· ·	As of Mar	ch 31, 2004					
·				Unrealized					
			Fair value	Gains (Losses)					
			(Thousands o	f U.S. dollars)					
Securities Monetary trusts Total			\$ 2,058,626 <u>218,777</u> \$ <u>2,277,404</u>	\$ 195,224 <u>89,208</u> \$ <u>284,433</u>					

Fair value information on securities classified as investments in available-for-sale and held-to-maturity securities held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 is summarized below:

	As of March 31, 2003						
		_	(Gross		Gross	
	. (Carrying	Un	realized	J	Inrealized	
		<u>Amount</u>	9	<u>Gains</u>		Losses	
		. ((Milli	ons of yer	1)		
Available-for-sale:							
Domestic bonds:							
Government bonds	¥	420,182	¥	13,150	¥	(12)	
Municipal bonds		617,154		37,252		-	
Corporate bonds	_	509,975		24,550		(236)	
Total domestic bonds	-	1,547,313		74,952		(249)	
Domestic stocks		172,363		14,198		(10,571)	
Foreign securities:							
Foreign bonds		161,023		5,633		(1,174)	
Foreign stocks		1,913		-		(262)	
Other foreign securities	_	30,076		<u>796</u>		(1,934)	
Total foreign securities		193,012		6,429		(3,371)	
Other securities	_	192,601		3,129		(6,490)	
Total	¥⊋	2,105,291	¥	98,710	¥ ,	(20,683)	

During the year ended March 31, 2003, impairment losses with respect to the above securities of \\$48,736 million were charged to income. These related to instances where the decline in the fair value of the securities exceeds 30% of the book value of the securities

	As of March 31, 2003						
		Gross					
	Amortized	Unrealized	Unrealized				
	<u>Cost</u>	Gains	Losses				
	. ((Millions of yen)					
Held-to-maturity:							
Domestic bonds:							
Government bonds	¥ 108,877	¥ 16,394	¥ -				
Municipal bonds	669,306	42,806	-				
Corporate bonds	<u>709,871</u>	43,083	(194)				
Total domestic bonds	1,488,055	102,284	(194)				
Foreign securities:							
Foreign bonds	<u>50,405</u>	2,168	(233)				
Total	¥ <u>1,538,461</u>	¥ <u>104,452</u>	¥(428)				

		As of March 31, 2004					
		•		Gross		Gross	
		Carrying	U	nrealized	Ţ	Jnrealized	
	e e e	Amount		Gains		Losses	
		•	(Mill	ions of yea	1)		
Available-for-sale:				•	•		
Domestic bonds:							
Government bonds	¥	155,650	¥	6,421	¥	(574)	
Municipal bonds		483,503		18,739		-	
Corporate bonds	_	357,777	_	11,745		(51)	
Total domestic bonds	•	996,931		36,906		(626)	
Domestic stocks		310,172		131,540		(879)	
Foreign securities:							
Foreign bonds		367,545		11,434		(5,622)	
Foreign stocks		2,649		_		(549)	
Other foreign securities	_	32,278	_	1,638		(775)	
Total foreign securities		402,474		13,073		(6,947)	
Other securities	-	370,005	_	25,323		(1,244)	
Total	¥	2 <u>,079,583</u>	¥_	206,843	¥	(9,697)	

During the year ended March 31, 2004, impairment losses with respect to the above securities of \frac{\frac{4}}{24} million (U.S.\frac{5}{23}\frac{3}{23}\text{ thousand}) were charged to income. These related to instances where the decline in the fair value of the securities exceeds 30% of the book value of the securities

	As of March 31, 2004						
		Gross	Gross				
	Amortized	Unrealized	Unrealized				
	<u>Cost</u>	<u>Gains</u>	Losses				
	(Millions of yen)						
Held-to-maturity:							
Domestic bonds:							
Government bonds	¥ 105,773	¥ 11,431	¥ (163)				
Municipal bonds	597,963	23,121	(853)				
Corporate bonds	<u>790,214</u>	21,274	(6,184)				
Total domestic bonds	1,493,950	55,826	(7,201)				
Foreign securities:							
Foreign bonds	<u>69,431</u>	2,148	(158)				
Total	¥ <u>1,563,382</u>	¥ <u>57,974</u>	¥(7,360)				

	As of March 31, 2004					
	Gross Gross					
	Carr	ying	Ur	realized	U	nrealized
	Amo	ount		<u>Gains</u>		Losses
		(Thou	sand	s of U.S. d	ollar	s)
Available-for-sale:		•				
Domestic bonds:						
Government bonds	\$ 1,4	72,707	\$	60,762	\$	(5,433)
Municipal bonds	4,5	74,737		177,304		-
Corporate bonds	_3,38	<u>85,158</u>	_	111,129	_	(490)
Total domestic bonds	9,43	32,603		349,196		(5,923)
Domestic stocks	2,93	34,734	1	,244,589		(8,318)
Foreign securities:	•					
Foreign bonds	3,4	77,582		108,192		(53,195)
Foreign stocks	2	25,070		-		(5,200)
Other foreign securities	30	<u>05,408</u>		15,500	_	(7,340)
Total foreign securities	3,80	08,061		123,693		(65,736)
Other securities	_3,50	00,852		239,601	_	(11,770)
Total	\$ <u>19,6</u> ′	76,252	\$ <u>1</u>	<u>,957,080</u>	\$ _	(91,749)
		As	of M	arch 31, 2	004	
				Gross		Gross
	Amor	tized	Un	realized	U:	nrealized
	<u>Co</u>	<u>st</u>		<u>Gains</u>		Losses
		(Thou	sands	s of U.S. d	ollar	rs)
Held-to-maturity:						
Domestic bonds:						
Government bonds	-	00,787	\$	108,159	\$	(1,551)
Municipal bonds	-	57,710		218,764		(8,073)
Corporate bonds		<u>76,717</u>	_	201,290		(58,515)
Total domestic bonds	14,13	35,214		528,213		(68,139)
Foreign securities:						
Foreign bonds	6	<u>56,937</u>	_	20,323	_	(1,499)

Net unrealized gains and losses on monetary trusts classified as available-for-sale securities held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 is summarized below:

Total

\$ <u>14,792,152</u> \$ <u>548,537</u>

	·	As of March 31,					
		<u>2003</u> <u>2004</u>			<u>2004</u>		
Available-for-sale:		(Million	s of	yen)	(Thousands of U.S. Dollars)		
Carrying amount Net unrealized gains (losses)	¥	115,217 (4,130)	¥	225,797 7,748	\$ 2,136,412 73,310		

(69,638)

Securities classified as available-for-sale securities without readily obtainable fair value held by the Company and its consolidated subsidiaries as of March 31, 2003 and 2004 are summarized below:

	As of March 31,						
		2003 2004				2004	
					(Th	ousands of	
		(Million	s of	yen)	U.	S. Dollars)	
Available-for-sale:							
Unlisted domestic stocks	¥	10,672	¥	10,126	\$	95,817	
Unlisted foreign stocks		60,000		60,000		567,697	
Other foreign securities		12,857		17,419		164,816	
Other securities	_	4,696	_	7,244	_	68,546	
Total	¥	88,225	¥_	<u>94,791</u>	\$ _	896,878	

Gross gains of ¥32,510 million and ¥32,282 million (U.S.\$305,448 thousand), and gross losses of ¥19,659 million and ¥10,005 million (U.S.\$94,664 thousand) were recorded on the sale of securities classified as available-for-sale for the years ended March 31, 2003 and 2004, respectively. Total proceeds on such sales amounted to ¥813,186 million and ¥729,879 million (U.S.\$6,905,853 thousand) for the years ended March 31, 2003 and 2004, respectively.

During the year ended March 31, 2004, the Company sold certain held-to-maturity securities, with a net book value of ¥1,125 million (U.S.\$10,649 thousand), and recognizes gross gains and losses amounted to ¥135 million (U.S.\$1,284 thousand) and ¥44 million (U.S.\$416 thousand), respectively.

This is due to change in credit standing of issuer or redemption initiated by issuer.

The carrying value of bonds classified as available-for-sale and held-to-maturity securities at March 31, 2003 and 2004, by contractual maturity date, is shown below:

31, 2003 and 2004, by contractual maturity date, is shown below:									
	As of March 31, 2003								
	Due in one year or less	Due after one year through five years	Due after five years through ten years (Millions of yen)	Due after ten years	<u>Total</u>				
Government bonds	¥ 169,871	¥ 180,617	¥ 174,442	¥ 4,127	¥ 529,057				
Municipal bonds	134,842	557,843	590,087	3,687	1,286,459				
Corporate bonds	81,227	442,532	530,258	165,828	1,219,845				
Foreign bonds	6,044	<u>66,998</u>	115,121	<u>23,265</u>	<u>211,428</u>				
Total	¥ <u>391,987</u>	¥ <u>1,247,992</u>	¥ <u>1,409,910</u>	¥ <u>196,909</u>	¥ <u>3,246,798</u>				
	As of March 31, 2004								
	÷	Due after one	Due after five						
	Due in one	year through	years through	Due after					
	year or less	five years	ten years	ten years	<u>Total</u>				
			(Millions of yen))					
Government bonds	¥ 67,043	¥ 115,994	¥ 63,184	¥ 15,200	¥ 261,423				
Municipal bonds	203,088	515,936	353,950	8,491	1,081,467				
Corporate bonds	159,423	398,119	344,229	246,218	1,147,991				
Foreign bonds	11,938	203,843	158,912	62,283	436,977				
Total	¥ <u>441,494</u>	¥ <u>1,233,894</u>	¥ <u>920,277</u>	¥ <u>332,193</u>	¥ <u>2,927,860</u>				

As	of	Mar	eħ	31	2004
τ	$\mathbf{o}_{\mathbf{I}}$	IVIAL	LII	J_{\perp}	400 7

			D	ue after one	D	ue after five			
]	Due in one	у	ear through	yε	ears through		Due after	
	7	ear or less		five years		ten years		ten years	<u>Total</u>
				(Thou	ısar	ids of U.S. d	olla	rs)	
Government bonds	\$	634,343	\$	1,097,497	\$	597,828	\$	143,824	\$ 2,473,494
Municipal bonds		1,921,550		4,881,606		3,348,951		80,339	10,232,447
Corporate bonds		1,508,409		3,766,859		3,256,976		2,329,629	10,861,875
Foreign bonds		112,957		1,928,693		1,503,567		589,301	4,134,520
Total	\$	<u>4,177,261</u>	\$	<u>11,674,657</u>	\$	8,707,323	\$	<u>3,143,095</u>	\$ 27,702,338

5. Loans

Delinquent loans of the Company and its consolidated subsidiaries as of March 31, 2004 are summarized below.

		llions of yen)	,	housands of .S. dollars)
Loans to bankrupt companies	¥	184	\$	1,742
Past due loans		4,553		43,079
Loans overdue for three months or more		-		-
Restructured loans		<u>849</u>	_	8,034
Total	¥_	5,586	\$ _	<u>52,856</u>

"Loans to bankrupt companies" are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is unlikely due to the significant delay in payment of principal or interest or for some other reason.

"Past due loans" are loans other than those categorized as "Loans to bankrupt companies" and loans for which due dates for interest payments have been rescheduled for purposes of restructuring or support of the borrower, on which the Company has stopped accruing interest based on its self-assessment.

"Loans overdue for three months or more" are loans other than those categorized as "Loans to bankrupt companies" or "Past due loans" for which principal and/or interest are overdue for three months or more.

"Restructured loans" are loans other than those categorized as "Loans to bankrupt companies", "Past due loans" or "Loans overdue for three months or more" for which agreements have been made between the relevant parties providing a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favour of the borrower for purposes of reconstruction or support of the borrower.

With respect to loans to bankrupt companies and past due loans that are covered by collateral and guarantees, the Company writes off the portion of such loans that are not collectible from collateral and guarantees, and charges such amounts to the reserve for possible loan losses. Write-offs relating to bankrupt companies for the year ended March 31, 2004 amounted to ¥154 million (U.S.\$1,463 thousand). Past due loans decreased due to write-offs by ¥2,876 million (U.S.\$27,216 thousand) for the year ended March 31, 2004.

The Company's outstanding loan commitments with borrowers as of March 31, 2004 are summarized as follows:

	(N	(Thousands of	
		yen)	U.S. dollars)
Total loan commitment	¥	1,955	\$ 18,501
Less amount drawn down		<u>1,955</u>	<u> 18,497</u>
Unused loan commitment	¥	0	\$3

Based on the loan agreement, the extension of the credit is subject to the Company's review procedures. The review procedures consist of ensuring the use of funds and assessing credit worthiness of the borrower. Since not all of such outstanding commitment amounts will be drawn up, the outstanding commitment amounts do not necessarily represent future cash requirements.

6. Derivative Financial Instruments

The Company uses derivative financial instruments to hedge exposures to changes in interest rates, foreign exchange rates, stock and bonds prices for assets in the balance sheet or for future investments, and to manage the differences in the durations of its assets and liabilities.

The Company has established internal rules regarding derivative financial instruments, which include policies and procedures for risk assessment, approval, reporting and monitoring. Based on such rules, the use of new types of derivative financial instruments must be approved by the board of directors. Such rules enable the Company to establish a control environment for derivative financial instruments. Each dealing function, such as the front, back and middle offices, is completely separated into different departments. The middle office is periodically monitoring, measuring and analysing the risk related to the total assets of the Company, including derivative financial instruments, and periodically reports total risk, position and gains and losses to the ALM (Asset Liability Management) Committee and the Investment Strategy Meeting.

Because the Company uses derivative financial instruments mainly to hedge or to manage market risk exposures resulting from assets on the balance sheet, the risk of derivative financial instruments is limited through offsetting the risk arising from those assets. Instruments are traded either over an exchange or with counterparties of high credit quality. Accordingly, the risk of nonperformance by the counterparties is therefore considered to be remote.

The following tables show a summary of the notional amounts and current market or fair value of derivative financial instruments, except for hedging instruments, held as of March 31, 2003 and 2004. Notional amounts do not represent exposure to credit loss

As	οf	Mar	ch	31	2003
1 70	O.	TATCHT		σ_{\perp}	2000

	As of March 31, 2003					
	Notional amounts					
			Current			
		One year	market or	Valuation		
		•				
	Over one year	or less	fair value	Gains (Losses)		
		(Million	s of yen)			
Interest rate swaps	¥ 29,200	¥ 32,600	¥ (1,354)	¥ (1,354)		
Foreign exchange contracts sold	-	70,271	70,885	(613)		
Foreign exchange contracts bought	-	204	204	(0)		
Stock index options sold (put)	-	82,825	83,679	(853)		
Total valuation gains, net				¥ (2,821)		
Total valuation gams, net				1 (2,021)		
			ch 31, 2004			
	Notional:	amounts				
			Current			
		One year	market or	Valuation		
	Over one year	or less	fair value	Gains (Losses)		
	•	(Million	s of yen)	,		
		•	, ,			
Interest rate swaps	¥ 144,982	¥ 22,600	¥ 680	¥ 680		
Foreign exchange contracts sold	-	283,965	271,281	12,683		
Foreign exchange contracts bought	_	229	229	0		
Bond futures contracts sold	_	42,285	41,952	. 332		
	_	22,991	· ·			
Stock index options sold (put)	•	•	24,179	(1,188)		
Stock index options sold (call)		14,989	15,121	131		
Total valuation gains, net				¥ <u>12,640</u>		
			1 21 2001			
			ch 31, 2004			
	Notional	amounts	.			
			Current			
		One year	market or	Valuation		
	Over one year	or less	fair value	Gains (Losses)		
		(Thousands o	of U.S. dollars))		
Interest rate swaps	\$ 1,371,766	\$ 213,832	\$ 6,442	\$ 6,442		
Foreign exchange contracts sold	· -	2,686,773	2,566,764	120,008		
Foreign exchange contracts bought		2,167	2,170			
Bond futures contracts sold	-	400,086	396,941	3,144		
Stock index options sold (put)	_	217,536	228,779	· ·		
Stock index options sold (pat)	-	141,822	143,071	$\frac{(11,243)}{1,248}$		
- , ,		1+1,022		\$		
Total valuation gains, net				φ <u>119,004</u>		

The notional amounts and average fixed interest rates of interest rate swaps by maturities as of March 31, 2003 and 2004 are as follows:

	After one year							
	Oı	ne year or	thr	ough three	F	After three		
		less		years		years		Total
2003:								
Notional amount (Millions of yen) Average fixed interest rate to be	¥	32,600	¥	25,200	¥	4,000	¥	61,800
received (%) Average fixed interest rate to be		0.87		0.74		0.07		0.76
paid (%)		2.19		2.24		1.97		2.20
2004:								
Notional amount (Millions of yen)	¥	22,600	¥	5,200	¥	139,782	¥	167,582
(Thousands of U.S. dollars) Average fixed interest rate to be	\$	213,832	\$	49,200	\$	1,313,104	\$	1,585,599
received (%) Average fixed interest rate to be	a.	1.21		0.06		0.06		0.21
paid (%)		2.28		1.97		0.90		1.12

7. Separate Accounts

The balance sheet includes ¥166,511 million (U.S.\$1,575,473 thousand) of assets and liabilities in equal amounts related to separate accounts, as of March 31, 2004.

Separate account assets and liabilities reported in the accompanying consolidated balance sheets represent funds that are administered and invested by the Company to meet specific investment objectives of the policyholders. All gains and losses relating to separate account assets are offset by a corresponding provision for or reversal of policy reserve and do not affect the Company's net income. Separate accounts are established in conformity with the Insurance Business Law. The assets of each account are separately managed to identify investment results of each account, although they are not legally segregated in terms of their treatments in case of bankruptcy of the insurance company.

Securities invested under the separate accounts are deemed as trading securities, and are stated at fair value. Cost is determined on the moving average method.

8. Lease Transactions

Information regarding non-ownership-transfer finance leases is as follows:

As Lessee

Pro forma information of non-ownership-transfer finance leases contracted as a lessee such as acquisition cost and related accumulated depreciation of leased assets, obligation under finance leases, depreciation expense, interest expense of finance leases, which is required under Japanese accounting standards for leases for the years ended March 31, 2003 and 2004 are summarized as follows:

			As of M	arch	31,_		
		2003 2004			2004		
					(Th	ousands of	
		(Million	is of yen)	Ū.	S. dollars)	
Acquisition cost:						,	
Equipment	¥	383	¥ 3	347	\$	3,285	
Other	·	6		3	_	<u>35</u>	
Total		389	3	<u> 51</u>	_	3,321	
Accumulated depreciation:							
Equipment		200	1	.75		1,665	
Other	_	5		_3	_	32	
Total		205	1	<u>79</u>	_	1,697	
Net carrying value:							
Equipment		182	1	.71		1,620	
Other	_	1		0	-	3	
Total	¥ _	184	¥ <u> </u>	<u>71</u>	\$ _	<u>1,624</u>	

Obligation under finance leases as of March 31, 2003 and 2004 are as follows:

		As of March 31,						
		<u>2003</u> <u>2004</u>		2004		2004		
		(Millions of yen)				ousands of S. dollars)		
Due within one year	¥	66	¥	62	\$	594		
Due after one year	_	128	_	118	_	1,124		
Total	¥ _	<u> 195</u>	¥ _	<u> 181</u>	\$ _	1,718		

Total payments for non-ownership-transfer finance leases for the years ended March 31, 2003 and 2004 were ¥66 million and ¥84 million (U.S.\$795 thousand), respectively.

Depreciation and imputed interest cost, which are not reflected the accompanying statements of operations, for the years ended March 31, 2003 and 2004 are as follows:

		For the years ended March 31,					
		2003		2004			
		(Millions of yen)			(Thousands of U.S. dollars)		
Depreciation Imputed interest cost	¥	56 9	¥	72 11	\$	683 111	

Depreciation is computed by the straight-line method over the respective lease period. The residual value at the end of the lease period is not considered for the calculation of depreciation. Imputed interest cost is computed by the interest method.

Future minimum lease payments on operating lease as of March 31, 2003 and 2004 are as follows:

		As of March 31,							
		<u>2003</u> <u>2004</u>							
					(Tho	usands o	f		
		(Million	n)	U.S. dollars)					
Due within one year	¥	7	¥	5	\$	54			
Due after one year		8		5		48			
Total		15		10		103			

9. Income Taxes

The Company and its domestic subsidiaries are subject to corporate (national) and inhabitants (local) taxes based on income that, in aggregate, resulted in a normal statutory tax rate of approximately 36.1 per cent. The effective tax rates for the year ended March 31, 2003 differ from the normal statutory rate for the following reasons:

Statutory tax rate	36.1%
Effect of equity in net loss of affiliated companies	1.0
Minimum taxes required for insurance companies under	
Japanese tax legislation	1.2
Elimination of dividends received from subsidiaries	1.8
Other	0.2
Effective tax rate	<u>40.3</u> %

Significant components of deferred tax assets and liabilities of the Company and its consolidated subsidiaries as of March 31, 2004 are summarized below:

	(Millions of yen)		,	Thousands of U.S. dollars)
Deferred tax assets:		•		
Policy reserves	¥	35,957	\$	340,217
Reserve for employees' retirement			•	
benefits		22,827		215,986
Devaluation losses on securities		11,485		108,667
Reserve for price fluctuations		11,129		105,301
Losses on sale, disposal and			•	
devaluation of property and				
equipment		4,406		41,693
Unrealized losses on available-for-sale				
securities		3,728		35,279
Other		6,064		_57,380
Total deferred tax assets		95,599		904,526
Deferred tax liabilities:				
Unrealized gains on available-for-sale				
securities		(77,918)		(737,238)
Deferred gain on sale of real estate		(563)		(5,328)
Total deferred tax liabilities		(78,481)		(742,566)
Net deferred tax asset	¥,	<u> 17,117</u>	\$	161,960

10. Reserve for Employees' Retirement Benefits

The components of net periodic pension cost are summarized below:

	For the year ended March 31,					h 31,
	<u>2003</u> <u>2004</u>			2004	<u>2004</u>	
					(Th	ousands of
		(Million	s of y	en)	U.	S. dollars)
Service cost	¥	3,270	¥	3,257	\$	30,816
Interest cost		1,677		1,586		15,010
Expected return on assets		(95)		(72)		(684)
Amortization of unrecognized net actuarial loss		2,036		2,489	_	23,553
Net periodic pension cost		6,888		7,260		68,696
Amortization of transition obligation				_	_	-
Total pension cost	¥	6,888	¥	7,260	\$ _	68,696

Assumptions used in accounting for the plans were as follows:

	For the year ended March 31			
	2003	<u>2004</u>		
Discount rate	2.3%	2.0%		
Expected long-term rate of return on assets	1.75%	1.25%		

The plans' funded status as of March 31, 2003 and 2004 is summarized below:

	As of March 31,				
		2003		2004	2004
					(Thousands of
		(Million	is of	yen)	U.S. dollars)
Projected benefit obligation	¥	69,859	¥	71,908	\$ 680,376
Plan assets		(5,785)		(6,176)	(58,444)
Unrecognized net actuarial gain (loss)		-		-	•
Unrecognized net obligation at transition					•
Reserve for employees' retirement benefits	¥	<u>64,074</u>	¥	65,732	\$ <u>621,932</u>

11. Reserve for Policyholder Dividends

An analysis in the reserve for policyholder dividends included in policy reserves for the year ended March 31, 2004 is as follows:

	(Millions of yen)	(Thousands of U.S. dollars)			
Balance at beginning of year	¥ 137,336	\$ 1,299,426			
Policyholder dividends	(32,847)	(310,789)			
Increase in interest	988	9,357			
Other	. (26)	(255)			
Provision for reserve for policyholder					
dividends	30,521	288,781			
Balance at end of year	¥ <u>135,972</u>	\$ <u>1,286,520</u>			

12. Commitments

The amount of the Company's future contributions to the Policyholder Protection Fund, which has been superseded by the Policyholder Protection Corporation under the Enactment Law for Financial System Reform in the year ended March 31, 2000, were estimated at ¥2,780 million (U.S.\$26,306 thousand) as of March 31, 2004. The contributions are charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

The amounts of future contributions to the Policyholder Protection Corporation, which is estimated in accordance with Article 259 of the Insurance Business Law, were and \footnote{14,572} million (U.S.\\$137,882 thousand) as of March 31, 2004. The contributions are also charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

¥19,029 million (U.S.\$180,054 thousand) of the Company's investments in securities were pledged for the benefit of the Policyholder Protection Corporation in order to secure such future contributions and used as substitution of margin for future contracts as of March 31, 2004.

13. Organizational Change Surplus

The organizational change surplus, which is the portion of net assets attributable to contributions by past policyholders as of the date of the demutualization of the Company and whose distribution is restricted for distribution by Article 92 of the Insurance Business Law, is amounted to \footnote{10,836} million (U.S.\\$102,529 thousand) as of March 31, 2004.

14. Consolidated Statement of Cash Flows

The following table provides a reconciliation of cash and cash equivalents in the statements of cash flows to cash and deposits as stated in the balance sheets:

	As of March 31,	
	2004	<u>2004</u>
	(Millions of	(Thousands of
	yen)	U.S. dollars)
Cash and deposits	¥ 308,081	\$ 2,914,953
Less: deposits with an original maturity of more than		
three months	(150)	(1,419)
Call loans	75,000	709,622
Monetary claims purchased	<u>72,998</u>	690,685
Cash and cash equivalents	¥ <u>455,929</u>	\$ <u>4,313,841</u>

15. Per Share Information

The Company has not issued new shares of common stock and shares having a potential dilutive effect after its demutualization. In addition, the Company did not hold any treasury stocks during the year ended March 31, 2004. The net income per share calculated based on the weighted average number of shares of common stock outstanding amounted to \fomation 4,204.50 and \fomata22,716.09 (U.S.\\$214.93) during the year ended March 31, 2003 and 2004, respectively. The net assets per share calculated based on the number of shares of common stock outstanding amounted to \fomation 119,322.62 and \fomata194,908.50 (U.S.\\$1,844.15) as of March 31, 2003 and 2004, respectively.

Summary of the net income per share computations as follows:

	For the year ended March 31,		
	2003	2004	<u>2004</u>
			(Thousands of
	(Millions of yen)		U.S. dollars)
Net income	6,383	34,168	323,291
Bonus to directors and corporate auditors	(77)	(94)	(894)
Net income available to common stockholders	6,306	34,074	322,396
	(Shares)		
Weighted average common shares outstanding	1,500,000	1,500,000	-

16. Segment Information

Segment information is not required to be disclosed as ordinary revenues and total assets related to the Company's insurance business in Japan exceeds 90% of the total amounts of ordinary revenues and total assets, respectively.

17. Subsequent Events

On April 1, 2004, T&D Holdings, Inc. was established, as a life insurance holding company, through which the Company, Taiyo Life Insurance Company (Taiyo Life) and T&D Financial Life Insurance Company (T&D Financial), have become wholly-owned subsidiaries pursuant share transfer, which approved at stockholder's meeting held on December 18, 2003. The business combination was accounted for as a pooling of interests and, accordingly, the historical information has been restated as if the combination had been in effect for all periods presented.

241,500 thousand shares of T&D Holding, Inc.'s common share were issued in exchange for all of the outstanding shares of the Company's, Taiyo Life's and T&D Financial's common stock at exchange rates of 1.00, 0.55 and 0.15, respectively.

Outline of the holding company formation is as follows:

- 1. Overview of The Holding Company
- (1) Business Objectives

Management of the group and its consolidated subsidiaries and all duties incidental to that role.

- (2) Location of Headquarters 2-7-9 Nihonbashi, Chuo-ku, Tokyo
- (3) Initial Capitalization 100 billion yen

2. Overview of Share Transfer ("Kabushiki Iten")

The Company's Share Held by T&D Holding, Inc.		T&D Holding, Inc.'s Share Held by the Company.	
Number of		Number of	
common shares	Percentage of voting rights	common shares	Percentage of voting right
1,500 thousands	100.0%	4,500 thousands	-

T&D Holding, Inc.'s share held by the Company are allotted to T&D Financial's common shares of 300 thousands held by the Company.

NON-CONSOLIDATED FINANCIAL SUMMARY

(For the fiscal year 2003 ended March 31, 2004)

May 19, 2004

Name of Company:

T&D Holdings, Inc. (Financial Summary for Daido Life Insurance Company)

Stock Listings:

Tokyo, Osaka

Security Code No.:

8795

Head Office:

Tokyo, Japan

URL:

http://www.td-holdings.co.jp/

Date of Board Meeting for Settlement of Accounts:

May 19, 2004

Interim Dividends:

Applicable

Date of Ordinary General Meeting of Shareholders:

June 29, 2004

Application of Share Unit System:

1. Non-Consolidated Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003- March 31

(1) Results of Operations

Note: Amounts of less than one million yen are omitted, and percentages have been rounded to the nearest percent.

	Ordinary Revenues	%	Ordinary Pro	fit	r*		Nett-income	%
		change		% change	Core Profit	% change		change
FY2003 ended Mar. 31, 2004	¥1,190,304 million	0.7	¥104,792 million	127.7	¥107,354 million	21.0	¥38,052 million	232.5
FY2002 ended Mar. 31, 2003	¥1,182,176 million	(9.6)	¥46,027 million	14.9	¥88,729 million	(19.3)	¥11,443 million	49.3

	Net Income Per Share	Net Income Per Share (Fully Diluted)	Ratio of Net Income to Shareholders' Equity	,	Ratio of Ordinary Profit to Ordinary Revenues
FY2003 ended Mar. 31, 2004	¥25,320.30	¥ -	16.2%	1.7%	8.8%
FY2002 ended Mar. 31, 2003	¥7,590.68	¥ -	6.8%	0.8%	3.9%

Notes:

- Average number of outstanding shares during the term: the year ended March 31, 2004: 1,500,000; the year ended March 31, 2003:
- Changes in method of accounting: Applicable
- 3. % change for ordinary revenues, ordinary profit and net income is presented in comparison with that of the previous fiscal year.
- 4. Daido Life was a mutual company through March 31, 2002 therefore, Daido Life's ratio of net income to shareholders' equity for the year ended March 31, 2003 is calculated by the following computation: ratio of net income to shareholders' equity=net income [\frac{\pma11,443 million]} {(total equity at start of fiscal year[\flace*163,988 million] - amount paid upon demutualization[\flace*5,560 million] + total equity at end of fiscal year[\(\frac{\pmatrix}{175,882 million}\)) / 2} x 100
- Core Profit is a measure of a life insurance company's underlying profitability from core insurance operations on a non-consolidated basis, defined as ordinary profit excluding "capital gains and losses" such as gains and losses on sale of securities and devaluation losses on securities and "other one-time gains and losses" such as provision for (reversal of) contingency reserve and write-off of loans.

(2) Dividends

	Annual	Dividends per S	hare	Dividends Paid for	Payout Ratio	Dividends on
	Interim Year-End		the Year	r ayout Kano	Equity	
FY2003 ended Mar. 31, 2004	¥3,000.00	¥ -	¥3,000.00	¥4,500 million	11.8 %	1.5%
FY2002 ended Mar. 31, 2003	¥3,000.00	¥ -	¥3,000.00	¥4,500 million	39.5 %	2.6%

(3) Financial Conditions

	Total Assets Shareholders' Equity		Shareholders' Equity Ratio	Shareholders' Equity per Share		
As of Mar. 31, 2004	¥6,017,918 million	¥293,053 million	4.9%	¥195,320.80		
As of Mar. 31, 2003	¥6,007,183 million	¥175,882 million	2.9%	¥117,216.78		

Notes:

- 1. Number of outstanding shares at the end of the term: as of March 31, 2004:1,500,000; as of March 31, 2003: 1,500,000
- 2. Number of treasury stock at the end of the term: None

2. Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

Daido Life's forecast is omitted. Please refer to T&D Holdings' "Non-Consolidated Forecast for the Year Ending March 31, 2005" in "Financial Summary for the Fiscal Year Ended March 31, 2004" of T&D Holdings.

Unaudited Non-Consolidated Financial Statements

Daido Life Insurance Company

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Unaudited Non-Consolidated Balance Sheets Unaudited Non-Consolidated Statements of Operations Unaudited Non-Consolidated Statements of Retained Earnings Notes to Unaudited Non-Consolidated Financial Statements

Unaudited Non-Consolidated Balance Sheets

	2003		2004		T	2004
As of March 31,	(Millions of yen)	%	(Millions of yen)	%	Increase (decrease)	(Thousands of U.S. dollars)
As of Water 51,	or yen)	/0	or year)	70	(uccicase)	U.S. donais)
Assets:	•					
Cash and Deposits:						
Cash	¥ 162		¥ 107		¥ (54)	\$ 1,021
Deposits	257,191		282,043		24,852 [°]	2,668,591
Total Cash and Deposits	257,353	4.3	282,151	4.7	24,797	2,669,612
Call Loans	135,000	2.2	75,000	1.3	(60,000)	
Monetary Claims Purchased	40,897	0.7	72,998	1.2	32,100	690,685
Monetary Trusts	150,393	2.5	248,920	4.1	98,526	2,355,190
Securities:	,		,		,	,, -
Government bonds	579,006		306,571		(272,434)	2,900,664
Municipal bonds	1,288,250		1,083,212		(205,038)	
Corporate bonds	1,231,436		1,158,706		(72,729)	
Domestic stocks	256,791		396,079		139,287	3,747,558
Foreign securities	397,399		652,352		254,953	6,172,322
Other securities	196,786		376,739		179,952	_3,564,567
Total Securities	3,949,671	65.8	3,973,661	66.0	23,990	37,597,330
Loans:	3,7 17,011	05.0	2,272,001	.00.0	20,000	37,377,330
Policy loans	78,248		79,886		1,638	755,860
Commercial loans	1,103,410		1,042,249		(61,161)	
Total Loans	1,181,658	19.7	1,122,136	18.7	(59,522)	
Property and Equipment:	1,101,050	47.7	1,122,100	10.7	(32,322)	10,017,212
Land	97,711		88,029		(9,681)	832,902
Buildings	71,281		67,724		(3,557)	
Equipment	1,141		1,196		54	11,320
Construction in progress	5,614		3 <u>61</u>		(5,252)	
Total Property and Equipment	$\frac{-3,914}{175,748}$	2.9	157,311	2.6	$\frac{(3,232)}{(18,437)}$	
Due from Agency	5,073	0.1	1,902	0.0	(3,170)	
Due from Reinsurers	1,391	0.0	1,209	0.0	(3,170)	
Other Assets:	1,571	0.0	1,200	0.0	(101)	11,442
Accounts receivable	12,434		13,732		1,297	129,928
Prepaid expenses	3,228		4,941		1,713	46,754
Accrued income	22,257		23,479		1,221	222,154
Deposit for rent	3,956		4,136		179	39,134
Margin for futures contracts	4,986	-	793		(4,192)	
Derivatives	22		14,201		14,178	134,367
Suspense payments	1,338		1,563		225	14,793
Other assets	7,889		6,709		(1,180)	
Total Other Assets	56,114	0.9	69,556	1.2	13,442	658,121
Deferred Tax Assets	60,721	1.0	16,790	0.3	(43,930)	·
Reserve for Possible Loan Losses	(6,839)	(0.1)	(3,721)	(0.3)	3,118	(35,206)
Total Assets	¥ 6,007,183	100.0	¥ 6,017,918	$\frac{(0.1)}{100.0}$	¥ 10,734	\$ 56,939,334
Tutal Assets	T 0,007,103	100.0	T 0,01/,918	100.0	T 10,734	φ 50,555,554

	2003		2004	•		2004
	(Millions		(Millions		Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Liabilities:	*					
Policy Reserves:		•				
Reserve for outstanding claims	¥ 47,734		¥ 45,933		¥ (1,800)	\$ 434,604
Policy reserve	5,394,718		5,332,626		$(\hat{62},092)$	50,455,350
Reserve for policyholder dividends	137,336		135,972		(1,364)	1,286,520
Total Policy Reserves	5,579,788	92.9	5,514,531	91.6	(65,257)	52,176,476
Due to Agency	0	0.0	-	-	(0)	-
Due to Reinsurers	767	0.0	599	0.0	(167)	5,674
Other Liabilities:					` ,	
Cash collateral receiving under						•
security lending contracts	96,659		23,914		(72,745)	226,268
Accounts income taxes	-		22,960		22,960	217,245
Accounts payable	3,241		8,558		5,316	80,977
Accrued expenses	8,590		8,838		248	83,628
Unearned income	5,166		4,450		(715)	42,108
Deposits received	1,535	•	1,630		95	15,426
Guarantee deposits	5,707		5,428			51,360
Derivatives					(279)	•
	2,844		1,560		(1,284)	14,762
Deferred valuation gains on hedge	2.001		1,052		1,052	9,961
Suspense receipt	3,881		3,495		(385)	33,075
Other liabilities	30,000		30,000			283,848
Total Other Liabilities	157,626	2.6	111,890	1.9	(45,736)	1,058,665
Reserve for Employees'						
Retirement Benefits	63,812	1.1	65,426	1.1	1,613	619,041
Reserve for Directors' and Corporate						
Auditors' Retirement Benefits	-	•	1,531	0.0	1,531	14,488
Allowance for Losses on Sale of						
Loans	63	0.0	64	0.0	0	612
Reserve for Price Fluctuations	29,242	0.5	30,820	0.5	1,578	291,613
Total Liabilities	5,831,301	97.1	5,724,865	95.1	(106,436)	54,166,572
C 11 11 1 T 24						
Stockholder's Equity:						
Common Stock						
Authorized – 6,000,000 shares	75.000	1.2	75 000	1 2		700 622
Issued - 1,500,000 shares	75,000	1.2	75,000 54	1.2 0.0	-	709,622
Capital Surplus	54	0.0	34	0.0	-	510
Retained Earnings: Legal reserve for future losses	1.020		1,941		912	18,365
Appropriated retained earnings	1,029 34,978		40,904		5,925	387,022
Unappropriated retained earnings	17,241		43,898		26,656	415,356
Total Retained Earnings	53,249	0.9	86,744	1.5	33,494	820,743
Net Unrealized Gains on Securities	47,579	0.9	131,254	2.2	83,675	1,241,884
Total Stockholder's Equity	175,882	2.9	293,053	4.9	117,170	2,772,761
Total Liabilities and Stockholder's	173,002	4.3	493,033	7.7		2,772,701
Equity	¥ 6,007,183	100.0	¥ 6,017,918	100.0	¥ 10,734	\$ 56,939,334
	1 0,007,103	100.0	1 0,017,710	100.0	1 10,734	Ψ υυ,υυν,υυ+

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Operations

	2003	<u></u>	2004			2004
	(Millions		(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Ordinary Revenues:						
Income from Insurance Premiums:						
Insurance premiums ¥	988,327		¥ 927,015		¥ (61,311)	8,771,080
Ceded reinsurance commissions	1,093		1,244		150	11,776
Total Income from						
Insurance Premiums	989,420		928,260		(61,160)	8,782,857
Investment Income:			,		(, , , , , , , ,	-,,
Interest, dividends and income						
from real estate for rent:						
Interest income from deposits	1,646		3,294		1,647	31,170
Interest income and dividends	,	•	,		_ , - ,	,
from securities	98,596		94,750		(3,846)	896,491
Interest income from loans	25,711		24,480		(1,231)	231,625
Interest from real estate for rent	7,090		6,466		(624)	61,183
Other income from interest and	,,		*****		()	
dividends	104		186		82	1,769
Total interest, dividends						
and income from real						
estate for rent	133,150		129,178		(3,972)	1,222,239
Gains from monetary trusts, net			7,040		7,040	66,611
Gains on sale of securities	32,676		32,418		(258)	306,730
Gains from derivatives, net	21,111				(21,111)	-
Other investment income	2,961		2,513		(448)	23,779
Gains on separate account, net			23,484		_23,484	222,198
Total Investment Income	189,901		194,634		4,733	1,841,558
Other Ordinary Income:	202,202				.,	-,- : -,- : -
Income related to withheld						
insurance claims and other				•		
payments for future annuity						
payments	210		166		(44)	1,571
Income due to withheld insurance		• *				,
payments	2,025		2,712		686	25,667
Reversal of reserve for	,		,			•
outstanding claims	71		1,800		1,729	17,039
Reversal of reserve for			* T		•	•
policy reserves	-		62,092		62,092	587,493
Other ordinary profit	546		638		91	6,039
Total Other Ordinary Income	2,854		67,410		64,555	637,810
	1,182,176	100.0	¥ 1,190,304	100.0	¥ 8,128	\$ 11,262,226

	2003			2004				2004
	(Millions			(Millions			Increase	(Thousands of
Years ended March 31,	of yen)	%		of yen)	%		(decrease)	•
Ordinary Expenses:								
Insurance Claims and Other								
Payments:								
Insurance claims	¥ 295,889		¥	315,064		¥	19,175	\$ 2,981,024
Annuity payments	27,104			26,541			(563)	251,127
Insurance benefits	254,314			218,324			(35,989)	2,065,710
Surrender payments	215,896			205,516			(10,379)	1,944,524
Other payments	67,349			143,386			76,037	1,356,670
Reinsurance premiums	1,354			1,356			1	12,831
Total Insurance Claims			-	1,550				12,05,1
and Other Payments	861,908			910,190			48,281	8,611,887
Provision for Policy and Other	001,700			710,170			40,201	0,011,007
Reserves:								
Provision for policy reserve	12,724						(12,724)	
Interest portion of reserve for	12,724			-			(12, 724)	-
policyholder dividends	1,149			988			(160)	9,357
Total Provision for Policy	1,149		-	900			(100)	9,337
and Other Reserves	12 072			988			(12 004)	0.257
	13,873			900			(12,884)	9,357
Investment Expenses:	27			26			(11)	246
Interest expense	37			26			(11)	246
Losses from monetary trusts, net	11,748			-			(11,748)	•
Losses on investment in trading	2.010			2.050			(0.50)	10.400
securities, net	3,018			2,059			(958)	19,489
Losses on sale of securities	19,657			10,068			(9,589)	95,262
Devaluation losses on securities	58,713			331			(58,382)	3,134
Losses from derivatives, net	-			21,565			21,565	204,042
Foreign exchange losses, net	1,462			5,289			3,826	50,043
Write-off of loans	69			1,590			1,521	15,052
Depreciation of real estate								
for rent	3,069			3,044			(25)	28,803
Other investment expenses	8,034			5,912			(2,122)	55,944
Losses on separate accounts, net	<u>28,512</u>		_				(28,512)	
Total Investment Expenses	134,326			49,887			(84,438)	472,019
Operating Expenses	109,212			108,698			(514)	1,028,460
Other Ordinary Expenses:								
Payments related to withheld								
insurance claims	2,096			1,618			(477)	15,316
Taxes	6,900			6,709			(190)	63,482
Depreciation	4,950			4,228			(722)	40,008
Provision for reserve for								
employees' retirement benefits	2,377			2,792			414	26,422
Other ordinary losses	503			397			(106)	3,759
Total Other Ordinary Expenses	16,828		-	15,746			(1,081)	148,990
Total Ordinary Expenses	1,136,149	96.1		1,085,512	91.2		(50,637)	10,270,716
Ordinary Profit	¥ 46,027							

		2003	:		2004					2004
		(Millions			(Millions	•		Increase	(Th	ousands of
Years ended March 31,		of yen)	- %		of yen)	%		(decrease)	U.	S. dollars)
Extraordinary Gains:								-		
Gains on sale of property,										
equipment and loans	¥	909		¥	1,151		¥	241	\$	10,892
Reversal of reserve for possible	1	202		1	1,131		1	271	Φ	10,092
loan losses		3,129			2,495			(633)		23,607
Recoveries of bad debts		3,149			2,493			(033)		23,007
previously written-off		2,181			340			(1.941)		2 210
Reversal of reserve for		2,101			340			(1,841)		3,219
					225			225		2 120
employee's retirement benefit		6 220	0.5		225	0.4		225		2,130
Total Extraordinary Gains		6,220	0.5		4,211	0.4		(2,008)		39,849
Extraordinary Losses:										
Losses on sale, disposal and										
devaluation of property and										
equipment		3,857			14,578			10,721		137,939
Cumulative effect prior years		5,057			14,570			10,721		137,939
provision for reserve for										
directors' and corporate		•								
auditors' retirement benefits										
due to accounting change		_			1,281			1,281		12,120
Provision for reserve for losses					1,201			1,201		12,120
on sale of loans		0			0			0		8
Provision for reserve for price		Ü			O .			O		U
fluctuations		1,199			1,578			378		14,935
Payments for 100 th anniversary		1,177			1,570			370		17,755
project		254			74			(180)		700
Total Extraordinary Losses		5,313	0.5		17,513	1.5		12,200		165,704
Provision for Reserve for		3,313	0.5		11,010	1.5				105,70+
Policyholder Dividends		26,569	2.2		30,521	2.6		3,951		288,781
Income Before Income Taxes		20,364	1.7		60,969	5.1		40,605		576,872
Income Taxes:		20,50	117		00,707	3.1		10,000		3 / 0,0 / 2
Current		4,060	0.3		26,279	2.2		22,219		248,644
Deferred		4,861	0.4		(3,361)	(0.3)		(8,222)		(31,809)
Net Income		11,443	1.0		38,052	3.2		26,608		360,037
Unappropriated Retained		7			2					
Earnings at Beginning of Year		5,520			5,772			252		54,617
Transfer from appropriated		-)			÷ , · · -			— <u>-</u>		1,2-1
retained earnings		277			74			(203)		700
Unappropriated Retained				·					-	
Earnings at End of Year	¥	17,241		¥	43,898		¥	26,656	\$	415,356

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Retained Earnings

Years ended March 31,		2003 (Millions of yen)		2004 (Millions of yen)	`	2004 nousands of S. dollars)
Unappropriated Retained Earnings at Beginning						
of Year	¥	17,241	¥	43,898	\$	415,356
Transfer from appropriated retained earnings				1,173		11,103
		17,241		45,072		426,459
Appropriation Retained Earnings:						•
Legal reserve for future losses		912		915		8,657
Dividends to shareholders		4,500		4,500		42,577
Bonus to directors		47		61		581
Bonus to corporate auditors		10		10		99
Transfer to appropriated retained earnings		6,000		16,000		<u>151,386</u>
Total Appropriation of Retained Earnings		11,469		_ 21,486		203,301
Unappropriated Retained Earnings Carried Forward	¥	5,772	¥	23,585	\$	223,158

See notes to unaudited non-consolidated financial statements.

NOTES TO UNAUDITED NON-CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

(a) Basis of presentation

Daido Life Insurance Company (the "Company") maintains its accounting records and prepares its financial statements in Japanese yen in accordance with the provisions of the Insurance Business Law of Japan (the "Insurance Business Law") and in conformity with generally accepted accounting principles and practices in Japan.

Pursuant to its plan of demutualization and the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on April 1, 2002.

In preparing the financial statements, certain items presented in the original financial statements have been reclassified and summarized for readers outside Japan. These financial statements have been prepared in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In addition, the accompanying footnotes include information which is not required under accounting principles and practices generally accepted in Japan, but is presented herein as additional information to the financial statements.

Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.

(b) Foreign currency translation

Foreign currency monetary assets and liabilities (including foreign currency securities other than subsidiaries and affiliates and derivatives) are translated into Japanese yen at foreign exchange rates prevailing at the balance sheet date except for certain hedging instruments and related hedged items, which are translated at the contracted rates of such hedging instruments.

All income and expenses denominated in foreign currencies are translated at the exchange rates prevailing when such transactions are made. Exchange gains and losses are charged or credited to income.

(c) Investments in securities

Investments in securities other than subsidiaries and affiliates are classified as trading, held-to-maturity, and available-for-sale securities. Trading securities and available-for-sale securities with readily obtainable fair values ("marketable available-for-sale securities") are stated at their fair value. Unrealized gains and losses on trading securities are reported is the statements of operations. Unrealized gains and losses on marketable available-for-sale securities are reported in a separate component of equity, net of income taxes, unless the decline of the fair value of any particular available-for-sale securities is considered to be a permanent impairment, in which case such declines are recorded as devaluation (impairment) losses and charged to income. Held-to-maturity and available-for-sale securities without readily obtainable fair values are stated at amortized cost. Investments in subsidiaries and affiliates are stated at cost. For the purpose of computing realized gains and losses, cost is determined using the moving average method.

Investments in subsidiaries and affiliated amounted to ¥975 million (U.S.\$9,231 thousand) are stated at cost and included in investments in securities.

During the year ended March 31, 2004, the Company sold certain held-to-maturity securities, with a net book value of ¥1,125 million (U.S.\$10,649 thousand), and recognizes gross gains and losses amounted to ¥135 million (U.S.\$1,284 thousand) and ¥44 million (U.S.\$416 thousand), respectively.

This is due to change in credit standing of issuer or redemption initiated by issuer.

A part of bonds amounting to \(\frac{4}{23}\),671 million (U.S.\(\frac{4}{223}\),971 thousand) was loaned under lending contracts as of March 31, 2004.

(d) Reserve for possible loan losses

The reserve for possible loan losses is established in accordance with the Company's Self-Assessment Guidelines. With respect to loans to borrowers subject to bankruptcy and similar proceedings, the Company provides a specific reserve in the amount of the loan balance less amounts collectible from collateral, guarantees and by other means. For loans to borrowers not yet bankrupt but highly likely to fall into bankruptcy, management determines and provides for the necessary specific reserve amount based on an overall assessment of the borrowers' ability to pay after subtracting the amount collectible from collateral, guarantees and by other means. With respect to other loans, the Company provides for a general reserve by applying the historical loan loss ratio determined over a fixed period. Each loan is subject to asset assessment by the business-related division in accordance with the Company's Self-Assessment Guidelines, and the results of the assessment are reviewed by the internal auditing division, which is independent from the business-related division, before the reserve amount is finally determined.

(e) Reserve for price fluctuations

Pursuant to requirements under the Insurance Business Law, the Company maintains a reserve for price fluctuations primarily related to shares, bonds and foreign currency-denominated assets which are exposed to losses due to market price fluctuations. This reserve may only be used to reduce deficits arising from price fluctuations on those assets.

(f) Policy reserve

Pursuant to requirements under the Insurance Business Law, the Company maintains a policy reserve for the fulfillment of future obligations under life insurance contracts. The reserve is established pursuant to the net level premium method. This method assumes a constant, or level, amount of pure insurance premiums over the term of the relevant policy in calculating the amount of the reserve required to fund all future policy benefits. The pure insurance premium is the portion of the premium covering insurance underwriting risk, based on factors such as mortality rates, investment yield and policy cancellation rates, and excluding the portion covering administrative expenses. The net level premium reserve is calculated using interest and mortality rates set by the Financial Services Agency. For policies issued after April 2001, the net level premium reserve is calculated using an annual 1.5% interest rate and the mortality rate specified in the Life Insurance Companies Standard Mortality Table 1996. Such calculation is not necessarily in accordance with the gross premium basis.

In addition to the above, in order to provide for any extraordinary risks which might arise in the future, the Company is required to maintain a contingency reserve at an amount determined based on requirements under the Insurance Business Law.

(h) Reserve for employees' retirement benefits

The Company maintains non-contributory defined benefit plans covering substantially all employees. Under the plans, qualified employees are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement or whether the termination of employment was for reasons other than dismissal cause.

The Company sets up a reserve for employees' retirement benefits under the defined benefit plan based on the actuarial calculation value of the retirement benefit obligations and the pension assets. The attribution of retirement benefits to periods of employees' service is made based on the benefit/years-of-service approach. Unrecognized net actuarial gains or losses is charged or credited to income when incurred.

The Company amended its employees' retirement plan by transforming a part of defined benefit plan into defined contribution plan. The amendments of the plan is accounted for in accordance with Financial Accounting Standards Implementation Guidance No.1 "Accounting Standard for Transfers between Retirement Benefit Plans". The effect of this amendment amounted to \fomega225 million (U.S.\\$2,130 thousand) is included in extraordinary gains.

(i) Reserve for directors' and corporate auditors' retirement benefits

The Company has maintained retirement benefit plans covering all directors and corporate auditors. Under the plans, all directors and corporate auditors are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement.

Through the year ended March 31, 2003, the Company had not maintained reserves for such retirement benefits, and benefits paid to directors and corporate auditors were charged to income as paid, because the payment of such benefits were subject to the approval of the policyholders' (or stockholders') and the amounts could vary under certain circumstances. However, the Company commenced reserving for such retirement benefits from the year ended March 31, 2004. As a result of the accounting change, ordinary profit decreased by ¥250 million (U.S.\$2,368 thousand) and income before income taxes decreased by ¥1,531 million (U.S.\$14,488 thousand) for the year ended March 31, 2004.

(i) Reserve for losses on sale of loans

The Company will be required to cover future losses resulting from its real estate secured loans sold to Cooperative Credit Purchasing Co., Ltd. and maintains a reserve based on estimates of such future losses. The establishment of this reserve is prescribed in Article 43 of the Japanese Commercial Code.

(k) Income taxes

The provision for income taxes is based on income recognized for financial statement purposes, which includes deferred income taxes representing the effects of temporary differences between income recognized for financial statement purposes and income recognized for tax return purposes. Deferred tax assets and liabilities are determined based on the difference between assets and liabilities for financial statement purposes and tax return purposes using statutory tax rates.

(l) Property and equipment

Property and equipment, including real estate for rent, are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method for buildings acquired on and after April 1, 1998 and by the declining-balance method for other property and equipment, based on estimated useful lives range from 6 to 50 years for buildings and structures and 2 to 20 years for equipment. Accumulated depreciation of property and equipment as of March 31, 2004 was \forall 84,083 million (U.S.\$795,562 thousand).

(m) Software

Development costs for internally used software, which are included in other assets, are capitalized and amortized under the straight-line method over their estimated useful lives of 5 years.

(n) Leases

Under Japanese accounting standards for leases, financial leases that have been deemed to transfer ownership of the leased property to the lessee ("ownership-transfer financial lease") are capitalized by the lessee, while other financial leases ("non-ownership-transfer financial lease) are permitted to account for as operating lease transactions.

The Company treats all non-ownership-transfer financial leases as operating leases. Accordingly, leased assets with respect of non-ownership-transfer financial leases where the Company is the lessee are not recognized in the accompanying balance sheet and lease payments are charged to income when incurred.

(o) Derivative financial instruments

The Company uses derivative financial instruments to hedge exposures to changes in interest rates and foreign exchange rates, stock and bonds prices for assets in the balance sheet or for future investments, and to manage the differences in the duration of its assets and liabilities.

Changes in the fair values of the derivatives designated and qualifying as hedges are either charged to income, reported as other assets/liabilities in the balance sheet, or not recognized based on whether such hedges are considered a fair value, cash flow or special hedge. Derivative financial instruments designated in special hedge relationships are not revalued but their contractual rates of the derivative financial instruments are reflected in income or expense measurement of the hedged items. Fair value hedges of assets and liabilities are recognized in income as an offset to the fair value adjustments of the related hedged items. The fair value of instruments hedging anticipated transactions and referred to as cash flow hedge are recognized in the balance sheet and are reclassified into income when the related hedged item impacts income.

The Company designates specifically derivative financial instruments as hedging instruments. Although insurance companies in Japan are allowed to use hedge accounting to macro hedge designation, the Company does not apply such designation.

On January 2004, the Company implemented the new policy and procedures for derivative financial instruments, and expands the coverage of hedge transactions to adopt a hedge accounting. The effect of this adoption was to decrease ordinary profit and income before income taxes by ¥11,085 million (U.S.\$104,890 thousand) for the year ended March 31, 2004.

(p) Accounting for consumption taxes

Consumption taxes received or paid by the Company are not included in income and expenses. The net of consumption taxes received and paid is separately recorded on the balance sheets. Where consumption taxes paid are not fully credited against consumption taxes received, the non-credited portion is charged as an expense in the period in which the consumption taxes are paid. However, certain non-credited portions of consumption taxes paid such as the purchase of property and equipment are not charged to expense but are deferred as prepaid expenses and amortized against income over a five-year period on a straight-line basis.

2. U.S. Dollar Amounts

The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of \(\frac{\frac{4}}{105.69}\) = U.S.\(\frac{\frac{5}}{1}\), which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

3. Loans

Delinquent loans of the Company as of March 31, 2004 are summarized below.

	(Millions of yen)			(Thousands of U.S. dollars)		
Loans to bankrupt companies Past due loans	¥	184 4,553	\$	1,742 43,079		
Loans overdue for three months or more Restructured loans Total	- ¥ _	849 5,586	\$ _	8,034 52,856		

"Loans to bankrupt companies" are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is unlikely due to the significant delay in payment of principal or interest or for some other reason.

"Past due loans" are loans other than those categorized as "Loans to bankrupt companies" and loans for which due dates for interest payments have been rescheduled for purposes of restructuring or support of the borrower, on which the Company has stopped accruing interest based on its self-assessment.

"Loans overdue for three months or more" are loans other than those categorized as "Loans to bankrupt companies" or "Past due loans" for which principal and/or interest are overdue for three months or more.

"Restructured loans" are loans other than those categorized as "Loans to bankrupt companies", "Past due loans" or "Loans overdue for three months or more" for which agreements have been made between the relevant parties providing a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favour of the borrower for purposes of reconstruction or support of the borrower.

With respect to loans to bankrupt companies and past due loans that are covered by collateral and guarantees, the Company writes off the portion of such loans that are not collectible from collateral and guarantees, and charges such amounts to the reserve for possible loan losses. Write-offs relating to bankrupt companies for the year ended March 31, 2004 amounted to ¥154 million (U.S.\$1,463 thousand). Past due loans decreased due to write-offs by ¥2,876 million (U.S.\$27,216 thousand) for the year ended March 31, 2004.

The Company's outstanding loan commitments with borrowers as of March 31, 2004 are summarized as follows:

,	(M	(Millions of (Thousands					
		yen)	U.S. dollars)				
Total loan commitment	¥	1,955	\$	18,501			
Less amount drawn down	_	1,955	_	18,497			
Unused loan commitment	¥ ₌	0	\$ _	3			

Based on the loan agreement, the extension of the credit is subject to the Company's review procedures. The review procedures consist of ensuring the use of funds and assessing credit worthiness of the borrower. Since not all of such outstanding commitment amounts will be drawn up, the outstanding commitment amounts do not necessarily represent future cash requirements.

4. Separate Accounts

The balance sheet includes ¥166,511 million (U.S.\$1,575,473 thousand) of assets and liabilities in equal amounts related to separate accounts as of March 31, 2004.

Separate account assets and liabilities reported in the accompanying balance sheet represent funds that are administered and invested by the Company to meet specific investment objectives of the policyholders. All gains and losses relating to separate account assets are offset by a corresponding provision for or reversal of policy reserve and do not affect the Company's net income. Separate accounts are established in conformity with the Insurance Business Law. The assets of each account are separately managed to identify investment results of each account, although they are not legally segregated in terms of their treatments in case of bankruptcy of the insurance company.

Securities invested under the separate accounts are deemed as trading securities, and are stated at fair value. Cost is determined on the moving average method.

5. Lease Transactions

Information regarding non-ownership-transfer finance leases is as follows:

As Lessee

Pro forma information of non-ownership-transfer finance leases contracted as a lessee such as acquisition cost and related accumulated depreciation of leased assets, obligation under finance leases, depreciation expense, interest expense of finance leases, which is required under Japanese accounting standards for leases for the years ended March 31, 2003 and 2004 are summarized as follows:

		As of March 31,						
		<u>2003</u> <u>2004</u>			2004			
					(Thousands of			
		(Million	is of ye	n)	U.S. dollars)			
Acquisition cost:								
Equipment	¥	333	¥	316	\$	2,993		
Other	٠	3		3	_	<u>35</u>		
Total	=	337		320		3,029		
Accumulated depreciation:								
Equipment		160		146		1,383		
Other	_	. 2		3		32		
Total	. =	162		<u> 149</u>		<u>1,415</u>		
Net carrying value:								
Equipment		173		170		1,610		
Other	_	1		0	-	3		
Total	¥ੂ	<u> 174</u>	¥	<u>170</u>	\$,	<u> 1,613</u>		

Obligation under finance leases as of March 31, 2003 and 2004 are as follows:

	As of March 31,						
	2003 2004		2004				
					(Th	ousands of	
		(Millions of yen)			U.S. dollars)		
Due within one year	¥	57	¥	61	\$	582	
Due after one year Total	¥	126 184	¥	118 180	\$	1,124 1,706	

Total payments for non-ownership-transfer finance leases for the years ended March 31, 2003 and 2004 were ¥54 million and ¥75 million (U.S.\$714 thousand), respectively.

Depreciation and imputed interest cost, which are not reflected the accompanying statements of operations, for the years ended March 31, 2003 and 2004 are as follows:

		For the years ended March 31,						
	- , - , . ,	2003	2	2004		2004		
		(Millions of yen)			(Thousands of U.S. dollars)			
Depreciation	¥	45	¥	64	\$	609		
Imputed interest cost		. 8		11		108		

Depreciation is computed by the straight-line method over the respective lease period. The residual value at the end of the lease period is not considered for the calculation of depreciation. Imputed interest cost is computed by the interest method.

Future minimum lease payments on operating lease as of March 31, 2003 and 2004 are as follows:

		As of March 31,					
		<u>2003</u> <u>2004</u>			2004 usands of		
		(Millions of yen)			U.S. dollars)		
Due within one year	¥	7	¥	5	\$	54	
Due after one year		8		5		<u>48</u>	
Total	¥	15_	¥	10	\$ _	103	

6. Income Taxes

The Company is subject to corporate (national) and inhabitants (local) taxes based on income that, in aggregate, resulted in a normal statutory tax rate of approximately 36.1 per cent. The effective tax rates for the year ended March 31, 2004 differ from the normal statutory rate for the following reasons:

Statutory tax rate	36.1%
Minimum taxes required for insurance companies	
under Japanese tax legislation	1.2
Other	0.2
Effective tax rate	<u>37.5</u> %

Significant components of deferred tax assets and liabilities of the Company as of March 31, 2004 are summarized below:

	(Millions of yen)		•	housands of J.S. dollars)
Deferred tax assets:				
Policy reserves	¥	35,957	\$	340,217
Reserve for employees' retirement				
benefits		22,704		214,820
Devaluation losses on securities		11,485		108,667
Reserve for price fluctuations		11,129		105,301
Losses on sale, disposal and				
devaluation of property and				
equipment		4,406		41,693
Unrealized losses on available-for-sale				
securities		3,728		35,279
Other	_	5,854		55,393
Total deferred tax assets		95,266		901,374
Deferred tax liabilities:				
Unrealized gains on available-for-sale				
securities		(77,912)		(737,180)
Deferred gain on sale of real estate	_	(563)		(5,328)
Total deferred tax liabilities	_	(78,475)		(742,508)
Net deferred tax asset	¥ _	16,790	\$	158,865

7. Reserve for Policyholder Dividends

An analysis in the reserve for policyholder dividends included in policy reserves for the year ended March 31, 2004 is as follows:

	(Millions of yen)	(Thousands of U.S. dollars)
Balance at beginning of year	¥ 137,336	\$ 1,299,426
Policyholder dividends	(32,847)	(310,789)
Increase in interest	988	9,357
Other	(26)	(255)
Provision of reserve for policyholder		
dividends	<u>30,521</u>	288,781
Balance at end of year	¥ <u>135,972</u>	\$ <u>1,286,520</u>

8. Commitments

The amount of the Company's future contributions to the Policyholder Protection Fund, which has been superseded by the Policyholder Protection Corporation under the Enactment Law for Financial System Reform in the year ended March 31, 2000, were estimated at ¥2,780 million (U.S.\$26,306 thousand) as of March 31, 2004. The contributions are charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

The amounts of future contributions to the Policyholder Protection Corporation, which is estimated in accordance with Article 259 of the Insurance Business Law, were and \times14,572 million (U.S.\\$137,882 thousand) as of March 31, 2004. The contributions are also charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

¥19,029 million (U.S.\$180,054 thousand) of the Company's investments in securities were pledged for the benefit of the Policyholder Protection Corporation in order to secure such future contributions and used as substitution of margin for future contracts as of March 31, 2004.

9. Organizational Change Surplus

The organizational change surplus, which is the portion of net assets attributable to contributions by past policyholders as of the date of the demutualization of the Company and whose distribution is restricted for distribution by Article 92 of the Insurance Business Law, is amounted to \footnote{10,836} million (U.S.\\$102,529 thousand) as of March 31, 2004.

10. Investment Gains/Losses

The detail of gains/losses on sale of securities and devaluation losses on securities for the year ended March 31, 2004 are as follows:

					<u>D</u>	evaluation
	<u>Ga</u>	ins on sale	<u>Lo</u>	sses on sal	<u>le</u>	<u>losses</u>
			(M	illions of y	en)	
Domestic bonds	¥	16,194	¥	854	¥	_
Domestic stocks		6,424		1,781		192
Foreign securities		9,798		7,432		40
Other securities			_	<u>.</u>	_	97
	¥	32,418	¥	10,068	¥.	331

			<u>De</u>	valuation		
	Gains on sale	Losses on sale	<u>3</u>	losses		
	(The	(Thousands of U.S. dollars)				
Domestic bonds	\$ 153,228	\$ 8,080	\$	-		
Domestic stocks	60,788	16,857		1,822		
Foreign securities	92,713	70,324		385		
Other securities				<u>926</u>		
·	\$ <u>306,730</u>	\$ <u>95,262</u>	\$ _	<u>3,134</u>		

Gains from monetary trusts, losses on investment in trading securities, net and gains from derivatives, net include valuation gains amounting to \(\frac{49}{,623}\) million (U.S.\(\frac{54}{,275}\) thousand), \(\frac{46}{,013}\) million (U.S.\(\frac{54}{,275}\) thousand), respectively.

Losses on sales, disposal and devaluation of property, equipment and loans include valuation losses of land and buildings, which are still in use but would be sold, due to the decline in fair value amounting to \frac{\frac{7}{4},144}{144} million (U.S.\frac{5}{4},133,826) thousand).

11. Transaction with Subsidiaries

Receivables from and payables to subsidiaries as of March 31, 2004 were ¥170 million (U.S.\$1,608 thousand) and ¥26 million (U.S.\$246 thousand), respectively.

Income and expenses with subsidiaries for the year ended March 31, 2004 were ¥2,644 million (U.S.\$25,018 thousand) and ¥3,893 million (U.S.\$36,836 thousand), respectively.

12. Per Share Information

The Company has not issued new shares of common stock and shares having a potentially dilutive effect after its demutualization. In addition, the Company did not hold any treasury stocks during the year ended March 31, 2003 and 2004, respectively. The net income per share calculated based on the weighted average number of shares of common stock outstanding during the years ended Mar 31, 2003 and 2004 was \pm 7,590.68 and \pm 25,320.30 (U.S.\pm 239.57), respectively. The net assets per share calculated based on the number of shares of common stock outstanding as of Mar 31, 2003 and 2004 was \pm 117,216.78 and \pm 195,320.80 (U.S.\pm 1,848.05), respectively.

Summary of the net income per share computations as follows:

	For the year ended March 31,				
	<u>2003</u>	<u>2004</u>	<u>2004</u>		
			(Thousands of		
	(Million	s of yen)	U.S. dollars)		
Net income	11,443	38,052	360,037		
Bonus to directors and corporate auditors	(57)	(71)	(680)		
Net income available to common stockholders	11,386	37,980	359,357		
	(Shares)				
Weighted average common shares outstanding	1,500,000	1,500,000	-		

13. Subsequent Events

On April 1, 2004, T&D Holdings, Inc. was established, as a life insurance holding company, through which the Company, Taiyo Life Insurance Company (Taiyo Life) and T&D Financial Life Insurance Company (T&D Financial), have become wholly-owned subsidiaries pursuant share transfer, which approved at stockholder's meeting held on December 18, 2003. The business combination was accounted for as a pooling of interests.

241,500 thousand shares of T&D Holding, Inc.'s common share were issued in exchange for all of the outstanding shares of the Company's, Taiyo Life's and T&D Financial's common stock at exchange rates of 1.00, 0.55 and 0.15, respectively.

Outline of the holding company formation is as follows:

- 1. Overview of The Holding Company
- (1) Business Objectives

Management of the group and its consolidated subsidiaries and all duties incidental to that role.

- (2) Location of Headquarters 2-7-9 Nihonbashi, Chuo-ku, Tokyo
- (3) Initial Capitalization 100 billion yen
- 2. Overview of Share Transfer ("Kabushiki Iten")

The Company's Sha	re Held by T&D Holding, Inc.	T&D Holding, Inc	c.'s Share Held by the Company.
Number of		Number of	
common shares	Percentage of voting rights	common shares	Percentage of voting right
1,500 thousands	100.0%	4,500 thousands	•

T&D Holding, Inc.'s share held by the Company are allotted to T&D Financial's common shares of 300 thousands held by the Company.

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Percentages are rounded to the nearest relevant percentage point. Therefore, the sums of each percentage do not always amount to 100%.

	usiness Highlights (Non-Consolidated) 2500	
1 R	usiness Highlights (Non-Consolidated)	
(1)	KBU4 - [[M] - 2	P.3
(2)	New policy amount OFFICE OF INTERMATION Term life insurance policies by dividend type Average amount of new policies and amount in force	P.3
(3)	Term life insurance policies by dividend type OPPOP ATERMS TO	P.4
(4)	Average amount of new policies and amount in force	P.5
(5)	New policy rate	P.5
(6)	Surrender and lapse rate	P.5
, ,	Surrender and lapse amount	P.5
(8)	Average premium amount of new policies	P.5
(9)	Average assumed investment yield	P.5
` '	Mortality rate	P.5
, ,	Reserve for outstanding claims	P.6
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	Policy reserve calculating methods and ratios	P.6
• /	Policy reserve by contract year	P.6
• /	Other reserves	P.7
` '	Insurance premium	P.7
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, ,	Insurance benefits	P.8
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(1)	Fiscal 2003 investment	P.10
(2)	Asset composition	P.12
(3)	Changes in the amount of assets by categories	P.12
(4)	Investment yield	P.13
(5)	Investment income/gains	P.14
(6)	Investment expenses/losses	P.14
(7)	Net investment gains/losses	P.14
(8)	Securities	P.15
	Securities by contractual maturity dates	P.16
	Stock holdings by industry	P.17
	Municipal bonds by region	P.18
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	Loans by contractual maturity dates	P.19
. ,	Loans to domestic companies by company size	P.20
	Loans by region	P.20
	Loans by industry	P.21
` '	Loans by collateral type	P.22
	Foreign investments	P.23
(19)	Fair value information on securities and others	P.25
2 0	to design and the second Association (A) Company (A)	
	tatus of Separate Account Assets (Non-Consolidated)	D 22
(1)	Balance of separate account assets	P.32
	Status of individual variable insurance (Separate accounts) Status of individual variable annuities (Separate accounts)	P.32 P.33
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4. Company Total of General Account Assets and Separate Account Assets	
(Non-Consolidated)	
(1) Asset composition	P.36
(2) Fair value information on securities and others (Company total)	P.37
5. Risk Monitored Loans (Based on Insurance Business Law Guidelines)	
(Consolidated)	P.43
(Non-Consolidated)	P.44
6. Disclosed Claims (Based on Insurance Business Law Standard)	
(Consolidated)	P.45
(Non-Consolidated)	P.45
(Reference) Reserve for possible loan losses (Non-consolidated)	P.46
7. Core Profit and Reconciliation to Non-Consolidated Ordinary Profit	
(Reference) Negative Spread	P.47
8. Solvency Margin Ratio	
(Non-Consolidated)	P.48
(T&D Financial Life Insurance Company)	P.49

1. Business Highlights (Non-Consolidated)

(1) Total Policy Amount in Force

(Number, 100 Millions of Yen, %)

	As	As of March 31, 2004			A	s of Mar	ch 31, 2003	
Category	Numbe	er	Amou	nt	Numb	er	Amou	nt
		Change		Change		Change		Change
Individual Insurance	2,000,025	99.7	381,239	99.9	2,006,206	100.3	381,811	100.9
Individual Annuities	139,284	102.5	11,709	100.8	135,904	107.6	11,615	106.6
Subtotal	2,139,309	99.9	392,948	99.9	2,142,110	100.7	393,426	101.1
Group Insurance	-	•	122,233	98.8	•	-	123,658	103.8
Group Annuities	-	-	22,963	94.0	-	-	24,418	95.6

Notes:

- 1 Policy amounts for Individual Annuities are equal to the funds to be held at the time annuity payments are to commence fo. an annuity for which annuity payments have not yet commenced and the amount of policy reserve for an annuity for which payments have commenced.
- 2. The policy amount in force for Group Annuities is equal to the amount of outstanding policy reserve.

(2) New Policy Amount

(Number, 100 Millions of Yen, %)

		Year Ended March 31, 2004				
Category	Number			Am	ount	
		Change		Change	New Policies	Increase from Conversion
Individual Insurance	247,490	93.4	42,290	93.3	42,195	95
Individual Annuities	9,424	60.3	807	57.7	806	1
Subtotal	256,914	91.5	43,097	92.2	43,001	96
Group Insurance	-	-	919	18.5	919	
Group Annuities	-	-	2	292.7	2	

	Year Ended March 31, 2004					
Category	Numbe	er		Am	ount	
·		Change		Change	New Policies	Increase from Conversion
Individual Insurance	265,082	101.7	45,336	100.6	45,116	220
Individual Annuities	15,635	235.8	1,398	219.7	1,397	. 0
Subtotal	280,717	105.1	46,735	102.3	46,513	221
Group Insurance	-	-	4,976	93.3	4,976	
Group Annuities	-	-	0	16.7	0	

Notes:

^{1.} The number of new policies includes increase from conversion.

The new policy amount including increase from conversion for Individual Annuities is funds to be held at the time annuity payments are to commence for an annuity.

^{3.} The new policy amount for group annuity products is equal to the initial premium payment.

		Year Ended March 31, 2004						
Cotocom	Policies in F	Policies in Force			New Policies			
Category	Numb	oer	Amoi	ınt	Numb	oer	Amo	unt
		Percentage		Percentage		Percentage		Percentage
Participating	813,001	57.8	220,253	63.0	54,373	27.0	12,305	30.2
Semi-participating	304,375	21.7	77,345	22.1	28,314	14.1	8,555	21.0
Non-participating	287,778	20.5	52,042	14.9	118,570	58.9	19,914	48.8
Total	1,405,154	100.0	349,641	100.0	201,257	100.0	40,775	100.0

		Year Ended March 31, 2003						
Catagoggi	Policies in F	Policies in Force			New Policies			
Category	Numb	er	Amou	ınt	Numl	er	Amou	ınt
		Percentage		Percentage		Percentage		Percentage
Participating	849,001	61.9	233,548	67.1	51,061	25.9	13,595	31.8
Semi-participating	315,934	23.1	77,038	22.1	28,006	14.2	8,553	20.0
Non-participating	205,907	15.0	37,460	10.8	118,365	59.9	20,613	48.2
Total	1,370,842	100.0	348,046	100.0	197,432	100.0	42,762	100.0

Notes:

^{1.} Semi-participating policies only pay dividends related to investment every five years.

^{2.} The figures for new policies do not include the net increase from conversion.

(4) Average Amount of New Policies and Amount in Force (Individual Insurance)

(Thousands of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Average Amount of New Policies	17,298	17,330
Average Amount in Force	19,061	19,031

Note: The Average Amount of New Policies does not include increase from conversion.

(5) New Policy Rate (New policy amount / amount in force at the beginning of fiscal year)

(%)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual Insurance	11.1	11.9
Individual Annuities	7.2	13.3
Group Insurance	0.7	4.2

Note:

- 1. The new policy amount does not include increase from conversion.
- 2. Policy amount in force for Individual Annuities are the funds to be held at the time annuity payments are to commence for an annuity for which annuity payments have not yet commenced.

(6) Surrender and Lapse Rate (Surrender and lapse amount / amount in force at the beginning of fiscal year)

0%)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual Insurance	9.59	9.6
Individual Annuities	5.27	5.6
Group Insurance	2.29	0.0

Notes: The surrender and lapse rate represents adjusted rate including increase and decrease of policy amount and reinstatement.

(Reference) Surrender and Lapse Rate without Adjustments

(%)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual Insurance and annuities	8.44	8.5

(7) Surrender and Lapse Amount

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual Insurance	3,260,970	3,233,160
Individual Annuities	56,809	57,495
Group Insurance	123,221	51,559

(8) Average Premium Amount of Individual Insurance New Policies (Monthly premium)

(Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Average Premium Amount	208,904	215,499

Notes:

- 1. The figures do not include increase from conversion.
- 2. The figures are annualized.

(9) Average Assumed Investment Yield for Individual Insurance and Annuities

(%)

	As of March 31, 2004	As of March 31, 2003
Average assumed investment yield	3.71	3.87

(10) Mortality Rate for Individual Insurance

(%)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Rate based on Number of Policies	3.89	3.98
Rate based on Policy Amount	4.16	4.24

		As of March 31, 2004	As of March 31, 2003
Insurance C	laims		
	Death Benefits	26,934	29,419
	Accidental Death Benefits	1,037	969
	Disability Benefits	5,304	5,668
	Maturity Benefits	1,377	1,145
	Others	29	1
	Subtotal	34,682	37,205
Annuity Pay	ments	115	79
Insurance B	enefits	6,479	6,123
Surrender Payments		4,220	3,918
Total		45,933	47,734

(12) Policy Reserve

(Millions of Yen)

		As of March 31, 2004	As of March 31, 2003	
Policy Rese	rve (excluding contingency reserve)			
	Individual Insurance	2,535,028	2,472,474	
	Individual Annuity	409,081	389,898	
	Group Insurance	10,475	9,770	
	Group Annuity	2,295,913	2,441,452	
	Others	5,668	5,780	
	Subtotal	5,256,168	5,319,376	
Contingency Reserve		76,457	75,341	
Total		5,332,626	5,394,718	

(13) Policy Reserve Calculating Methods and Ratios

		As of March 31, 2004	As of March 31, 2003	
Calculating Methods	Policies subject to Standard Policy Reserve Method	Standard Policy Reserve Method	Standard Policy Reserve Method Net Level Premium Reserve Method	
	Policies not subject to Standard Policy Reserve Method	Net Level Premium Reserve Method		
Ratio of "Amount of the Company's Policy Reserve (Excluding Contingency Reserve)" to "Policy Reserve Required by Regulatory Standards"		100%	100%	

Note: Calculating methods and ratios stated above cover individual insurance and annuity policies only. Group insurance and annuity policies have different calculating methods.

(14) Policy Reserve by Contract Year

(Millions of Yen, %)

Contract Year		Policy Reserve Amount	Assumed Investment Yield	Average Assumed Investment Yield
General Accou	t			
	- FY1980	26,815	4.00~5.00	4.42
	FY1981-FY1985	52,151	5.00~6.00	5.16
	FY1986-FY1990	578,958	5.50~6.00	5.55
	FY1991-FY1995	953,132	3.75~5.75	4.69
	FY1996-FY2000	865,724	1.75~2.75	2.41
	FY2001	165,288	1.50	1.51
	FY2002	184,605	1.00~1.50	1.46
	FY2003	91,217	1.00~1.50	1.26
	Total	2,917,894	-	3.71
Separate Accou	unt	26,215		
Total		2,944,110		

Notices

^{1.} Policy reserve amount stated above represents that of individual insurance and annuities excluding contingency reserve.

^{2.} Assumed investment yields stated above represent the main yield used in calculating policy reserve for each

(15) Other Reserves			(Millions of Yen) As of March 31, 2003		
	As of Marc	h 31, 2004			
	Amount	Increase (Decrease)	Amount	Increase (Decrease)	
Reserve for Possible Loan Losses					
General Reserve	1,055	(2,080)	3,136	(2,894)	
Specific Reserve	2,665	(1,037)	3,703	(1,783)	
Specific Reserves for Loans to Refinancing Countries			<u>-</u>	-	
Reserve for Employees' Retirement Benefits	65,426	1,613	63,812	2,377	
Reserve for Directors' Retirement Benefits	1,531	1,531	-	-	
Reserve for Losses on Sale of Loans	64	0	- 63	0	
Allowance for Reserve for Policyholder Dividends	-	-		(30,662)	
Reserve for Price Fluctuations	30,820	1,578	29,242	1,199	

(16) Insurance premium

1) Payment Method

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Individual Insurance	608,593	641,681
[Single Premiums]	[39,560]	[70,173]
[Annual Payment]	[141,216]	[141,603]
[Semi-Annual Payment]	[1,255]	[1,318]
[Monthly Payment]	[426,561]	[428,586]
Individual Annuities	nal Annuities 32,498	
[Single Premiums]	[3,452]	[11,734]
[Annual Payment]	[4,799]	[9,017]
[Semi-Annual Payment]	[147]	[149]
[Monthly Payment]	[24,099]	[22,406]
Group Insurance	Froup Insurance 48,869	
Group Annuities	234,605	- 251,116
Total	927,015	988,327

2) Year (Millions of Yen, %)

		Year Ended March 31, 2004	Year Ended March 31, 2003
Individual	First Year	109,061	147,890
Insurance and	Second and Subsequent Year	532,030	537,099
Annuities	Sub Total	641,092	684,990
Group	First Year	609	1,657
Group Insurance	Second and Subsequent Year	48,259	47,956
mourance	Sub Total	48,869	49,613
C	First Year	608	2,013
Group Annuities	Second and Subsequent Year	233,996	249,103
Amunics	Sub Total	234,605	251,116
	First Year	110,375	151,714
Total	Second and Subsequent Year	816,639	836,612
	Total	927,015	988,327
	% Change	(6.2)	(6.6)

(17) Insurance Claims

(Millions of Yen)

	Individual Insurance	Individual Annuities	Group Insurance	Group Annuities	Workers' Asset Formation Insurance and Annuities	Others	Year Ended March 31, 2004	Year Ended March 31, 2003
Death Benefits	151,601	12	26,353	-	-	231	178,199	175,660
Accidental Death Benefits	1,498	-	272	-	-	17	1,788	2,033
Disability Benefits	10,840	. 5	1,307	-	-	-	12,152	12,852
Maturity Benefits	73,645	_	-	48,540	76	<u>-</u>	122,263	104,654
Others	-	-		602	-	57	660	687
Total	237,585	18	27,934	49,143	76	306	315,064	295,889

(18) Annuity Payments

(Millions of Yen)

Individual Insurance	Individual Annuities	Group Insurance	Group Annuities	Workers' Asset Formation Insurance and Annuities	Others	Year Ended March 31, 2004	Year Ended March 31, 2003
72	6,800	83	19,463	121		26,541	27,104

(19) Insurance Benefits

(Millions of Yen)

()	(Millions of Ton)									
	Individual Insurance	Individual Annuities	Group Insurance	Group Annuities	Workers' Asset Formation Insurance and Annuities	Others	Year Ended March 31, 2004	Year Ended March 31, 2003		
Death Benefits	116	1,550	3	-	-	-	1,670	1,207		
Hospitalization Benefits	12,053	45	427	-	-	. 74	12,601	13,332		
Operation Benefits	6,008	27		-	-	-	6,036	5,819		
Injury Benefits	107	-	112	-	-		219	257		
Survival Benefits	1,941	-		-	88	·-	2,029	2,326		
Others	71	813	38	194,830	. 1	13	195,768	231,371		
Total	20,299	2,436	581	194,830	.89	87	218,324	254,314		

(20) Surrender Payments

(Millions of Yen)

Individual Insurance	Individual Annuities	Group Insurance	Group Annuities	Workers' Asset Formation Insurance and Annuities	Others	Year Ended March 31, 2004	Year Ended March 31, 2003
171,988	15,452	-	17,675	399	•	205,516	215,896

	Year Ended March 31, 2004	Year Ended March 31, 2003
Sales Activity Related Expenses	31,863	32,669
In-house sales representative expenses	19,603	20,162
Sales agent expenses	11,605	11,831
Selection expenses	653	675
Sales Administrative Expenses	20,134	20,297
Administrative / operational expenses	18,813	18,668
Advertising expenses	1,320	1,629
General Administrative Expenses	56,700	56,244
Personnel expenses	17,806	17,804
Expenses for premium collection, computer systems, equipments, offices and others	36,997	35,929
[Donation / contribution and others]	[121]	[41]
Contribution to the Policyholder Protection Fund	834	833
Contribution to the Policyholder Protection Corporation	1,062	1,676
Total	108,698	109,212

Note: Selection expenses represent mainly expense for medical examinations at the time of contract.

2. Investment in General Account Assets in Fiscal 2003 (Non-Consolidated)

(1) Fiscal 2003 investment

a. Environment

In the fiscal year ended March 31, 2004, the Japanese economy recovered in the first half of the fiscal year, led by external demand, including higher exports to China and the United States. Capital investment also picked up against the backdrop of brisk external demand and improved corporate earnings. In the second half, a better employment environment supported a modest recovery in personal consumption. For the full fiscal year, economic recovery shifted from being driven by external demand to being driven by internal demand. Also, the pace of decline in commodity prices slowed, partly because of higher prices for internationally traded commodities.

Amid this environment, domestic stock prices rose sharply. The injection of public funds into the Resona Group in May 2003 helped alleviate concerns about the nation's financial system. This, coupled with a rebound in overseas stock markets, fueled a steep rise in Japanese stock prices. In August 2003, the Nikkei average recovered to the ¥10,000 level. Stock prices continued to climb in the second half of the fiscal year on expectations that corporate earnings would benefit from strong exports and restructuring. At fiscal year-end, the Nikkei average had risen past ¥11,000.

(Nikkei average: March 31, 2003: \frac{\pmathbf{7}}{7},972; March 31, 2004: \frac{\pmathbf{1}}{11,715})

(Topix: March 31, 2003: 788; March 31, 2004: 1,179)

Looking at long-term interest rates, as sentiment suggesting worldwide deflation, yields on 10-year Japanese government bonds temporarily dropped below 0.5% at the beginning of the fiscal year. However, weakness in the 20-year Japanese government bond auction in June 2003 led to higher yields, which reached 1.6% in early September 2003 against the backdrop of a rebound in business sentiment. Although yields subsequently trended in a narrow range around 1%, a rally in stock prices from February 2004 helped support a rise to 1.45% at the end of the fiscal year.

(10-year JGB yields: March 31, 2003: 0.70%; March 31, 2004: 1.45%)

In currency exchange markets, regarding the yen-US\$ rate, concerns about the current-account deficit in the United States throughout the term put selling pressure on the dollar, which remained resistant to dollar-buying intervention by the Japanese central bank. By the end of the term, the yen had appreciated to \forall 105 to the dollar from \forall 120 to the dollar at the end of the previous fiscal year.

Meanwhile, looking at the yen-euro rate, in the first half of the term, the euro appreciated to the \footnote{140} level in May 2003, but it later weakened in conjunction with the yen's appreciation against the dollar. In the second half of the term, the euro's appreciation against the dollar supported another rise against the

yen. However, the euro weakened against the yen toward the end of the fiscal year, finishing the term at about the same level as at the end of the previous fiscal year.

(Yen/dollar exchange rate: March 31, 2003: ¥120.20; March 31, 2004: ¥105.64)

(Yen/euro exchange rate: March 31, 2003: ¥129.85; March 31, 2004: ¥128.79)

b. Investment principles

To efficiently invest the insurance premiums it receives from customers, Daido Life emphasizes the investment principles of "investment to match the assumed yields, terms, and other characteristics of its insurance products" and "maintaining the soundness of assets."

To ensure that its investment operations are conducted in accordance with those principles, the Company undertakes rigorous risk management in each asset category and strategically allocates assets within tolerable risk with an eye to increasing investment yields.

c. Investment performance

As of March 31, 2004, general account assets amounted to \(\frac{45}{360.3}\) billion (\(\frac{45}{3840.1}\) billion), up \(\frac{420.2}{20.2}\) billion from the level at the end of the previous fiscal year (hereinafter, figures in parentheses represent levels at the end of the previous fiscal year).

The Company proactively invested in currency-hedged foreign bonds. It also reduced its balance of stock index futures selling, which it had conducted for hedging purposes, and invested in investment trusts and monetary trusts, thereby effectively increasing its exposure of domestic stocks. The Company also sold a portion of its bond holdings and bond futures as well as conducted interest rate swap transactions as a countermeasure against the risk of a drain on its capital due to increased interest rates.

At the end of the fiscal year ended March 31, 2004, the percentages of the Company's general account assets in principal categories were as follows: domestic bonds, 42.5% (52.0%); domestic stocks, 5.8% (3.5%); foreign securities, 10.5% (6.0%); and loans, 19.1% (20.2%).

Regarding principal items within investment income and expenses, interest, dividends, and income from real estate for rent amounted to \(\frac{4}{129.1}\) billion (\(\frac{4}{133.1}\) billion). Gains on sales of securities totaled \(\frac{4}{32.4}\) billion (¥32.6 billion), while losses on sales of securities were ¥10.0 billion (¥19.6 billion). Net gains from monetary trusts were \(\frac{4}{7}.0\) billion (Net losses \(\frac{4}{11}.7\) billion). Net losses from derivatives were \(\frac{4}{21}.5\) billion (Net gains ¥21.7 billion), net foreign exchange losses were ¥5.2 billion (¥1.4 billion), and devaluation losses on securities were ¥0.3 billion (¥58.7 billion).

(Millions of Yen, %)

(a) raiser composition	As of Marc	ch 31, 2004	As of March 31, 200	
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	354,641	6.1%	390,043	6.7%
Securities repurchased under resale agreements	-	-	-	
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	72,998	1.2	40,897	0.7
Securities under proprietary accounts	-	-	-	-
Monetary trusts	248,920	4.2	150,393	2.6
Securities	3,821,523	65.2	3,786,043	64.8
Domestic bonds	2,490,882	42.5	3,035,369	52.0
Domestic stocks	339,138	5.8	201,720	3.5
Foreign securities	614,763	10.5	352,167	6.0
Foreign bonds	436,977	7.5	211,429	3.6
Foreign stocks and other securities	177,786	3.0	140,738	2.4
Other securities	376,739	6.4	196,786	3.4
Loans	1,122,136	19.1	1,181,658	20.2
Policy loans	79,886	1.4	78,248	1.3
Commercial loans	1,042,249	17.8	1,103,410	18.9
Property and equipment	156,115	2.7	174,607	3.0
Deferred tax assets	16,790	0.3	60,721	1.0
Other assets	70,919	1.2	62,595	1.1
Reserve for possible loan losses	(3,721)	(0.1)	(6,839)	(0.1)
Total assets	5,860,325	100.0	5,840,121	100.0
Foreign currency denominated assets	431,280	7.4	192,672	3.3

(3) Changes in the Amount of Assets by Categories

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
	Amount	Amount
Cash and deposits, call loans	(35,401)	59,867
Securities repurchased under resale agreements		•
Pledged money for bond borrowing transaction	-	
Monetary claims purchased	32,100	(1,497)
Securities under proprietary accounts	-	-
Monetary trusts	98,526	55,197
Securities	35,479	(46,786)
Domestic bonds	(544,486)	83,596
Domestic stocks	137,418	(95,180)
Foreign securities	262,596	(109,710)
Foreign bonds	225,548	(107,343)
Foreign stocks and other securities	37,047	(2,367)
Other securities	179,952	74,508
Loans	(59,522)	24,383
Policy loans	1,638	10,931
Commercial loans	(61,161)	13,452
Property and equipment	(18,492)	(4,655)
Deferred tax assets	(43,930)	(8,288)
Other assets	8,324	2,928
Reserve for possible loan losses	3,118	4,678
Total assets	20,204	85,827
Foreign currency denominated assets	238,608	(113,237)

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b. Average daily balance

		(%)		(Millions of Yen)
	Year Ended March 31, 2004	Year Ended March 31, 2003	Year Ended March 31, 2004	Year Ended March 31, 2003
Cash and deposits, call loans	0.01	0.02	338,254	301,132
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	0.05	0.10	41,469	18,219
Securities under proprietary accounts	-	-	-	•
Monetary trusts	3.78	(17.0)	183,954	123,534
Domestic bonds	2.99	2.51	2,581,345	2,868,241
Domestic stocks	(7.8)	(5.7)	201,366	267,360
Foreign securities	3.24	5.44	653,611	461,089
Loans	1.98	2.17	1,159,406	1,155,214
Commercial loans	1.77	1.98	1,080,592	1,082,958
Property and equipment	0.79	1.21	170,108	178,589
Total general accounts	2.11	1.47	5,742,717	5,719,932
Other than stocks	2.47	1.82	5,541,351	5,452,571
Foreign investments	2.58	1.96	825,582	604,696

Notes:

^{1.} Investment yields stated above represent the results calculated by dividing the net investment gain/loss included in ordinary revenue/expenses by the average daily balance on a book value basis.

^{2.} Foreign investments represent the total of foreign currency denominated assets and yen denominated assets.

^{3.} Above figures on derivative transactions are included in each asset category.

(5) Investment Income / Gains

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Interests, dividends and income from real estate for rent	129,178	133,150
Interest income from deposits	3,294	1,646
Interest income and dividends from securities	94,750	98,596
Interest income from loans	24,480	25,711
Income from real estate for rent	6,466	7,090
Other income from interest and dividends	186	104
Gain on securities under proprietary accounts	-	•
Gains from monetary trusts, net	7,040	•
Gains on investments in trading securities, net	-	-
Gains on sale of securities	32,418	32,676
Gains on sale of domestic bonds	16,194	5,625
Gains on sale of domestic stocks	6,424	5,027
Gains on sale of foreign securities	9,798	22,023
Other	<u> </u>	-
Gains on redemption of securities	-	<u> </u>
Gains from derivatives, net	-	21,111
Foreign exchange gains, net	-	•
Other investment income	2,513	2,961
Total	171,150	189,901

(6) Investment Expenses / Losses

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Interest expense	26	37
Losses on securities under proprietary accounts	-	-
Losses from monetary trusts, net	-	11,748
Losses on investments in trading securities, net	2,059	3,018
Losses on sale of securities	10,068	19,657
Losses on sale of domestic bonds	854	890
Losses on sale of domestic stocks	1,781	13,884
Losses on sale of foreign securities	7,432	4,883
Other	-	
Devaluation losses on securities	331	58,713
Devaluation losses on domestic bonds	-	174
Devaluation losses on domestic stocks	192	50,532
Devaluation losses on foreign securities	40	8,006
Other	97	
Amortization of securities	-	•
Losses from derivatives, net	21,565	·
Foreign exchange losses, net	5,289	1,462
Provision for reserve for possible loan losses	-	•
Provision of specific reserve		•
Provision of general reserve	-	•
Write-off of loans	1,590	69
Depreciation of real estate for rent	3,044	3,069
Other investment expenses	5,912	8,034
Total	49,887	105,813

(7) Net investment gains / losses

(Millions of Yen)

(,, = 100 = 2		(1.2222000 04 0 011)
	Year Ended March 31, 2004	Year Ended March 31, 2003
Net investment gains/losses	121,262	84,087

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	As of Marc	h 31, 2004	As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Government bonds	261,423	6.8%	529,059	14.0%
Municipal bonds	1,081,467	28.3	1,286,461	34.0
Corporate bonds	1,147,991	30.0	1,219,848	32.2
Public corporation bonds	498,418	13.0	535,614	14.1
Domestic stocks	339,138	8.9	201,720	5.3
Foreign securities	614,763	16.1	352,167	9.3
Foreign bonds	436,977	11.4	211,429	5.6
Foreign stocks and other securities	177,786	4.7	140,738	3.7
Other securities	376,739	9.9	196,786	5.2
Total	3,821,523	100.0	3,786,043	100.0
Subordinated debentures	46,539	1.2	48,460	1.3

Securities by holding purposes categories

	•		+ 1	٠.				37	
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	Trading	Held-to-maturity	Available-for- sale	Stocks of Subsidiaries and Affiliates	Total
As of March 31, 2004					
Government bonds	-	105,773	155,650	-	261,423
Municipal bonds	-	597,963	483,503	-	1,081,467
Corporate bonds	•	790,214	357,777	-	1,147,991
Public corporation bonds	-	383,457	114,960		498,418
Domestic stocks	-	-	320,115	19,023	339,138
Foreign securities	65,438	69,431	479,893		614,763
Foreign bonds	-	69,431	367,545	-	436,977
Foreign stocks and other securities	65,438	-	112,347	-	177,786
Other securities	-	-	376,739	-	376,739
Total	65,438	1,563,382	2,173,679	19,023	3,821,523
As of March 31, 2003					
Government bonds	•	108,877	420,182	-	529,059
Municipal bonds	-	669,306	617,154		1,286,461
Corporate bonds	-	709,872	509,975	-	1,219,848
Public corporation bonds	•	328,938	206,676	-	535,614
Domestic stocks	-	-	182,831	18,888	201,720
Foreign securities	35,891	50,405	265,870	-	352,167
Foreign bonds	-	50,405	161,023	-	211,429
Foreign stocks and other securities	35,891	-	104,846	-	140,738
Other securities	-		196,786	<u>-</u> .	196,786
Total	35,891	1,538,461	2,192,802	18,888	3,786,043

(Millie							llions of Yen
	Due in One Year or Less	Due after One Year through Three Years	Due after Three Years through Five Years	Due after Five Years through Seven Years	Due after Seven Years through Ten Years	Due after Ten Years*	Total
as of March 31, 2004	-						
Government bonds	67,043	79,914	36,080	20,180	43,004	15,200	261,42
Municipal bonds	203,088	214,908	301,028	275,487	78,463	8,491	1,081,46
Corporate bonds	159,423	157,993	240,126	257,517	86,711	246,218	1,147,99
Domestic stocks						339,138	339,138
Foreign securities	12,026	96,394	108,939	98,078	81,831	217,494	614,763
Foreign bonds	11,938	95,736	108,107	88,888	70,023	62,283	436,97
Foreign stocks and other securities	87	658	831	9,189	11,807	155,210	177,780
Other securities	34	13,475	3,589	4,497	3,228	351,914	376,739
Total	441,617	562,686	689,762	655,760	293,239	1,178,457	3,821,523
As of March 31, 2003	<u> </u>						
Government bonds	169,871	93,677	86,939	57,860	116,582	4,127	529,059
Municipal bonds	134,842	325,129	232,714	326,115	263,971	3,687	1,286,46
Corporate bonds	81,227	268,188	174,344	233,164	297,094	165,828	1,219,848
Domestic stocks						201,720	201,720
Foreign securities	6,044	34,530	34,317	57,950	71,562	147,762	352,16
Foreign bonds	6,044	34,317	32,680	52,911	62,209	23,265	211,429
Foreign stocks and other securities	-	212	1,636	5,039	9,352	124,497	140,738
Other securities	1	12,806	2,793	3,487	3,106	174,593	196,780

734,332

678,578

752,317

531,108

^{*} Includes securities with maturity dates unfixed.

			· · · · · · · · · · · · · · · · · · ·	nons of Ten, %
	As of March	31, 2004	As of March	1
	Amount	Percentage	Amount	Percentage
Fisheries, agriculture and forestry	754	0.2	662	0.3
Mining	14	0.0	14	0.0
Construction	15,132	4.5	8,827	4.4
Manufacturing industries				
Food products	5,929	1.7	5,384	2.7
Textiles and clothing	3,271	1.0	1,601	0.8
Pulp and paper	711	0.2	435	0.2
Chemicals	22,834	6.7	6,080	3.0
Medicals	33,257	9.8	13,526	6.7
Oil and coal products	-	-	255	0.1
Rubber products	6,636	2.0	5,431	2.7
Glass and stone products	413	0.1	300	0.1
Steel	1,115	0.3	887	0.4
Non-steel metals	-	-	-	•
Metal products	399	0.1	312	0.2
Machinery	21,631	6.4	15,152	7.5
Electric appliances	6,478	1.9	3,691	1.8
Transportation vehicles	901	. 0.3	441	0.2
Precision machinery	5,221	1.5	12,611	6.3
Others	1,716	0.5	2,947	1.5
Electric and gas utilities	15,047	4.4	13,756	6.8
Transportation/ Information and telecomur	nications			
Ground transportation	8,097	2.4	7,462	3.7
Water transportation	8	0.0	8	0.0
Air transportation	-	-	-	•
Warehouses / transportation	153	0.0	91	0.0
Information and telecomunications	11,277	3.3	0	0.0
Commerce				<u>-</u>
Wholesalers	7,143	2.1	4,368	2.2
Retailers	6,382	1.9	4,220	2.1
Financial services / insurance				
Banking	99,889	29.5	38,184	18.9
Securities and commodity futures trading	31,633	9.3	16,162	8.0
Insurance	19,902	5.9	20,734	10.3
Other financial services	6,014	1.8	4,915	2.4
Real estate	1,908	0.6	1,120	0.6
Service companies	5,262	1.6	12,128	6.0
Total	339,138	100.0	201,720	100.0

Notes.

^{1.} Categories of stock holdings by industry are based on the classification by Securities Identification Code Committee.

^{2.} The figure of "Information / telecommunications" as of March 31, 2003 represents the figure of "Telecommunications".

	As of March 31, 2004	As of March 31, 2003
Hokkaido	27,315	31,605
Tohoku	161,982	178,305
Kanto	208,589	258,268
Chubu	201,711	235,098
Kinki	146,940	193,625
Chugoku	105,091	116,413
Shikoku	93,085	101,967
Kyushu	136,752	171,176
Total	1,081,467	1,286,461

(12) Loans

(Millions of Yen)

	As of March 31, 2004	As of March 31, 2003
Policy loans	79,886	78,248
Policyholder loans	78,184	76,589
Premium loans	1,702	1,658
Commercial loans	1,042,249	1,103,410
[Loans to non-residents]	[16,199]	[18,525]
Loans to corporations	754,361	778,871
[Loans to domestic corporations]	[749,247]	[774,031]
Loans to Japanese government, government- related organizations and international organizations	18,293	27,729
Loans to Japanese local governments and public entities	8,547	17,303
Mortgage loans	24,297	28,118
Consumer loans	172,208	180,206
Others	64,541	71,180
Total Loans	1,122,136	1,181,658

(13) Loans by Contractual Maturity Dates

		Due in One Year or Less	Due after One Year through Three Years	Due after Three Years through Five Years	Due after Five Years through Seven Years	Due after Seven Years through Ten Years	Due after Ten Years	Total
As of	March 31, 200	4						
	Floating-rate loans	15,236	42,918	28,834	13,717	22,345	35,840	158,892
	Fixed-rate loans	160,901	275,946	178,560	104,084	147,438	16,424	883,356
	Total	176,137	318,864	207,394	117,802	169,784	52,265	1,042,249
As of	March 31, 200	3						
	Floating-rate loans	19,561	27,656	43,049	13,348	24,538	38,511	166,665
	Fixed-rate loans	174,508	289,361	177,277	86,229	189,581	19,785	936,744
	Total	194,069	317,017	220,327	99,578	214,120	58,297	1,103,410

(14) Loans to do Domestic Companies by Company Size

(Millions of Yen, %)

		As of March 31, 2004		As of March 31, 2003	
			Percentage		Percentage
Large corporations	Number of debtors	153	48.4%	165	46.7%
Large corporations	Amount of loans	676,351	90.3	703,733	90.9
Medium-sized	Number of debtors	3	0.9	4	1.1
corporations	Amount of loans	7,981	1.1	10,197	1.3
Small corporations	Number of debtors	160	50.6	184	52.1
Sman corporations	Amount of loans	64,914	8.7	60,100	7.8
Total	Number of debtors	316	100.0	353	100.0
10101	Amount of loans	749,247	100.0	774,031	100.0

Notes:

- 1. Large corporations are defined, for purposes of the above table, as corporations with paid-in capital of at least 1 billion yen and more than 300 employees (more than 50 employees in the case of retailers and restaurants; more than 100 employees in the case of service companies; more than 100 employees in the case of wholesalers).
- 2. Medium-sized corporations are defined, for purposes of the above table, as corporations with paid-in capital of more than 300 million yen and less than 1 billion yen (more than 50 million yen and less than 1 billion yen in the case of retailers, restaurants and service companies; more than 100 million yen and less than 1 billion yen in the case of wholesalers) and more than 300 employees (more than 50 employees in the case of retailers and restaurants; more than 100 employees in the case of service companies and wholesalers).
- 3. Small corporations are defined, for purposes of the above table, as all other corporations.
- 4. The number of debtors represents those who have an obligation, net of loans to the Company, not the number of loan transactions.

(15) Loans by Region

(Millions of Yen, %)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Hokkaido	7,205	0.9%	7,555	0.9%
Tohoku	8,319	1.1	9,256	1.1
Kanto	476,650	61.4	487,568	- 59.5
Chubu	77,968	10.0	75,782	9.2
Kinki	192,011	24.7	224,647	27.4
Chugoku	2,655	0.3	2,674	0.3
Shikoku	1,577	0.2	1,552	0.2
Kyushu	10,209	1.3	10,935	1.3
Total	776,597	100.0	819,972	100.0

- 1. The above figures do not include loans to individuals, non-residents, policy loans, etc.
- 2. Geographic areas are classified by the places where debtors' head offices are.

	As of March	31, 2004	As of March	31, 2003
	Amount	Percentage	Amount	Percentage
omestic Loans				
Manufacturing Industries	108,468	10.4%	121,550	11.0%
Food products	8,260	0.8	8,556	0.8
Textiles and clothing	5,539	0.5	7,724	0.7
Timber and wood products	428	0.0	726	0.1
Pulp and paper	550	0.1	550	0.0
Printing	-	-	8	0.0
Chemicals	12,902	1.2	13,624	1.2
Oil and coal	3,077	0.3	3,260	0.3
Ceramic and stone products	700	0.1	700	0.1
Steel	26,483	2.5	30,546	2.8
Non-steel metals	3,000	0.3	3,110	0.3
Metal products	764	0.1	1,639	0.1
Machinery	7,451	0.7	7,045	0.6
Electric appliances	26,825	2.6	29,385	2.7
Transportation vehicles	-	-	2,100	0.2
Precision machinery	2,815	0.3	3,021	0.3
Others	9,672	0.9	9,551	0.9
Agriculture	-	-	-	-
Forestry	-	-	-	-
Fisheries	-	-	8	0.0
Mining	-	-	-	•
Construction	4,250	0.4	4,636	0.4
Utilities	84,742	8.1	86,476	7.8
Information and Telecommunications	6,899	0.7	11,242	1.0
Transportation	46,548	4.5	41,566	3.8
Wholesalers	84,181	8.1	95,567	8.7
Retailers	10,864	1.0	11,232	1.0
Financial services/insurance	307,436	29.5	318,507	28.9
Real estate	58,052	5.6	52,644	4.8
Service companies	63,822	6.1	75,703	6.9
Local governments	643	0.1	794	0.1
Mortgage and consumer, etc.	249,462	23.9	264,954	24.0
Others	678	0.1	•	-
Total	1,026,049	98.4	1,084,884	98.3
oreign Loans				
Governments, etc.	11,085	1.1	13,685	1.2
Financial institutions	2,633	0.3	2,840	0.3
Commerce and industry companies	2,480	0.2	2,000	0.2
Other	-	- [-	-
Total	16,199	1.6	18,525	1.7
otal	1,042,249	100.0	1,103,410	100.0

Note: Categories of domestic loans by industry are based on the classification of Bank of Japan's survey.

	As of March 31,	2004	As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Collateral	20,787	2.0%	29,328	2.7%
Stocks and other securities	10,341	1.0	13,530	1.2
Real and personal estate	10,445	1.0	15,798	1.4
Loans collateralized with receivables			-	-
Guarantees	33,521	3.2	33,458	3.0
Unsecured	738,488	70.9	775,710	70.3
Others	249,452	23.9	264,912	24.0
Total Loans	1,042,249	100.0	1,103,410	100.0
Subordinated loans	156,478	15.0	156,664	14.2

(18) Foreign Investments

1) Investments by asset category

a. Denominated in foreign currency (yen amount not fixed)

(Millions of Yen)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Foreign bonds	300,590	37.1%	91,281	18.8%
Foreign stocks	2,649	0.3	1,913	0.4
Non yen-denominated cash, cash equivalents and other assets	128,040	15.8	99,477	20.5
Total	431,280	53.3	192,672	39.7

b. Denominated in foreign currency (yen amount fixed with forward currency exchange contracts)

(Millions of Yen)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Foreign bonds		-	4,223	0.9%
Non yen-denominated cash, cash equivalents and other assets	100,924	12.5	44,481	9.2
Total	100,924	12.5	48,705	10.0

c. Denominated in yen

(Millions of Yen)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Loans to borrowers located outside of Japan	16,199	2.0%	18,525	3.8%
Foreign stocks	60,000	7.4	60,000	12.4
Foreign bonds	136,386	16.9	120,147	24.8
Other foreign securities	20,514	2.5	16,991	3.5
Other	44,054	5.4	27,910	5.8
Total	277,154	34.2	243,576	50.2

d. Total

(Millions of Yen)

	As of March 31, 2004 Amount Percentage		As of March 31, 2003		
			Amount	Percentage	
Total foreign investments	809,359	100.0%	484,953	100.0%	

2) Foreign currency denominated assets by currency

	As of March 31,	2004	As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
U.S. dollar	208,389	48.3%	67,416	35.0%	
Euro	188,434	43.7	109,655	56.9	
British pound	22,360	5.2	10,437	5.4	
Canadian dollar	9,759	2.3	3,573	1.9	
Swiss franc	783	0.2	1,087	0.6	
Australian dollar	679	0.2	500	0.3	
Swedish krone	560	0.1	0	0.0	
Norwegian krone	208	0.0	0	0.0	
Denmark krone	104	0.0	0	0.0	
Hong Kong dollar	0	0.0	0	0.0	
Singapore dollar	0	0.0	0	0.0	
Total	431,280	100.0	192,672	100.0	

				As of Mar	ch 31, 2004	· · · · · · · · · · · · · · · · · · ·		
	Foreign Securities		Bonds		Stocks and Other Securities		Loans to Borrowers Located Outside of Japan	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
North America	154,566	25.1%	121,658	27.8%	32,908	18.5%	5,000	30.9%
Europe	217,522	35.4	212,737	48.7	4,785	2.7	3,500	21.6
Oceania	5,581	0.9	5,581	1.3	-	-	-	-
Asia	-		•	-	-	-	200	1.2
Latin America	219,971	35.8	79,879	18.3	140,092	78.8	3,114	19.2
Middle East	-	-	-	-		-	•	-
Africa	-	-	-	-	-	-	-	•
International Organizations	17,121	2.8	17,121	3.9	-	-	4,385	27.1
Total	614,763	100.0	436,977	100.0	177,786	100.0	16,199	100.0

				As of Mar	ch 31, 2003				
	Foreign S	ecurities					Loans to 1	Borrowers	
			Bon	ds	Stocks and Ot	her Securities	Located Out		
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	
North America	90,317	25.6%	60,064	28.4%	30,253	21.5%	6,500	35.1%	
Europe	76,641	21.8	72,602	34.3	4,038	2.9	3,500	18.9	
Oceania	5,651	1.6	5,651	2.7		-	-		
Asia	-	-	-	-		-	200	1.1	
Latin America	176,135	50.0	69,688	33.0	106,446	75.6	2,840	15.3	
Middle East	-	-	•	-		-	-	- 1	
Africa	-	-	-	-	-	-	-	-	
International Organizations	3,421	1.0	3,421	1.6	· !	-	5,485	29.6	
Total	352,167	100.0	211,429	100.0	140,738	100.0	18,525	100.0	

(19) Fair Value Information on Securities and Others

1) Valuation gains (losses) on trading securities

(Millions of Yen)

	As of Marc	h 31, 2004	As of March 31, 2003		
	Current Fair Value and Carrying Value	Valuation Gains (Losses)	Current Fair Value and Carrying Value	Valuation Gains (Losses)	
Trading securities	87,936	3,414	68,794	(8,039)	
Domestic bonds		-	-	-	
Domestic stocks	-	-	-	-	
Foreign bonds	- 1	-	-		
Foreign stocks, etc.	65,438	(6,013)	35,891	(4,065)	
Monetary trusts	22,498	9,428	32,903	(3,973)	

2) Fair value information on securities (except trading securities)

a. Securities with market value

(Millions of Yen)

	As of March 31, 2004							
	Cost/ Carrying Value Before	Current Fair Value	Net Unrealized Gains (Losses)					
	Market-to-Market	1 420		Gains	Losses			
Held-to-maturity securities	1,563,382	1,613,997	50,614	57,974	7,360			
Domestic securities	1,493,950	1,542,576	48,625	55,826	. 7,20			
Foreign securities	69,431	71,421	1,989	2,148	15			
Policy reserve matching securities	-	-	-	-	-			
Stocks of subsidiaries and affiliated companies	-	•	-	· [-			
Available-for-sale securities	2,048,706	2,253,587	204,880	216,288	11,40			
Domestic bonds	960,651	996,931	36,280	36,906	620			
Domestic stocks	179,421	310,068	130,646	131,525	879			
Foreign securities	396,348	402,474	6,125	13,073	6,94			
Bonds	361,733	367,545	5,812	11,434	5,622			
Stocks, etc.	34,615	34,928	312	1,638	1,32			
Other securities	345,421	369,500	24,079	25,323	1,24			
Monetary claims purchased	72,998	72,998	-	-				
Certificates of deposit	20,000	20,000	-	-				
Monetary trusts	73,864	81,613	7,748	9,458	1,710			
Total	3,612,089	3,867,584	255,495	274,262	18,76			
Domestic bonds	2,454,602	2,539,507	84,905	92,733	7,82			
Domestic stocks	179,421	310,068	130,646	131,525	879			
Foreign securities	465,780	473,895	8,114	15,221	7,100			
Bonds	431,164	438,967	7,802	13,582	5,780			
Stocks, etc.	34,615	34,928	312	1,638	1,32:			
Other securities	345,421	369,500	24,079	25,323	1,24			
Monetary claims purchased	72,998	72,998	-	-				
Certificates of deposit	20,000	20,000	-	-				
Monetary trusts	73,864	81,613	7,748	9,458	1,710			

Notes:

^{3.} Other than the above, valuation gains (devaluation losses) on derivatives classified as monetary trusts within available-for-sale securities, which are charged or credit to income, resulted in a gain of 195 million yen as of March 31, 2004.

nlisted foreign bonds ther securities ty reserve matching securities ts of subsidiaries and affiliated companies lable-for-sale securities nlisted domestic stocks (excluding over-the-counter stocks) nlisted foreign stocks (excluding over-the-counter stocks) nlisted foreign bonds	(Millions of Yen)
	As of March 31,
	2004
Held-to-maturity securities	
Unlisted foreign bonds	•
Other securities	•
Policy reserve matching securities	
Stocks of subsidiaries and affiliated companies	19,023
Available-for-sale securities	94,145
Unlisted domestic stocks (excluding over-the-counter stocks)	10,046
Unlisted foreign stocks (excluding over-the-counter stocks)	60,000
Unlisted foreign bonds	-
Others	24,099
Total	113,169

Note: Securities included in jointly operated designated monetary trusts are not included herein.

^{1.} The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.

^{2.} Monetary trusts include securities other than trading securities.

a. Securities with market value

(Millions of Yen)

		A	s of March 31, 2003	3	
	Cost / Carrying Value Before	Current Fair	Net U	realized Gains (Los	ses)
	Market-to-Market	Value		Gains	Losses
Held-to-maturity securities	1,538,461	1,642,486	104,024	104,452	428
Domestic bonds	1,488,056	1,590,145	102,089	102,284	194
Foreign bonds	50,405	52,340	1,935	2,168	233
Policy reserve matching securities	-	-	-		-
Stocks of subsidiaries and affiliated companies	-	-	-	-	-
Available-for -sale securities	2,157,307	2,231,216	73,908	99,798	25,890
Domestic bonds	1,472,609	1,547,313	74,703	74,952	249
Domestic stocks	168,600	172,240	3,639	14,198	10,559
Foreign securities	189,955	193,012	3,057	6,429	3,371
Bonds	156,564	161,023	4,459	5,633	1,174
Stocks, etc.	33,391	31,989	(1,401)	796	2,197
Other securities	195,458	192,096	(3,361)	3,129	6,490
Monetary claims purchased	40,897	40,897	-		-
Certificates of deposit	33,000	33,000	•	-	-
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219
Total	3,695,769	3,873,702	177,932	204,251	26,318
Domestic bonds	2,960,665	3,137,458	176,792	177,236	443
Domestic stocks	168,600	172,240	3,639	14,198	10,559
Foreign securities	240,360	245,353	4,992	8,597	3,605
Bonds	206,969	213,364	6,394	7,801	1,407
Stocks, etc.	33,391	31,989	(1,401)	796	2,197
Other securities	195,458	192,096	(3,361)	3,129	6,490
Monetary claims purchased	40,897	40,897	-		•
Certificates of deposit	33,000	33,000	-	-]_	
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219

Notes:

- 1. The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the
- 2. Monetary trusts include securities other than trading securities.
- 3. Other than the above, valuation gains (devaluation losses) on derivatives classified as monetary trusts within available-for-sale securities, which are charged or credit to income, resulted in a gain of 54 million yen as of March 31, 2003.

b. Securities without market value (Carrying value)

(Millions of Yen)

	(
	As of March 31,
	2003
Held-to-maturity securities	-
Unlisted foreign bonds	-
Others	-
Policy reserve matching securities	•
Stocks of subsidiaries and affiliated companies	18,888
Available-for-sale securities	87,576
Unlisted domestic stocks (excluding over-the-counter stocks)	10,591
Unlisted foreign stocks (excluding over-the-counter stocks)	60,000
Unlisted foreign bonds	-
Others	16,985
Total	106,465

Note: Securities included in jointly operated designated monetary trusts are not included herein.

c. Fair value information consisting of those stated in the previous table b. and foreign exchange and other gains (losses) for a.

(Millions of Yen)

		A	As of March 31, 200	4			
	Cost / Carrying Current Fair Value Before Value		Net U	Net Unrealized Gains (Losses)			
	Market-to-Market	1 (14 00	70.41	Gains	Losses		
Held-to-maturity securities	1,563,382	1,613,997	50,614	57,974	7,360		
Domestic bonds	1,493,950	1,542,576	48,625	55,826	7,201		
Foreign bonds	69,431	71,421	1,989	2,148	158		
Policy reserve matching securities	-	-	-		<u> </u>		
Stocks of subsidiaries and affiliated companies	19,023	19,023	-	-	<u> </u>		
Available -for-sale securities	2,142,852	2,348,291	205,438	217,421	11,982		
Domestic bonds	960,651	996,931	36,280	36,906	626		
Domestic stocks	189,468	320,115	130,646	131,525	879		
Foreign securities	473,549	479,893	6,344	13,832	7,488		
Bonds	361,733	367,545	5,812	11,434	5,622		
Stocks, etc.	111,816	112,347	531	2,397	1,866		
Other securities	352,320	376,739	24,418	25,697	1,278		
Monetary claims purchased	72,998	72,998	-	-	•		
Certificates of deposit	20,000	20,000	•	-	-		
Monetary trusts	73,864	81,613	7,748	9,458	1,710		
Total	3,725,258	3,981,312	256,053	275,396	19,343		
Domestic bonds	2,454,602	2,539,507	84,905	92,733	7,827		
Domestic stocks	208,491	339,138	130,646	131,525	879		
Foreign securities	542,981	551,314	8,333	15,980	7,646		
Bonds	431,164	438,967	7,802	13,582	5,780		
Stocks, etc.	111,816	112,347	531	2,397	1,866		
Other securities	352,320	376,739	24,418	25,697	1,278		
Monetary claims purchased	72,998	72,998	-				
Certificates of deposit	20,000	20,000	-	-	-		
Monetary trusts	73,864	81,613	7,748	9,458	1,710		

		A	s of March 31, 200	3	(Minous of Ten)
	Cost / Carrying Value Before	Current Fair	Net U	Net Unrealized Gains (Lo	
	Market-to-Market	Value		Gains	Losses
Held-to-maturity securities	1,538,461	1,642,486	104,024	104,452	-428
Domestic bonds	1,488,056	1,590,145	102,089	102,284	194
Foreign Bonds	50,405	52,340	1,935	2,168	233
Policy reserve matching securities	•	-	-	-	
Stocks of subsidiaries and affiliated companies	18,888	18,888			
Available -for-sale securities	2,244,884	2,319,354	74,470	100,434	25,963
Domestic bonds	1,472,609	1,547,313	74,703	74,952	249
Domestic stocks	179,192	182,831	3,639	14,198	10,559
Foreign securities	262,495	265,870	3,374	6,802	3,428
Bonds	156,564	161,023	4,459	5,633	1,174
Stocks, etc.	105,931	104,846	(1,084)	1,169	2,254
Other securities	199,903	196,786	(3,116)	3,391	6,507
Monetary claims purchased	40,897	40,897	-	-	-
Certificates of deposit	33,000	33,000	-	-	-
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219
Total	3,802,234	3,980,729	178,494	204,886	26,392
Domestic bonds	2,960,665	3,137,458	176,792	177,236	443
Domestic stocks	198,080	201,720	3,639	14,198	10,559
Foreign securities	312,901	318,211	5,309	8,971	3,662
Bonds	206,969	213,364	6,394	7,801	1,407
Stocks, etc.	105,931	104,846	(1,084)	1,169	2,254
Other securities	199,903	196,786	(3,116)	3,391	6,507
Monetary claims purchased	40,897	40,897			•
Certificates of deposit	33,000	33,000	-	-	
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219

- 3) Fair value information on monetary trusts

(Millions of Yen)

		As of March 31, 2004						
	Committee 17.1	Current Fair	Net Unrealized Gains (Losses)					
	Carrying Value	Value	-	Gains	Losses			
Monetary trusts	248,920	248,920	-	-				

		As of March 31, 2003					
	Committee Malan	Current Fair		Inrealized Gains (L	ns (Losses)		
	Carrying Value	Value		Gains	Losses		
Monetary trusts	150,393	150,393	-	-	-		

a. Monetary trusts for investment

(Millions of Yen)

	As of Marc	ch 31, 2004	As of March 31, 2003		
	Carrying Value	Net Valuation Gains(Losses)	Carrying Value	Net Valuation Gains(Losses)	
Monetary trusts for investment	23,122	9,428	35,175	(3,973)	
Investment type focused on domestic stocks	23,122	9,428	35,175	(3,973)	

Note: Above figures show all of the fair value information on monetary trusts including securities, cash and call loans and others.

b. Monetary trusts for held-to-maturity, policy reserve matching securities and others

(Millions of Yen)

		As	s of March 31, 2004				
	Carrying Value	Current Fair	Net Uni	Net Unrealized Gains (Losses)			
	Before Market-to- Market	Value		Gains	Losses		
Monetary trusts for held-to-maturity	-	-	-	-	-		
Monetary trusts for policy reserve matching	-	-	-	-	-		
Other monetary trusts	217,844	225,797	7,952	9,708	1,755		
Investment type focused on domestic bonds	10,823	10,969	145	200	54		
Investment type focused on domestic stocks	42,436	49,354	6,917	7,368	450		
Investment type focused on foreign securities	26,297	27,129	831	2,079	1,247		
Balance-typed	2,986	3,043	57	60	2		
Investment type focused on collateral short-term money trust	100,000	100,000	-	-	•		
Jointly operated and designated monetary trusts	35,300	35,300	-	-	-		
Total	217,844	225,797	7,952	9,708	1,755		

		As	of March 31, 2003			
	Carrying Value	Current Fair	Net Unr	ealized Gains (Losses)		
	Before Market-to- Market	Value		Gains	Losses	
Monetary trusts for held-to-maturity	-	-	-	-		
Monetary trusts for policy reserve matching	-	-	-	-	•	
Other monetary trusts	119,339	115,217	(4,121)	1,097	5,219	
Investment type focused on domestic bonds	10,661	11,086	425	443	18	
Investment type focused on domestic stocks	10,656	10,231	(425)	230	655	
Investment type focused on foreign securities	42,721	38,599	(4,121)	424	4,545	
Balance-typed	-	-	-	-	•	
Investment type focused on collateral short-term money trust	55,000	55,000		-	-	
Jointly operated and designated monetary trusts	300	300	-	•	_	
Total	119,339	115,217	(4,121)	1,097	5,219	

^{1.} Above figures show all of the fair value information on monetary trusts including securities, cash and call loans and others.

^{2.} Net Unrealized Gains (Losses) above includes each of the gains/ losses on derivative transactions classified as monetary trusts at the end of each fiscal year. These gains/ losses on derivative transactions are recorded in the income statements.

c. Fair value information for securities within monetary trusts in the previous a and b.

- Monetary trusts within trading se	ecurities	·		(Millions of Ten)
	As of Mar	ch 31, 2004	As of Mar	ch 31, 2003
	Carrying Value	Net Valuation Gains (Losses)	Carrying Value	Net Valuation Gains (Losses)
Trading securities	22,498	9,428	32,903	(3,973)
Domestic stocks	22,498	9,428	32,903	(3,973)

- Monetary trusts within held-to-maturity securities, policy reserve matching securities and available-for-sale securities

(Millions of Yen)

		As of March 31, 2004								
	Carrying Value	Current Fair	Net Unr	ealized Gains (Loss	ses)					
	Before Market-to- Market	Value		Gains	Losses					
Held-to-maturity securities	-		-	_	-					
Policy reserve matching securities	-	•	-	-	-					
Available-for-sale securities	73,864	81,613	7,748	9,458	1,710					
Domestic bonds	10,731	10,877	145	200	54					
Domestic stocks	36,797	43,520	6,722	7,128	406					
Other securities	447	498	50	50	-					
Foreign bonds	130	128	(2)	-	2					
Foreign securities	25,758	26,589	831	2,079	1,247					
Total	73,864	81,613	7,748	9,458	1,710					

		As of March 31, 2003								
	Carrying Value	6 7	Net Unr	ealized Gains (Losses)						
	Before Market-to- Market	Current Fair Value		Gains	Losses					
Held-to-maturity securities		-		-						
Policy reserve matching securities	-	-	-	-	-					
Available-for-sale securities	56,785	52,655	(4,130)	1,088	5,219					
Domestic bonds	10,578	11,003	425	443	18					
Domestic stocks	7,734	7,299	(434)	. 220	655					
Other securities	-	-	-	-	-					
Foreign bonds	-	•	-	-	-					
Foreign securities	38,473	34,351	(4,121)	424	4,545					
Total	56,785	52,655	(4,130)	1,088	5,219					

Note: Securities in jointly operated and designated monetary trusts are not included.

4) Fair value information on real estate

(Millions of Yen)

		As of March 31, 2004								
	Correin a Value	Current Fair	Net Unr	ealized Gains (Los	ses)					
	Carrying Value	Value		Gains	Losses					
Land	88,029	76,036	(11,993)	23,283	35,276					
Leasehold	913	664	(249)	343	592					
Total	88,943	76,700	(12,242)	23,627	35,869					

		As of March 31, 2003								
	Correino Volvo	Current Fair		ealized Gains (Los	ses)					
	Carrying Value	Value		Gains	Losses					
Land	97,711	85,250	(12,461)	28,216	40,677					
Leasehold	1,038	673	(365)	335	700					
Total	98,749	85,923	(12,826)	28,552	41,378					

Note: Fair value as of March 31, 2004 is basically calculated based on the appraisal price. Less important property as of March 31, 2004 and fair value as of March 31, 2003 is calculated based on the posted price.

5) Fair value information on derivative transactions

1) Gains (losses) on derivatives with and without hedge accounting

(Millions of Yen)

		Interest- related	Currency -related	Stock- related	Bond- related	Others	Total
As of	Hedge accounting applied	1,052	10,866	-		-	11,918
Mar. 31,	Hedge accounting not applied	(371)	1,803	(1,056)	332	-	707
2004	Total	680	12,669	(1,056)	332		12,626
As of	Hedge accounting applied	-	-	-	-	-	-
Mar. 31,	Hedge accounting not applied	(1,354)	(614)	(853)			(2,822)
2003	Total	(1,354)	(614)	(853)	-	-	(2,822)

Notes:

- 1. Gains (losses) on derivatives not applied to hedge accounting (currency-related transactions as of March 31, 2004: 10,866 million yen) are recorded in the income statements.
- 2. Assets and liabilities denominated in foreign currencies, which have fixed settlement amounts in yen under forward exchange contracts and have been disclosed in yen amounts in the balance sheets, are not subject to disclosure.

2) Interest-related transactions

(Millions of Yen)

		As of Man	ch 31, 2004	1	As of March 31, 2003			
				 				,
• '	Contracte	d value or			Contracted value or			
	notional principal		Current	Valuation	notional	principal	Current	Valuation
	amount		market or	gains	ame	ount	market or	gains
		Over One	fair value	(losses)		Over One	fair value	(losses)
	<u> </u>	Year				Year		
Over-the-counter transactions							-	
Interest rate swaps:								
Receipts fixed, payments floating	-	-	-	-	-	-	· -	-
Receipts floating, payments fixed	167,582	144,982	680	680	61,800	29,200	(1,354)	(1,354)
Receipts floating, payments floating	-	-	_	-	-	-	-	-
Others:								
Sold	-	-	-	-	-	-	-	-
Bought			-		-			-
Total				680				(1,354)

*Interest rate swaps by contractual maturity dates:

		As of Marc	h 31, 2004			As of March 31, 2003			
	Total	One year or shorter	One year to three years	Over three years	Total	One year or shorter	One year to three years	Over three years	
Receipts fixed, payments floating:									
Notional amount	-	-	-	-		-	-	-	
Average fixed rate (receipt)			-	_	-	_			
Average fixed rate (payment)		_	-	-	-	-	-	•	
Receipts fixed, payments floating:									
Notional amount	167,582	22,600	5,200	139,782	61,800	32,600	25,200	4,000	
Average fixed rate (receipt)	0.21	1.21	0.06	0.06	0.76	0.87	0.74	0.07	
Average fixed rate (payment)	1.12	2.28	1.97	0.90	2.20	2.19	2.24	1.97	

3) Currency-related transactions

(Millions of Yen)

(Williams of Ten								
		As of Marc	ch 31, 2004			As of Marc	ch 31, 2003	3
	Contracte	d value or			Contracted value or			
	notional	notional principal		Valuation	notional	principal	Current	Valuation
ļ	amo	unt	market or	gains	amo	ount	market or	gains
		Over One	fair value	(losses)		Over One	fair value	(losses)
		Year		, ,		Year		, ,
Over-the-counter transactions								
Foreign exchange contracts:								
Sold:	283,430	-	270,761	12,669	70,271	-	70,885	(613)
U.S. dollar	106,425	-	103,445	2,980	42,279	-	42,344	(64)
Euro	157,126	-	148,605	8,521	22,087	-	22,589	(502)
British pound	19,877		18,711	1,166	5,904	-	5,950	(46)
Canadian dollar	-	-	-	- '	-	-		
Bought:	229	-	229	0	204	-	204	(0)
U.S. dollar	. 218	-	219	0	204	-	204	(0)
Euro	10	-	10	0	-	-	-	•
British pound	.	٠ ـ	-	-	-		.	-
Canadian dollar			· <u>-</u>	-	-	-		
Total				12,669				(614)

Notes:

- 1. Forward exchange rates are used as the year-end exchange rates.
- 2. Assets and liabilities denominated in foreign currencies, which have fixed settlement amounts in yen under forward exchange contracts and have been disclosed in yen amounts in the balance sheets, are not subject to disclosure.

4) Stock-related transactions

(Millions of Yen)

	As of March 31, 2004			As of Marc	h 31, 2003	3		
	notional	od value or principal ount Over One	Current market or fair value	Valuation gains (losses)	notional	od value or principal ount Over One	Current market or fair value	Valuation gains (losses)
		Year				Year	L	<u> </u>
Exchange-traded transactions			·			·	,	
Stock index futures:								
Sold	22,991	-	24,179	(1,188)	82,825	- 1	83,679	(853)
Bought	14,989	-	15,121	131	-	·	-	-
Stock options:								
Sold								
Call		-	-		-	-	-	-
Put		-	-		-	-		-
Bought								
Call		_		-	-			-
Put							-	
Total				(1,056)				(853)

5) Bond-related transactions

(Millions of Yen)

<u> </u>	As of March 31, 2004 As of March 31, 2003							
		d value or	11 51, 2004			d value or	11 51, 2003	
		principal	Current	Valuation		principal	Current	Valuation
		ount	Current market or	gains		ount	market or	gains
		Over One Year	fair value	(losses)		Over One Year	fair value	(losses)
Exchange-traded transactions								
Bond futures contracts:								
Sold	42,285	-	41,952	332	-	-	-	-
Bought		-	-	-	-	-	-	-
Bond futures options:			'					
Sold					l			
Call	-	-	-	-	-	-	-	,-
Put	-	-	-	-	-	-	-	-
Bought								
Call	-	-	-	-	-	-		-
Put			-		. <u>-</u>			_
Total				332				

6) Others

The Company held no other derivative instruments as of March 31, 2004 and 2003.

3. Status of Separate Account Assets (Non-Consolidated)

(1) Balance of separate account assets

(Millions of Yen)

	As of March 31, 2004	As of March 31, 2003
	Amount	Amount
Individual variable insurance	25,542	24,206
Individual variable annuities	14,714	13,306
Group annuities	126,254	137,540
Total	166,511	175,054

(2) Status of individual variable insurance (separate accounts)

a. Total number of policies and total policy amount in force

(Number, Millions of Yen)

	As of March	31, 2004	As of March 31, 2003		
	Number	Amount	Number	Amount	
Variable insurance (term life)	409	1,475	431	1,544	
Variable insurance (whole life)	9,794	78,544	10,233	83,466	
Total	10,203	80,020	10,664	85,011	

b. Asset composition

(Millions of Yen, %)

	As of March	n 31, 2004	As of March	31, 2003
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	1,017	4.0	1,308	5.4
Securities	23,665	92.7	21,503	88.8
Domestic bonds	7,331	28.7	7,133	29.5
Domestic stocks	10,559	41.3	8,140	33.6
Foreign securities	5,774	22.6	6,229	25.7
Foreign bonds	2,625	10.3	3,098	12.8
Foreign stocks and other securities	3,149	12.3	3,130	12.9
Other securities	-	•	-	•
Loans	-	-	-	-
Other assets	859	3.4	1,395	5.8
Reserve for possible loan losses	-	•	·-	•
Total assets	25,542	100.0	24,206	100.0

c. Net investment gains / losses

	Year Ended March 31, 2004	Year Ended March 31, 2004
	Amount	Amount
Interests, dividends and income	459	541
from real estate for rent	439	541
Gains on sale of securities	744	530
Gains on redemption of securities	-	
Valuation gains on securities	4,410	-
Foreign exchange gains, net		3
Gains from derivatives, net	-	-
Other investment income	0	0
Losses on sale of securities	1,905	2,100
Amortization of securities	· -	-
Devaluation losses on securities	-	2,508
Foreign exchange losses, net	3	-
Losses from derivatives, net	-	-
Other investment expenses	1	0
Net investment gains/losses	3,706	(3,532)

d. Fair value information on securities

Valuation gains (losses) on trading securities

(Millions of Yen)

	As of Marc	h 31, 2004	As of March 31, 2003		
	Current Fair Value and Carrying Value	Valuation Gains (Losses)	Current Fair Value and Carrying Value	Valuation Gains (Losses)	
Trading securities	23,665	4,410	21,503	(2,508)	
Domestic bonds	7,331	(161)	7,133	94	
Domestic stocks	10,559	4,272	8,140	(1,571)	
Foreign bonds	2,625	(307)	3,098	34	
Foreign stocks, etc.	. 3,149	607	3,130	(1,066)	
Monetary trusts	-	•	-	-	

e. Fair value information on derivative transactions

(a) Interest-related transactions

The Company held no interest-related derivative instruments as of March 31, 2003 and 2004.

(b) Currency-related transactions

The Company held no currency-related derivative instruments as of March 31, 2003 and 2004.

(c) Stock-related transactions

The Company held no stock-related derivative instruments as of March 31, 2003 and 2004.

(d) Bond-related transactions

The Company held no bond-related derivative instruments as of March 31, 2003 and 2004.

(e) Others

The Company held no other derivative instruments as of March 31, 2003 and 2004.

(3) Status of individual variable annuities (separate accounts)

a. Total number of policies and total policy amount in force

(Number, Millions of Yen)

	As of March 31, 2004		As of March 31, 2003		
	Number	Amount	Number	Amount	
Variable annuities (variable investment type)	227	1,068	229	1,018	
Variable annuities (guranteed investment type)	178	546	164	486	
Total	405	1,615	393	1,504	

	As of March 31, 2004					
	Emphasis on	stable return	Emphasis or	n high return	Guaranteed investment type	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	612	12.3	386	8.6	486	9.2
Securities	4,343	87.4	4,066	90.9	4,760	90.3
Domestic bonds	3,194	64.3	881	19.7	2,514	47.7
Domestic stocks	632	12.7	2,198	49.1	1,515	28.8
Foreign securities	516	10.4	986	22.0	730	13.9
Foreign bonds	259	5.2	396	8.9	499	9.5
Foreign stocks and other securities	256	5.2	590	13.2	231	4.4
Other securities	-	-	-	•	-	-
Loans	-	-	•	-	-	-
Other assets	15	0.3	20	0.5	22	0.4
Reserve for possible loan losses	-	-	-		-	-
Total assets	4,971	100.0	4,473	100.0	5,270	100.0

:	As of March 31, 2003							
	Emphasis on	stable return	Emphasis or	n high return	Guaranteed investment type			
	Amount	Percentage	Amount	Percentage	Amount	Percentage		
Cash and deposits, call loans	469	9.7	242	6.5	. 282	5.9		
Securities	4,321	89.8	3,456	92.8	4,457	93.5		
Domestic bonds	3,173	65.9	835	22.4	2,470	51.8		
Domestic stocks	507	10.6	1,608	43.2	1,167	24.5		
Foreign securities	641	13.3	1,012	27.2	819	17.2		
Foreign bonds	417	8.7	498	13.4	617	13.0		
Foreign stocks and other securities	223	4.6	514	13.8	201	4.2		
Other securities	-	-	•	-	-	-		
Loans	-	-	-	-	-	-		
Other assets	23	0.5	25	0.7	28	0.6		
Reserve for possible loan losses	-	-	•.	-	-	•		
Total assets	4,814	100.0	3,724	100.0	4,768	100.0		

c. Net investment gains / losses

	Year I	Year Ended March 31, 2004			Year Ended March 31, 2003		
	Emphasis on	Emphasis on	Guaranteed	Emphasis on Emphasis on		Guaranteed	
	stable return	high return	investment	stable return	high return	investment	
Interests, dividends and income from real estate for rent	97	72	97	116	83	118	
Gains on sale of securities	73	118	110	60	65	69	
Gains on redemption of securities			_	-	-	-	
Valuation gains on securities	184	827	478	-	-		
Foreign exchange gains, net	•	-	-	0	. 0	0	
Gains from derivatives, net	-	-	•	-	-	-	
Other investment income	0	. 0	0	0	0	. 0	
Losses on sale of securities	188	274	223	113	290	191	
Amortization of securities	-	-	•	-	-	-	
Devaluation losses on securities	-	-		139	539	270	
Foreign exchange losses, net	0	0	0	-	-	-	
Losses from derivatives, net	•	-	-	-	-	-	
Other investment expenses	0	0	0	0	0	0	
Net investment gains/losses	166	743	461	(76)	(681)	(273)	

Note: Net investment gains/losses stated above are recorded in lump sum as an item of "gains (losses) from separate accounts, net" in the income statement.

d. Fair value information on securities

Valuation gains (losses) on trading securities

- Individual variable annuities (Variable investment type / Emphasis on stable return) (Millions of Yen)

		As of Marc	ch 31, 2004	As of March 31, 2003		
		Current Fair Value and Carrying Value	Valuation Gains(Losses)	Current Fair Value and Carrying Value	Valuation Gains(Losses)	
Trading securities		4,343	184	4,321	(139)	
	Domestic bonds	3,194	(61)	3,173	44	
	Domestic stocks	632	234	. 507	(122)	
ļ	Foreign bonds	259	. (33)	417	23	
İ	Foreign stocks, etc.	256	44	223	(85)	
	Monetary trusts		_ •	-	• ·	

- Individual variable annuities (Variable investment type / Emphasis on high return)

(Millions of Yen)

Г		As of Marc	ch 31, 2004	As of Marc	ch 31, 2003	
	· · · · · · · · · · · · · · · · · · ·	Current Fair Value and Carrying Value	Valuation Gains(Losses)	Current Fair Value and Carrying Value	Valuation Gains(Losses)	
Trading securities		4,066	827	3,456	(539)	
	Domestic bonds	. 881	(19)	835	12.	
	Domestic stocks	2,198	776	1,608	(371)	
ļ	Foreign bonds	396	(33)	498	18	
	Foreign stocks, etc.	590	103	514	(198)	
	Monetary trusts	•	-	-	-	

- Individual variable annuities (Guaranteed investment type)

(Millions of Yen)

	<u>`</u>		(
	As of Marc	ch 31, 2004	As of March 31, 2003			
	Current Fair Value and Carrying Value	Valuation Gains(Losses)	Current Fair Value and Carrying Value	Valuation Gains(Losses)		
Trading securities	4,760	478	4,457	(270)		
Domestic bonds	2,514	(55)	2,470	39		
Domestic stocks	1,515	546	1,167	(265)		
Foreign bonds	499	(52)	617	31		
Foreign stocks, etc.	231	39	201	(76)		
Monetary trusts		-	-	•		

e. Fair value information on derivative transactions

(a) Interest-related transactions

The Company held no interest-related derivative instruments as of March 31, 2003 and 2004.

(b) Currency-related transactions

The Company held no currency-related derivative instruments as of March 31, 2003 and 2004.

(c) Stock-related transactions

The Company held no stock-related derivative instruments as of March 31, 2003 and 2004.

(d) Bond-related transactions

The Company held no bond-related derivative instruments as of March 31, 2003 and 2004.

(e) Others

The Company held no other derivative instruments as of March 31, 2003 and 2004.

4. Company Total of General Account Assets and Separate Account Assets (Non-Consolidated)

(1) Asset Composition (As of March 31, 2004)

(Millions of Yen)

	General Account	Separate Account	Total
Cash and deposits, call loans	354,641	2,509	357,151
Securities repurchased under resale agreements	-	-	-
Pledged money for bond borrowing transaction	-	-	-
Monetary claims purchased	72,998	-	72,998
Securities under proprietary accounts	-	-	-
Monetary trusts	248,920	-	248,920
Securities	3,821,523	152,138	3,973,661
Domestic bonds	2,490,882	57,607	2,548,490
Domestic stocks	339,138	56,941	396,079
Foreign securities	614,763	37,589	652,352
Foreign bonds	436,977	16,397	453,374
Foreign stocks and other securities	177,786	21,191	198,977
Other securities	376,739	·-	376,739
Loans	1,122,136	•	1,122,136
Property and equipment	156,115	-	156,115
Deferred tax asset	16,790	-	16,790
Other assets	70,919	2,945	73,865
Reserve for possible loan losses	(3,721)	-	(3,721)
Total assets	5,860,325	157,593	6,017,918
Foreign currency denominated assets	431,280	37,963	469,244

Note: The figure of other assets of separate accounts dose not include the amount of due from general accounts. Other assets and total assets including due from general accounts are 11,864 million yen and 166,511 million yen, respectively.

(2) Fair value information on securities and others (Company total)

a. Valuation gains (losses) on trading securities

(Millions of Yen)

	As of Marc	n 31, 2004	As of March 31, 2003		
	Current Fair Value and Carrying Value	Valuation Gains(Losses)	Current Fair Value and Carrying Value	Valuation Gains(Losses)	
Trading securities	240,074	30,061	232,421	(29,419)	
Domestic bonds	57,607	(1,156)	63,323	1,055	
Domestic stocks	56,941	24,293	55,071	(12,266)	
Foreign bonds	16,397	(1,825)	20,012	. 16	
Foreign stocks, etc.	86,630	(678)	61,110	(14,252)	
Monetary trusts	22,498	9,428	32,903	(3,973)	

b. Fair value information on securities (except trading securities)

b-1. Securities with market value

(Millions of Yen)

	As of March 31, 2004						
	Cost / Carrying Value Before Market-to-Market	Current Fair Value	Net U	nrealized Gains (Lo Gains	sses) Losses		
Held-to-maturity securities	1,563,382	1,613,997	50,614	57,974	7,360		
Domestic bonds	1,493,950	1,542,576	48,625	55,826	7,201		
Foreign bonds	69,431	71,421	1,989	2,148	158		
Policy reserve matching securities	-	-	-	•	-		
Stocks of subsidiaries and affiliated companies		•	•	•	•		
Available-for-sale securities	2,048,706	2,253,587	204,880	216,288	11,407		
Domestic bonds	960,651	996,931	36,280	36,906	626		
Domestic stocks	179,421	310,068	130,646	131,525	879		
Foreign securities	396,348	402,474	6,125	13,073	6,947		
Bonds	361,733	367,545	5,812	11,434	5,622		
Stocks, etc.	34,615	34,928	312	1,638	1,325		
Other securities	345,421	369,500	24,079	25,323	1,244		
Monetary claims purchased	72,998	72,998	-	- 1	-		
Certificates of deposit	20,000	20,000	•	-	•		
Monetary trusts	73,864	81,613	7,748	9,458	1,710		
Total	3,612,089	3,867,584	255,495	274,262	18,767		
Domestic bonds	2,454,602	2,539,507	84,905	92,733	7,827		
Domestic stocks	179,421	310,068	130,646	131,525	879		
Foreign securities	465,780	473,895	8,114	15,221	7,106		
Bonds	431,164	438,967	7,802	13,582	5,780		
Stocks, etc.	34,615	34,928	312	1,638	1,325		
Other securities	345,421	369,500	24,079	25,323	1,244		
Monetary claims purchased	72,998	72,998	-	-			
Certificates of deposit	20,000	20,000	-	-	•		
Monetary trusts	73,864	81,613	7,748	9,458	1,710		

Notes.

- 1. The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.
- 2. Monetary trusts include securities other than trading securities.
- 3. Other than the above, valuation gains (devaluation losses) on derivatives classified as monetary trusts within available-for-sale securities, which are charged or credit to income, resulted in a gain of 195 million yen as of March 31, 2004.

b-2. Securities without market value (Carrying value)

(Millions of Yen)

	As of March 31, 2004
Held-to-maturity securities	•
Unlisted foreign bonds	-
Others	•
Policy reserve matching securities	•
Stocks of subsidiaries and affiliated companies	19,023
Available-for-sale securities	94,145
Unlisted domestic stocks (excluding over-the-counter stocks)	10,046
Unlisted foreign stocks (excluding over-the-counter stocks)	60,000
Unlisted foreign bonds	
Others	24,099
Total	113,169

Note: Securities included in jointly operated designated monetary trusts are not included herein.

		A	s of March 31, 2003			
	Cost / Carrying Value Before Market-to-Market	Current Fair Value	Net Unr	ealized Gains (Loss	ses)	
				Gains	Losses	
Held-to-maturity securities	1,538,461	1,642,486	104,024	104,452	428	
Domestic bonds	1,488,056	1,590,145	102,089	102,284	194	
Foreign bonds	50,405	52,340	1,935	2,168	233	
Policy reserve matching securities	-			-	-	
Stocks of subsidiaries and affiliated companies	-	-	•	-		
Available -for-sale securities	2,157,307	2,231,216	73,908	99,798	25,890	
Domestic bonds	1,472,609	1,547,313	74,703	74,952	249	
Domestic stocks	168,600	172,240	3,639	14,198	10,559	
Foreign securities	189,955	193,012	3,057	6,429	3,371	
Bonds	156,564	161,023	4,459	5,633	1,174	
Stocks, etc.	33,391	31,989	(1,401)	796	2,197	
Other securities	195,458	192,096	(3,361)	3,129	6,490	
Monetary claims purchased	40,897	40,897	-	-	-	
Certificates of deposit	33,000	33,000	-	-	-	
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219	
Total	3,695,769	3,873,702	177,932	204,251	26,318	
Domestic bonds	2,960,665	3,137,458	176,792	177,236	443	
Domestic stocks	168,600	172,240	3,639	14,198	10,559	
Foreign securities	240,360	245,353	4,992	8,597	3,605	
Bonds	206,969	213,364	6,394	7,801	1,407	
Stocks, etc.	33,391	31,989	(1,401)	796	2,197	
Other securities	195,458	192,096	(3,361)	3,129	6,490	
Monetary claims purchased	40,897	40,897	- \			
Certificates of deposit	33,000	33,000	-	-		
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219	

Notes:

- 1. The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.
- 2. Monetary trusts include securities other than trading securities.
- 3. Other than the above, valuation gains (devaluation losses) on derivatives classified as monetary trusts within available-for-sale securities, which are charged or credit to income, resulted in a gain of 54 million yen as of March 31, 2003.

b-2. Securities without market value (Carrying value)

(Millions of Yen)

b at becarries without market value (Carrying value)	(Millions of Tell)
	As of March 31, 2003
Held-to-maturity securities	•
Unlisted foreign bonds	-
Others	-
Policy reserve matching securities	•
Stocks of subsidiaries and affiliated companies	18,888
Available-for-sale securities	87,576
Unlisted domestic stocks (excluding over-the-counter stocks)	10,591
Unlisted foreign stocks (excluding over-the-counter stocks)	60,000
Unlisted foreign bonds	-
Others	16,985
Total	106,465

Note: Securities included in jointly operated designated monetary trusts are not included herein.

c. Fair value information consisting of those stated in the previous table b-1 and foreign exchange and other gains (losses) for b-2.

(Millions of Yen)

	As of March 31, 2004				
	Cost / Carrying	Current Fair	Net U	nrealized Gains (Lo	sses)
	Value Before Market-to-Market	Value		Gains	Losses
Held-to-maturity securities	1,563,382	1,613,997	50,614	57,974	7,360
Domestic bonds	1,493,950	1,542,576	48,625	55,826	7,201
Foreign bonds	69,431	71,421	1,989	2,148	158
Policy reserve matching securities	-	-	-	-	-
Stocks of subsidiaries and affiliated companies	19,023	19,023	-	-	+
Available -for-sale securities	2,142,852	2,348,291	205,438	217,421	11,982
Domestic bonds	960,651	996,931	36,280	36,906	626
Domestic stocks	189,468	320,115	130,646	131,525	879
Foreign securities	473,549	479,893	6,344	13,832	7,488
Bonds	361,733	367,545	5,812	11,434	5,622
Stocks, etc.	111,816	112,347	531	2,397	1,866
Other securities	352,320	376,739	24,418	25,697	1,278
Monetary claims purchased	72,998	72,998	•	-	
Certificates of deposit	20,000	20,000	-	-	-
Monetary trusts	73,864	81,613	7,748	9,458	1,710
Total	3,725,258	3,981,312	256,053	275,396	19,343
Domestic bonds	2,454,602	2,539,507	84,905	92,733	7,827
Domestic stocks	208,491	339,138	130,646	131,525	879
Foreign securities	542,981	551,314	8,333	15,980	7,646
Bonds	431,164	438,967	7,802	13,582	5,780
Stocks, etc.	111,816	112,347	531	2,397	1,866
Other securities	352,320	376,739	24,418	25,697	1,278
Monetary claims purchased	72,998	72,998			
Certificates of deposit	20,000	20,000	-	-	
Monetary trusts	73,864	81,613	7,748	9,458	1,710

		А	s of March 31, 200	3	
•	Cost / Carrying		Net U	nrealized Gains (Lo	sses)
	Value Before Market-to-Market	Current Fair Value		Gains	Losses
Held-to-maturity securities	1,538,461	1,642,486	104,024	104,452	428
Domestic bonds	1,488,056	1,590,145	102,089	102,284	194
Foreign bonds	50,405	52,340	1,935	2,168	233
Policy reserve matching securities	-	-	•	-	-
Stocks of subsidiaries and affiliated companies	18,888	18,888	•	-	
Available -for-sale securities	2,244,884	2,319,354	74,470	100,434	25,963
Domestic bonds	1,472,609	1,547,313	74,703	74,952	249
Domestic stocks	179,192	182,831	3,639	14,198	10,559
Foreign securities	262,495	265,870	3,374	6,802	3,428
Bonds	156,564	161,023	4,459	5,633	1,174
Stocks, etc.	105,931	104,846	(1,084)	1,169	2,254
Other securities	199,903	196,786	(3,116)	3,391	6,507
Monetary claims purchased	40,897	40,897	•	-	
Certificates of deposit	33,000	33,000	•	•	
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219
Total	3,802,234	3,980,729	178,494	204,886	26,392
Domestic bonds	2,960,665	3,137,458	176,792	177,236	443
Domestic stocks	198,080	201,720	3,639	14,198	10,559
Foreign securities	312,901	318,211	5,309	8,971	3,662
Bonds	206,969	213,364	6,394	7,801	1,407
Stocks, etc.	105,931	104,846	(1,084)	1,169	2,254
Other securities	199,903	196,786	(3,116)	3,391	6,507
Monetary claims purchased	40,897	40,897	•		•
Certificates of deposit	33,000	33,000	-	-	
Monetary trusts	56,785	52,655	(4,130)	1,088	5,219

c. Fair value information on derivative transactions (with and without hedge accounting)

(a) General information

1. Types of transaction

The Company uses the following derivative transactions based on the 3. Purpose of Use below.

- i) Interest-related: interest rate swap transactions
- The Company uses interest rate swap transactions (in which the Company receives variable interest rates and pays fixed rates) for fixed rated loans.
- The Company uses interest rate swap transactions (in which the Company receives variable interest rates and pays fixed rates) for yendenominated bonds.
- ii) Currency-related: foreign exchange contract transactions
- * The Company uses foreign exchange contracts for foreign currency denominated assets.
- iii) Stock-related: stock index futures trading
- * The Company uses stock index futures for domestic and foreign stocks.
- iv) Bond-related: bond futures contract transactions
- The Company uses bond futures for yen-denominated bonds.

2. Transaction policy

The Company uses derivative transactions for the purpose of hedging market risk exposures of underlying assets in the interest of efficient asset management and does not engage in speculative transactions for the purpose of profit taking.

3. Purposes of use

In line with the transaction policy, the use of derivative transactions is limited to the following four purposes:

- i) Hedging transactions against underlying asset price fluctuation risks
- ii) Transactions to supplement or replace underlying assets to eliminate time-related problems and liquidity problems until said underlying assets are incorporated into the Company's portfolio
- iii) Transactions to adjust duration and interest type (fixed, variable) of underlying assets
- iv) Transactions to hedge against, or disperse, underlying asset credit risks

Also the Company applies hedge accounting for the following transactions:

- * Interest rate swap transactions for hedging yen-denominated bonds. (cash flow hedges)
- · Foreign exchange contract transactions for hedging foreign currency dominated securities. (fair value hedges)
- · Foreign exchange contract transactions for hedging foreign currency dominated fixed-term deposits. (special hedges)

To apply hedge accounting, the Company endeavors to set the internal regulations of its procedure and efficiency of evaluation and follow it.

4. Risk profile

As the derivative transactions in which the Company is engaged are in principle for purposes of hedging against underlying asset price fluctuation and credit risks, the Company is exposed to only limited risks related to derivative transactions. The risk of nonperformance by counterparties is also limited because the Company only conducts transactions through exchanges or carefully selected OTC dealings with partners with high credit ratings.

5. Risk management

The transaction policy and purposes of use are stipulated by the Company's internal regulations governing asset management, and the Company thoroughly conducts tightly controlled operations in this respect. Conducting of new derivative transactions that are not stipulated by these regulations requires deliberation by the management committee and final approval by the Board of Directors. In the Company's approach to risk management, the front office and middle/back offices are respectively separated into the investment and clerical & administrative sections, which mutually supervise each other. The Total Risk Control Division also ascertains and analyzes all kinds of risks, including derivative transaction risk and regularly reports to the Investment Policy Committee and the ALM Committee, which are responsible for the management of asset management returns and risks in terms of risk volume, position, and profit/loss level.

6. Supplemental information

i) Supplemental information of derivative transaction credit risks

Notional principals and contractual amounts of interest rates swap transactions and forward exchange contracts are of a nominal nature, with settlement conducted at the differential, not the nominal amount, and hence the amount itself is not an indicator of credit risk volume. Derivative transaction credit risk refers to the sum of the capital required to regain the original market position in the event of a transaction partner default (also referred to as "replacement cost") plus the potential for future increase in that capital amount ("potential exposure").

※Derivative transaction credit risks

(Millions of Yen)

	As of March	1 31, 2004	As of March 31, 2003		
	Contracted value or notional principal amount	Credit risk value	Contracted value or notional principal amount	Credit risk value	
Interest-related	167,582	31	61,800	1	
Currency-related	446,353	215	159,262	15	
Stock-related	-		•	-	
Bond-related					
Total	613,935	246	221,062	17	

- 1. Credit risk value is calculated using exposure method.
- 2. Currency-related transactions as of March 31, 2004 include 519 million yen for separate account contracts and 0 million yen for credit risk values.

b. Fair value information

1. Gains (losses) on derivatives (Hedge accounting applied and not applied)

(Millions of Yen)

	Interest- related	Currency- related	Stock- related	Bond- related	Others	Total
As of March 31, 2004						
Hedge acconting applied	1,052	10,866		-	-	11,918
Hedge acconting not applied	(371)	1,818	(1,056)	332	-	722
Total	680	12,684	(1,056)	332	-	12,640
As of March 31, 2003						
Hedge acconting applied		-		-	-	•
Hedge acconting not applied	(1,354)	(614)	(853)	-		(2,822)
Total	(1,354)	(614)	(853)		-	(2,822)

Notes:

- 1. Gains (losses) on derivatives not applied to hedge accounting are recorded in the income statements (currency-related derivatives as of March 31, 2004 is 10,866 million yen).
- 2. Assets and liabilities denominated in foreign currencies, which have fixed settlement amounts in yen under forward exchange contracts and have been disclosed in yen amounts in the balance sheets, are not subject to disclosure.

2. Interest-related transactions

(Millions of Yen)

		As of Marc	ch 31, 2004	1	As of M		h 31, 2003	3			
	1		notional principal amount		notional principal Current V		Contracted value or notional principal amount		uation notional principal Current	Current market or	Valuation gains
		Over One Year	fair value	(losses)		Over One Year	fair value	(losses)			
Over-the-counter transactions											
Interest rate swaps:											
Receipts fixed, payments floating	-	-	-	-	-	-	-	-			
Receipts floating, payments fixed	167,582	144,982	680	680	61,800	29,200	(1,354)	(1,354)			
Receipts floating, payments floating		-	-	-	-	-		-			
Others:											
Sold	-	-	-	-	-	-		-			
Bought		<u> </u>						-			
Total				680				(1,354)			

*Interest rate swaps by contractual maturity dates:

			As of March 31, 2004			As of March 31, 2003			
		Total	One year or shorter	One year to three years	Over three years	Total	One year or shorter	One year to three years	Over three years
Receipts fixed, payments floating									
	Notional amount	-		-	-	,	-		
	Average fixed rate (receipt)	-	-	-	-	-	_	-	-
	Average fixed rate (payment)			-			•	-	-
Rec	ceipts floating, payments fixed								
	Notional amount	167,582	22,600	5,200	139,782	61,800	32,600	25,200	4,000
	Average fixed rate (receipt)	0.21	1.21	0.06	0.06	0.76	0.87	0.74	0.07
	Average fixed rate (payment)	1.12	2.28	1.97	0.90	2.20	2.19	2.24	1.97

3. Currency-related transactions

(Millions of Yen)

	(**************************************									
			As of March 31, 2004				As of March 31, 2003			
		notional	Contracted value or notional principal amount		Valuation gains	Contracted value or notional principal amount		Current market or	Valuation gains	
		1	Over One	fair value	(losses)		Over One	fair value	(losses)	
-	- the country temporations	 	Year				Year			
JOVE	r-the-counter transactions	 			-					
	Foreign exchange contracts:									
1	Sold:	283,965	-	271,281	12,683	70,271	-	70,885	(613)	
i	U.S. dollar	106,960	-	103,965	2,995	42,279	-	42,344	(64)	
	Euro	157,126	-	148,605	8,521	22,087	-	22,589	(502)	
	British pound	19,877	-	18,711	1,166	5,904	-	5,950	(46)	
1	Canadian dollar	-		-	-	-	-	-	-	
	Bought:	229	-	229	0	204	-	204	(0)	
	U.S. dollar	218		219	0	204	-	204	(0)	
	Euro	10	-	10	0	-	-	_	`-	
1	British pound	-	-	-	- '	-	-	- '	- }	
	Canadian dollar	<u> </u>	-			- _				
Tota	al				12,684				(614)	

Notes:

- 1. Forward exchange rates are used as the term end exchange rates.
- 2. Assets and liabilities denominated in foreign currencies, which have fixed settlement amounts in yen under forward exchange contracts and have been disclosed in yen amounts in the balance sheets, are not subject to disclosure.

4. Stock-related transactions

(Millions of Yen)

	As of March 31, 2004				As of March 31, 2003			
	Contracted value or notional principal amount		Current market or	Valuation gains	Contracted value or notional principal amount		Current market or	Valuation gains
]	Over One Year	fair value	(losses)		Over One Year	fair value	(losses)
Exchange-traded transactions								
Stock index futures:								
Sold	22,991	-	24,179	(1,188)	82,825	-	83,679	(853)
Bought	14,989		15,121	131	-	-	-	-
Stock options:								
Sold								
Call	-	-		-	-	-	-	-
Put		-	-	-	-		-	-
Bought								
Call		-	-	-	-	-	-	-
Put	-							
Total				(1,056)				(853)

5. Bond-related transactions

(Millions of Yen)

J. Dong-related transactions							(MIIIIO	ns of Ten	
		As of Marc	ch 31, 2004		As of March 31, 2003				
	Contracted value or notional principal amount Over One		notional principal Current Valuatio amount market or gains		Valuation gains (losses)	Contracted value or notional principal amount Over One		Current market or fair value	Valuation gains (losses)
		Year				Year			
Exchange-traded transactions									
Bond futures contracts:									
Sold	42,285	-	41,952	332	-		-	-	
Bought		-	-	-	-	-		-	
Bond futures options:									
Sold									
Call						-	-		
Put	-		-	-	-	-	-	_	
Bought									
Call	-	_		-		-	-	-	
Put									
Total				332					

6. Others

The Company held no other derivative instruments as of March 31, 2003 and 2004.

5. Risk Monitored Loans (Based on Insurance Business Law Guidelines)

(Consolidated) (Million of Yen, %)

	(1.11111011 01 1 011, 70)
As of March 31, 2004	As of March 31, 2003
184	293
4,553	8,405
-	234
849	885
5,586	9,818
[0.50]	[0.83]
2,665	3,703
1,055	3,136
2,722	5,311
(857)	(2,332)
66.6	69.7
115.3	123.8
	184 4,553 - 849 5,586 [0.50] 2,665 1,055 2,722 (857) 66.6

- 1. Certain past due loans and loans to bankrupt companies were written off and charged to the reserve for possible loan losses. Write-offs relating to bankrupt companies as of March 31, 2004 and March 31, 2003 amounted to 154 million yen and 986 million yen, respectively. Past due loans also decreased due to write-offs in the amounts of 2,876 million yen and 4,122 million yen as of March 31, 2004 and March 31, 2003, respectively.
- 2. Loans to bankrupt companies are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is impossible due to a significant delay in payment of principal or interest or for some other reason.
- 3. Past due loans are loans (other than the loans described in note 2 above and the loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting the borrower) on which the Company has stopped accruing interest based on self-assessment.
- 4. Loans over due for three months or more are loans, other than the loans described in notes 2 or 3 above, on which principal and/or interest are in arrears for three months or more.
- 5. Restructured loans are loans, other than the loans described in notes 2, 3 or 4 above, for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting the borrower.

	As of March 31, 2004	As of March 31, 2003
Loans to bankrupt companies	184	293
Past due loans	4,553	8,405
Loans over due for three months or more	-	234
Restructured loans	849	885
Total: a	5,586	9,818
[% of total loans]	[0.50]	[0.83]
Specific reserve for possible loan losses: b	2,665	3,703
General reserve for possible loan losses: c	1,055	3,136
Amount covered by collateral and guarantees: d	2,722	5,311
Sub-total =a-b-c-d	(857)	(2,332)
Coverage ratio $A = (b+c)/a$	66.6	69.7
Coverage ratio $B = (b+c+d) / a$	115.3	123.8

- 1. Certain past due loans and loans to bankrupt companies were written off and charged to the reserve for possible loan losses. Write-offs relating to bankrupt companies as of March 31, 2004 and March 31, 2003 amounted to 154 million yen and 986 million yen, respectively. Past due loans also decreased due to write-offs in the amounts of 2,876 million yen and 4,122 million yen as of March 31, 2004 and March 31, 2003, respectively.
- 2. Loans to bankrupt companies are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is impossible due to a significant delay in payment of principal or interest or for some other reason.
- 3. Past due loans are loans (other than the loans described in note 2 above and the loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting the borrower) on which the Company has stopped accruing interest based on self-assessment.
- 4. Loans over due for three months or more are loans, other than the loans described in notes 2 or 3 above, on which principal and/or interest are in arrears for three months or more.
- 5. Restructured loans are loans, other than the loans described in notes 2, 3 or 4 above, for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting the borrower.

6. Disclosed Claims Based on Insurance Business Law Standard

(Consolidated)

(Millions of Yen, %)

	As of March 31, 2004	As of March 31, 2003
Claims against bankrupt and quasi-bankrupt obligors	1,268	3,632
Claims with collection risk	3,469	5,066
Claims for special attention	849	1,124
Sub-total	5,587	9,823
[% of Total]	[0.50]	[0.83]
Claims against normal obligors	1,122,492	1,177,928
Total	1,128,080	1,187,752

Notes:

- 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
- 2. Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
- 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in notes 1 or 2 above.
- 4. Claims against normal obligors are all other loans.

(Non-Consolidated)

(Millions of Yen, %)

	As of March 31, 2004	As of March 31, 2003
Claims against bankrupt and quasi-bankrupt obligors	1,268	3,632
Claims with collection risk	3,469	5,066
Claims for special attention	849	1,124
Sub-total Sub-total	5,587	9,823
[% of Total]	[0.50]	[0.83]
Claims against normal obligors	1,122,492	1,177,928
Total	1,128,080	1,187,752

- 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
- 2. Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
- 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in notes 1 or 2 above.
- 4. Claims against normal obligors are all other loans.

		As of March 31, 2004	As of March 31, 2003	Comparison
(1) R	leserve for possible loan losses			
a	. General reserve	1,055	3,136	(2,080)
b	. Specific reserve	2,665	3,703	(1,037)
C	. Specific reserves for loans to refinancing countries	•	•	-
(2) N	Net provision for specific reserve			
a	. Provision	2,665	7,360	(4,695)
Ь	. Reversal	3,079	7,595	(4,515)
C	. Net provision	(414)	(234)	(179)
(3) S	specific reserves for loans to refinancing countries			
a	. Number of countries	•	-	-
Ь	. Amount of loans	-	-	-
С	. Net provision	•	-	-
(4) V	Vrite-off of loans	1,590	69	1,521

7. Core Profit and Reconciliation to Non-Consolidated Ordinary Profit

(Millions of Yen)

107,354	Year Ended March 31, 2003 88,729
	88.729
20.450	, ,
39,458	53,788
7,040	•
-	
32,418	32,676
-	21,111
-	•
-	-
39,313	94,601
-	11,748
2,059	3,018
10,068	19,657
331	58,713
21,565	-
5,289	1,462
•	•
144	(40,812)
107,499	47,917
(1,115)	-
_	-
(1,115)	-
•	
1,590	1,890
-	-
-	1,820
-	-
-	· -
1,590	69
-	-
(2,706)	(1,890)
104,792	. 46,027
	7,040 - 32,418 39,313 - 2,059 10,068 331 21,565 5,289 - 144 107,499 (1,115) - (1,115) - 1,590 1,590 - (2,706)

(Reference) Negative Spread

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Negative Spread	(12,973)	(20,479)
Investment yield on core profit	2.40%	2.45%
Average assumed investment yield	2.66%	2.86%
Policy reserves in general accounts	5,064,445	5,049,596

Notes

1. Negative Spread is calculated by the following method:

(Investment yield on core profit - average assumed investment yield) x policy reserves in general accounts

2. Investment yield on core profit is calculated by the following method:

(Net investment gains/ losses (general account only) in core profit - interest portion of reserve for policyholder dividends) / policy reserves in general account.

- 3. Average assumed investment yield is an investment yield for policy reserves in general accounts of assumed interests.
- 4. Policy reserves in general accounts is calculated by the following method:

(Policy reserves* at the beginning of the year + policy reserves* at the end of the year - assumed interests) x 1/2

*policy reserves represents policy reserves within general accounts except contingency reserve.

(Non-Consolidated) (Millions of Yen)

(Non-Consolidated)	(Millions of Yen			
	As of March 31, 2004	As of March 31, 2003		
Total solvency margin (A)	600,502	424,846		
Equity (less certain items)	155,666	122,186		
Reserve for price fluctuations	30,820	29,242		
Contingency reserve	76,457	75,341		
Reserve for possible loan losses	1,055	3,136		
Net unrealized gains on available-for-sale securities (before tax) (x 90 per cent., if gains; x 100 per cent., if losses)	184,894	67,023		
Net unrealized gains(losses) on real estate (x 85 per cent., if gains; x 100 per cent., if losses)	(12,242)	(12,826)		
Excess of amount of policy surrender payment	112,095	109,281		
Unalloted portion of reserve for policyholder dividends	7,545	7,634		
Future profits	15,260	13,284		
Deferred tax assets	43,947	25,541		
Subordinated debt	•	•		
Deductible items	(15,000)	(15,000)		
Total risk (B) $R_1^2 + \sqrt{(R_2 + R_3)^2 + R_4}$	116,047	98,773		
Insurance risk R ₁	34,578	34,895		
Assumed investment yield risk R ₂	21,673	22,543		
Investment risk R ₃	86,115	67,191		
Business risk R ₄	2,847	2,492		
Solvency margin ratio	1,034.9%	860.2%		
(A) ×100				

^{1.} The above ratio is calculated in accordance with Articles 86, 87, 161, 162 and 190 of the ministerial ordinance for Insurance Business Law as well as Announcement No. 50 issued by the Ministry of Finance in 1996.

^{2.} Equity represents equity on the balance sheet less net unrealized gains on securities, deferred gain on sale of real estate and estimated appropriation paid in cash.

^{3.}Net unrealized gains(losses) on real estate as of March 31, 2004 is basically calculated by the method of appraised price, whereas as for less important real estate, they are calculated by the method of posted price. Net unrealized gains(losses) on real estate as of March 31, 2003 is calculated by the method of posted price.

^{4.} Deductible items in the total solvency margin include the capital contribution to T&D Financial Life Insurance Company.

	(Millions of Tell)			
	As of March 31, 2004	As of March 31, 2003		
Total solvency margin (A)	23,115	26,815		
Equity (less certain items)	20,122	23,891		
Reserve for price fluctuations	194	101		
Contingency reserve	465	174		
Reserve for possible loan losses	22	355		
Net unrealized gains on available-for-sale securities (before tax) (x 90 per cent., if gains; x 100 per cent., if losses)	915	641		
Net unrealized gains(losses) on real estate (x 85 per cent., if gains; x 100 per cent., if losses)	-	9		
Subordinated debt	-	-		
Others	1,395	1,641		
Total risk (B) $R_1^2 + \sqrt{(R_2 + R_3)^2 + R_4}$	4,694	5,197		
Insurance risk R ₁	3,580	3,788		
Assumed investment yield risk R ₂	441	477		
Investment risk R ₃	2,292	2,764		
Business risk R ₄	189	210		
Solvency margin ratio	984.8%	1,031.9%		
$\frac{\text{(A)}}{(1/2)x(\text{B})} \times 100$				

^{1.} The above ratio is calculated in accordance with Articles 86, 87, 161, 162 and 190 of the ministerial ordinance for Insurance Business Law as well as Announcement No. 50 issued by the Ministry of Finance in 1996.

^{2.} Equity represents equity on the balance sheet less net unrealized gains on securities.

(Reference)

Performance Forecast for the Year Ending March 31, 2005

The followings are the Company's forecast for the year ending March 31, 2005.

(Non- Consolidated)

(Billions of Yen, %)

	···	(Billions of Ten, 76)
	Forecast	% Changes from the previous year
Ordinary Revenues	1,048	(12%)
Ordinary Profit	76	(27%)
Core Profit	88	(18%)
Net Income	31	(19%)
Income from Insurance Premiums	859	(7%)
Negative Spread	24	85%
New Policy Amount	4,600	7%
Individual Term Life	4,420	. 8%
Policy Amount in Force	39,470	At the same level as FY2003
Individual Term Life	35,440	1%
Surrender & Lapse Rate	8.5%	At the same level as FY2003

- 1. Policy amount in force and new policy amount include individual insurance and annuities. The new policy amount includes increase from conversion.
- 2. The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations on risks and uncertainties that may affect the Company's businesses.

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May 19, 2004 Daido Life Insurance Company

63,797

Supplementary Data for the Fiscal Year Ended March 31, 2004 Non-Consolidated Financial Results at Press Conference

(1) Sales Resul	ts		· · ·			(Millions of	Yen, %)	
		Fiscal Year Ended March 31, 2003		Six Months Ended September 30, 2003		Fiscal Year Ended March 31, 2004		
		Amount	% Change	Amount	% Change	Amount	% Change	
New Policy Amor	unt	4,673,514	2.3	2,109,438	(8.1)	4,309,774	(7.8)	
Policy Amount in	Force	39,342,682	1.1	39,075,896	(0.0)	39,294,826	(0.1)	
Surrender & Laps	e Amount	3,290,656	(5.8)	1,823,480	10.7 3,317,779		0.8	
Surrender & Laps	e Rate	8.45	%	4.64% 8		8.44%	8.44%	
Income from Insu	rance Premiums	989,420	(6.6)	480,795	(6.8)	928,260	(6.2)	
Individual Inst	rance and Annuities	684,990	3.5	317,454	(8.1)	641,092	(6.4)	
Group Insuran	ce and Annuities	300,730	(23.5)	161,494	(4.4)	283,474	(5.7)	
Annualized	New Policies	-	-	-	-	4,146	-	
Premiums of 3rd						(2.707		

Notes:

Sector Products

- 1. New policy amount and policy amount in force include individual insurance and annuities.
- 2. Surrender and lapse amount does not include reinstatement.

Total Policies

- 3. % change of year ended March is presented in comparison with the previous year ended March. % change of six months ended September 30, 2003 is presented in comparison with the six months ended September 30, 2002. (hereinafter, same if not mentioned otherwise)
- 4. Annualized premiums on new policies of 3rd sector products include individual insurance and annuities and exclude the net increase from conversion.

(2)	Assets		(Millions of Yen, %)
(4) }	rasera		(MIMIONS OF FERE, 70)

()					(2:22222	<u>, </u>	
	As of Marc	As of March 31, 2003		ber 30, 2003	As of March 31, 2004		
	Amount	% Change	Amount	% Change	Amount	% Change	
Total Assets	6,007,183	0.4	6,051,668	1.2	6,017,918	0.2	
Adjusted Net Asset	515,471	9.4	541,542	9.9	632,528	22.7	
Adjusted Net Asset / General Account Assets	8.8	8.8%		%	10.8%		
Solvency Margin Ratio	860.	860.2%		1,069.7%		1,034.9%	

Note: Adjusted net asset is calculated based on the regulatory standard.

(3) Core Profit / Amount of Negative Spread / Investment Yield

(Millions of Yen, %)

(b) Cort I tout the time of the	TO BOTTO OF TO		· · · · · · · · · · · · · · · · · · ·		(1.111110110 01 1 011, 70)	
	Fiscal Year Ended March 31, 2003		Fiscal Year Ended March 31, 2004		Fiscal Year Ending March 31, 2005 (Forecast)	
Core Profit	Amount % Change		Amount	% Change	Amount	
	88,729 (19.3)		107,354	(21.0)	88,000	
Amount of Nagative Spread	Amount		Amount		Amount	
Amount of Negative Spread	20,479		12,973		24,000	

(%)

	Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Fiscal Year Ending March 31, 2005 (Forecast)
Investment Yield for Core Profit	2.45	2.40	2.1
Investment Yield - General Account	1.47	2.11	1.7
Average Assumed Investment Yield (yearly average)	2.86	2.66	2.6

(References)

(%)

	Fiscal Year Ended March 31, 2003	Fiscal Year Ended March 31, 2004	Fiscal Year Ending March 31, 2005 (Forecast)
Average Assumed Investment Yield (at year-end)	2.69	2.66	2.6
Investment Yield - General Account (at fair value)	2.06	3.38	-

(4) Policy and Other Reserves

(Millions of Yen)

(4) I only and Other Reserves					(171111101	13 01 1 011)
	As of Marc	h 31, 2003	As of September 30, 2003		As of March 31, 2004	
	Amount	Change	Amount	Change	Amount	Change
Policy Reserve (Notes: 1)	5,319,376	10,904	5,310,530	(19,343)	5,256,168	(63,208)
General Account	5,157,113	70,733	5,161,337	26,993	5,106,468	(50,644)
Special Account	162,262	(59,829)	149,192	(46,336)	149,699	(12,563)
Reserve for Price Fluctuations	29,242	1,199	30,005	1,278	30,820	1,578
Contingency Reserve	75,341	1,820	75,667	964	76,457	1,115
Contingency Reserve 1	43,417	1,284	43,465	311	43,875	458
Contingency Reserve 2	31,924	535	32,201	652	32,582	657
Contingency Reserve Fund (Notes: 2)	-	•	-	-	-	-
Price Fluctuation Reserve Fund	-	•	-	. •	•	
Appropriated Retained Earnings for General Purposes	38,000	6,000	38,000	6,000	54,000	16,000

 $^{{\}it 1. The amount of policy reserve excludes the amount of contingency reserve.}$

^{2 .}Appropriated retained earnings for general purposes above are total amount after the appropriation of profit.

(5) Unrealized Gains / Losses

(Millions of Yen)

	As of Marc	As of March 31, 2003		ber 30, 2003	As of March 31, 2004	
	Amount	Change	Amount	Change	Amount	Change
Securities	177,932	37,347	178,167	16,289	255,495	77,562
Domestic Stocks	3,639	(14,312)	84,895	75,893	130,646	127,007
Yen Denominated Bonds	176,792	45,320	88,223	(64,844)	84,905	(91,886)
Domestic Stocks	4,992	5,628	(6,391)	(12,433)	8,114	3,122
Real Estate (domestic land and lease)	(12,826)	(7,236)	(14,112)	(5,811)	(12,242)	583

Notes

- 1. These figures include securities held in monetary trusts and do not include securities without readily obtainable fair value.
- 2. From March 31, 2004, unrealized gains / losses on real estate are mainly calculated based on the appraisal price of the fair value. As for less important property, posted price is used.

(6) Investment for the Fiscal Year Ended March 31, 2004

(Millions of Yen)

	Net Increase (decrease)	Fiscal Year Ending March 31, 2005				
Domestic Stocks	121,611	-Slightly increase net exposure to domestic stocks				
Domestic Bonds	(561,709)	-Slightly decrease net exposure to currency-hedged				
Foreign Stocks, etc.	26,330	foreign bonds				
Foreign Bonds	233,219	-Basically maintain current asset composition for others.				
Other Securities	152,177	-Possible change according to the prospect of the				
Real Estate	(817)	market.				

Notes:

- 1. Domestic stocks and foreign stocks include those held in monetary trusts and alternative investments.
- 2. Net increase (decrease) indicates net of the total executed amount including stock futures contracts. As for monetary trusts the amount is the net cash inflow (outflow) due to newly setup or cancellation.

(7) Level of Indices where Unrealized Gains/Losses on Assets are Break-even as of March 31, 2004

NIKKEI Average		approx. 6,800 Yen
TOPIX		approx. 680 Points
V D	Parallel-shift case	approx. 2.2%
Yen-Denominated Bonds	Steepening case	approx. 2.6%
Foreign Securities		approx. 109.1 Yen

Notes:

- 1. The indices for Yen-Denominated Bonds are calculated on a 10-Year JGB yield basis (March31, 2004: 1.45%).
- 2. These figures are calculated based on asset holdings as of March 31, 2004 assuming that our asset portfolio is the same as those of the NIKKEI average and TOPIX. Because our portfolio is not necessarily the same as these indices, actual results may differ from above figures.
- 3. Regarding the Yen-Denominated Bonds calculation, the "parallel-shift case" is based on the assumption that any shifts in the yield curve as of March 31, 2004 will be parallel shifts, while the "Steepening case" is based on the assumption that the current near-zero short- term interest rates of 10-Year JGB yield will remain, and future long-term interest rates will rise relative to the short- term interest rates.
- 4. The indice of Foreign Securities is calculated based on a U.S. dollar/yen rate basis (March31, 2004: 105.64 yen). Currency hedged position to which hedge accounting rule is applied are excluded in the calculation.

(8) Performance Forecast

(Billions of Yen)

	Fiscal Year Ending
	March 31, 2005
Income from Insurance Premiums	859
Core Profit	88
Policy Amount in Force	39,470

Notes:

- 1. Policy amount in force includes individual insurance and annuities.
- 2. The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based of risks and uncertainties that may affect the Company's businesses.

(9) Cross Holdings with Domestic Banks at March 31, 2004

i) Contributions from Domestic Banks

(Millions of Yen)

	Amount
Funds	None
Subordinated Debt	None

ii) Contributions to Domestic Banks

(Millions of Yen)

n) contributions to Domestic Bunits	(TITITIONS OF TON)
	Amount
Bank Stocks Held	99,889
Preferred Stocks issued by Foreign Subsidiaries	60,000
Preferred Securities issued by Foreign Subsidiaries	14,769
Subordinated Loans and Debentures	203,018

(10) Number of Employees and Agents

	As of Marc	h 31, 2003	As of Septem	ber 30, 2003	As of March 31, 2004		
·	Number	Number % Change		Number % Change		% Change	
In-house Sales Representatives	5,194	0.8	5,295	2.3	5,251	1.1	
Sales Agents	12,970	(2.1)	13,089	0.3	13,079	0.8	
Administrative Personnel	3,122	0.0	3,185	0.0	3,136	0.4	

(11) OTC Sales through Banks for the Fiscal Year Ended March 31, 2004

The Company is not applicable. As for T&D Financial Life, a member of T&D Life Group, is applicable, since they sell its products OTC through banks.

(12) Other Questions

Future plans for capital raising

- We believe that Daido Life is currently maintaining an ample capital level. Therefore, we have no plans to seek third-party funds to raise capital.

Future restructuring plans.

- Daido Life will further enhance operational efficiency through the use of information technology and rationalization of operations.
- In addition, as a T&D Life Group company, we will continue to pursue enhanced joint operations in areas and functions where cooperation with other Group companies to realize operational efficiency.

The Company's position related to the reduction of assumed investment yields for existing individual insurance policies and annuities.

- According to the Insurance Business Law, assumed investment yield reduction may be implemented "only when there is a possibility of a failure in continuing insurance business operations" and the proceeding of a given yield reduction must be initiated be that particular insurance company.
- Daido Life maintains sufficient financial soundness to conduct current operations.
- Consequently, we have no plan to apply to proceed with a yield reduction.

NON-CONSOLIDATED FINANCIAL SUMMARY File No.82-34783

(For the fiscal year 2003 ended March 31, 2004)

May 19, 2004

Name of Company:

T&D Holdings, Inc. (Financial Summary for T&D Financial Life Insurance Company)

Stock Listings:

Tokyo, Osaka

Security Code No.:

8795

Head Office:

Tokyo, Japan

URL:

http://www.td-holdings.co.jp/

Date of Board Meeting for Settlement of Accounts:

Application of U.S. Accounting Standards:

May 19, 2004

No

OFFICE OF INTERNATIONAL

1. Non-Consolidated Operating Results for the Year Ended March 31, 2004 (FY2003 - April 1, 2003- March 31, 2004)

(1) Results of Operations

Note: Amounts of less than one million yen are omitted, and percentages have been rounded to the nearest percent.

		Ordinary Profit(
	Ordinary Revenues	% change		% change	Core Profit (Loss)	% change	Net Income (Loss)	% change
FY2003 ended Mar. 31, 2004	¥187,469 million	38.3	¥(2,667) million	•	¥(3,153) million	-	¥(3,768) million	•
FY2002 ended Mar. 31, 2003	¥135,541 million	-	¥(4,466) million	-	¥(3,252) million	-	¥(6,431) million	-

	Net Income (Loss) Per Share	Net Income (Loss) Per Share (Fully Diluted)	Ratio of Net Income (Loss) to Shareholders' Equity	Ratio of Ordinary Profit (Loss) to Total Assets	Ratio of Ordinary Profit (Loss) to Ordinary Revenues
FY2003 ended Mar. 31, 2004	¥(6,281.20)	¥-	(16.7)%	(0.4)%	(1.4)%
FY2002 ended Mar. 31, 2003	¥(15,629.58)	¥-	(37.0)%	(0.7)%	(3.3)%

Notes:

- Average number of outstanding shares during the term: the year ended March 31, 2004: 600,000; the year ended March 31, 2003: 411,507
- 2. Changes in method of accounting: None
- 3. % change for ordinary revenues, ordinary profit (loss) and net income (loss) is presented in comparison with that of the previous fiscal
- Core Profit(Loss) is a measure of a life insurance company's underlying profitability from core insurance operations on a non-consolidated basis, defined as ordinary profit (loss) excluding "capital gains and losses" such as gains and losses on sale of securities and devaluation losses on securities and "other one-time gains and losses" such as provision for (reversal of) contingency reserve and write-off of loans.
- % change of T&D Financial Life's for the FY2002 is not presented since its FY2001 was six-month period between October 1, 2001 and March 31, 2002.

(2) Dividends

(-)							
	Annual	Dividends per Sl	nare	Dividends Paid for	Payout Ratio	Dividends on	
		Interim	Year-End	the Year	Fayout Rano	Equity	
FY 2003 ended Mar. 31, 2004	¥-	¥-	¥-	¥-	-%	-%	
FY 2002 ended Mar. 31, 2003	¥-	¥-	¥-	¥-	-%	-%	

(3) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity Ratio	Shareholders' Equity per Share
As of Mar. 31, 2004	¥682,282 million	¥20,772 million	3.0%	¥34,620.03
As of Mar. 31, 2003	¥613,651 million	¥24,346 million	4.0%	¥40,577.48

Note: 1. Number of outstanding shares at the end of the term: as of March 31, 2004: 600,000; as of March 31, 2003: 600,000

2. Number of treasury stock at the end of the term: None

2. Forecast for the Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005)

T&D Financial Life's forecast is omitted. Please refer to T&D Holdings' "Non-Consolidated Forecast for the Year Ending March 31, 2005" in "Financial Summary for the Fiscal Year Ended March 31, 2004" of T&D Holdings.

Unaudited Non-Consolidated Financial Statements

T&D Financial Life Insurance Company

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Unaudited Non-Consolidated Balance Sheets
Unaudited Non-Consolidated Statements of Operations
Unaudited Non-Consolidated Statement of Deficit
Notes to Unaudited Non-Consolidated Financial Statements
(excluding for Statement of Cash Flows)

		2003	······································		2004		· · · · · · · · · · · · · · · · · · ·	2004
		(Millions	~		(Millions	~	Increase	(Thousands of
As of March 31,		of yen)	%		of yen)	%	(decrease)	U.S. dollars)
Assets:								
Cash and Deposits:								
Cash	¥	26		¥	20		¥ (6)	\$ 195
Deposits	_	47,906			43,033		(4,873)	
Total Cash and Deposits		47,933	7.8	-	43,053	6.3	(4,879)	
Monetary Claims Purchased		170	0.0		173	0.0	3	1,642
Monetary Trusts		5,263	0.9		5,152	0.8	(110)	
Securities:		0,200	0.2		-,	0.0	()	,,,,,
Government bonds		276,953			260,443		(16,510)	2,464,216
Corporate bonds		16,753			23,359		6,606	221,019
Domestic stocks		6,883			4,827		(2,055)	•
Foreign securities		49,864			58,628		8,763	554,721
Other securities		128,222			234,537		106,314	2,219,107
Total Securities		478,677	78.0	-	581,796	85.3	103,118	5,504,743
Loans:		,			- ,		,	
Policy loans		20,244			19,181		(1,062)	181,491
Commercial loans		31,592			7,106		(24,485)	
Total Loans		51,836	8.5		26,288	3.8	(25,548)	
Property and Equipment:		,			•			,
Land		1,235			1,235		-	11,692
Buildings		935			886		(49)	8,385
Equipment		74			50		<u>(23)</u>	
Total Property and Equipment		2,245	0.4	-	2,172	0.3	(73)	
Due from Agency		18	0.0		0	0.0	(18)	0
Due from Reinsurers		1,876	0.3		3,892	0.6	2,015	36,828
Other Assets:		,			•		•	
Accounts receivable		3,321			3,452		130	32,666
Prepaid expenses		103			101		(2)	957
Accrued income		1,390			1,327		(62)	12,563
Deposit for rent		910			1,048		137	9,920
Suspense payments		118			30		(88)	288
Goodwill		19,500			13,000		(6,500)	
Other assets		1,906		_	2,035		128	19,254
Total Other Assets		27,250	4.4		20,995	3.1	(6,255)	198,652
Reserve for Possible Loan Losses		(1,621)	(0.3)		(1,243)	(0.2)	378	(11,760)
Total Assets	¥	613,651	100.0	¥	682,282	100.0	¥ 68,631	\$ 6,455,505

	2003		2004			2004
	(Millions		(Millions		Increase	(Thousands of
As of March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Liabilities:						
Policy Reserves:						
Reserve for outstanding claims	14,376		¥ 14,144		¥ (231)	\$ 133,829
Policy reserve	550,327		625,606		75,278	5,919,255
Reserve for policyholder dividends	5,732		4,927		(805)	46,622
Total Policy Reserves	570,436	93.0	644,678	94.5	74,241	6,099,707
Due to Agency	897	0.2	452	0.2	(445)	4,277
Due to Reinsurers	17	0.0	269	0.0	251	2,546
Other Liabilities:	_,	-	_0,	•••		_,5 . 0
Accrued income taxes	71		72		1	688
Accounts payable	3,534		2,007		(1,527)	18,993
Accrued expenses	1,269		1,259		(9)	11,918
Unearned income	12		5		(7)	48
Deposits received	239		254		15	2,410
Guarantee deposits	0		0		0	2,410
Suspense receipt	613		593		(19)	5,615
Total Other Liabilities	5,740	0.9	4,193	0.6	(1,547)	39,678
Reserve for Employees'	3,740	0.7	4,173	0.0	(1,547)	32,070
Retirement Benefits	11,820	1.9	11,250	1.6	(569)	106,448
Reserve for Directors' and Corporate	11,020	1.7	11,250	1.0	(30))	100,440
Auditors' Retirement Benefits	33	0.0	105	0.0	72	995
Reserve for Price Fluctuations	101	0.0	194	0.0	93	1,835
Deferred Tax Liabilities	257	0.0	367	0.1	109	3,478
Total Liabilities	589,304	96.0	661,510	97.0	72,205	6,258,968
						, , , , , , , , , , , , , , , , , , ,
Stockholder's Equity:						
Common Stock	20,000	3.3	20,000	2.9	_	189,232
Capital Surplus	10,000	1.6	10,000	1.5	-	94,616
Deficit:						
Unappropriated deficit	(6,108)		(9,877)		_ (3,768)	(93,456)
Total Deficit:	(6,108)	(1.0)	(9,877)	(1.5)	(3,768)	(93,456)
Net Unrealized Gains on Securities	455	0.1	649	0.1	194	6,144
Total Stockholder's Equity	24,346	4.0	20,772	3.0	(3,574)	196,537
Total Liabilities and Stockholder's						
Equity ¥	613,651	100.0	¥ 682,282	100.0	¥ 68,631	\$ 6,455,505

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Operations

	2003			2004				2004
	(Millions			(Millions			Increase	(Thousands of
Years ended March 31,	of yen)	<u>%</u>		of yen)	%		(decrease)	U.S. dollars)
Ordinary Revenues:								
Income from Insurance Premiums:								
Insurance premiums ¥	125,529		¥	152,976		¥	27,446	1,447,403
Ceded reinsurance commissions	1,875			3,168			1,292	29,980
Total Income from								
Insurance Premiums	127,405			156,144			28,739	1,477,383
Investment Income:	,			- ,			-,	- , ,
Interest, dividends and income								
from real estate for rent:								
Interest income from deposits	19			2			(16)	27
Interest income and dividends				_			()	
from securities	3,499			5,239			1,739	49,579
Interest income from loans	1,037			833			(204)	7,886
Interest from real estate for rent	15			1			(13)	13
Other income from interest and				,			()	
dividends	5			0			(5)	0
Total interest, dividends			•					
and income from real								
estate for rent	4,577			6,077			1,500	57,503
Gains on sale of securities	170			984			814	. 9,317
Gains on redemption of securities	24			25			1	245
Other investment income	444			325			(119)	3,082
Gains on separate accounts, net				22,605			22,605	213,886
Total Investment Income	5,217			30,019			24,801	284,035
Other Ordinary Income:	, .			. ,			,	,
Income related to withheld								
insurance claims and other				,				
payments for future annuity				•				
payments	0			0			0	5
Income due to withheld insurance								
payments	873			461			(411)	4,367
Reversal of reserve for							, ,	
outstanding claims	1,279			231			(1,048)	2,190
Reversal of reserve for	•						,	•
employees' retirement benefits	716			569			(146)	5,390
Other ordinary profit	48			42			(6)	398
Total Other Ordinary Income	2,917			1,305			(1,612)	12,353
Total Ordinary Revenues ¥	135,541	100.0	¥	187,469	100.0	¥	51,928	\$ 1,773,771

	2003		2004			2004
	(Millions		(Millions		Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	%	(decrease)	U.S. dollars)
Ordinary Expenses:						
Insurance Claims and Other						
Payments:						
Insurance claims	35,020	¥	30,277		¥ (4,742)	\$ 286,473
Annuity payments	4,839	•	5,237		398	49,553
Insurance benefits	16,923		15,055		(1,868)	142,446
Surrender payments	31,462		29,001		(2,460)	274,405
Other payments	7,173		6,162		(2,400) $(1,010)$	58,310
Reinsurance premiums	33		1,511		1,478	·
Total Insurance Claims			1,511			<u>14,305</u>
	05 451		97 246		(9.205)	925 406
and Other Payments	95,451		87,246		(8,205)	825,496
Provision for Policy and Other Reserves:						
	10.070		75 279		65 100	712.260
Provision for policy reserve	10,078		75,278		65,199	712,260
Interest portion of reserve for	20		0		(20)	00
policyholder dividends	38		9		(29)	88
Total Provision for Policy	10 117		75.000		65 170	710 240
and Other Reserves	10,117		75,288		65,170	712,349
Investment Expenses:	100		•		(105)	
Interest expense	126		0		(125)	6
Losses from monetary trusts, net	1,171		6		(1,165)	58
Losses on sale of securities	26		181		154	1,716
Devaluation losses on securities	8		17		9	165
Losses on redemption of securities	-		3		3	35
Foreign exchange losses, net	-		1		1	16
Provision for reserve for possible			*			
loan losses	137		-		(137)	-
Depreciation of real estate					•	
for rent	23		44		21	425
Other investment expenses	295		243		(51)	2,307
Losses on separate accounts, net	4,332	*			(4,332)	-
Total Investment Expenses	6,121		500		(5,621)	4,732
Operating Expenses	19,500		18,345		(1,154)	173,576
Other Ordinary Expenses:						
Payments related to withheld						
insurance claims	914		679		(234)	6,432
Taxes	1,163		1,129		(34)	10,689
Depreciation	. 211		373		161	3,536
Provision for reserve for directors'						
and corporate auditors'						
retirement benefits	22		72		50	683
Amortization of goodwill	6,500		6,500		•	61,500
Other ordinary losses	4		1		(3)	12
Total Other Ordinary Expenses	8,816		8,756		(60)	82,854
Total Ordinary Expenses	140,007	103.3	190,137	101.4	50,129	1,799,009
Ordinary Losses		(3.3) ¥		(1.4)		\$ 25,237

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	2003		2004		T	2004
**	(Millions	~	(Million		Increase	(Thousands of
Years ended March 31,	of yen)	%	of yen)	<u></u>	(decrease)	U.S. dollars)
Extraordinary Gains:					* ,	
Gains on sale of property and						
equipment	¥ 35		¥ 27	1	¥ 235	\$ 2,565
Reversal of reserve for possible					•	
loan losses	-		37	0	370	3,508
Other	37			_	(37)	•
Total Extraordinary Gains	72	0.0	64	1 0.3	569	6,074
Extraordinary Losses:						
Losses on sale, disposal and						
devaluation of property and						
equipment	59		35	6	296	3,370
4 4	39		33	J	290	3,370
Provision for reserve for price fluctuations	93		9:	2		970
Other	93 11		9.	3	(11)	879
		0.1	4.44		(11)	1.050
Total Extraordinary Losses	163	0.1	44	9 0.2	285	4,250
Provision for Reserve for	4 000				(#00)	44 707
Policyholder Dividends	1,802	1.3	1,21		(583)	11,535
Loss Before Income Taxes	6,360	4.7	3,693	3 2.0	(2,666)	34,949
Income Taxes:				•		
Current	71	0.0	7	4 0.0	3	709
Deferred				<u> </u>	-	-
Net Loss	6,431	4.7	3,76	3 2.0	(2,666)	35,658
Unappropriated Surplus/(Deficit)						
at Beginning of Year	323	0.2	(6,10	8) (3.3)	(6,431)	(57,797)
Unappropriated Deficit						
at End of Year	€ 6,108	4.5	¥ 9,87	7 5.3	¥ 3,768	\$ 93,456

See notes to unaudited non-consolidated financial statements.

Unaudited Non-Consolidated Statements of Deficit

Years ended March 31,		2003 (Millions of yen)		2004 (Millions of yen)	2004 (Thousands of U.S. dollars)	
Unappropriated Deficit at Beginning of Year	¥	6,108	¥	9,877	\$	93,456
Unappropriated Deficit Carried Forward	¥	6,108	-	9,877	\$	93,456

See notes to unaudited non-consolidated financial statements.

NOTES TO UNAUDITED NON-CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

(a) Basis of presentation

T&D Financial Life Insurance Company (the "Company") maintains its accounting records and prepares its financial statements in Japanese yen in accordance with the provisions of the Insurance Business Law of Japan (the "Insurance Business Law") and in conformity with generally accepted accounting principles and practices in Japan.

In October 2001, Taiyo Mutual Life Insurance Company (Taiyo Life) and Daido Mutual Life Insurance Company (Daido Life) completed the acquisition of Tokyo Mutual Life Insurance Company, a financially troubled Japanese life insurer now named T&D Financial Life Insurance Company. The rehabilitation proceedings were based on a plan of rehabilitation prepared Taiyo Life and Daido Life and approved by the Tokyo District Court on September 30, 2001 pursuant to the Corporate Reorganization Law of Japan. The plan of rehabilitation included the demutualization, pursuant to the Insurance Business Law, the Company converted from a mutual company to a joint stock corporation on October 1, 2001.

In preparing the financial statements, certain items presented in the original financial statements have been reclassified and summarized for readers outside Japan. These financial statements have been prepared in conformity with accounting principles and practices generally accepted in Japan, which may differ in some material respects from accounting principles and practices generally accepted in countries and jurisdictions other than Japan. In addition, the accompanying footnotes include information which is not required under accounting principles and practices generally accepted in Japan, but is presented herein as additional information to the financial statements.

Amounts of less than one million yen and one thousand U.S. dollars have been eliminated. As a result, yen and U.S. dollar totals shown herein do not necessarily agree with the sum of the individual amounts.

(b) Foreign currency translation

Foreign currency monetary assets and liabilities (including foreign currency securities) are translated into Japanese yen at foreign exchange rates prevailing at the balance sheet date.

All income and expenses denominated in foreign currencies are translated at the exchange rates prevailing when such transactions are made. Exchange gains and losses are charged or credited to income.

(c) Investments in securities

Investments in securities are classified as trading, held-to-maturity, and available-for-sale securities. Trading securities and available-for-sale securities with readily obtainable fair values ("marketable available-for-sale securities") are stated at their fair value. Unrealized gains and losses on trading securities are reported is the statements of operations. Unrealized gains and losses on marketable available-for-sale securities are reported in a separate component of equity, net of income taxes, unless the decline of the fair value of any particular available-for-sale securities is considered to be a permanent impairment, in which case such declines are recorded as devaluation (impairment) losses and charged to income. Held-to-maturity and available-for-sale securities without readily obtainable fair values are stated at amortized cost. For the purpose of computing realized gains and losses, cost is determined by the moving average method.

(d) Reserve for possible loan losses

The reserve for possible loan losses is established in accordance with the Company's Self-Assessment Guidelines. With respect to loans to borrowers subject to bankruptcy and similar proceedings, the Company provides a specific reserve in the amount of the loan balance less amounts collectible from collateral, guarantees and by other means. For loans to borrowers not yet bankrupt but highly likely to fall into bankruptcy, management determines and provides for the necessary specific reserve amount based on an overall assessment of the borrowers' ability to pay after subtracting the amount collectible from collateral, guarantees and by other means. With respect to other loans, the Company provides for a general reserve by applying the historical loan loss ratio determined over a fixed period. Each loan is subject to asset assessment by the business-related division in accordance with the Company's Self-Assessment Guidelines, and the results of the assessment are reviewed by the internal auditing division, which is independent from the business-related division, before the reserve amount is finally determined.

(e) Reserve for price fluctuations

Pursuant to requirements under the Insurance Business Law, the Company maintains a reserve for price fluctuations primarily related to shares, bonds and foreign currency-denominated assets which are exposed to losses due to market price fluctuations. This reserve may only be used to reduce deficits arising from price fluctuations on those assets.

(f) Policy reserve

Pursuant to the requirements under the Insurance Business Law, the Company maintains a policy reserve for the fulfillment of future obligations under life insurance contracts. The reserve is not based on the net level premium method but the 5-year Zillmer method under Article 69-4-4 of the Enforcement Regulation of the Insurance Business Law. Under the net premium method, the reserve will be calculated so that a net level premium determined at the issue date and fixed until the termination of the relevant policy, will fund all future policy benefits. Under the 5-year Zillmer method, the amount corresponding to policy acquisition costs is reduced from the reserve amount because policy acquisition costs are not deferred under the Japanese insurance accounting practices. The deduction form the reserve is amortized over 5 years.

In addition to the above, in order to provide for any extraordinary risks which might arise in the future, the Company is required to maintain a contingency reserve at an amount determined based on requirements under the Insurance Business Law.

(g) Reserve for employees' retirement benefits

The Company maintains non-contributory defined benefit plans covering substantially all employees. Under the plans, qualified employees are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement or whether the termination of employment was for reasons other than dismissal cause.

The Company sets up a reserve for employees' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations and the pension assets. The attribution of retirement benefits to periods of employees' service is made based on the benefit/ years-of service approach. Unrecognized net actuarial gains or losses is charged or credited to income in the following year. Unrecognized net obligation at transition is amortized over 5 years.

(h) Reserve for directors' and corporate auditors' retirement benefits

The Company has maintained retirement benefit plans covering all directors and corporate auditors. Under the plans, all directors and corporate auditors are entitled to lump-sum or annuity payments based on their current rate of pay and length of service at retirement.

The Company sets up a reserve for directors' and corporate auditors' retirement benefits under the defined benefit plans based on the actuarial calculation value of the retirement benefit obligations. The attribution of retirement benefits to periods of consignees' service is made based on the benefit/years-of service approach.

(i) Income taxes

The provision for income taxes is based on income recognized for financial statement purposes, which includes deferred income taxes representing the effects of temporary differences between income recognized for financial statement purposes and income recognized for tax return purposes. Deferred tax assets and liabilities are determined based on the difference between assets and liabilities for financial statement purposes and tax return purposes using the statutory tax rate.

(i) Property and equipment

Property and equipment, including real estate for rent, are stated at cost less accumulated depreciation. Depreciation is computed by the straight-line method for buildings and by the declining-balance method for equipment, based on estimated useful lives. Accumulated depreciation of property and equipment as of March 31, 2004 was \(\frac{4}{2}\),752 million (U.S.\(\frac{5}{2}\)6,041 thousand).

(k) Software

Development costs for internally used software, which are included in other assets, are capitalized and amortized under the straight-line method over their estimated useful lives of 5 years.

(l) Goodwill

The excess of cost over underlying net assets at acquisition, which is included in other assets, is amortized under the straight-line method over 5 years.

(m) Leases

Under Japanese accounting standards for leases, finance leases that have been deemed to transfer ownership of the leased property to the lessee ("ownership-transfer finance lease") are capitalized by the lessee, while other finance leases ("non-ownership-transfer finance lease") are permitted to account for as operating lease transactions.

The Company treats all non-ownership-transfer finance leases as operating leases. Accordingly, leased assets with respect of non-ownership-transfer finance leases where the Company is the lessee are not recognized in the accompanying balance sheet and lease payments are charged to income when incurred.

(n) Accounting for consumption taxes

Consumption taxes received or paid by the Company are not included in income and expenses. The net of consumption taxes received and paid is separately recorded on the balance sheet. Where consumption taxes paid are not fully credited against consumption taxes received, the non-credited portion is charged as an expense in the period in which the consumption taxes are paid. However, certain non-credited portions of consumption taxes paid such as the purchase of property and equipment are not charged to expense but are deferred as prepaid expenses and amortized against income over a five-year period on a straight-line basis.

2. U.S. Dollar Amounts

The translations of yen amounts into U.S. dollar amounts are included solely for the convenience of the reader and have been made, as a matter of arithmetical computation only, at the rate of \footnote{105.69} = U.S.\footnote{11}, which is the approximate rate prevailing at March 31, 2004. The translations should not be construed as representations that such yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that or any other rates.

3. Loans

Delinquent loans of the Company as of March 31, 2004 are summarized below:

	(Millions of yen)	(Thousands of U.S. dollars)		
Loans to bankrupt companies Past due loans	¥ - 8,808	\$ - 83,346		
Loans overdue for three months or more Restructured loans Total	¥ <u>8,808</u>	\$ <u>83,346</u>		

"Loans to bankrupt companies" are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is unlikely due to significant delay in payment of principal or interest or for some other reason.

"Past due loans" are loans, other than those categorized as "Loans to bankrupt companies" and loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting of the borrower, on which the Company has stopped accruing interest based on self-assessment.

"Loans overdue for three months or more" are loans other than those categorized as "Loans to bankrupt companies" or "Past due loans" for which principal and/or interest is overdue for three months or more.

"Restructured loans" are loans other than those categorized as "Loans to bankrupt companies", "Past due loans" or "Loans overdue for three months or more" for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting of the borrower.

With respect to loans to past due loans that are covered by collateral and guarantees, the Company provides reserve for possible loan losses at the amount of such loans that are not collectible from collateral and guarantees. Provision for reserve for possible loan losses relating to past due loans for the year ended March 31, 2004 amounted to \frac{1}{203} million (U.S.\frac{11}{386} thousand).

4. Separate Accounts

The balance sheet includes \(\frac{\pmathbb{1}}{179,637}\) million (U.S.\(\frac{\pmathbb{1}}{1,699,666}\) thousand) of assets and liabilities in equal amounts related to separate accounts, as of March 31, 2004.

Separate account assets and liabilities reported in the accompanying balance sheets represent funds that are administered and invested by the Company to meet specific investment objectives of the policyholders. All gains and losses relating to separate account assets are offset by a corresponding provision for or reversal of policy reserve and do not affect the Company's net income. Separate accounts are established in conformity with the Insurance Business Law. The assets of each account are separately managed to identify investment results of each such account, although they are not legally segregated in terms of their treatment in case of bankruptcy of the insurance company.

Securities invested under the separate accounts are deemed as trading securities, and are stated at fair value. Cost is determined on the moving average method.

5. Income Taxes

The Company is subject to corporate (national) and inhabitants (local) taxes based on income that, in aggregate, resulted in a normal statutory tax rate of approximately 36.1 per cent.

The effective tax rates for the year ended March 31, 2004 differ from the normal statutory rate for the following reasons:

Statutory tax rate	36.15%
Increase in valuation allowance	(34.74)
Other	(3.44)
Effective tax rate	(2.03)%

Significant components of deferred tax assets and liabilities of the Company as of March 31, 2004 are summarized below:

	(Millions of yen)	(Thousands of U.S. dollars)
Deferred tax assets:		
Reserve for employees' retirement	*	
benefits	¥ 4,055	\$ 38,373
Amortization of goodwill	1,174	11,116
Tax loss carryforward	11,437	108,219
Other	2,427	_22,963
Sub-total deferred tax assets	19,095	180,672
Valuation allowance	(18,813)	(178,006)
Total deferred tax assets	281	2,666
Deferred tax liabilities:		
Unrealized gain on available-for-sale		
securities	(649)	(6,145)
Total deferred tax liabilities	(649)	(6,145)
Net deferred tax asset (liabilities)	¥ (367)	\$ (3,478)

6. Reserve for Employees' Retirement Benefits

The components of net periodic pension cost are summarized below:

	For the year ended March 31,						
		2003 2004		2004	2004		
					•	housands of	
		(Millions of yen)			U.S. dollars)		
Service cost	¥	334	¥	314	\$	2,973	
Interest cost		283		269		2,552	
Expected return on assets		-		-		-	
Amortization of unrecognized net actuarial loss		(227)		(199)		(1,887)	
Amortization of unrecognized net obligation at transition		12		24		231	
Net periodic pension cost		402		408		3,869	
Amortization of transition obligation							
Total pension cost	¥	402	¥	408	\$	3,869	

Assumptions used in accounting for the plans were as follows:

	For the year en	ided March 31,
	2003	2004
Discount rate	2.3%	2.3%
Expected long-term rate of return on assets	-	-

The plans' funded status as of March 31, 2003 and 2004 is summarized below:

		As of March 31,					
		2003		2004		2004	
		(Millions of yen)			(Thousands of U.S. dollars)		
Projected benefit obligation	¥	11,730	¥	11,308	\$	106,994	
Plan assets		-		-		-	
Unrecognized net actuarial gain (loss)		199		27		262	
Unrecognized net obligation at transition		(109)		<u>(85)</u>		(808)	
Reserve for employees' retirement benefits	¥	<u>11,820</u>	¥	11,250	\$	<u>106,448</u>	

7. Reserve for Policyholder Dividends

An analysis in the reserve for policyholder dividends included in policy reserves for the year ended March 31, 2004 is as follows:

	(M	illions of yen)	(Thousands of U.S. dollars)			
Balance at beginning of year	¥	5,732	\$	54,242		
Policyholder dividends		(2,033)		(19,244)		
Increase in interest		9		88		
Provision of reserve for policyholder						
dividends	_	1,219	_	11,535		
Balance at end of year	¥	4,927	\$ _	46,622		

8. Commitments

The amount of the Company's future contributions to the Policyholder Protection Fund, which have been taken over by the Policyholder Protection Corporation in accordance which the Enactment Law of Financial System Reform Legislation in the year ended March 31, 2000, were estimated at \footnote{3}3000 million (U.S.\\$3,409 thousand) as of March 31, 2004. The contributions are charged to income as an operating expense when paid, as the amount of future contributions are not yet fixed.

The amounts of future contributions to the Policyholder Protection Corporation, which is estimated in accordance with Article 259 of the Insurance Business Law, were and ¥1,931 million (U.S.\$18,273 thousand) as of March 31, 2004. The contributions are also charged to income as an operating expense when paid, as the amount of future contributions is not yet fixed.

¥2,393 million (U.S.\$22,642 thousand) of the Company's investments in securities were pledged for the benefit of the Policyholder Protection Corporation in order to secure such future contributions and used as substitution of margin for future contracts as of March 31, 2004.

9. Investment Gains/Losses

The detail of gains/losses on sale of securities and devaluation losses on securities for the year ended March 31, 2004 are as follows:

	<u>Gair</u>	ıs on sale		es on sale lions of ye		evaluation losses
Domestic bonds Domestic stocks Foreign securities Other securities	¥ - ¥ _	211 677 95 	¥ ¥	58 122 0 181	¥ - ¥_	17 - - 17
					<u>D</u> 6	evaluation
	Gair	is on sale	Loss	es on sale		losses
		(Tho	usano	ls of U.S.	dolla	rs)
Domestic bonds Domestic stocks Foreign securities Other securities	\$ 	2,000 6,411 905	\$ 	555 1,158 2	\$ -	165 - 165

10. Per Share Information

The Company has not issued new shares of common stock and shares having a potential dilutive effect after its demutualization. In addition, the Company did not hold any treasury stocks during the year ended March 31, 2004. The net loss per share calculated based on the weighted average number of shares of common stock outstanding amounted to \fomation{15,629.58 and \fomation{16,281.20 (U.S.\fomation{16,281.20 (U.S.\fo

File No.82-34783

Supplementary Materials for the Fiscal Year Ended March 31, 2004 Financial Results

Percentages are rounged to the nearest relevant percentage point.

Therefore, the sums of each percentage do not always amount to 100%.

	2004	
<u>1. Ir</u>	Total policy amount in force and number of total policies New policy around and purples of page policies OFFICE OF WATER COOKS OF WATER	
(1)	Total policy amount in force and number of total policies OFFICE of	P.1
(2)	New policy amount and number of new policies CORPORATERMATI	P.1
2 1	Total policy amount in force and number of total policies New policy amount and number of new policies New policy amount and number of new policies New policy amount and number of new policies New policy amount and number of new policies New policy amount and number of new policies New policy amount and number of new policies New policy amount and number of new policies	
	Fiscal 2003 investment	P.2
	Asset composition	P.4
		P.4
	Changes in the amount of assets by categories	P.5
	Investment income/gains	P.5
	Investment expenses/losses	P.6
	Investment yield	
	Securities	P.6
	Stock holdings by industry	P.7
	Loans	P.8
	Loans to domestic companies by company size	P.8
	Foreign investments	P.9
(12)	Fair value information on securities and others	P.10
3. St	tatus of Separate Account Assets for the Six Months Ended September 30, 2003	
	Balance of separate account assets	P.13
	Status of individual variable insurance (separate accounts)	P.13
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4 C	Company Total of General Account Assets and Separate Account Assets	
	Asset composition	P.16
, ,	Changes in the amount of assets by categories	P.16
	• •	P.17
	Net Investment gains/losses	P.18
(4)	Fair value information on securities and others	r.10
<u>5. R</u>	tisk Monitored Loans (Based on Insurance Business Law Guidelines)	P.21
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0.10	(Reference) Reserve for possible loan losses (non-consolidated)	P.22
	(Note telled) reserve for possible loan losses (non-consolidated)	1.22
<u>7. C</u>	ore Profit and Reconciliation to Non-Consolidated Profit	P.23
8. Se	olvency Margin Ratio	P.24

1. Insurance Business Highlights

(1) Total Policy Amount in Force

(Number: Thousands, 100 Millions of Yen, %)

		As of March 31, 2004				As of March 31, 2003				
Category	Num	Number Amount		unt	Number		Amount			
		Change	_	Change		Change		Change		
Individual Insurance	366	94.7	28,077	91.1	386	92.4	30,807	89.9		
Individual Annuities	68	115.8	3,280	140.5	58	108.1	2,335	119.9		
Group Insurance	-		19,986	121.8	-	-	16,403	85.1		
Group Annuities	-	-	646	92.5	-	-	698	89.8		

Notes:

(2) New Policy Amount

(Numbe	er:	i nousands,	100	Millions C	I	ren,
	A	- C) (1 : 2 :	20	02		

		As of March 31, 2004				As of March 31, 2003				
Category	Number	Amount		Number	Amount					
			New Policies	Increase from Conversion			New Policies	Increase from Conversion		
Individual Insurance	40	3,535	3,535	-	43	4,023	4,023	-		
Individual Annuities	14	904	904	-	11	651	651			
Group Insurance	-	1,913	1,913		-	938	938			
Group Annuities	-	12	12		-	0	0			

Notes:

- 1. There is no conversion plan from FY2001.
- 2. The new policy amount for individual annuities is funds to be held at the time annuity payments are to commence for an
- 3. The new policy amount for group annuity products is equal to the initial premium payment.

^{1.} Policy amounts for individual annuities are equal to the funds to be held at the time annuity payments are to commence for an annuity for which annuity payments have not yet commenced and the amount of policy reserve for an annuity for which payments have commenced.

^{2.} The policy amount in force for group annuities is equal to the amount of outstanding policy reserve.

2. Investment in General Account Assets in Fiscal 2003

(1) Fiscal 2003 investment

a. Environment

Real GDP for October-December 2003 marked a substantial quarter-on-quarter increase, and the 2% GDP growth for 2004 forecasted by the Japanese government will probably be achieved. Among other things, capital investment and consumer spending have improved, and signs of a shift from external to domestic demand-led economic growth have begun to emerge. Nonetheless, although price decreases appear to be coming to an end, the economy is yet to fully emerge from deflation.

Under these circumstances, long-term interest rates fell to a record low of 0.4% level in the middle of June, amid global deflationary concerns. Bond selling has subsequently risen in the market, however, helped by a continuous stock market rally and interest rate hikes in Europe and the US, resulting in the rise of long-term interest rates to 1.6% level at the beginning of September. Nevertheless, the bond market regained its composure after the BOJ governor announced the continuation of its quantitative easing policy, and the rate has remained a narrow range between 1.2% and 1.4%, and finally ended up with 1.435% at the fiscal year-end.

(10-year JGB yields: March 31, 2003: 0.700%; March 31, 2004: 1.435%)

Due to concerns about the supply-demand relationship, the Nikkei Stock Average dropped to a new post-bubble low of ¥7,607 in the end of April 2003, but jumped back up to ¥11,000 in the middle of September because of purchases by foreign investors. It temporarily fell again to ¥9,607 in November, due to heavy profit-taking selling, but with the stable US stock market and expectation of an economic turnaround, it rebounded to ¥11,715 at the fiscal year-end.

(Nikkei average: March 31, 2003: ¥7,972; March 31, 2004: ¥11,715)

The yen-euro exchange rate fell from euro ¥140 level at the end of May, to ¥125 level in November, due to worsening business sentiment in the euro area. The euro temporarily recovered to the ¥138 range in March, but it fell again to ¥128 by fiscal year-end.

(Yen/dollar exchange rate: March 31, 2003: ¥120.20; March 31, 2004: ¥105.69) (Yen/euro exchange rate: March 31, 2003: ¥129.88; March 31, 2004: ¥128.89)

b. Investment Principle

In an unstable financial environment where the long-term interest rates jumped sharply subsequent after falling to a record low, the Company has continued to focus its investment on yen denominated fixed income assets, with careful monitoring of interest rate trends. The Company secured stable interest income by accumulating a portfolio of foreign bonds for which exchange risks have been hedged, and by investing in super-long-term JGBs which consider the characteristics of debts. The Company has also tried to improve profitability by taking advantage of the market upturn, and investing in Index-linked Exchange Traded Funds (ETF).

c. Investment Performance

General account assets as of March 31, 2004, amounted to ¥503.7 billion, down ¥36.1 billion from the previous period. Although these assets are mainly composed of investments in yen denominated fixed income assets—including ¥282.9 billion (56.2 percent) of domestic bonds, ¥2.9 billion (0.6 percent) of domestic stocks, ¥56.5 billion (11.2 percent) of foreign securities, and ¥26.2 billion (5.2 percent) of loans—the company has raised its outstanding balance of currency-hedged foreign bonds to ¥67.0 billion (13.3 percent), with careful monitoring of interest rate trends.

The total of interest, dividends and income from real estate for rent reached ¥6.0 billion, up ¥1.5 billion year-on-year, and net investment gains/losses marked ¥6.9 billion, an increase by ¥3.4 billion from the previous year.

(2) Asset Composition (Millions of Yen, %)

	As of March	1 31, 2004	As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	35,850	7.1	42,096	7.8
Securities repurchased under resale agreements	-	-	-	-
Pledged money for bond borrowing transaction	-	-	•	
Monetary claims purchased	173	0.0	170	0.0
Securities under proprietary accounts	-	-	_	-
Monetary trusts	5,152	1.0	5,263	1.0
Securities	410,530	81.5	410,915	76.1
Domestic bonds	282,964	56.2	290,438	53.8
Domestic stocks	2,939	0.6	2,855	0.5
Foreign securities	56,585	11.2	45,531	8.4
Foreign bonds	32,012	6.4	28,996	5.4
Foreign stocks and other securities	24,572	4.9	16,534	3.1
Other securities	68,041	13.5	72,090	13.4
Loans	26,288	5.2	51,836	9.6
Property and equipment	2,121	0.4	2,171	0.4
Deferred tax asset		-	-	-
Other assets	24,919	4.9	29,154	5.4
Reserve for possible loan losses	(1,243)	(0.2)	(1,621)	(0.3)
Total assets	503,794	100.0	539,987	100.0
Foreign currency denominated assets	1,764	0.4	247	0.0

(3) Changes in the Amount of Assets by Categories (Millions of Yen)

ries	(Millions of Ten)		
Year Ended March 31, 2004	Year Ended March 31, 2003		
Amount	Amount		
(6,246)	13,522		
-			
3	20		
-	-		
(110)	4,762		
(385)	(42,650)		
(7,474)	(148,168)		
83	2,593		
11,054	45,106		
3,016	28,996		
8,037	16,110		
(4,048)	57,818		
(25,548)	(12,106)		
(49)	112		
-	-		
(4,235)	(4,972)		
378	(80)		
(36,193)	(41,393)		
1,517	(177)		
	Year Ended March 31, 2004 Amount (6,246) 3 (110) (385) (7,474) 83 11,054 3,016 8,037 (4,048) (25,548) (49) - (4,235) 378 (36,193)		

(Millions of Yen)

•	Year Ended March 31, 2004	Year Ended March 31, 2003
Interests, dividends and income from real estate for rent	6,077	4,577
Interest income from deposits	2	19
Interest income and dividends from securities	5,239	3,499
Interest income from loans	833	1,037
Income from real estate for rent	1	15
Other income from interest and dividends	0	5
Gain on securities under proprietary accounts	-	
Gains from monetary trusts, net	-	-
Gains on investments in trading securities, net	-	
Gains on sale of securities	984	170
Gains on sale of domestic bonds	211	160
Gains on sale of domestic stocks	1	0
Gains on sale of foreign securities	95	-
Other	676	8
Gains on redemption of securities	25	24
Gains from derivatives, net	-	-
Foreign exchange gains, net	•	•
Other investment income	325	444
Total	7,413	5,217

(5) Investment Expenses / Losses

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
Interest expense	0	126
Losses on securities under proprietary accounts		-
Losses from monetary trusts, net	6	1,171
Losses on investments in trading securities, net	-	-
Losses on sale of securities	181	26
Losses on sale of domestic bonds	0	0
Losses on sale of domestic stocks	-	-
Losses on sale of foreign securities	122	•
Other	58	. 25
Devaluation losses on securities	17	8
Devaluation losses on domestic bonds	-	-
Devaluation losses on domestic stocks	17	8
Devaluation losses on foreign securities	•	-
Amortization of securities	3	-
Losses from derivatives, net	-	-
Foreign exchange losses, net	1	<u>-</u>
Provision for reserve for possible loan losses	-	137
Write-off of loans	•	-
Depreciation of real estate for rent	44	23
Other investment expenses	243	295
Total	500	1,789

(6) Investment Yield

	Year Ended March 31, 2004	Year Ended March 31, 2003
Cash and deposits, call loans	0.01	0.02
Securities repurchased under resale agreements	-	-
Pledged money for bond borrowing transaction	•	•
Monetary claims purchased	0.00	0.00
Securities under proprietary accounts	-	-
Monetary trusts	(0.12)	(5.52)
Domestic bonds	0.86	0.65
Domestic stocks	3.70	(1.40)
Foreign securities	1.65	1.63
Loans	1.69	1.65
Property and equipment ,	(3.97)	(1.32)
Total general accounts	1.34	0.61
Foreign investments	2.46	3.80

Notes:

(7) Securities

(Millions of Yen, %)

As of Marc	h 31, 2004	As of Marc	h 31, 2003	
Amount	Percentage	Amount	Percentage	
259,605	63.2%	273,685	66.6%	
-	-	-	-	
23,359	5.7	16,753	4.1	
932	0.2	970	0.2	
2,939	0.7	2,855	0.7	
56,585	13.8	45,531	11.1	
32,012	7.8	28,996	7.1	
24,572	6.0	16,534	4.0	
68,041	16.6	72,090	17.5	
410,530	100.0	410,915	100.0	
	Amount 259,605 23,359 932 2,939 56,585 32,012 24,572 68,041	259,605 63.2% 23,359 5.7 932 0.2 2,939 0.7 56,585 13.8 32,012 7.8 24,572 6.0 68,041 16.6	Amount Percentage Amount 259,605 63.2% 273,685 - - - 23,359 5.7 16,753 932 0.2 970 2,939 0.7 2,855 56,585 13.8 45,531 32,012 7.8 28,996 24,572 6.0 16,534 68,041 16.6 72,090	

Securities by holding purposes categories

(Millions of Yen)

				γ.	
	Trading	Held-to- maturity	Available-for- sale	Stocks of Subsidiaries and Affiliates	Total
As of March 31, 2004					
Government bonds	-1	223,826	35,778	-	259,605
Municipal bonds	-	-	-	_	-
Corporate bonds	-	22,761	598	-	23,359
Public corporation bonds	-	932	-	_	932
Domestic stocks	-	-	2,939	-	2,939
Foreign securities	-	30,397	26,187	_	56,585
Foreign bonds	-	30,397	1,615	_	32,012
Foreign stocks and other securities	-	-	24,572	-	24,572
Other securities		-	68,041	-	68,041
Total	-	276,984	133,545		410,530

^{1.} Investment yields stated above represent the results calculated by dividing the net investment gain/loss included in ordinary revenue/expenses by the average daily balance on a book value basis.

^{2.} Foreign investments represent the total of foreign currency denominated assets and yen denominated assets.

	As of March	31, 2004	As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Fisheries, agriculture and forestry	-	- .	-	-
Mining	. •	-	•	-
Construction	23	0.8%	28	1.0%
Manufacturing industries				
Food products		•	-	•
Textiles and clothing	-		-	-
Pulp and paper	•	-	-	-
Chemicals	-			-
Medicals	-	-	-	-
Oil and coal products	-		-	-
Rubber products	-	-	-	
Glass and stone products	-	-	•	-
Steel	•	-		-
Non-steel metals	•	-	-	
Metal products	-	-	-	-
Machinery	•	-	-	
Electric appliances	-	-	-	
Transportation vehicles	-	-	-	-
Precision machinery	-	-	•	-
Others	7	0.2	7	0.2
Electric and gas utilities	-	-	-	
Transportation/ information and telecommunications				
Ground transportation	3	0.1	3	0.1
Water transportation	13	0,4	13	. 0.5
Air transportation	26	0.9	26	0.9
Warehouses / transportation	-	-	•	-
Information and telecommunications	•		•	-
Commerce				
Wholesalers		-	-	-
Retailers	199	6.8	96	3.4
Financial services / insurance				
Banking	2,504	85.2	2,504	87.7
Securities and commodity futures trading	7	0.3	19	0.7
Insurance	•	-	-	
Other financial services	24	0.8	24	0.8
Real estate	50	1.7	51	1.8
Service companies	79	2.7	79	2.8
Total	2,939	100.0	2,855	100.0

Note: The business-type categorization is pursuant to the business-type categorization item specified by the Securities Identification Code Committee

(Millions of Yen, %)

	As of March 31, 2004		As of Marc	ch 31, 2003
•	Amount	Percentage	Amount	Percentage
Policy loans	19,181	73.0%	20,244	39.1%
Policyholder loans	14,759	56.1	15,733	30.4
Premium loans	4,422	16.8	4,511	8.7
Commercial loans	7,106	27.0	31,592	60.9
Loans to non-residents	200	0.8	400	0.8
Loans to corporations	6,350	24.2	25,381	49.0
Loans to domestic corporations	6,350	24.2	25,381	49.0
Loans to Japanese government, government-related organizations and international organizations	694	2.6	2,108	4.1
Loans to Japanese local governments and public entities	11	0.0	4,038	7.8
Mortgage loans	•	-	-	-
Consumer loans	-	-	-	-
Others	50	0.2	63	0.1
Total Loans	26,288	100.0	51,836	100.0

(10) Loans to do Domestic Companies by Company Size

(Millions of Yen, %)

						0110 01 1011, 707	
			As of March 31, 2004		As of March 31, 2003		
			Amount	Percentage	Amount	Percentage	
П	T	Number of debtors	8	66.7%	17	68.0%	
	Large corporations	Amount of loans	5,671	89.3	24,231	95.5	
	Medium-sized	Number of debtors	1	8.3	1	4.0	
	corporations	Amount of loans	103	1.6	118	0.5	
	Small corporations	Number of debtors	3	25.0	7	28.0	
	Sinan corporations	Amount of loans	574	9.1	1,031	4.1	
T.	Total	Number of debtors	12	100.0	25	100.0	
	tai	Amount of loans	6,350	100.0	25,381	100.0	

Notes.

^{1.} Large corporations are defined, for purposes of the above table, as corporations with paid-in capital of at least 1 billion yen and more than 300 employees (more than 50 employees in the case of retailers and restaurants; more than 100 employees in the

^{2.} Medium-sized corporations are defined, for purposes of the above table, as corporations with paid-in capital of more than 300 million yen and less than 1 billion yen (more than 50 million yen and less than 1 billion yen in the 3. Small corporations are defined, for purposes of the above table, as all other

^{4.} The number of debtors represents those who have an obligation, net of loans to the Company, not the number of loan transactions.

(11) Foreign Investments

a. Investments by asset category

(a) Denominated in foreign currency (yen amount not fixed)

(Millions of Yen, %)

	As of March 3	1, 2004	As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
Foreign bonds	1,615	1.6	-	-	
Foreign stocks	-	-	-	-	
Non yen-denominated cash, cash equivalents and other assets	149	0.1	247	0.3	
Total	1,764	1.7	247	0.3	

(b) Denominated in foreign currency (yen amount fixed with forward currency exchange contracts) (Millions of Yen, %)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Foreign bonds	-	-	-	
Non yen-denominated cash, cash equivalents and other assets	-	-	-	
Total	•	-	-	

(c) Denominated in yen

(Millions of Yen, %)

	As of March 31	1, 2004	As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
Loans to borrowers located outside of Japan	200	0.2	400	0.4	
Foreign bonds and others	98,954	98.1	95,654	99.3	
Total	99,154	98.3	96,054	99.7	

(d) Total

(Millions of Yen, %)

(-)			·	institutions of Ton, 10)	
	As of March 31, 2004		As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
Total foreign investments	100,918	100.0	96,302	100.0	

b. Foreign currency denominated assets by currency

(Millions of Yen, %)

	As of March 3	1, 2004	As of March 31, 2003		
	Amount	Percentage	Amount	Percentage	
U.S. dollar	1,764	100.0	247	100.0	
Euro	-	-	-		
Canadian dollar	-	-	-	-	
Australian dollar	-	-	-	-	
British pound	-	-	-		
Others	-	-	-	_	
Total	1,764	100.0	247	100.0	

(12) Fair Value Information on Securities and others

(1) Valuation gains(losses) on trading securities

(Millions of Yen)

	As of Marc	As of March 31, 2004		ch 31, 2003
	Current Fair Value and	Valuation	Current Fair Value and	Valuation
	Carrying Value	Gains(Losses)	Carrying Value	Gains(Losses)
Trading securities	5,152		5,363	(1,171)

Note: The above table includes securities such as monetary trusts on trading securities.

(2) Fair value information on securities (except trading securities)

a. Securities with market value

(Millions of Yen)

	As of March 31, 2004				
	Cost / Carrying Value Prior to Mark-		Net Unre	alized Gains (Lo	sses)
·	to-Market	Value		Gains	Losses
Held-to-maturity securities	251,985	252,644	659	2,254	(1,594)
Policy reserve matching securities	•		-	-	
Stocks of subsidiaries and affiliated companies	-	-	-	-	
Available-for-sale securities	128,915	129,933	1,017	1,796	(779
Domestic bonds	36,963	36,377	(586)	2	(588
Domestic stocks	99	199	99	99	
Foreign securities	26,186	26,187	0	179	(178
Bonds	1,746	1,615	(131)	-	(131
Stocks, etc.	24,439	24,572	132	179	(47
Other securities	65,564	66,995	1,430	1,442	(12
Monetary claims purchased	101	173	72	72	
Certificates of deposit		-	-	-	-
Others	-	-	-	-	
Total	380,900	382,577	1,676	4,051	(2,374
Domestic bonds	258,551	259,480	929	2,256	(1,327
Domestic stocks	99	199	99	99	
Foreign securities	56,584	55,728	(855)	179	(1,034
Bonds	32,144	31,156	(987)	-	(987
Stocks, etc.	24,439	24,572	132	179	(47
Other securities	65,564	66,995	1,430	1,442	(12
Monetary claims purchased	101	173	72	72	
Certificates of deposit	-	-	-		
Others	-	-	-	-1	

Note: The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.

b. Securities without market value (Carrying value)	(Millions of Yen)
	As of March 31,
	2004
Held-to-maturity securities	24,999
Unlisted foreign bonds	-
Others	24,999
Policy reserve matching securities	
Stocks of subsidiaries and affiliated companies	-
Other securities	3,786
Unlisted domestic stocks (excluding over-the-counter stocks)	2,739
Unlisted foreign stocks (excluding over-the-counter stocks)	
Unlisted foreign bonds	-
Others	1,046
Total	28,786

(Millions of Yen)

		A	s of March 31, 20	03	
	Cost / Carrying Value Prior to Mark-	Current Fair	Net U	nrealized Gains (1	Losses)
	to-Market	Value		Gains	Losses
Held-to-maturity securities	248,857	253,111	4,254	5,218	(964)
Policy reserve matching securities	-		-	-	
Stocks of subsidiaries and affiliated companies	-			-	
Available-for-sale securities	107,304	108,017	712	1,365	(652)
Domestic bonds	20,546	20,578	31	66	(34)
Domestic stocks	99	96	(2)	-	(2)
Foreign securities	16,501	16,534	32	94	(61)
Bonds	-	-	-		
Stocks, etc.	16,501	16,534	32	94	(61)
Other securities	70,055	70,637	581	1,135	(553)
Monetary claims purchased	101	170	69	69	
Certificates of deposit	-		-	-	
Others	-	-	-	-	
Total	356,162	361,129	4,967	6,584	(1,616
Domestic bonds	240,407	245,376	4,968	5,275	(306)
Domestic stocks	99	96	(2)	-	(2)
Foreign securities	45,498	44,848	(650)	103	(753)
Bonds	28,996	28,313	(683)	8	(692)
Stocks, etc.	16,501	16,534	32	94	(61)
Other securities	70,055	70,637	581	1,135	(553)
Monetary claims purchased	101	170	69	69	
Certificates of deposit			-		
Others	-			-	

Note: The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.

b. Securities without market value (Carrying value)	(Millions of Yen)
	As of March 31,
	2003
Held-to-maturity securities	49,999
Unlisted foreign bonds	-
Others	49,999
Policy reserve matching securities	-
Stocks of subsidiaries and affiliated companies	-
Other securities	4,211
Unlisted domestic stocks (excluding over-the-counter stocks)	2,758
Unlisted foreign stocks (excluding over-the-counter stocks)	-
Unlisted foreign bonds	<u> </u>
Others	1,453
Total	54,211

	As of I	March 31, 200	4	
Compine Value	Current Fair	Net Uni	Unrealized Gains (Losses)	
Carrying value	Value	ſ	Gains	Losses
5,152	5,152			
•	Carrying Value 5,152	Carrying Value Current Fair Value	Carrying Value Current Fair Net Uni	Carrying Value Current Fair Net Unrealized Gains (I

		As of March 31, 2003					
	Coming Value	Corrier Value Current Fair		realized Gains (Losses)		
Ì	Carrying Value	Value		Gains	Losses		
Monetary Trusts	5,263	5,263	-	-			

a. Monetary Trusts for Investment

(Millions of Yen)

	As of Marc	ch 31, 2004	As of Marc	ch 31, 2003
	Carrying Value	Net Valuation Gains(Losses)	Carrying Value	Net Valuation Gains(Losses)
Monetary Trusts for Investment	5,152	•	5,263	(1,171)

b. Monetary trusts for held-to-maturity, policy reserve matching securities and others

(Millions of Yen)

	As of March 31, 2004					
	Carrying Value Before Mark-to- Market	L Current Fair	Net U	Net Unrealized Gains (Losses)		
_		Value		Gains	Losses	
Monetary trusts for held-to-maturity securities	-	•	-	-		
Monetary trusts for policy reserve matching securities	-		-	-		
Other monetary trusts	-	-	-	_		

	As of March 31, 2003					
·	Carrying Value Before Mark-to- Market	Before Mark-to-	Net Un	Net Unrealized Gains (Losses)		
				Gains	Losses	
Monetary trusts for held-to-maturity securities	-	-	-			
Monetary trusts for policy reserve matching securities	-	-				
Other monetary trusts	-	-	_	-		

(4) Fair value information on derivative transactions

The Company held no interest-related, currency-related, stock-related and bond-related derivative instruments as of March 31, 2003 and 2004.

3. Status of Separate Account Assets (Non-Consolidated)

(1) Balance of separate account assets

(Millions of Yen)

	As of March 31, 2004	As of March 31, 2003	
	Amount	Amount	
Individual variable insurance	2,841	2,514	
Individual variable annuities	176,020	64,749	
Group annuties	775	8,214	
Total	179,637	75,479	

(2) Status of individual variable insurance (separate accounts)

a. Total number of policies and total policy amount in force

(Number: Thousands, Millions of Yen)

	As of March	h 31, 2004	As of March	31, 2003
	Number	Amount	Number	Amount
Variable insurance (term life)	0	25	0	25
Variable insurance (whole life)	3	13,361	3	13,570
Total	3	13,386	3	13,596

b. Asset composition

(Millions of Yen, %)

	As of March 31, 2004		As of March	h 31, 2003
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	274	9.6	408	16.3
Securities	2,535	89.2	2,074	82.5
Domestic bonds	519	18.3	311	12.4
Domestic stocks	1,521	53.5	1,521	60.5
Foreign securities	494	17.4	242	9.6
Foreign bonds	494	17.4	242	9.6
Foreign stocks and other securities	-	-	-	-
Other securities		-	-	-
Loans	-	-	-	-
Other assets	32	1.1	31	1.2
Reserve for possible loan losses	-	-	-	•
Total assets	2,841	100.0	2,514	100.0

c. Net investment gains / losses

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
	Amount	Amount
Interests, dividends and income	38	39
from real estate for rent	38	
Gains on sale of securities	33	-
Gains on redemption of securities	•	9
Valuation gains on securities	2,965	2,885
Foreign exchange gains, net	-	. 0
Gains from derivatives, net	-	•
Other investment income	0	-
Losses on sale of securities	738	11
Amortization of securities	10	
Devaluation losses on securities	1,779	3,520
Foreign exchange losses, net	0	. •
Losses from derivatives, net	-	-
Other investment expenses	0	0
Net investment gains/losses	510	(596)

d. Fair value information on securities

Valuation gains (losses) on trading securities

	As of Marc	th 31, 2004	As of Marc	h 31, 2003
	Current Fair Value	Valuation Gains	Current Fair Value	Valuation Gains
	and Carrying Value	(Losses)	and Carrying Value	(Losses)
Trading securities	2,535	1,186	2,074	(634)

e. Fair value information on derivative transactions

(a) Interest-related transactions

The Company held no interest-related derivative instruments as of March 31, 2003 and 2004.

(b) Currency-related transactions

The Company held no currency-related derivative instruments as of March 31, 2003 and 2004.

(c) Stock-related transactions

The Company held no stock-related derivative instruments as of March 31, 2003 and 2004.

(d) Bond-related transactions

The Company held no bond-related derivative instruments as of March 31, 2003 and 2004.

(3) Status of individual variable annuities (separate accounts)

a. Total number of policies and total policy amount in force		e (1	(Number: Thousands, Millions of Yen)		
	As of March 31, 2004		As of Marc	As of March 31, 2003	
	Number	Amount	Number	Amount	
Individual variable annuities	25	175,10	5 11	64,131	

b. Asset composition (Millions of Yen, %)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	6,841	3.9	5,065	7.8
Securities	168,044	95.5	57,884	89.4
Domestic bonds	-	-	-	•
Domestic stocks	-		-	-
Foreign securities	1,548	0.9	1,752	2.7
Foreign bonds	-	-	-	-
Foreign stocks and other securities	1,548	0.9	1,752	2.7
Other securities	166,495	94.6	56,132	86.7
Loans	-	-	-	-
Other assets	1,134	0.6	1,799	2.8
Reserve for possible loan losses	-	-	-	-
Total assets	176,020	100.0	64,749	100.0

c. Net investment gains / losses

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003
	Amount	Amount
Interests, dividends and income	442	35
from real estate for rent	++2	33
Gains on sale of securities	•	-
Gains on redemption of securities	-	-
Valuation gains on securities	30,056	1,000
Foreign exchange gains, net	•	-
Gains from derivatives, net	-	-
Other investment income	-	-
Losses on sale of securities	47	55
Amortization of securities	-	•
Devaluation losses on securities	9,308	3,342
Foreign exchange losses, net	•	-
Losses from derivatives, net	-	-
Other investment expenses		-
Net investment gains/losses	21,143	(2,361)

d. Fair value information on securities

Valuation gains (losses) on trading securities

	As of Marc	As of March 31, 2004		As of March 31, 2003	
)	Current Fair Value	Current Fair Value Valuation Gains		Valuation Gains	
	and Carrying Value	(Losses)	and Carrying Value	(Losses)	
Trading securities	168,044	20,748	57,884	(2,342)	

e. Fair value information on derivative transactions

(a) Interest-related transactions

The Company held no interest-related derivative instruments as of March 31, 2003 and 2004.

(b) Currency-related transactions

The Company held no currency-related derivative instruments as of March 31, 2003 and 2004.

(c) Stock-related transactions

The Company held no stock-related derivative instruments as of March 31, 2003 and 2004.

(d) Bond-related transactions

The Company held no bond-related derivative instruments as of March 31, 2003 and 2004.

4. Company Total of General Account Assets and Separate Account Assets

(1) Asset Composition

(Millions of Yen, %)

	As of March 31, 2004		As of March 31, 2003	
	Amount	Percentage	Amount	Percentage
Cash and deposits, call loans	43,053	6.3	47,933	7.8
Securities repurchased under resale agreements	_		-	-
Pledged money for bond borrowing transaction	-	-	-	-
Monetary claims purchased	173	0.0	170	0.0
Securities under proprietary accounts	-	-	-	-
Monetary trusts	5,152	0.8	5,263	0.9
Securities	581,796	85.3	478,677	78.0
Domestic bonds	283,802	41.6	293,706	47.9
Domestic stocks	4,827	0.7	6,883	1.1
Foreign securities	58,628	8.6	49,864	8.1
Foreign bonds	32,507	4.8	30,220	4.9
Foreign stocks and other securities	26,120	3.8	19,644	3.2
Other securities	234,537	34.4	128,222	20.9
Loans	26,288	3.9	51,836	8.4
Policy loans	19,181	2.8	20,244	3.3
Commercial loans	7,106	1.0	31,592	5.1
Property and equipment	2,121	0.3	2,171	0.4
Deferred tax assets	_		-	-
Other assets	24,938	3.7	29,220	4.8
Reserve for possible loan losses	(1,243)	(0.2)	(1,621)	(0.3)
Total assets	682,282	100.0	613,651	100.0
Foreign currency denominated assets	3,816	0.6	4,610	0.8

(2) Changes in the Amount of Assets by Categories

(Millions of Yen)

	Year Ended March 31, 2004	Year Ended March 31, 2003	
	Amount	Amount	
Cash and deposits, call loans	(4,879)	18,201	
Securities repurchased under resale agreements	-1	-	
Pledged money for bond borrowing transaction	-		
Monetary claims purchased	3	20	
Securities under proprietary accounts	-		
Monetary trusts	(110)	4,762	
Securities	103,118	9,113	
Domestic bonds	(9,903)	(149,126)	
Domestic stocks	(2,055)	35	
Foreign securities	8,763	45,245	
Foreign bonds	2,287	28,197	
Foreign stocks and other securities	6,476	17,047	
Other securities	106,314	112,958	
Loans	(25,548)	(12,106)	
Policy loans	(1,062)	(1,079)	
Commercial loans	(24,485)	(11,027)	
Property and equipment	(49)	112	
Deferred tax assets	-	-	
Other assets	(4,281)	(4,995)	
Reserve for possible loan losses	378	(80)	
Total assets	68,631	15,026	
Foreign currency denominated assets	(793)	(52)	

	Year Ended March 31, 2004	Year Ended March 31, 2003
Interests, dividends and income from real estate for rent	6,077	4,577
Interest income from deposits	2	19
Interest income and dividends from securities	5,239	3,499
Interest income from loans	833	1,037
Income from real estate for rent	1	15
Other income from interest and dividends	0	5.
Gain on securities under proprietary accounts	-	-
Gains from monetary trusts, net	-	-
Gains on investments in trading securities, net	-	-
Gains on sale of securities	984	170
Gains on sale of domestic bonds	211	160
Gains on sale of domestic stocks	1	0
Gains on sale of foreign securities	95	-
Other	676	8
Gains on redemption of securities	25	24
Gains from derivatives, net	-	_
Foreign exchange gains, net	-	
Other investment income	325	444
Gains from separate accounts, net	22,605	-
Total	30,019	5,217

	Year Ended March 31, 2004	Year Ended March 31, 2003
Interest expense	0	126
Losses on securities under proprietary accounts	-	-
Losses from monetary trusts, net	6	1,171
Losses on investments in trading securities, net	-	-
Losses on sale of securities	181	26
Losses on sale of domestic bonds	0	0
Losses on sale of domestic stocks	-	-
Losses on sale of foreign securities	122	-
Other	58	25
Devaluation losses on securities	17	8
Devaluation losses on domestic bonds	-	
Devaluation losses on domestic stocks	17	8
Devaluation losses on foreign securities	-	-
Amortization of securities	3	-
Losses from derivatives, net	-	-
Foreign exchange losses, net	1	-
Provision for reserve for possible loan losses	-	137
Write-off of loans	-	-
Depreciation of real estate for rent	. 44	23
Other investment expenses	243	295
Losses from separate accounts, net	-	4,332
Total	500	6,121

	Year Ended March 31, 2004	Year Ended March 31, 2003
Net investment gains/losses	29,519	(904)

(4) Fair value information on securities and others (Company total)

(a) Valuation gains (losses) on trading securities

(Millions of Yen)

	As of Mare	ch 31, 2004	As of Mar	ch 31, 2003
	Current Fair	Valuation Gains	Current Fair	Valuation Gains
	Value and	(Losses) Value and		(Losses)
	Carrying Value	(103303)	Carrying Value	(103303)
Trading securities	176,418	23,106	73,024	(4,998)

(b). Fair value information on securities (except trading securities)

(b)-1. Securities with market value

(Millions of Yen)

)-1. Securities with market value				(ı	Millions of Ye
		As	of March 31, 200		
	Cost / Carrying Value Before Mark-to-Market	Current Fair Value	Net Unre	calized Gains (L Gains	osses) Losses
Held-to-maturity securities	251,985	252,644	659	2,254	(1,59
Policy reserve matching securities	-	-	-	-1	
Stocks of subsidiaries and affiliated companies	-	-	-	-	
Available-for -sale securities	128,915	129,933	1,017	1,796	(77
Domestic bonds	36,963	36,377	(586)	2	(58
Domestic stocks	99	199	99	99	
Foreign securities	26,186	26,187	0	179	(17
Bonds	1,746	1,615	(131)	-	(13
Stocks, etc.	24,439	24,572	132	179	(4
Other securities	65,564	66,995	1,430	1,442	(1
Monetary claims purchased	101	173	72	72	
Certificates of deposit	-	-	-	-[
Others	-	-		-	
Total	380,900	382,577	1,676	4,051	(2,3
Domestic bonds	258,551	259,480	929	2,256	(1,32
Domestic stocks	99	199	99	99	
Foreign securities	56,584	55,728	(855)	179	(1,03
Bonds	32,144	31,156	(987)	-	(98
Stocks, etc.	24,439	24,572	132	179	(4
Other securities	65,564	66,995	1,430	1,442	(1
Monetary claims purchased	101	173	72	72	
Certificates of deposit	-	-	-	-	
Others	-	-		-	

Note: The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.

(b)-2. Securities without market value (Carrying value)

(Millions of Yen)

	As of March
	31, 2004
Held-to-maturity securities	24,999
Unlisted foreign bonds	
Others	24,999
Policy reserve matching securities	-
Stocks of subsidiaries and affiliated companies	-
Other securities	3,786
Unlisted domestic stocks (excluding over-the-counter stocks)	2,739
Unlisted foreign stocks (excluding over-the-counter stocks)	
Unlisted foreign bonds	
Others	1,046
Total	28,786

	As of March 31, 2003				
	Cost / Carrying Value Before Mark-to-Market	Current Fair Value	Net Un	realized Gains (I Gains	Losses
Held-to-maturity securities	248,857	253,111	4,254	5,218	(96
Policy reserve matching securities	-	-	-	-	
Stocks of subsidiaries and affiliated compan	-	-	-		
Available-for -sale securities	107,304	108,017	712	1,365	(65
Domestic bonds	20,546	20,578	31	66	(3
Domestic stocks	99	96	(2)	-	(
Foreign securities	16,501	16,534	32	94	(6
Bonds	-	•	-	-1	
Stocks, etc.	16,501	16,534	32	94	(6
Other securities	70,055	70,637	581	1,135	(55
Monetary claims purchased	101	170	69	69	
Certificates of deposit	-	-	-	-	
Others	-	-	-	-	
Total	356,162	361,129	4,967	6,584	(1,61
Domestic bonds	240,407	245,376	4,968	5,275	(30
Domestic stocks	99	96	(2)	-	
Foreign securities	45,498	44,848	(650)	103	(75
Bonds	28,996	28,313	(683)	8	(69
Stocks, etc.	16,501	16,534	32	94	(6
Other securities	70,055	70,637	581	1,135	(55
Monetary claims purchased	101	170	69	69	-
Certificates of deposit	-	•	-	-	
Others	-	-	-	-	

Note: The above table includes assets such as certificates of deposits which are permitted to be considered as equivalent to securities defined in the Securities and Exchange Law.

(b)-2. Securities v	without market valu	(Millions of Yen)
		 As of March

	As of March
	31, 2003
Held-to-maturity securities	49,999
Unlisted foreign bonds	-
Others	49,999
Policy reserve matching securities	-
Stocks of subsidiaries and affiliated companies	-
Other securities	4,211
Unlisted domestic stocks (excluding over-the-counter stock	ks 2,758
Unlisted foreign stocks (excluding over-the-counter stocks) -
Unlisted foreign bonds	_
Others	1,453
Total	54,211

		As of March 31, 2004				
	Carrying Value	Current Fair	Net Unrealized Gains (Losses)		Losses)	
	Carrying value	Value		Gains	Losses	
Monetary trusts	5,152	5,152	-	-		

		As of March 31, 2003				
	Carrying Value	Correing Value Current Fair Net Unrealized Gains (Losses)				
	Carrying value	Value	·	Gains	Losses	
Monetary trusts	5,263	5,263	-	•	-	

a. Monetary trusts on trading securities

(Millions of Yen)

	As of Marc	h 31, 2004	As of March 31, 2003		
	Carrying Value	Net Valuation Gains (Losses)	Carrying Value	Net Valuation Gains (Losses)	
Monetary trusts on trading securities	5,152	-	5,263	(1,171)	

b. Monetary trusts for held-to-maturity, policy reserve matching securities and others

(Millions of Yen)

	As of March 31, 2004					
	Carrying Value	Carrying Value	Current Fair	Net Unrealized Gains (Losses)		
	Before Mark- to-Market	Value		Gains	Losses	
Monetary trusts for held-to-maturity securities	-	-	-	-	-	
Monetary trusts for policy reserve matching securities	-	-	-	-	-	
Other monetary trusts	-	-	-	-	-	
Total	-		-	-	-	

	As of March 31, 2003				
	Carrying Value Current Fair	Net Un	Net Unrealized Gains (Losses)		
	Before Mark- to-Market	K- Value		Gains	Losses
Monetary trusts for held-to-maturity securities	-	-	-	-	•
Monetary trusts for policy reserve matching securities	-	-	-	-	•
Other monetary trusts		-	-	-	•
Total	~	-	-	-	<u> </u>

(4) Fair value information on derivative transactions

The Company held no interest-related, currency-related, stock-related and bond-related derivative instruments as of March 31, 2003 and 2004.

5. Risk Monitored Loans (Based on Insurance Business Law Guidelines)

(Million of Yen, %)

	As of March 31, 2004	As of March 31, 2003
Loans to bankrupt companies	-	-
Past due loans	8,808	8,959
Loans over due for three months or more	-	-
Restructured loans		
Total: a	8,808	8,959
[% of total loans]	[33.51]	[17.28]

Notes:

- 1. Loans to bankrupt companies are loans to borrowers that are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings on which the Company has stopped accruing interest after determining that collection or repayment of principal or interest is impossible due to a significant delay in payment of principal or interest or for some other reason.
- 2. Past due loans are loans (other than the loans described in note 1 above and the loans for which due dates for interest payments have been rescheduled for purposes of restructuring or supporting the borrower) on which the Company has stopped accruing interest based on self-assessment.
- 3. Loans over due for three months or more are loans, other than the loans described in notes 1 or 2 above, on which principal and/or interest are in arrears for three months or more.
- 4. Restructured loans are loans, other than the loans described in notes 1, 2 or 3 above, for which agreements have been made between the relevant parties to provide a concessionary interest rate, rescheduling of due dates for interest and/or principal payments, waiver of claims and/or other terms in favor of the borrower for purposes of restructuring or supporting the borrower.
- 5. The total amount of risk monitored loans as of March 31, 2004 are comprehensive policy loans. The all amount of policy loans applicable to risk monitored loans are reserved by the amount of surrender and lapse and others.

6. Disclosed Claims Based on Insurance Business Law Standard

(Millions of Yen, %)

	As of March 31, 2004	As of March 31, 2003
Claims against bankrupt and quasi-bankrupt obligors	8,929	8,969
Claims with collection risk		115
Claims for special attention	-	•
Sub-total	8,929	9,084
[% of Total]	[33.51]	[17.39]
Claims against normal obligors	17,713	43,163
Total	26,642	52,247

Notes:

- 1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
- 2. Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
- 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in notes 1 or 2 above.
- 4. Claims against normal obligors are all other loans.
- 5. The amount of policy loans included total loan amounts above as of March 31, 2004 is 19,491 million yen, including 8,929 million yen of claims against bankrupt and quasi-bankrupt obligors, and 10,562 million yen of claims against normal obligors.

(Reference) Reserves for possible loan losses

(Millions of Yen)

	As of March 31, 2004	As of March 31, 2003	Comparison
a. General reserve	22	355	(332)
b. Specific reserve	1,220	1,266	(46)

7. Core Profit and Reconciliation to Ordinary Profit

(Millions of Yen)

		(Millions of Yen)
	Year Ended March 31, 2004	Year Ended March 31, 2003
Core profit (A)	(3,153)	(3,252)
Capital gains	984	170
Gains from monetary trusts, net	-	-
Gains on investments in trading securities, net	_	•
Gains on sale of securities	984	170
Gains from derivatives, net		-
Foreign exchange gains, net	-	-
Others	•	•
Capital losses	206	1,206
Losses from monetary trusts, net	6	1,171
Losses on investments in trading securities, net	-	-
Losses on sale of securities	181	26
Devaluation losses on securities	17	8
Losses from derivatives, net	-	•
Foreign exchange losses, net	1	-
Others	-	-
Capital gains/losses (B)	777	(1,035)
(A+B)	(2,376)	(4,287)
Other one-time gains	-	-
Ceding reinsurance commissions	-	-
Reversal of contingency reserve	-	-
Others	-	-
Other one-time losses	291	179
Reinsurance premiums	-	•
Provision for contingency reserve	291	132
Provision for specific reserve for possible loan losses	-	47
Provision for specific reserves for loans to refinancing countri-	es	-
Write-off of loans		-
Others	-	-
Other one-time gains/losses (C)	(291)	(179)
Ordinary profit (A+B+C)	(2,667)	(4,466)

8. Solvency Margin Ratio

(Millions of Yen)

	As of March 31, 2004	As of March 31, 2003
Total solvency margin (A)	23,115	26,815
Equity (less certain items)	20,122	23,891
Reserve for price fluctuations	194	101
Contingency reserve	465	174
Reserve for possible loan losses	22	355
Net unrealized gains on available-for-sale securities (before tax) (x 90 per cent., if gains; x 100 per cent., if losses)	915	641
Net unrealized gains(losses) on real estate (x 85 per cent., if gains; x 100 per cent., if losses)	-	9
Excess of amount of policy surrender payment	785	740
Unalloted portion of reserve for policyholder dividends	-	•
Future profits	609	901
Deferred tax assets	-	•
Subordinated debt	-	-
Deductible items	-	-
Total risk (B) $\sqrt{R_1^2 + (R_2 + R_3)^2 + R_4}$	4,694	5,197
Insurance risk R ₁	3,580	3,788
Assumed investment yield risk R ₂	441	477
Investment risk R ₃	2,292	2,764
Business risk R ₄	189	210
Solvency margin ratio	984.8%	1,031.9%
$\frac{\text{(A)}}{(1/2)x(B)} \times 100$		

Notes:

^{1.} The above ratio is calculated in accordance with Articles 86, 87, 161, 162 and 190 of the ministerial ordinance for Insurance Business Law as well as Announcement No. 50 issued by the Ministry of Finance in 1996.

^{2.} Equity represents equity on the balance sheet less net unrealized gains on securities.

May 19, 200 T&D Financial Life Insurance Company Supplementary Data for the Fiscal Year Ended March 31, 2004 Consolidated Financial Results at Press Conference OFFICE OF A 9:

(1) Sales Results							CORPOR	4 9:5	
			Fiscal Year Ended		Six Month	ns Ended	Fiscal Wear Ended		
. '			March 3	1, 2003	September	30, 2003	March 3		
		[Amount	% Change	Amount	% Change	Amount	% Change E	
New Policy Amount		(MY)	467,550	168.1%	234,673	8.4%	444,001	(5.0%)	
Policy Amount in Forc	e	(MY)	3,314,260	(8.4%)	3,212,060	(6.7%)	3,135,754	(5.4%)	
Surrender & Lapse Am	nount	(MY)	606,207	(16.1%)	280,223	(9.7%)	518,716	(14.4%)	
Surrender & Lapse Rat	te	(%)	16.75		8.46	1	15.65		
Income from Insurance	Premiums	(MY)	127,405	261.0%	93,108	142.9%	156,144	22.6%	
Individual Insurance and Ar	nnuities included	(MY)	110,689	320.3%	84,138	167.2%	139,525	26.1%	
Group Insurance and Annui	ties included	(MY)	14,735	66.3%	7,010	3.1%	13,371	(9.3%)	
Annualized Premiums of	New Policies	(MY)	-	-	-	-	601	-	
3rd Sector Products	Total Policies	(MY)	-	-	-	-	8,237		

- 1. New policy amount and policy amount in force include individual insurance and annuities.
- 2. Surrender and lapse amount does not include reinstatement.
- 3. % change of year ended March is presented in comparison with the previous year ended March. % change of six months ended September 30, 2003 is presented in comparison with the six months ended September 30, 2002. (hereinafter, same if not mentioned otherwise)
- 4. Annualized premiums on new policies of 3rd sector include individual insurance and annuities and exclude the net increase from conversion.

(2) Assets

		As of March 31, 2003		As of September 30, 2003		As of March 31, 2004	
		Amount	% Change	Amount	% Change	Amount	% Change
Total Assets	(MY)	613,651	2.5%	659,755	12.2%	682,282	11.2%
Adjusted Net Asset	(MY)	33,675	186.1%	31,257	(1.3%)	34,638	2.9%
Adjusted Net Asset/	(%)	6.2		6.0		6.9	
General Account Assets			i				
Solvency Margin Ratio	(%)	1031.9		959.1		984.8	

Note: Adjusted net asset is calculated based on the regulatory standard.

(3) Core Profit / Amount of Negative Spread / Investment Vield

		Fiscal Year Ended		Fiscal Ye	ar Ended	Fiscal Year Ending		
		March 31, 2003		March 31, 2004		March 31, 2005 (Forecast)		
		Amount	Change	Amount	Change	Amount		
Core Profit	(MY)	(3,252)		(3,153)		(3,000)		

		Fiscal Ye	Fiscal Year Ended		ar Ended	Fiscal Year Ending	
		March 31, 2003		March 31, 2004		March 31, 2005 (Forecast)	
		Amount	% Change	Amount	% Change	Amount	
Amount of Negative Spread	(MY)	6,859	43.8%	3,993	(41.8%)	4,000	

			Fiscal Year Ended	Fiscal Year Ending
		March 31, 2003	March 31, 2004	March 31, 2005 (Forecast)
Investment Yield for Core Profit	(%)	0.90	1.34	1.31
Investment Yield - General Account	(%)	0.61	1.34	1.23
Average Assumed Investment Yield (yearly average)	(%)	2.29	2.21	2.20

(Reference)

		Fiscal Year Ended	Fiscal Year Ended	Fiscal Year Ending
		March 31, 2003	March 31, 2004	March 31, 2005 (Forecast)
Investment Yield - General Account	(%)	1.45	0.70	
(at fair value)	(/8)	1.45	0.70	

(4) Policy and Other Reserves

		As of Marc	h 31, 2003	As of Septem	ber 30, 2003	As of Marc	h 31, 2004
· · · · · · · · · · · · · · · · · · ·		Amount	% Change	Amount	% Change	Amount	% Change
Policy Reserve (Note)	(MY)	550,152	1.8%	600,312	14.7%	625,140	13.6%
General Account included	(MY)	478,000	(8.6%)	460,076	(8.2%)	447,794	(6.3%)
Special Account included	(MY)	72,152	315.6%	140,235	530.5%	177,345	145.5%
Reserve for Price Fluctuations	(MY)	101	1162.5%	158	316.2%	194	92.1%
Contingency Reserve	(MY)	174	312.2%	353	239.1%	465	166.8%
Contingency Reserve 1 included	(MY)	174	312.2%	353	239.1%	465	166.8%
Contingency Reserve 2 included	(MY)		-	-	-	-1	•
Contingency Reserve Fund	(MY)	-	-	-	-[-	-
Price Fluctuation Reserve Fund	(MY)	-	-	-	-	-	
Appropriated Retained Earnings for General Purpose	(MY)	-	-	-	-	-	-

Note: The amount of policy reserve excludes the amount of contingency reserve.

(5) Unrealized Gains/Losses

-	l	As of March	31, 2003	As of Septem	ber 30, 2003	As of March 31, 2004	
		Amount	Change	Amount	Change	Amount	Change
Securities	(MY)	4,897	4,749	(484)	(3,464)	1,604	(3,293)
Domestic Stocks included	(MY)	(2)	(2)	39	25	99	102
Domestic Bonds included	(MY)	4,968	4,923	(710)	(3,275)	929	(4,039)
Foreign Stocks included	(MY)	(650)	(843)	(1,245)	(833)	(855)	(205)
Real Estate (domestic land and lease)	(MY)	11	(235)	-	(82)	-	(11)

Note: These figures do not include securities without readily obtainable current fair value.

(6) Investment for the Fiscal Year Ended March 31, 2004

(b) investment for the Fis		Net Increase (decrease)	Fiscal Year Ending March 31, 2005
Domestic Stocks	(MY)	(18)	Level-Off
Domestic Bonds	(MY)	(6,856)	Slight decrease
Foreign Stocks	(MY)	7,938	Level-Off
Foreign Bonds	(MY)	3,147	Level-Off
Other Securities	(MY)	(4,897)	Slight increase
Real Estate	(MY)	(49)	Level-Off

Notes:

- 1. Domestic stocks and foreign stocks include those held in monetary trusts.
- 2. The amount of net increase (decrease) for the fiscal year ended March 31, 2004 are book value basis.

(7) Level of Indices where Unrealized Gains/Losses on Assets are Break-even as of March 31, 2004

NIKKEI Average	(yen)		approx.	11,100
TOPIX	(point)		approx.	1,120
Yen-Denominated Bonds	(%)	Parallel-shift case	approx.	1.5
	(%)	Steepening case	approx.	1.5
Foreign Securities	(yen)		approx.	114
Matan				

Notes:

- 1. The indices for Yen-Denominated Bonds are calculated on a 10-Year JGB yield basis (March31, 2004: 1.45%).
- 2. These figures are calculated based on asset holdings as of March 31, 2004 assuming that our asset portfolio is the same as those of the NIKKEI average and TOPIX. Because our portfolio is not necessarily the same as these indices, actual results may differ from above figures.
- 3. Regarding the Yen-Denominated Bonds calculation, the "parallel-shift case" is based on the assumption that any shifts in the yield curve as of March 31, 2004 will be parallel shifts, while the "Steepening case" is based on the assumption that the current near-zero short- term interest rates of 10-Year JGB yield will remain, and future long-term interest rates will rise relative to the short- term interest rates.
- 4. The indice for Foreign Securities is calculated on a U.S. dollar/yen rate basis.

(8) Performance forecast for the Fiscal Year Ending March 31, 2005

		Fiscal Year Ending	
		March 31, 2005	
Income from Insurance Premiums	(BY)	134	
Core Profit	(BY)	(3)	
Policy Amount in Force	(BY)	3,108	

Notes:

- 1. Policy amount in force includes individual insurance and annuities.
- 2. The above forecasts for the year ending March 31, 2005 reflect the Company's current analysis of existing information and trends. Actual results may differ from expectations based of risks and uncertainties that may affect the Company's businesses.

(9) Cross Holdings with Domestic Banks as of March 31, 2004

a. Contributions from Domestic Banks

		Amount
Funds	(MY)	-
Subordinated Loans and Debentures	(MY)	-

b. Contributions to Domestic Banks

		Amount
Bank Stocks Held	(MY)	2,504
Preferred Stocks issued by Foreign Subsidiaries	(MY)	
Preferred Securities issued by Foreign Subsidiaries	(MY)	
Subordinated Loans and Debentures	(MY)	14,995

(10) Number of Employees

		As of March 31, 2003	As of September 30, 2003	As of March 31, 2004
In-house Sales Representatives	(person)	940	948	954
Administrative personnel	(person)	500	493	487

(11) OTC Sales thorough Banks for the Fiscal Year Ended March 31, 2004

		Number of New Policy Amount		Income from Insurance Premiums
Variable annuities	(number)	12,538	(MY)	83,029
Fixed annuities	(number)	-	(MY)	-

(12) Other Questions

Future plans for capital raising

- We believe that T&D Financial Life is currently maintaining an ample capital level. Therefore, We have no plans to raise a capital.

Future restructuring plans

- Under the holding company, we will continue to pursue enhanced joint operations in areas and functions where cooperation with other Group companies and integration of overlapping back-office functions to realize operational efficiency.

The Company's position related to the reduction of assumed investment yields for existing individual insurance policies and annuities

- According to the Insurance Business Law, assumed investment yield reduction may be implemented "only when there is a possibility of a failure in continuing insurance business operations" and the proceeding of a given yield reduction must be initiated be that particular insurance company.
- T&D Financial Life maintains sufficient financial soundness to conduct current operations.
- Consequently, we have no plan to apply to proceed with a yield reduction.



May 19, 2004

T&D Holdings, Inc. (Code Number: 8795, First Sections of the TSE and OSE) Taiyo Life Insurance Company Daido Life Insurance Company T&D Financial Life Insurance Company

Disclosure of Embedded Value as of March 31, 2004

T&D Holdings, Inc. (Naoteru Miyato, President), Taiyo Life Insurance Company (Katsuro Oishi, President), Daido Life Insurance Company (Haruo Kuramochi, President) and T&D Financial Life Insurance Company (Osamu Mizuyama, President) hereby announce the Embedded Value (hereinafter, EV) calculations of the T&D Life Group (Total and by each company) as of March 31, 2004, as described below.

1. T&D Life Group's EV Results

The followings are the EV of the T&D Life Group (sum of the three life insurance companies' EV) and its breakdown as of March 31, 2004. T&D Life Group standardized the methodology and the approach to set major assumptions for the calculation of EV as of March 31, 2004.

(100 Millions of Yen)

	As of March 31, 2004
EV	11,178
Adjusted book value (Note 1)	6,403
Existing business value (Note 2)	4,774
EV of new business (Note 3)	530

(Note 1): Adjusted book value is calculated as follows:

Adjusted book value = Total equity (excluding net unrealized gains on securities)

+ Quasi-equity liabilities (reserve for price fluctuations, contingency reserve and unallotted portion of reserve for policyholder dividend)

+ General reserve for possible loan losses (after-tax)

- + Net unrealized gains (losses) on securities (after-tax) (excluding yen denominated bonds, including derivative transactions)
- + Net unrealized gains (losses) on real estate (after-tax)

- Deferred tax assets for quasi-equity liabilities.

(Note 2):

Existing business value = Present value of future after-tax profit on existing business in force - present value of cost of capital.

"Cost of capital" is the spread between the investment yield and the discount rate applied to the amounts of capital and surplus that will be required to maintain the assumed Solvency Margin Ratio.

(Note 3):

"EV of new business" included in total EV represents the value of new business (including new business from conversion) for the year ended March 31, 2004.

What is "Embedded Value (EV)"?

EV is the sum of "Adjusted book value" calculated from the balance sheet and "Existing business value" calculated from existing policies in force. In Europe and Canada, it is used as one of useful information for evaluating the corporate value of a stock life insurance company

Under current statutory accounting practices applicable to life insurance companies in Japan, there is a time lag between the sale of policies and recognition of profits. The use of EV allows the contribution of future profit from new business to be recognized at the time of sale. It therefore serves as a valuable supplement to statutory financial information.

2. EV Results of the Thee Companies

The followings are the EV of Taiyo Life, Daido Life and T&D Financial Life.

(1) Taiyo Life

(100 Millions of Yen)

	As of March 31, 2004	As of March 31, 2003	Amount of Increase/Decrease
EV	3,407	1,824	1,583
Adjusted book value	2,767	1,399	1,368
Existing business value	639	425	214
EV of new business	322	284	38

Note: Since T&D Life Group standardized the EV calculation method, part of definition of adjusted book value as of March 31, 2004, has changed. Taiyo Life's adjusted book value as of March 31, 2003 is calculated as follows:

Adjusted book value = Total equity (excluding net unrealized gains on securities and expected disbursements from equity outside the company)

- + Quasi-equity liabilities (reserve for price fluctuations, contingency reserve and unallotted portion of reserve for policyholder dividend)
- + General reserve for possible loan losses (after-tax)
- + Net unrealized gains (losses) on securities (after-tax) (excluding yen denominated bonds, including derivative transactions)
- + Net unrealized gains (losses) on real estate (after-tax)
- Deferred tax assets for quasi-equity Liabilities.

(2) Daido Life

(100 Millions of Yen)

			(100 1:111110110 01 1 011)
	As of March 31, 2004	As of March 31, 2003	Amount of Increase/Decrease
EV	7,342	4,320	3,022
Adjusted book value	3,348	1,932	1,415
Existing business value	3,994	2,387	1,606
EV of new business	230	235	(5)

Note: Since T&D Life Group standardized the EV calculation method, part of definition of adjusted book value as of March 31, 2004, has changed. Daido Life's adjusted book value as of March 31, 2003 is calculated as follows:

Adjusted book value = Total equity (excluding net unrealized gains on securities)

- + Quasi-equity liabilities (reserve for price fluctuations, contingency reserve and unallotted portion of reserve for policyholder dividend)
- + Net unrealized gains (losses) on securities (after-tax) (excluding held-to-maturity bonds and bonds due in one year or more within "available-for sale securities" which are meant to be held to maturity)
- + Net unrealized gains (losses) on real estate (after-tax)
- Deferred tax assets for quasi-equity Liabilities.

(3) T&D Financial Life

(100 Millions of Yen)

	(100 Millions of Tell)
	As of March 31, 2004
EV	429
Adjusted book value	288
Existing business value	141
EV of new business	(22)

Note 1: Since this is the first time T&D Financial Life discloses its EV, EV as of March 31, 2003 is not available.

Note 2: T&D Financial Life's adjusted book value is calculated as follows:

Adjusted book value calculated in accordance with Note 1 to paragraph 1. T&D Life Group's EV Results - goodwill + deferred tax assets + deferred tax assets for amortization of goodwill. Although deferred tax assets were not recorded on the balance sheet of T&D Financial Life as of March 31, 2004, they are included in adjusted book value according to the calculation above. They amount to 15.6 billion yen which T&D Financial Life expect to be refunded in the future periods with the adoption of a consolidated tax payment system after the establishment of T&D Holdings.

3. Major Assumptions

The followings are the major assumptions employed in the calculation of EV.

Item	How to Set Assumption
Discount Rate	6% Set by adding the assumed company's risk premium (4.5%) to the year-end risk free rate (the yield on 10-year Japanese government bonds is: 1.44%).
Investment Yield on New Investments	Set each company's planned asset allocation and assumed investment yield by assets categories on new investments (see details in table (1)-(3), on page 4). Taiyo Life: 2.14% Daido Life: 2.12% T&D Financial Life: 1.71%
Required Solvency Margin Ratio	600% Solvency margin ratio required to be maintained in the future assumed for the purpose of calculating the cost of capital.
Mortality	Set based on each company's experience for the most recent 3 fiscal years (based on FY2001 - 2003 actuals).
Surrender and Lapse	Set based on each company's experience for the most recent 3 fiscal years (based on FY2001 - 2003 actuals). (Note 1)
Operating Expenses	Set based on each company's experience for the most recent fiscal year (based on FY2003 actual).
Effective Tax Rate	Set based on the most recent effective tax rate (based on FY2003 actual).

(Note 1): To eliminate the influence of T&D Financial Life's special circumstances (the surrender and lapse rate temporarily increased when their business resumed after bankruptcy of Tokyo Life), the surrender and lapse rate of T&D Financial Life is set based on experience for the most recent fiscal year (2003).

(1) Taiyo Life's Assumed Investment Yield and Planned Asset Allocation on New Investments

Asset Categories	As of March 31, 2004		As of March 31, 2003	
	Assumed investment yield	Asset allocation on new investment	Assumed investment yield	Asset allocation on new investment
Cash and Deposits, Call Loans	0.04%	2.6%	0.03%	2.0%
Domestic Bonds, Commercial Loans	1.31%	67.5%	1.07%	65.5%
Domestic Stocks	6.44%	7.8%	6.74%	8.5%
Foreign Bonds	2.02%	14.2%	2.36%	12.0%
Other Assets	5.94%	7.9%	4.42%	12.0%
Total	2.14%	100.0%	2.09%	100.0%

(2) Daido Life's Assumed Investment Yield and Planned Asset Allocation on New Investments

	As of March 31, 2004		As of March 31, 2003	
Asset Categories	Assumed investment yield	Asset allocation on new investment	Assumed investment yield	Asset allocation on new investment
Cash and Deposits, Call Loans	0.040/	6 13.2%	13.2% 0.06%	12.5%(FY2003)
	0.04%			9.0%(FY2023)
Domestic Bonds, Commercial Loans	1.23%	64.2%	1.40%	73.4%
Domestic Stocks	6.44%	8.7%	5.50%	3.5%
Foreign Bonds	2.75%	4.0%	3.06%	5.8%
Other Assets	((20/	0.007	5.17%(FY2003)	4.8%(FY2003)
	6.63%	9.8%	6.35%(FY2023)	8.4%(FY2023)
Total	2.100/	100.00/	1.65%(FY2003)	100.0%
	2.12%	100.0%	1.93%(FY2023)	

(3) T&D Financial Life's Assumed Investment Yield and Planned Asset Allocation on New Investments

	As of March 31, 2004		
Asset Categories	Assumed investment yield	Asset allocation on new investment	
Cash and Deposits, Call Loans	0.04%	3.0%	
Domestic Bonds	1.28%	69.0%	
Domestic Stocks	6.44%	2.8%	
Foreign Bonds	2.32%	22.0%	
Other Assets	4.13%	3.2%	
Total	1.71%	100.0%	

Note 1: For the Assumed Investment Yield used in each asset category, Domestic Bonds, Commercial Loans, and Foreign Bonds are calculated based on each company's investment plan (composition of maturity date, ratings, etc., are considered for Domestic Bonds and Commercial Loans, and currency position and hedge ratio are considered for Foreign Bonds). Other categories are calculated based on the figure standardized by T&D Life Group.

Note 2: "Other Assets" include Real Estate, Foreign Stocks, Policy Loans, Private Equities and Hedge Funds, etc.

4. Effects of Changes in Assumptions (Sensitivities)
The followings are the effects on EV of changes in assumptions.

(1) Taiyo Life

(100 Millions of Yen)

		Amount of Increase/ Decrease	EV Amount
Discount Rate	Up from 6% to 7%	(94)	3,313
	Down from 6% to 5%	105	3,512
Sakanay Marain Batia	Up from 600% to 700%	(240)	3,167
Solvency Margin Ratio	Down from 600% to 500%	236	3,643
Investment Yield: +0.25%	Total Assets	614	4,021
investment field. +0.23%	New Investment Assets	286	3,693
Investment Yield: -0.25%	Total Assets	(614)	2,793
	New Investment Assets	(287)	3,120
Surrender and Lapse Rate in	Assumption x 110%	(10)	3,397
Individual Insurance and Annuities	Assumption x 90%	12	3,419

(2) Daido Life

(100 Millions of Yen)

		(manufaction of rem,
		Amount of Increase/ Decrease	EV Amount
Discount Rate	Up from 6% to 7%	(302)	7,040
Discount Rate	Down from 6% to 5%	343	7,686
Sahaman Mannin Dadia	Up from 600% to 700%	(95)	7,246
Solvency Margin Ratio	Down from 600% to 500%	95	7,438
I	Total Assets	833	8,176
Investment Yield: +0.25%	New Investment Assets	617	7,960
Investment Yield: -0.25%	Total Assets	(833)	6,508
	New Investment Assets	(617)	6,725
Surrender and Lapse Rate in	Assumption x 110%	(196)	7,146
Individual Insurance and Annuities	Assumption x 90%	218	7,560

(3) T&D Financial Life

(100 Millions of Yen)

		Amount of Increase/ Decrease	EV Amount
Discount Rate	Up from 6% to 7%	(7)	422
	Down from 6% to 5%	7	436
Saharan Maraia Basia	Up from 600% to 700%	(8)	421
Solvency Margin Ratio	Down from 600% to 500%	8	437
Investment Yield: +0.25%	Total Assets	36	464
Investment Tield. +0.25%	New Investment Assets	16	444
Investment Yield: -0.25%	Total Assets	(36)	392
	New Investment Assets	(16)	413
Surrender and Lapse Rate in	Assumption x 110%	2	431
Individual Insurance and Annuities	Assumption x 90%	(2)	426

5. Analysis of Change in EV from March 31, 2003 to March 31, 2004

The followings are the analysis of change in EV of Taiyo Life and Daido Life from March 31, 2003 to March 31, 2004.

(100 Millions of Yen)

Item	Amount	
nem	Taiyo Life	Daido Life
(1) EV as of March 31, 2003	1,824	4,320
(2) Shareholder Dividends and Other (Note 1)	-	(45)
(3) Expected Interests from EV as of March 31, 2003 (Note 2) (Note3)	109	213
(4) Differences between Assumptions and Actual Experience for the Year Ended March 31, 2004 (Note3)	1,185	1,136
(5) Differences from Changes in the Assumptions	(34)	1,486
(6) EV of New Business for the Year Ended March 31, 2004	322	230
(7) EV as of March 31, 2004	3,407	7,342

(Note 1):

Since shareholder dividends and other figures are excluded in the calculation of Taiyo Life's EV as of March 31, 2003, the figure in (2) above will be zero.

(Note 2):

The amount of expected interests is calculated as follows: EV at the beginning of the fiscal year ((1)-(2) in the above table) x the discount rate applied to the EV calculation at the end of the previous fiscal year (Taiyo Life: 6%, Daido Life: 5%).

(Note 3):

(3) and (4) items in the above table include the amount of change in unrealized gains and losses on asset (after-tax). (Taiyo Life: 125.2 billion yen, Daido Life: 105.7 billion yen).

6. Note in Using EV

The calculation of EV involves certain assumptions regarding future projections that are subject to risks and uncertainties. It should be noted that actual future experience might materially differ from the assumptions used in the EV calculations.

Moreover, although EV is one of indicators of the corporate value of a stock life insurance company, actual market value may significantly diverge from EV. Therefore, investors should be careful in using EV.

7. Opinion of Actuarial Firm

To assure fairness, Taiyo Life, Daido Life and T&D Financial Life had requested Milliman Japan, an outside specialist (actuarial firm) equipped expert knowledge relating to actuarial calculations to review the calculation methodology, the assumptions, the consistency of methodology among three companies of T&D Life Group and the validity of results of EV calculation. The three companies have obtained opinions regarding EV calculations by Milliman Japan.

(To see the opinions, please refer to our Web site: URL http://www.td-holdings.co.jp/e/)